

FY 2011
October 2010 - September 2011 Lender/CDC Performance

LENDER			
<u># of</u>	<u>Lender</u>	<u>City</u>	<u>Total \$</u>
<u>Loans</u>			
250	Associated Bank, NA	Green Bay	39,812,800
186	First Bank Financial Centre	Oconomowoc	100,862,000
89	JPMorgan Chase Bank	Chicago, IL	18,977,400
<u>10</u>	JPMorgan Chase Bank	Columbus, OH	<u>2,265,200</u>
99			21,242,600
82	US Bank NA	Cincinnati, OH	23,200,800
76	Community Bank & Trust	Sheboygan	51,153,300
39	M&I, a Branch	Milwaukee	10,723,700
<u>8</u>	M&I Marshall & Ilsley Bank	Milwaukee	<u>1,745,000</u>
47			12,468,700
44	Wells Fargo Bank NA	Sioux Falls, SD	13,414,500
40	First National Bank-Fox Valley	Neenah	10,936,500
39	Bank First National	Manitowoc	26,582,200
36	Ridgestone Bank	Brookfield	31,746,600
35	Forward Financial Bank SSB	Marshfield	6,872,800
31	Park Bank	Holmen	15,477,100
30	Hometown Bank	Fond du Lac	35,161,500
28	Citizens Bank	Flint, MI	3,061,200
27	Baylake Bank	Sturgeon Bay	10,454,000
24	Waukesha State Bank	Waukesha	14,776,400
23	Peoples State Bank	Wausau	2,146,100
21	Cornerstone Community Bank	Grafton	3,820,400
21	Summit CU	Madison	1,319,600
20	Mid-Wisconsin Bank	Medford	8,020,600
20	Superior Financial Group LLC	Walnut Creek, CA	230,000
18	Mid America Bank	Janesville	16,368,400
18	River Valley Bank	Wausau	10,149,000
18	Spring Bank	Brookfield	4,506,200
18	Pyramax Bank FSB	Greenfield	2,747,500
15	American National Bank-Fox Cities	Appleton	3,318,600
15	Educators CU	Racine	1,197,800
14	Charter Bank Eau Claire	Eau Claire	2,780,500
14	State Bank Financial	La Crosse	2,547,000
14	State Bank of Cross Plains	Cross Plains	2,285,200
13	Investors Community Bank	Manitowoc	10,707,900
13	Park Bank	Milwaukee	8,207,800
13	Johnson Bank	Racine	4,384,300
12	Altra FCU	La Crosse	1,189,600
12	Community First CU	Appleton	869,000

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11	Fox Communities CU	Appleton	7,200,600
10	First Business Bank	Madison	13,853,500
10	Choice Bank	Oshkosh	8,160,000
10	First Bank	Tomah	2,191,700
10	Peoples Bank of Wisconsin	Hayward	1,564,300
10	Bremer Bank NA	Menomonie	1,414,200
10	Monona State Bank	Monona	1,038,500
9	First Citizens State Bank	Whitewater	7,761,700
9	Commerce State Bank	West Bend	3,063,400
9	Bank Mutual	Milwaukee	1,171,000
8	River Bank	Stoddard	1,989,800
8	The Greenwood's State Bank	Lake Mills	1,508,200
8	Citizens State Bank of Clayton	Clayton	1,424,000
8	Farmers & Merchants State Bank	Waterloo	1,416,600
8	First American Bank NA	Hudson	765,000
7	Live Oak Banking Company	Wilmington, NC	7,730,000
7	National Exchange Bank & Trust	Fond du Lac	6,979,400
7	North Shore Bank FSB	Brookfield	4,465,000
7	Community Bank CBD	Delavan	2,784,600
7	Borrego Springs Bank NA	Borrego Springs, CA	2,749,000
7	Royal CU	Eau Claire	1,637,300
7	Middleton Community Bank	Middleton	1,269,600
6	Marine CU	Fond du Lac	4,305,500
6	Community State Bank	Union Grove	3,595,000
6	United Bank	Osseo	2,141,000
6	First National Bank of Berlin	Berlin	1,304,000
6	Tomahawk Community Bank SSB	Tomahawk	1,121,100
6	Coulee Bank	La Crosse	520,000
6	Bank of Lake Mills	Lake Mills	517,500
5	Foundations Bank	Pewaukee	4,169,300
5	Bank of Luxemburg	Luxemburg	3,046,400
5	The First State Bank	New London	1,801,600
5	Union State Bank	Kewaunee	1,616,000
5	Union National Bank & Trust Co.	Sparta	1,546,000
5	River Cities Bank	Wisconsin Rapids	1,310,100
5	Peshtigo National Bank	Peshtigo	670,000
4	The Harvard State Bank	Harvard, IL	6,235,000
4	Wisconsin Community Bank	Madison	4,750,000
4	Bank of Wisconsin Dells	Wisconsin Dells	4,690,000
4	Oak Bank	Fitchburg	2,583,200
4	Nicolet National Bank	Green Bay	2,038,000
4	Farmers & Merchants Bank & Trust	Marinette	1,572,000
3	Citizens State Bank	Hudson	1,282,000
<u>1</u>	Citizens State Bank	Cadott	<u>270,000</u>
4			1,552,000

