

**SANTA ANA DISTRICT OFFICE
FY 2013 LENDER RANKINGS
AS OF 5/31/13**



TOP 3 LENDERS

#1 U.S. BANK, N.A. 110 \$28,739,100	#2 CDC SMALL BUSINESS FINANCE CORP. 99 \$84,181,000	#3 JPMORGAN CHASE BANK, N.A. 95 \$9,776,600
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Rank	Lender Name	# of Loans	\$ Amount of Loans	Average \$/Loan
1	U.S. BANK NATIONAL ASSOCIATION	110	\$28,739,100	\$261,265
2	CDC SMALL BUS. FINAN CORP	99	\$84,181,000	\$850,313
3	JPMORGAN CHASE BANK NATL ASSOC	95	\$9,776,600	\$102,912
4	WELLS FARGO BANK NATL ASSOC	91	\$37,395,900	\$410,944
5	PACIFIC W. CERT. DEVEL CORP	25	\$19,052,000	\$762,080
6	WILSHIRE STATE BANK	25	\$15,719,000	\$628,760
7	SOUTHLAND ECONOMIC DEVEL CORP	21	\$19,187,000	\$913,667
8	MORTGAGE CAP. DEVEL CORP	21	\$17,081,000	\$813,381
9	SECURITY BANK OF CALIFORNIA	20	\$8,465,200	\$423,260
10	BBCN BANK	19	\$13,107,100	\$689,847
11	COMMONWEALTH BUSINESS BANK	19	\$9,634,000	\$507,053
12	BANK OF THE WEST	16	\$13,026,600	\$814,163
13	COMPASS BANK	16	\$1,788,500	\$111,781
14	HANA SMALL BUS. LENDING INC.	15	\$8,314,500	\$554,300
15	CAPITAL BANK	14	\$17,895,500	\$1,278,250
16	PLAZA BANK	14	\$11,320,900	\$808,636
17	SEACOAST COMMERCE BANK	14	\$10,383,500	\$741,679
18	UNION BANK, N.A.	14	\$7,146,000	\$510,429
19	OPEN BANK	11	\$11,726,000	\$1,066,000
20	LIVE OAK BANKING COMPANY	11	\$9,400,000	\$854,545
21	AMER PLUS BANK NATL ASSOC	11	\$7,393,000	\$672,091
22	CALIFORNIA STATEWIDE CERT. DEV	11	\$6,831,000	\$621,000
23	CITY NATIONAL BANK	10	\$2,490,000	\$249,000
24	ENTERPRISE FUNDING CORPORATION	9	\$10,391,000	\$1,154,556
25	AMPAC TRI-STATE CDC, INC.	9	\$9,222,000	\$1,024,667
26	PACIFIC CITY BANK	9	\$3,329,000	\$369,889
27	CDC SMALL BUS. FINAN CORP.	9	\$1,640,500	\$182,278
28	FIRST CHOICE BANK	8	\$13,303,200	\$1,662,900
29	PACIFIC ENTERPRISE BANK	8	\$8,871,400	\$1,108,925
30	CELTIC BANK CORPORATION	8	\$8,675,200	\$1,084,400
31	COMMERCE NATIONAL BANK	8	\$6,569,200	\$821,150
32	EAST WEST BANK	7	\$6,587,000	\$941,000
33	LOS ANGELES CNTY SMALL BUS. DE	7	\$5,316,000	\$759,429
34	COMMUNITY BANK	7	\$4,121,000	\$588,714
35	CALIFORNIA BANK & TRUST	7	\$2,542,900	\$363,271
36	PACIFIC PREMIER BANK	7	\$2,086,500	\$298,071
37	OPUS BANK	6	\$6,403,500	\$1,067,250
38	SAEHAN BANK	6	\$4,887,000	\$814,500
39	CITIBANK, N.A.	6	\$2,959,700	\$493,283
40	BANK OF AMERICA NATL ASSOC	6	\$818,000	\$136,333
41	SUPERIOR FINANCIAL GROUP, LLC	6	\$102,500	\$17,083
42	HANMI BANK	5	\$10,048,500	\$2,009,700
43	SO CAL CDC	5	\$4,432,000	\$886,400
44	BRIDGE BANK NATL ASSOC	5	\$3,663,500	\$732,700
45	CALIFORNIA UNITED BANK	5	\$2,700,000	\$540,000
46	THE BANCORP BANK	5	\$1,456,300	\$291,260
47	VIBRA BANK	4	\$2,278,000	\$569,500

