

**SANTA ANA DISTRICT OFFICE
FY 2013 LENDER RANKINGS
AS OF 10/31/12**



TOP 3 LENDERS

#1 JPMORGAN CHASE BANK, N.A.
19
\$1,796,900

#2 WELLS FARGO BANK, N.A.
14
\$3,582,400

**#3 CDC SMALL BUSINESS
FINANCE CORP.**
13
\$8,616,000

Rank	Lender Name	# of Loans	\$ Amount of Loans	Average \$/Loan
1	JPMORGAN CHASE BANK NATL ASSOC	19	\$1,796,900	\$94,574
2	WELLS FARGO BANK NATL ASSOC	14	\$3,582,400	\$255,886
3	CDC SMALL BUS. FINAN CORP	13	\$8,616,000	\$662,769
4	AMER PLUS BANK NATL ASSOC	8	\$3,560,000	\$445,000
5	ENTERPRISE FUNDING CORPORATION	3	\$3,492,000	\$1,164,000
6	PACIFIC W. CERT. DEVEL CORP	3	\$2,515,000	\$838,333
7	BBCN BANK	3	\$1,908,000	\$636,000
8	BANK OF THE WEST	3	\$1,644,400	\$548,133
9	EDF RESOURCE CAPITAL, INC.	2	\$2,129,000	\$1,064,500
10	SOUTHLAND ECONOMIC DEVEL CORP	2	\$2,051,000	\$1,025,500
11	LOS ANGELES CNTY SMALL BUS. DE	2	\$1,465,000	\$732,500
12	EH NATIONAL BANK	2	\$1,300,000	\$650,000
13	CALIFORNIA BANK & TRUST	2	\$1,092,000	\$546,000
14	MORTGAGE CAP. DEVEL CORP	2	\$949,000	\$474,500
15	HANA SMALL BUS. LENDING INC.	2	\$934,500	\$467,250
16	U.S. BANK NATIONAL ASSOCIATION	2	\$865,000	\$432,500
17	CALIFORNIA STATEWIDE CERT. DEV	2	\$639,000	\$319,500
18	COMPASS BANK	2	\$330,000	\$165,000
19	CITIBANK, N.A.	2	\$300,000	\$150,000
20	CAPITAL BANK	2	\$200,000	\$100,000
21	BANK OF AMERICA NATL ASSOC	2	\$150,000	\$75,000
22	SUPERIOR FINANCIAL GROUP, LLC	2	\$30,000	\$15,000
23	ADVANTAGE CERT. DEVEL CORP	1	\$5,500,000	\$5,500,000
24	SECURITY BANK OF CALIFORNIA	1	\$2,000,000	\$2,000,000
25	GRANDPOINT BANK	1	\$1,312,000	\$1,312,000
26	AMPAC TRI-STATE CDC, INC.	1	\$935,000	\$935,000
27	SAEHAN BANK	1	\$929,000	\$929,000
28	SAN DIEGO PRIVATE BANK	1	\$811,000	\$811,000
29	BRIDGE BANK NATL ASSOC	1	\$750,000	\$750,000
30	CALIFORNIA BUSINESS BANK	1	\$506,000	\$506,000
31	PLAZA BANK	1	\$500,000	\$500,000
32	THE BANK OF SANTA BARBARA	1	\$366,500	\$366,500
33	SUNWEST BANK	1	\$350,000	\$350,000
34	CITIZENS BUSINESS BANK	1	\$350,000	\$350,000
35	UNION BANK, N.A.	1	\$347,000	\$347,000
36	BANK OF SOUTHERN CALIFORNIA NA	1	\$328,800	\$328,800
37	FIRST CALIFORNIA BANK	1	\$312,000	\$312,000
38	FIRST GENERAL BANK	1	\$280,000	\$280,000
39	TUSTIN COMMUNITY BANK	1	\$275,000	\$275,000
40	SEACOAST COMMERCE BANK	1	\$226,100	\$226,100
41	THE BANCORP BANK	1	\$195,300	\$195,300
42	OPEN BANK	1	\$175,000	\$175,000
43	CDC SMALL BUS. FINAN CORP.	1	\$164,000	\$164,000
44	COMMUNITY VALLEY BANK	1	\$150,000	\$150,000
45	PACIFIC ENTERPRISE BANK	1	\$120,000	\$120,000
46	PACIFIC CITY BANK	1	\$100,000	\$100,000
47	PACIFIC WESTERN BANK	1	\$100,000	\$100,000

<i>Rank</i>	<i>Lender Name</i>	<i># of Loans</i>	<i>\$ Amount of Loans</i>	<i>Average \$/Loan</i>
48	WILSHIRE STATE BANK	1	\$50,000	\$50,000
	<i>TOTALS:</i>	<i>120</i>	<i>\$56,681,900</i>	<i>\$472,349</i>