

**SANTA ANA DISTRICT OFFICE**  
**FY 2013 504 THIRD PARTY LENDER RANKINGS**  
**AS OF 11/30/12**



**TOP 3 LENDERS**

**#1 BANK OF THE WEST**  
**8**  
**\$14,679,136**

**#2 WELLS FARGO BANK, N.A.**  
**5**  
**\$5,595,275**

**#3 BANK OF AMERICA, N.A.**  
**5**  
**\$3,282,467**

<b>Rank</b>	<b>Lender Name</b>	<b># of Loans</b>	<b>\$ Amount of Loans</b>	<b>Average \$/Loan</b>
<b>1</b>	<b>Bank of the West</b>	<b>8</b>	<b>\$14,679,136</b>	<b>\$1,834,892</b>
<b>2</b>	<b>Wells Fargo Bank, National Association</b>	<b>5</b>	<b>\$5,595,275</b>	<b>\$1,119,055</b>
<b>3</b>	<b>Bank of America, National Association</b>	<b>5</b>	<b>\$3,282,467</b>	<b>\$656,493</b>
4	JPMorgan Chase Bank, National Association	4	\$5,153,502	\$1,288,376
5	Plaza Bank	4	\$2,782,944	\$695,736
6	Zions First National Bank	3	\$1,480,500	\$493,500
7	Cathay Bank	2	\$4,390,000	\$2,195,000
8	Union Bank, N.A.	2	\$2,482,525	\$1,241,263
9	Citibank, N.A.	2	\$2,187,480	\$1,093,740
10	Pacific Mercantile Bank	2	\$1,511,668	\$755,834
11	California Bank & Trust	2	\$1,176,580	\$588,290
12	United States Employment Development Center, L	1	\$8,500,000	\$8,500,000
13	Farmers & Merchants Bank of Long Beach	1	\$5,940,000	\$5,940,000
14	Community Bank	1	\$5,500,000	\$5,500,000
15	City National Bank	1	\$4,759,088	\$4,759,088
16	Mutual of Omaha Bank	1	\$2,000,000	\$2,000,000
17	Spectrum Financial Corporation	1	\$1,235,000	\$1,235,000
18	Opus Bank	1	\$1,224,300	\$1,224,300
19	Capital Bank	1	\$1,134,000	\$1,134,000
20	NBL, Inc. dba interimlender.com	1	\$1,131,261	\$1,131,261
21	Commerce National Bank	1	\$814,000	\$814,000
22	Metro United Bank	1	\$754,677	\$754,677
23	OneWest Bank, FSB	1	\$719,444	\$719,444
24	HSBC Bank USA, National Association	1	\$437,500	\$437,500
25	BBCN Bank	1	\$366,000	\$366,000
26	Rabobank, National Association	1	\$205,000	\$205,000
	<b>TOTAL:</b>	<b>54</b>	<b>\$79,442,347</b>	<b>\$1,471,155</b>