

**SANTA ANA DISTRICT OFFICE
FY 2014 LENDER RANKINGS
AS OF 6/30/14**



TOP 3 LENDERS

#1 U.S. BANK, N.A.
169
\$42,552,800

#2 WELLS FARGO BANK, N.A.
140
\$84,350,200

#3 JPMORGAN CHASE BANK, N.A.
109
\$15,208,400

Rank	Lender Name	# of Loans	\$ Amount of Loans	Average \$/Loan
1	U.S. BANK NATIONAL ASSOCIATION	169	\$42,552,800	\$251,792
2	WELLS FARGO BANK NATL ASSOC	140	\$84,350,200	\$602,501
3	JPMORGAN CHASE BANK NATL ASSOC	109	\$15,208,400	\$139,527
4	CDC SMALL BUS. FINAN CORP	63	\$59,887,000	\$950,587
5	COMPASS BANK	30	\$2,431,900	\$81,063
6	EAST WEST BANK	26	\$22,884,500	\$880,173
7	WILSHIRE BANK	25	\$3,253,000	\$130,120
8	UNION BANK, N.A.	23	\$13,789,600	\$599,548
9	CELTIC BANK CORPORATION	23	\$6,973,100	\$303,178
10	HANA SMALL BUS. LENDING INC.	20	\$16,196,000	\$809,800
11	CALIFORNIA STATEWIDE CERT. DEV	19	\$18,723,000	\$985,421
12	PLAZA BANK	19	\$15,582,000	\$820,105
13	SOUTHLAND ECONOMIC DEVEL CORP	19	\$8,309,000	\$437,316
14	BANK OF THE WEST	18	\$13,066,200	\$725,900
15	PACIFIC W. CERT. DEVEL CORP	16	\$14,037,000	\$877,313
16	PACIFIC ENTERPRISE BANK	15	\$16,935,000	\$1,129,000
17	COMMONWEALTH BUSINESS BANK	15	\$7,796,000	\$519,733
18	PACIFIC CITY BANK	15	\$7,363,000	\$490,867
19	BBCN BANK	13	\$11,651,000	\$896,231
20	CAPITAL BANK	13	\$7,531,300	\$579,331
21	FIRST CHOICE BANK	12	\$16,819,500	\$1,401,625
22	SEACOAST COMMERCE BANK	12	\$8,518,400	\$709,867
23	COMMERCEWEST BANK	12	\$3,138,000	\$261,500
24	COMMUNITY BANK	11	\$6,771,500	\$615,591
25	CITIBANK, N.A.	11	\$4,262,000	\$387,455
26	ENTERPRISE FUNDING CORPORATION	10	\$10,921,000	\$1,092,100
27	OPEN BANK	10	\$6,143,300	\$614,330
28	CALIFORNIA UNITED BANK	10	\$5,781,700	\$578,170
29	AMPAC TRI-STATE CDC, INC.	9	\$9,708,000	\$1,078,667
30	SECURITY BANK OF CALIFORNIA	9	\$9,236,200	\$1,026,244
31	UMPQUA BANK	9	\$7,079,900	\$786,656
32	BRIDGE BANK NATL ASSOC	9	\$6,135,400	\$681,711
33	BUSINESS FINANCE CAPITAL	8	\$16,865,000	\$2,108,125
34	LIVE OAK BANKING COMPANY	8	\$8,805,000	\$1,100,625
35	UNITED LABOR BANK A FED. SAVIN	8	\$6,704,000	\$838,000
36	LANDMARK CERT. DEVEL CORP	8	\$4,772,000	\$596,500
37	CALIFORNIA BANK & TRUST	8	\$1,350,000	\$168,750
38	CDC SMALL BUS. FINAN CORP.	8	\$1,049,500	\$131,188
39	COMMUNITY VALLEY BANK	7	\$4,995,000	\$713,571
40	GBC INTERNATIONAL BANK	7	\$4,100,000	\$585,714
41	FIRST MOUNTAIN BANK	7	\$3,455,700	\$493,671
42	PACIFIC WESTERN BANK	7	\$1,347,400	\$192,486
43	FIRST GENERAL BANK	6	\$8,192,000	\$1,365,333
44	UNITI BANK	6	\$7,846,000	\$1,307,667
45	SO CAL CDC	6	\$7,322,000	\$1,220,333
46	MORTGAGE CAP. DEVEL CORP	6	\$7,094,000	\$1,182,333
47	HANMI BANK	6	\$2,552,000	\$425,333

