

Department of State
2009 Small Business Procurement Scorecard

B
96.2

FPDS-NG Data as of July 29, 2010
ARRA Data as of August 6, 2010

Prime Contracting Achievement:			93.45
	2008 Achievement	2009 Goal	2009 Achievement
Small Business	33.44%	37.00%	33.94% (\$1.019B)
Women Owned Small Business	3.52%	5.00%	4.08%
Small Disadvantaged Business	12.43%	5.00%	15.10%
Service Disabled Veteran Owned Small Business	2.18%	3.00%	1.87%
HUBZone	2.07%	3.00%	2.71%

Sub Contracting Achievement:			114.29
	2008 Achievement	2009 Goal	2009 Achievement
Small Business	54.26%	49.60%	63.41%
Women Owned Small Business	4.16%	5.00%	6.47%
Small Disadvantaged Business	1.52%	5.00%	2.48%
Service Disabled Veteran Owned Small Business	6.94%	3.00%	27.54%
HUBZone	1.15%	3.00%	1.40%

Plan Progress:		100
<ul style="list-style-type: none"> ✓ Full response * Unacceptable response ↔ Partial response 		
✓ Has implemented a strategy to increase the number of competitively awarded contracts to small businesses.	✓	
✓ Has demonstrated top-level Agency commitment to small business contracting.	✓	
✓ Planned significant events to increase small business participation in the procurement process during the period.	✓	
✓ Demonstrated the small business data is accurately reported in FPDS-NG during the period. Verified & Cleared FPDS-NG Anomalies.	✓	
✓ Demonstrated the policies and procedures are in place to ensure compliance with subcontracting plans and attainment of subcontracting goals during the period.	✓	
✓ Demonstrated no unjustified bundling has taken place during the period.	✓	
✓ Planned training to contracting staff/managers in executing small business/socioeconomic procurements during the period.	✓	
✓ Planned to collaborate with SBA on formulation of small business procurement policy initiatives during the period.	✓	
✓ Agency submits all strategic plans and reports that became due to SBA during the reporting period.	✓	

Grading Scale	
A+	≤ 150% but ≥ 120%
A	< 120% but ≥ 100%
B	< 100% but ≥ 90%
C	< 90% but ≥ 80%
D	< 80% but ≥ 70%
F	< 70%

Comments:

Graded Agency:

FY 09 has been a transitional year for the Department of State. Achievements demonstrate an upward trend in accomplishments despite an increase in goals. Program innovations have been initiated that will boost accomplishments as work shifts from non-set aside areas into targeted goaling areas. The Department's large business prime contractors were particularly successful in awarding subcontracted dollars to small businesses and either surpassed or improved their subcontracting goal achievements across the board. During FY09, the Department increased its awards to American small businesses by .5%. Awards to small disadvantaged businesses increased by 2.67%. Contracts with woman owned small businesses grew by .55% and HUBZone awards increased by .64%. Service disabled small business awards were the only category where growth was not realized and the strategic plan for FY10 was modified to specifically address actions to facilitate achieving this goal.

SBA:

Goaling Achievement

The Department of State (State) met 1 of their 5 prime contracting goals missing Small Business, Women Owned Small Business, Service-Disabled Veteran Owned Small Business, and HUBZone.

Fiscal year 2009 prime contracting achievement saw increases over FY2008 in Small Business, Women Owned Small Business, Small Disadvantaged Business, and HUBZone. State FY2009 achievement declined from FY2008 for Service-Disabled Veteran Owned Small Business.

SBA Data Anomaly Reports

State did not respond to SBA's contracting data anomaly report.

Partnership with SBA

State regularly attended the SBA chaired Small Business Procurement Advisory Council meetings hosted at the SBA.

American Reinvestment and Recovery Act Contracts

Since enactment of ARRA, State has directed 51.0% of their Recovery Act funds toward small businesses.