

UNITED STATES DEPARTMENT OF STATE

GOALS ACHIEVED	OVERALL GRADE
3/5	<ul style="list-style-type: none"> • State achieved 42.04% exceeding its small business goal of 36% that was above the 23% Government-wide goal • This resulted in small business receiving \$1 million more than FY2006 • State exceeded its SDB and WOSB goal, SDB goal above the 5% Government-wide goal • Although the HUBZone and SDVOSB goals were not met, SDVOSB goal made considerable progress from FY2006

SMALL BUSINESS GRADE				
	FY2006/FY2007 % GOAL	FY2006 SMALL BUSINESS ACHIEVEMENTS	FY2007 SMALL BUSINESS ACHIEVEMENTS	ACHIEVEMENT PROGRESS
 GREEN	36%	39.19% (\$901,350,227)	42.04% (\$902,596,218)	 GREEN

SOCIO-ECONOMIC GRADES				
	FY2006/FY2007 % GOAL	FY2006 SMALL BUSINESS ACHIEVEMENTS	FY2007 SMALL BUSINESS ACHIEVEMENTS	ACHIEVEMENT PROGRESS
SDB  GREEN	10%	13.37% (\$307,497,298)	16.27% (\$349,352,137)	 GREEN
WOSB  GREEN	5%	4.30% (\$98,749,070)	5.12% (\$109,984,761)	 GREEN
HUBZONE  RED	3%	2.42% (\$55,567,152)	2.48% (\$53,146,983)	 GREEN
SDVOSB  RED	3%	3.03% (\$69,804,683)	2.32% (\$49,900,561)	 YELLOW

ACHIEVEMENT CRITERIA	
 GREEN	THE AGENCY MUST MEET 100% OF ITS GOAL
 YELLOW	THE AGENCY MUST MEET 90-99% OF ITS SMALL BUSINESS GOAL
 RED	THE AGENCY DID NOT MEET 90-99% OF ITS SMALL BUSINESS GOAL

ACHIEVEMENT PROGRESS CRITERIA	
 GREEN	THE AGENCY MUST HAVE MADE THEIR GOAL OR MADE PROGRESS IN UNMET GOAL SINCE FY2006 (DOLLARS, PERCENTAGE, OR 3 YEAR ACHIEVEMENT AVERAGE (FY2005-FY2007).
 YELLOW	THE AGENCY MUST MAKE PROGRESS IN UNMET GOAL. FY2007 GOAL ACHIEVEMENT DOLLARS OR PERCENTAGE IS WITHIN 10% OF FY2006 ACHIEVEMENT OR 3 YEAR ACHIEVEMENT AVERAGE (FY2005-FY2007).
 RED	THE AGENCY DID NOT MAKE PROGRESS IN UNMET GOAL