

# Department of Veterans Affairs

## 2009 Small Business Procurement Scorecard

<b>A</b> <b>108.1</b>
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FPDS-NG Data as of July 29, 2010  
ARRA Data as of August 6, 2010

Prime Contracting Achievement:			116.90
	2008 Achievement	2009 Goal	2009 Achievement
Small Business	35.32%	28.71%	34.94% (\$5.082B)
Women Owned Small Business	4.02%	5.00%	3.40%
Small Disadvantaged Business	7.97%	5.00%	8.27%
Service Disabled Veteran Owned Small Business	11.76%	3.00%	16.96%
HUBZone	2.77%	3.00%	2.12%

Sub Contracting Achievement:			50.64
	2008 Achievement	2009 Goal	2009 Achievement
Small Business	17.42%	19.50%	14.27%
Women Owned Small Business	1.93%	5.00%	1.57%
Small Disadvantaged Business	1.21%	5.00%	0.83%
Service Disabled Veteran Owned Small Business	0.08%	3.00%	0.21%
HUBZone	0.15%	3.00%	0.38%

Plan Progress:		95
<ul style="list-style-type: none"> <li>✓ Full response</li> <li>* Unacceptable response</li> <li>↔ Partial response</li> </ul>		
✓ Has implemented a strategy to increase the number of competitively awarded contracts to small businesses.		✓
✓ Has demonstrated top-level Agency commitment to small business contracting.		✓
✓ Planned significant events to increase small business participation in the procurement process during the period.		✓
✓ Demonstrated the small business data is accurately reported in FPDS-NG during the period. Verified & Cleared FPDS-NG Anomalies.		↔
✓ Demonstrated the policies and procedures are in place to ensure compliance with subcontracting plans and attainment of subcontracting goals during the period.		✓
✓ Demonstrated no unjustified bundling has taken place during the period.		↔
✓ Planned training to contracting staff/managers in executing small business/socioeconomic procurements during the period.		✓
✓ Planned to collaborate with SBA on formulation of small business procurement policy initiatives during the period.		✓
✓ Agency submits all strategic plans and reports that became due to SBA during the reporting period.		✓

Grading Scale	
A+	≤ 150% but ≥ 120%
A	< 120% but ≥ 100%
B	< 100% but ≥ 90%
C	< 90% but ≥ 80%
D	< 80% but ≥ 70%
F	< 70%

## Comments:

### **Graded Agency:**

Under Public Law 109-461, the priority of sources for VA procurements puts Service Disabled Veteran Owned Small Businesses (SDVOSB) first and Veteran Owned Small Businesses (VOSB) second and ahead of all the other small business categories. While this gives VA an advantage in meeting the SDVOSB statutory goal, it makes achievement of the Woman Owned Small Business goal and the HUBZone goal extremely challenging for VA.

### **SBA:**

#### **Goaling Achievement**

The Department of Veterans Affairs (VA) met 3 of their 5 prime contracting goals missing Women Owned Small Business and HUBZone.

Fiscal year 2009 prime contracting achievement saw increases over FY2008 in Small Disadvantaged Business and Service-Disabled Veteran Owned Small Business. VA FY2009 achievement declined for Small Business, Women Owned Small Business, and HUBZone.

#### **SBA Data Anomaly Reports**

VA responded late to SBA's contracting data anomaly report and partially addressed submitted anomalies.

#### **Partnership with SBA**

VA regularly attended the SBA chaired Small Business Procurement Advisory Council meetings hosted at the SBA.

VA contributes to the Interagency Task Force on Federal Contracting Opportunities for Small Businesses as an executive committee member.

#### **American Reinvestment and Recovery Act Contracts**

Since enactment of ARRA, VA has directed 83.9% of their Recovery Act funds toward small businesses.