<i>Rank</i>	<i>Lender Name</i>	<i># of Loans</i>	<i>\$ Amount of Loans</i>	<i>Average \$/Loan</i>
48	FIRST GENERAL BANK	4	\$1,917,000	\$479,250
49	CREDIT UNION OF SOUTHERN CALIF	4	\$1,083,700	\$270,925
50	CATHAY BANK	4	\$975,000	\$243,750
51	CALIFORNIA CU	4	\$719,000	\$179,750
52	UNITI BANK	3	\$5,142,500	\$1,714,167
53	COMMUNITY VALLEY BANK	3	\$3,250,000	\$1,083,333
54	EH NATIONAL BANK	3	\$2,620,000	\$873,333
55	AMERICAN SECURITY BANK	3	\$1,680,000	\$560,000
56	AMERICAN CONTINENTAL BANK	3	\$1,480,000	\$493,333
57	NEWTEK SMALL BUS. FINANCE INC.	3	\$1,422,000	\$474,000
58	BANK OF SOUTHERN CALIFORNIA NA	3	\$503,800	\$167,933
59	COMMERCIAL BANK OF CALIFORNIA	3	\$465,000	\$155,000
60	MISSION OAKS NATIONAL BANK	3	\$393,000	\$131,000
61	COMMERCEWEST BANK	3	\$200,000	\$66,667
62	STERLING SAVINGS BANK	3	\$105,000	\$35,000
63	MISSION VALLEY BANK	2	\$4,400,000	\$2,200,000
64	PARTNERS BANK OF CALIFORNIA	2	\$3,579,500	\$1,789,750
65	UNITED PACIFIC BANK	2	\$3,022,000	\$1,511,000
66	FIRST MOUNTAIN BANK	2	\$2,965,000	\$1,482,500
67	SAN DIEGO PRIVATE BANK	2	\$2,676,000	\$1,338,000
68	GILMORE BANK	2	\$1,461,000	\$730,500
69	CALIFORNIA BUSINESS BANK	2	\$938,000	\$469,000
70	GBC INTERNATIONAL BANK	2	\$850,000	\$425,000
71	VISION ONE CU	2	\$825,000	\$412,500
72	FIRST CALIFORNIA BANK	2	\$822,000	\$411,000
73	PROAMERICA BANK	2	\$725,000	\$362,500
74	TUSTIN COMMUNITY BANK	2	\$595,000	\$297,500
75	PLUMAS BANK	2	\$583,900	\$291,950
76	ROYAL BUSINESS BANK	2	\$560,000	\$280,000
77	PACIFIC WESTERN BANK	2	\$185,500	\$92,750
78	ADVANTAGE CERT. DEVEL CORP	1	\$5,500,000	\$5,500,000
79	SUPERIOR CALIFORNIA ECONOMIC D	1	\$5,000,000	\$5,000,000
80	MEADOWS BANK	1	\$4,355,400	\$4,355,400
81	PINNACLE BANK	1	\$3,545,000	\$3,545,000
82	ALTAPACIFIC BANK	1	\$3,150,000	\$3,150,000
83	WEST TOWN SAVINGS BANK	1	\$2,800,000	\$2,800,000
84	FIRST COMMUNITY BANK	1	\$2,550,000	\$2,550,000
85	COMMERCE BK OF TEMECULA VALLEY	1	\$2,524,000	\$2,524,000
86	MANUFACTURERS BANK	1	\$1,800,000	\$1,800,000
87	GROW AMERICA FUND INC	1	\$1,760,000	\$1,760,000
88	CAPITALSOURCE BANK	1	\$1,740,000	\$1,740,000
89	SBA - EDF ENFORCEMENT ACTION	1	\$1,448,000	\$1,448,000
90	GRANDPOINT BANK	1	\$1,312,000	\$1,312,000
91	KINECTA FCU	1	\$1,134,000	\$1,134,000
92	BAY AREA EMPLOYMENT DEVEL CO	1	\$742,000	\$742,000
93	AMERICANWEST BANK	1	\$700,000	\$700,000
94	NATIONAL BANK OF ARIZONA	1	\$640,000	\$640,000
95	METRO UNITED BANK	1	\$510,000	\$510,000
96	CALIFORNIA COASTAL CERT. DEVEL	1	\$415,000	\$415,000
97	THE BANK OF SANTA BARBARA	1	\$366,500	\$366,500
98	CITIZENS BUSINESS BANK	1	\$350,000	\$350,000
99	SUNWEST BANK	1	\$350,000	\$350,000
100	TOMATOBANK, N.A.	1	\$350,000	\$350,000
101	FIRST FINANCIAL BANK	1	\$350,000	\$350,000
102	CAPITAL ACCESS GROUP, INC.	1	\$253,000	\$253,000
103	NAVY FCU	1	\$195,000	\$195,000
104	VALLEY ECONOMIC DEVEL CORP.	1	\$188,000	\$188,000
105	INTERNATL CITY BANK NATL ASSOC	1	\$120,000	\$120,000
106	SHINHAN BANK AMERICA	1	\$100,000	\$100,000

<i>Rank</i>	<i>Lender Name</i>	<i># of Loans</i>	<i>\$ Amount of Loans</i>	<i>Average \$/Loan</i>
107	PACIFIC MERCANTILE BANK	1	\$100,000	\$100,000
108	ALASKA USA FCU	1	\$100,000	\$100,000
109	BANCO POPULAR NORTH AMERICA	1	\$50,000	\$50,000
	<i>TOTALS:</i>	<i>975</i>	<i>\$583,099,100</i>	<i>\$598,050</i>