

**SANTA ANA DISTRICT OFFICE  
FY 2013 504 THIRD PARTY LENDER RANKINGS  
AS OF 9/30/13**



**TOP 3 LENDERS**

**#1 BANK OF THE WEST**  
30  
\$47,567,278

**#2 BANK OF AMERICA, N.A.**  
29  
\$27,654,678

**#3 UNION BANK, N.A.**  
29  
\$24,578,048

<b>Rank</b>	<b>Lender Name</b>	<b># of Loans</b>	<b>\$ Amount of Loans</b>	<b>Average \$/Loan</b>
1	<b>Bank of the West</b>	30	\$47,567,278	\$1,585,576
2	<b>Bank of America, National Association</b>	29	\$27,654,678	\$953,610
3	<b>Union Bank, N.A.</b>	29	\$24,578,048	\$847,519
4	JPMorgan Chase Bank, National Association	23	\$17,048,721	\$741,249
5	Wells Fargo Bank, National Association	22	\$31,351,158	\$1,425,053
6	Pacific Mercantile Bank	18	\$23,833,822	\$1,324,101
7	Zions First National Bank	14	\$10,956,524	\$782,609
8	OneWest Bank, FSB	13	\$13,096,244	\$1,007,403
9	California Bank & Trust	10	\$10,300,580	\$1,030,058
10	United States Employment Development Center, L	8	\$24,912,583	\$3,114,073
11	Citibank, N.A.	7	\$6,575,295	\$939,328
12	Plaza Bank	7	\$5,740,700	\$820,100
13	City National Bank	6	\$9,382,329	\$1,563,722
14	Pacific Enterprise Bank	6	\$3,478,495	\$579,749
15	BBCN Bank	5	\$15,251,000	\$3,050,200
16	Farmers & Merchants Bank of Long Beach	5	\$8,380,816	\$1,676,163
17	Capital Bank	5	\$3,263,750	\$652,750
18	Community Bank	4	\$9,665,504	\$2,416,376
19	Cathay Bank	3	\$5,750,000	\$1,916,667
20	California United Bank	3	\$4,859,451	\$1,619,817
21	Security Bank of California	3	\$4,210,500	\$1,403,500
22	Partners Bank of California	3	\$3,450,000	\$1,150,000
23	Commerce National Bank	3	\$1,771,500	\$590,500
24	First-Citizens Bank & Trust Company	3	\$1,356,239	\$452,080
25	First Choice Bank	2	\$19,440,000	\$9,720,000
26	Hanmi Bank	2	\$5,236,208	\$2,618,104
27	East West Bank	2	\$4,678,500	\$2,339,250
28	Manufacturers Bank	2	\$4,000,000	\$2,000,000
29	American Business Bank	2	\$2,915,542	\$1,457,771
30	Opus Bank	2	\$2,324,300	\$1,162,150
31	American Security Bank	2	\$1,622,190	\$811,095
32	Morgan Stanley Bank, National Association	2	\$1,275,000	\$637,500
33	Citizens Business Bank	2	\$1,015,000	\$507,500
34	Commerce Bank of Temecula Valley	2	\$980,000	\$490,000
35	Rabobank, National Association	2	\$505,000	\$252,500
36	AltaPacific Bank	1	\$5,612,900	\$5,612,900
37	Saehan Bank	1	\$3,900,000	\$3,900,000
38	Union Bank	1	\$2,750,000	\$2,750,000
39	Mutual of Omaha Bank	1	\$2,000,000	\$2,000,000
40	First Bank	1	\$1,443,500	\$1,443,500
41	U.S. Bank National Association	1	\$1,335,000	\$1,335,000
42	Sunwest Bank	1	\$1,250,000	\$1,250,000
43	Preferred Bank	1	\$1,172,585	\$1,172,585
44	Comerica Bank	1	\$1,169,470	\$1,169,470
45	Pacific Western Bank	1	\$1,118,500	\$1,118,500
46	North Community Bank	1	\$1,066,800	\$1,066,800
47	Community West Bank, National Association	1	\$900,000	\$900,000
48	Commercial Bank of California	1	\$900,000	\$900,000

<i>Rank</i>	<i>Lender Name</i>	<i># of Loans</i>	<i>\$ Amount of Loans</i>	<i>Average \$/Loan</i>
49	Golden State Bank	1	\$816,500	\$816,500
50	Pacific Premier Bank	1	\$782,671	\$782,671
51	Metro United Bank	1	\$754,677	\$754,677
52	ProAmerica Bank	1	\$675,000	\$675,000
53	Pacific Valley Bank	1	\$505,000	\$505,000
54	GBC International Bank	1	\$474,300	\$474,300
55	Torrey Pines Bank	1	\$447,000	\$447,000
56	HSBC Bank USA, National Association	1	\$437,500	\$437,500
57	Wilshire State Bank	1	\$425,000	\$425,000
58	Orange County's CU	1	\$362,500	\$362,500
59	AmericanWest Bank	1	\$305,000	\$305,000
60	First National Bank of Southern California	1	\$292,000	\$292,000
61	First Republic Bank	1	\$287,500	\$287,500
62	Alaska USA FCU	1	\$281,260	\$281,260
63	Silvergate Bank	1	\$281,000	\$281,000
64	Chino Commercial Bank, N.A.	1	\$175,000	\$175,000
	<b><i>TOTAL:</i></b>	<b><i>310</i></b>	<b><i>\$390,347,618</i></b>	<b><i>\$1,259,186</i></b>