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4	The Farmers & Merchants Bank	Berlin	914,600
4	First National Bank & Trust Co.	Beloit	840,000
4	Calumet County Bank	Brillion	755,000
4	State Bank of the Lakes	Antioch, IL	620,000
4	Citizens Bank of Mukwonago	Mukwonago	477,000
4	Shoreline CU	Two Rivers	423,200
4	Community Financial Bank	Prentice	399,100
4	Westbury Bank	West Bend	270,000
4	Abbybank	Abbotsford	184,000
3	Independence State Bank	Independence	6,475,000
3	Merchants Bank NA	Winona, MN	5,435,000
3	McFarland State Bank	McFarland	3,660,000
3	Compass Bank	Birmingham	3,141,000
3	First Bank of Baldwin	Baldwin	2,027,000
3	Covantage CU	Antigo	1,611,500
3	Oostburg State Bank	Oostburg	1,075,000
3	Premier Bank	Fort Atkinson	891,000
3	Farmers & Merchants Bank	Tomah	865,000
3	Peoples State Bank of Bloomer	Bloomer	745,000
3	Landmark CU	New Berlin	451,000
3	Bank of Mauston	Mauston	306,900
3	Town and Country Bank	Watertown	205,100
2	Peoples State Bank	Prairie du Chien	4,839,000
2	Beacon Bank	Shorewood, MN	2,815,300
2	First National Bank-Bangor	Bangor	1,736,000
2	Settlers Bank	DeForest	1,175,000
2	PrivateBank & Trust Co.	Chicago, IL	1,090,000
2	First National Bank of Hartford	Hartford	859,000
2	State Bank of Chilton	Chilton	821,000
2	Hiawatha National Bank	Hager City	798,000
2	Stephenson National Bank & Trust Co.	Marinette	780,000
2	PNC Bank NA	Wilmington, DE	765,000
2	John O. Melby & Co. Bank	Whitehall	750,000
2	Gogebic Range Bank	Ironwood, MI	706,000
2	Blackhawk Bank	Beloit	686,500
2	Bank of Galesville	Galesville	650,000
2	First Business Bank-Milwaukee	Brookfield	650,000
2	Horicon Bank	Horicon	620,000
2	State Bank of Florence	Florence	520,000
2	The Park Bank	Madison	490,000
2	The Riverbank	Wyoming, MN	378,000
2	Bank of Prairie du Sac	Prairie du Sac	288,000
2	Lake Area Bank	Lindstrom, MN	200,000
2	Seaway Bank and Trust Company	Chicago, IL	190,500