<i>Rank</i>	<i>Lender Name</i>	<i># of Loans</i>	<i>\$ Amount of Loans</i>	<i>Average \$/Loan</i>
48	CITY NATIONAL BANK	6	\$2,050,000	\$341,667
49	US METRO BANK	5	\$9,455,000	\$1,891,000
50	BMO HARRIS BK NATL ASSOC	5	\$3,550,000	\$710,000
51	THE BANCORP BANK	5	\$1,717,300	\$343,460
52	CATHAY BANK	5	\$620,000	\$124,000
53	COMERICA BANK	4	\$2,975,000	\$743,750
54	PACIFIC MERCANTILE BANK	4	\$1,700,000	\$425,000
55	KINECTA FCU	4	\$1,416,500	\$354,125
56	AMERICANWEST BANK	4	\$765,000	\$191,250
57	VALLEY ECONOMIC DEVEL CORP.	4	\$480,000	\$120,000
58	COMMERCIAL BANK OF CALIFORNIA	3	\$5,610,000	\$1,870,000
59	ROYAL BUSINESS BANK	3	\$4,755,000	\$1,585,000
60	AMER PLUS BANK NATL ASSOC	3	\$3,610,000	\$1,203,333
61	COMMERCE BK OF TEMECULA VALLEY	3	\$2,800,000	\$933,333
62	SUNWEST BANK	3	\$2,216,000	\$738,667
63	GROW AMERICA FUND INC	3	\$2,085,000	\$695,000
64	RABOBANK, NATIONAL ASSOCIATION	3	\$1,984,600	\$661,533
65	AMERICAN CONTINENTAL BANK	3	\$1,882,000	\$627,333
66	BANK OF SOUTHERN CALIFORNIA NA	3	\$824,000	\$274,667
67	BANK OF AMERICA NATL ASSOC	3	\$453,000	\$151,000
68	SUPERIOR FINANCIAL GROUP, LLC	3	\$140,000	\$46,667
69	GOLDEN PACIFIC BANK NATL ASSOC	3	\$70,000	\$23,333
70	STATE BK OF INDIA (CALIFORNIA)	2	\$6,735,000	\$3,367,500
71	CALIFORNIA BUSINESS BANK	2	\$2,702,500	\$1,351,250
72	WOORI AMERICA BANK	2	\$2,100,000	\$1,050,000
73	CALIFORNIA CU	2	\$2,062,000	\$1,031,000
74	EH NATIONAL BANK	2	\$1,858,000	\$929,000
75	SAN DIEGO PRIVATE BANK	2	\$1,751,400	\$875,700
76	PACIFIC COMMERCE BANK	2	\$1,619,000	\$809,500
77	BAY AREA EMPLOYMENT DEVEL CO	2	\$1,494,000	\$747,000
78	OPUS BANK	2	\$1,487,200	\$743,600
79	INDEPENDENCE BANK	2	\$912,500	\$456,250
80	VIBRA BANK	2	\$900,500	\$450,250
81	EVERTRUST BANK	2	\$761,000	\$380,500
82	VISION ONE CU	2	\$562,000	\$281,000
83	ALTAPACIFIC BANK	2	\$500,000	\$250,000
84	GOLDEN STATE BANK	2	\$400,000	\$200,000
85	SPIRIT OF TEXAS BANK, SSB	2	\$387,000	\$193,500
86	PACIFIC PREMIER BANK	2	\$56,000	\$28,000
87	NOAH BANK	1	\$4,380,000	\$4,380,000
88	CAPITALSPRING SBLC, LLC	1	\$1,591,200	\$1,591,200
89	T BANK, NATIONAL ASSOCIATION	1	\$1,397,000	\$1,397,000
90	PLUMAS BANK	1	\$1,000,000	\$1,000,000
91	MANUFACTURERS BANK	1	\$1,000,000	\$1,000,000
92	FRIENDLY HILLS BANK	1	\$839,900	\$839,900
93	CTBC BANK CORP. (USA).	1	\$821,600	\$821,600
94	UNITED PACIFIC BANK	1	\$775,000	\$775,000
95	TECHNOLOGY CU	1	\$560,000	\$560,000
96	ADVANTAGE CERT. DEVEL CORP	1	\$516,000	\$516,000
97	TOMATOBANK, N.A.	1	\$500,000	\$500,000
98	BRANCH BK. & TR CO	1	\$500,000	\$500,000
99	HERITAGE OAKS BANK	1	\$375,000	\$375,000
100	STOCK YARDS BK & TR CO	1	\$350,000	\$350,000
101	STEARNS BK NATL ASSOC	1	\$305,000	\$305,000
102	AMERICAN SECURITY BANK	1	\$300,000	\$300,000
103	CREDIT UNION OF SOUTHERN CALIF	1	\$253,000	\$253,000
104	NEWTEK SMALL BUS. FINANCE INC.	1	\$250,000	\$250,000
105	PREMIER BUSINESS BANK	1	\$250,000	\$250,000
106	MISSION VALLEY BANK	1	\$240,000	\$240,000

<i>Rank</i>	<i>Lender Name</i>	<i># of Loans</i>	<i>\$ Amount of Loans</i>	<i>Average \$/Loan</i>
107	MEADOWS BANK	1	\$215,000	\$215,000
108	PEOPLES BANK & TRUST CO	1	\$170,000	\$170,000
109	BANCO POPULAR NORTH AMERICA	1	\$125,000	\$125,000
110	ORANGE COUNTY BUSINESS BANK	1	\$100,000	\$100,000
111	FIRST FINANCIAL BANK	1	\$55,000	\$55,000
	<i>TOTALS:</i>	<i>1,161</i>	<i>\$663,799,700</i>	<i>\$571,748</i>