TO: All SBA Employees  
SUBJECT: SBA Veterans Advantage - Renewal of Fee Relief for Certain Loans  
CONTROL NO.: 5000-1354  
EFFECTIVE: September 30, 2015

The purpose of this Notice is to inform employees of the renewal of fee relief for 7(a) loans (other than SBA Express) under SBA Veterans Advantage. These fees will be effective for all such loans that are approved October 1, 2015 through September 30, 2016, to continue to encourage lending to veteran-owned small businesses. Fee relief for SBA Express loans to veteran-owned small businesses is being addressed in a separate notice.

Guaranty Fees for SBA Veterans Advantage in FY2016

The up-front guaranty fee for 7(a) loans (other than SBA Express) of $150,001 up to and including $5,000,000 approved to qualified small businesses (see below) will be reduced by 50%, as follows:

a. For loans with a maturity in excess of 12 months:
   i. For loans of $150,001 to $700,000: 1.5% of the guaranteed portion;
   ii. For loans of $700,001 to $5,000,000: 1.75% of the guaranteed portion up to $1,000,000 PLUS 1.875% of the guaranteed portion over $1,000,000; and
b. For loans with a maturity of 12 months or less: 0.125% of the guaranteed portion.

Note that there is no reduction in the Lender’s annual service fee for loans over $150,000. Lenders are also reminded of existing policy that any multiple of 7(a) loans made within 90 days of one another are considered as one loan for the purpose of determining the guaranty amount and guaranty fees.

SBA Veterans Advantage Qualifications (unchanged from FY2015)

In order to qualify for SBA Veterans Advantage, businesses must be 51% or more owned and controlled by an individual or individuals in one or more of the following groups:

- Veterans (other than dishonorably discharged);
- Service-Disabled Veterans;
- Active Duty Military service member participating in the military’s Transition Assistance Program (TAP);
- Reservists and National Guard Members; or
- Current spouse of any Veteran, Active Duty service member, or any Reservist or National Guard member; or widowed spouse of a service member who died while in service or of a service-connected disability.

Lenders must document in their loan file a borrower’s eligibility using the documentation identified in the attachment to this Notice and must present copies of that documentation with any guaranty purchase request.
Questions and Notification

SBA field offices must notify Lenders about these fees. Questions concerning this Notice should be directed to the lender relations specialist in the local SBA field office. The local SBA field office may be found at www.sba.gov/about-offices-list/2. For more information about SBA programs and resources for veterans, servicemenbers and military spouses, visit www.sba.gov/veterans.

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John M. Wade
Acting Director
Office of Financial Assistance
Attachment

SBA Veterans Advantage Documentation Requirements:

1) Veteran: Copy of Form DD 214, which is provided for other than dishonorably discharged veterans.
2) Service-Disabled Veteran: Copy of Form DD 214 or documentation from the DVA that the veteran has been determined as having a service-connected disability.
3) Transitioning Active Duty Military Member: DD Form 2, "U.S. Armed Forces Identification Card (Active)," or DD Form 2, "Armed Forces of the United States Geneva Conventions Identification Card (Active)" and, DD Form 2648 (Active Duty Military member) or DD Form 2648-1 (Reserve Component member).
4) Reservists and National Guard: DD Form 2, Armed Forces of the United States Identification Card (Reserve).
5) Current Spouse of Veteran: The veteran’s Form DD 214 and evidence of status as a current spouse.
6) Current Spouse of Transitioning Active Duty Military Member or Current Reservist/National Guard Member: DD Form 1173, Department of Defense Guard Reserve Family Member Identification Card and evidence of status as the current spouse.
7) Widow of Active Duty Service Member who died in service or Widowed Spouse of Veteran who died of a service connected disability: Documentation from DOD or from DVA clearly showing this to be the case.

Alternatives:

In the event that the veteran’s DD 214 is unavailable, a “Certification of Military Service” (NA Form 13038) is an acceptable equivalent.

For any category listed above that requires a photocopy of a military ID, as an alternative to photocopying the military ID, the servicemember may provide a “statement of service” signed by, or by the direction of, the adjutant, personnel office, or commander of the unit or higher headquarters they are attached to. There is no one unique form used by the military for a statement of service. While statements of service are typically on military letterhead, some may be computer-generated. The statement of service must clearly show:

1. The Servicemember’s full name;
2. The Servicemember’s Social Security Number (SSN) or the last 4 digits of SSN;
3. The entry date on active duty or the entry date of applicant’s Reserve/Guard duty, as applicable (depending on whether the applicant is on active duty or is a current member of the Reserves or National Guard);
4. The duration of lost time, if any (for active duty); and
5. The name of the command providing the information.

Note for Current Reserve/Guard Members: The statement must clearly indicate that the applicant is an “active” reservist and not just in a control group (inactive status).