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1	Peoples Bank of Commerce	Saint Paul, MN	171,000
<u>1</u>	Peoples Bank of Commerce	Cambridge, MN	<u>10,000</u>
2			181,000
2	Alpine Bank & Trust Co.	Rockford, IL	150,000
2	Layton State Bank	Milwaukee	80,000
2	CitizensFirst CU	Oshkosh	65,000
1	Independent Bank	Ionia, MI	3,500,000
1	First Community Bank-Plainfield	Plainfield	3,000,000
1	Bank of Sun Prairie	Sun Prairie	2,567,000
1	Two Rivers Bank & Trust	Burlington, IA	2,500,000
1	Woodtrust Bank NA	Wisconsin Rapids	2,500,000
1	The Bank of New Glarus	New Glarus	2,400,000
1	InvestorsBank	Waukesha	1,794,500
1	West Town Savings Bank	Cicero, IL	1,720,000
1	International Bank of Chicago	Chicago, IL	1,680,000
1	Bank of Wausau	Wausau	1,644,000
1	First-Citizens Bank & Trust Co.	Denver, CO	1,500,000
1	Town Bank	Hartland	1,500,000
1	Stearns Bank NA	Saint Cloud, MN	1,304,500
1	Square 1 Bank	Durham, NC	1,302,000
1	Enterprise Bank & Trust	Clayton	1,300,000
1	Park Midway Bank NA	Saint Paul, MN	1,191,000
1	21 st Century Bank	Loretto, MN	1,000,000
1	First Colorado National Bank	Paonia, CO	1,000,000
1	Kerndt Brothers Savings Bank	Lansing, IA	1,000,000
1	PlainsCapital Bank	Dallas, TX	1,000,000
1	Bank North	Crivitiz	987,000
1	Waterstone Bank SSB	Wauwatosa	980,000
1	Badgerland Financial	Baraboo	950,000
1	Home Loan Invest Bank FSB	Warwick, RI	913,000
1	Community First Bank	Boscobel	774,100
1	First National Bank in Sioux Falls	Sioux Falls, SD	766,600
1	Bank of Oakfield	Oakfield	658,300
1	Central Bank	Stillwater, MN	650,000
1	Ladysmith Federal Savings & Loan Assoc	Ladysmith	546,000
1	Benton State Bank	Benton	462,000
1	Union Bank of Blair	Blair	350,000
1	Palmyra State Bank	Palmyra	330,000
1	American Business Lending Co.	Dallas, TX	311,900
1	Laona State Bank	Laona	284,000
1	National Bank & Trust Co. of Sycamore	Sycamore, IL	250,000
1	Black River Country Bank	Black River Falls	225,000
1	Clare Bank NA	Platteville	215,000
1	Lake Elmo Bank	Lake Elmo, MN	200,000
1	Northwoods State Bank	Mason City	195,000

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1	Farmers Savings Bank	Mineral Point	150,000
1	Thrivent Financial Bank	Appleton	150,000
1	Bancroft State Bank	Bancroft	140,000
1	Central City CU	Marshfield	131,000
1	Kohler CU	Kohler	125,000
1	First Merchants Bank NA	Muncie, IN	102,000
1	First National Community Bank	New Richmond	76,900
1	Tri City National Bank	Oak Creek	75,000
1	Fidelity National Bank	Medford	67,000
1	Eagle Valley Bank NA	Saint Croix Falls	65,000
1	Timberwood Bank	Tomah	52,500
1	Livingston State Bank	Livingston	52,000
1	Community Business Bank	Sauk City	50,000
1	The Business Bank	Appleton	35,000
1	BankVista	Sartell, MN	30,000
1	West Pointe Bank	Oshkosh	26,000
1	Denmark State Bank	Denmark	25,000
1	Waumandee State Bank	Waumandee	21,500
1	Peoples Bank	Elkhorn	15,000
1	The Peoples Community Bank	Mazomanie	12,000
1864	Total 7(a) Loans		738,146,100

CDC			
<u># of Loans</u>	<u>CDC</u>	<u>City</u>	<u>Total \$</u>
138	Wisconsin Business Development Finance	Monona	74,955,000
14	Great Lakes Asset Corporation	Green Bay	14,909,000
3	Twin Cities-Metro Certified Development	Vadnais Heights, MN	2,781,000
3	Spedco	Arden Hills, MN	2,747,000
1	Southeastern Minnesota 504 Dev.	Rochester, MN	543,000
2	Racine County Business Development	Sturtevant	1,139,000
161	Total 504 Loans		97,074,000