

**SANTA ANA DISTRICT OFFICE  
FY 2011 LENDER RANKINGS  
AS OF 11/30/10**



**TOP 3 LENDERS**

<b>#1 WELLS FARGO BANK, N.A.</b> 33 <b>\$15,000,500</b>	<b>#2 CDC SMALL BUSINESS FINANCE CORP.</b> 29 <b>\$12,984,000</b>	<b>#3 JPMORGAN CHASE BANK, N.A.</b> 24 <b>\$3,819,100</b>
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<b>Rank</b>	<b>Lender Name</b>	<b># of Loans</b>	<b>\$ Amount of Loans</b>	<b>Average \$/Loan</b>
1	<b>WELLS FARGO BANK NATL ASSOC</b>	33	<b>\$15,000,500</b>	<b>\$454,561</b>
2	<b>CDC SMALL BUS. FINAN CORP</b>	29	<b>\$12,984,000</b>	<b>\$447,724</b>
3	<b>JPMORGAN CHASE BANK NATL ASSOC</b>	24	<b>\$3,819,100</b>	<b>\$159,129</b>
4	PACIFIC ENTERPRISE BANK	11	\$12,678,900	\$1,152,627
5	SEACOAST COMMERCE BANK	11	\$8,071,000	\$733,727
6	SOUTHLAND ECONOMIC DEVEL CORP	10	\$13,431,000	\$1,343,100
7	BORREGO SPRINGS BANK, N.A.	10	\$902,000	\$90,200
8	SUPERIOR FINANCIAL GROUP, LLC	9	\$127,500	\$14,167
9	PREMIER COMM. BANK NATL ASSOC	8	\$10,742,500	\$1,342,813
10	WILSHIRE STATE BANK	8	\$2,976,000	\$372,000
11	EDF RESOURCE CAPITAL, INC.	7	\$4,918,000	\$702,571
12	CENTER BANK	7	\$4,475,000	\$639,286
13	CALIFORNIA BANK & TRUST	7	\$3,440,000	\$491,429
14	CAPITAL BANK	6	\$4,329,000	\$721,500
15	CALIFORNIA STATEWIDE CERT. DEV	6	\$2,236,000	\$372,667
16	U.S. BANK NATIONAL ASSOCIATION	6	\$1,182,600	\$197,100
17	COMMERCE NATIONAL BANK	4	\$2,622,000	\$655,500
18	COMMONWEALTH BUSINESS BANK	4	\$2,425,000	\$606,250
19	COMMUNITY BANK	4	\$1,270,000	\$317,500
20	NARA BANK	3	\$5,221,000	\$1,740,333
21	ENTERPRISE FUNDING CORPORATION	3	\$4,666,000	\$1,555,333
22	CELTIC BANK CORPORATION	3	\$3,050,000	\$1,016,667
23	GILMORE BANK	3	\$2,247,500	\$749,167
24	SECURITY BANK OF CALIFORNIA	3	\$1,530,500	\$510,167
25	CITY NATIONAL BANK	3	\$1,340,000	\$446,667
26	PACIFIC CITY BANK	3	\$1,245,000	\$415,000
27	COMPASS BANK	3	\$175,000	\$58,333
28	EAST WEST BANK	2	\$2,100,000	\$1,050,000
29	AMPAC TRI STATE CDC	2	\$1,996,000	\$998,000
30	UNITI BANK	2	\$1,278,000	\$639,000
31	EXCEL NATIONAL BANK	2	\$1,102,000	\$551,000
32	CALIFORNIA CU	2	\$110,000	\$55,000
33	UNION BANK, N.A.	2	\$100,000	\$50,000
34	BANK OF AMERICA NATL ASSOC	2	\$100,000	\$50,000
35	UNITED WESTERN BANK	1	\$3,984,000	\$3,984,000
36	AMERICAN CONTINENTAL BANK	1	\$2,000,000	\$2,000,000
37	BANK OF THE WEST	1	\$1,600,000	\$1,600,000
38	PLAZA BANK	1	\$1,522,300	\$1,522,300
39	MERCHANTS BK OF CALIFORNIA NATL	1	\$820,000	\$820,000
40	FULLERTON COMMUNITY BANK, FSB	1	\$800,000	\$800,000
41	HANA SMALL BUS. LENDING INC.	1	\$800,000	\$800,000
42	CITIBANK, N.A.	1	\$700,000	\$700,000
43	EMBARCADERO BANK	1	\$645,000	\$645,000
44	LOS ANGELES CNTY SMALL BUS. DE	1	\$516,000	\$516,000
45	NATIONAL BANK OF CALIFORNIA	1	\$345,000	\$345,000
46	NEWTEK SMALL BUS. FINANCE INC.	1	\$340,000	\$340,000
47	MISSION OAKS NATIONAL BANK	1	\$300,000	\$300,000

<i>Rank</i>	<i>Lender Name</i>	<i># of Loans</i>	<i>\$ Amount of Loans</i>	<i>Average \$/Loan</i>
48	WORLD TRADE FINANCE, INC.	1	\$300,000	\$300,000
49	OPEN BANK	1	\$271,800	\$271,800
50	SOUTH CNTY BANK NATL ASSOC	1	\$226,400	\$226,400
51	ADVANTAGE CERT. DEVEL CORP	1	\$224,000	\$224,000
52	MORTGAGE CAP. DEVEL CORP	1	\$175,000	\$175,000
53	PACIFIC PREMIER BANK	1	\$150,000	\$150,000
54	CITIZENS BUSINESS BANK	1	\$100,000	\$100,000
55	INLAND COMMUN BANK NATL ASSOC	1	\$100,000	\$100,000
56	PACIFIC WESTERN BANK	1	\$50,000	\$50,000
57	STEARNS BK NATL ASSOC	1	\$50,000	\$50,000
	<b>TOTALS:</b>	<b>265</b>	<b>\$149,910,600</b>	<b>\$565,700</b>