

# Social Security Administration

## 2009 Small Business Procurement Scorecard

**B**

**96.4**

FPDS-NG Data as of July 29, 2010

ARRA Data as of August 6, 2010

Prime Contracting Achievement:			96.73
	2008 Achievement	2009 Goal	2009 Achievement
Small Business	34.25%	32.53%	32.47% (\$0.403B)
Women Owned Small Business	3.26%	5.00%	3.76%
Small Disadvantaged Business	11.69%	5.00%	12.70%
Service Disabled Veteran Owned Small Business	2.00%	3.00%	2.85%
HUBZone	2.24%	3.00%	1.45%

Sub Contracting Achievement:			94.64
	2008 Achievement	2009 Goal	2009 Achievement
Small Business	52.67%	60.80%	43.26%
Women Owned Small Business	9.72%	5.00%	10.18%
Small Disadvantaged Business	1.19%	5.00%	16.12%
Service Disabled Veteran Owned Small Business	0.13%	3.00%	2.08%
HUBZone	0.02%	3.00%	6.43%

Plan Progress:		95
<ul style="list-style-type: none"> <li>✓ Full response</li> <li>* Unacceptable response</li> <li>⇔ Partial response</li> </ul>		
✓ Has implemented a strategy to increase the number of competitively awarded contracts to small businesses.		⇔
✓ Has demonstrated top-level Agency commitment to small business contracting.		✓
✓ Planned significant events to increase small business participation in the procurement process during the period.		✓
✓ Demonstrated the small business data is accurately reported in FPDS-NG during the period. Verified & Cleared FPDS-NG Anomalies.		✓
✓ Demonstrated the policies and procedures are in place to ensure compliance with subcontracting plans and attainment of subcontracting goals during the period.		⇔
✓ Demonstrated no unjustified bundling has taken place during the period.		✓
✓ Planned training to contracting staff/managers in executing small business/socioeconomic procurements during the period.		⇔
✓ Planned to collaborate with SBA on formulation of small business procurement policy initiatives during the period.		✓
✓ Agency submits all strategic plans and reports that became due to SBA during the reporting period.		✓

Grading Scale	
A+	≤ 150% but ≥ 120%
A	< 120% but ≥ 100%
B	< 100% but ≥ 90%
C	< 90% but ≥ 80%
D	< 80% but ≥ 70%
F	< 70%

## **Comments:**

### **Graded Agency:**

SSA will continue to look for future small business opportunities and advocate for the small business programs in meeting our agency goals. The acquisition office has an initiative to raise awareness agency-wide of the importance of the socio-economic programs to both the contracting and program office community as part advance acquisition planning. The OSDBU conducts monthly 'meet and greet' sessions with small business concerns. All small business concerns interested in learning best methods to market to the Agency are invited to learn from the OSDBU during a two hour presentation. The agency conducts annual Small Business conferences to educate and promote opportunities for the small business community. The Senior Procurement Executive communicates to other agency executives on a recurring basis the benefits and need to support the small business programs. In addition SSA has posted a message from the SPE in support of doing business with the small business community.

### **SBA:**

#### **Goaling Achievement**

The Social Security Administration (SSA) met 1 of their 5 prime contracting goals missing Small Business, Women Owned Small Business, Service-Disabled Veteran Owned Small Business, and HUBZone.

Fiscal year 2009 prime contracting achievement saw increases over FY2008 in Women Owned Small Business, Small Disadvantaged Business, and Service-Disabled Veteran Owned Small Business. SSA FY2009 achievement declined from FY2008 in Small Business and HUBZone.

#### **SBA Data Anomaly Reports**

SSA responded late to SBA's contracting data anomaly report but fully addressed submitted anomalies.

#### **Partnership with SBA**

SSA rarely attended the SBA chaired Small Business Procurement Advisory Council meetings hosted at the SBA.

#### **American Reinvestment and Recovery Act Contracts**

Since enactment of ARRA, SSA has directed 14.7% of their Recovery Act funds toward small businesses.