

**SANTA ANA DISTRICT OFFICE
FY 2014 LENDER RANKINGS
AS OF 5/31/14**



TOP 3 LENDERS

#1 U.S. BANK, N.A.
144
\$33,458,200

#2 WELLS FARGO BANK, N.A.
117
\$72,378,300

#3 JPMORGAN CHASE BANK, N.A.
87
\$11,110,900

Rank	Lender Name	# of Loans	\$ Amount of Loans	Average \$/Loan
1	U.S. BANK NATIONAL ASSOCIATION	144	\$33,458,200	\$232,349
2	WELLS FARGO BANK NATL ASSOC	117	\$72,378,300	\$618,618
3	JPMORGAN CHASE BANK NATL ASSOC	87	\$11,110,900	\$127,711
4	CDC SMALL BUS. FINAN CORP	51	\$50,644,000	\$993,020
5	EAST WEST BANK	24	\$22,384,500	\$932,688
6	COMPASS BANK	24	\$2,166,900	\$90,288
7	CELTIC BANK CORPORATION	21	\$6,918,100	\$329,433
8	WILSHIRE BANK	21	\$2,953,000	\$140,619
9	SOUTHLAND ECONOMIC DEVEL CORP	19	\$8,309,000	\$437,316
10	CALIFORNIA STATEWIDE CERT. DEV	17	\$13,767,000	\$809,824
11	PLAZA BANK	17	\$13,757,000	\$809,235
12	HANA SMALL BUS. LENDING INC.	17	\$13,508,000	\$794,588
13	BANK OF THE WEST	17	\$12,386,200	\$728,600
14	UNION BANK, N.A.	17	\$10,367,100	\$609,829
15	PACIFIC W. CERT. DEVEL CORP	15	\$11,787,000	\$785,800
16	PACIFIC ENTERPRISE BANK	14	\$16,335,000	\$1,166,786
17	PACIFIC CITY BANK	13	\$6,101,000	\$469,308
18	BBCN BANK	12	\$11,571,000	\$964,250
19	COMMERCEWEST BANK	12	\$3,138,000	\$261,500
20	COMMONWEALTH BUSINESS BANK	10	\$6,836,000	\$683,600
21	SEACOAST COMMERCE BANK	10	\$6,549,300	\$654,930
22	CALIFORNIA UNITED BANK	10	\$5,781,700	\$578,170
23	CAPITAL BANK	10	\$4,802,000	\$480,200
24	ENTERPRISE FUNDING CORPORATION	9	\$10,452,000	\$1,161,333
25	SECURITY BANK OF CALIFORNIA	9	\$9,236,200	\$1,026,244
26	OPEN BANK	9	\$6,023,300	\$669,256
27	CITIBANK, N.A.	9	\$4,216,000	\$468,444
28	BUSINESS FINANCE CAPITAL	8	\$16,865,000	\$2,108,125
29	FIRST CHOICE BANK	8	\$12,397,500	\$1,549,688
30	AMPAC TRI-STATE CDC, INC.	8	\$9,459,000	\$1,182,375
31	LIVE OAK BANKING COMPANY	8	\$8,805,000	\$1,100,625
32	UMPQUA BANK	7	\$5,955,900	\$850,843
33	COMMUNITY BANK	7	\$4,631,000	\$661,571
34	LANDMARK CERT. DEVEL CORP	7	\$4,443,000	\$634,714
35	FIRST MOUNTAIN BANK	7	\$3,455,700	\$493,671
36	PACIFIC WESTERN BANK	7	\$1,347,400	\$192,486
37	CDC SMALL BUS. FINAN CORP.	7	\$999,500	\$142,786
38	SO CAL CDC	6	\$8,368,000	\$1,394,667
39	FIRST GENERAL BANK	6	\$8,192,000	\$1,365,333
40	UNITI BANK	6	\$7,846,000	\$1,307,667
41	MORTGAGE CAP. DEVEL CORP	6	\$7,094,000	\$1,182,333
42	UNITED LABOR BANK A FED. SAVIN	6	\$5,063,000	\$843,833
43	GBC INTERNATIONAL BANK	6	\$3,900,000	\$650,000
44	HANMI BANK	6	\$2,552,000	\$425,333
45	CITY NATIONAL BANK	6	\$2,050,000	\$341,667
46	CALIFORNIA BANK & TRUST	6	\$1,225,000	\$204,167
47	BRIDGE BANK NATL ASSOC	5	\$4,164,300	\$832,860

<i>Rank</i>	<i>Lender Name</i>	<i># of Loans</i>	<i>\$ Amount of Loans</i>	<i>Average \$/Loan</i>
48	COMMUNITY VALLEY BANK	5	\$3,075,000	\$615,000
49	THE BANCORP BANK	5	\$1,717,300	\$343,460
50	AMERICANWEST BANK	4	\$765,000	\$191,250
51	CATHAY BANK	4	\$520,000	\$130,000
52	COMMERCIAL BANK OF CALIFORNIA	3	\$5,610,000	\$1,870,000
53	ROYAL BUSINESS BANK	3	\$4,755,000	\$1,585,000
54	AMER PLUS BANK NATL ASSOC	3	\$3,610,000	\$1,203,333
55	COMMERCE BK OF TEMECULA VALLEY	3	\$2,800,000	\$933,333
56	GROW AMERICA FUND INC	3	\$2,085,000	\$695,000
57	RABOBANK, NATIONAL ASSOCIATION	3	\$1,984,600	\$661,533
58	AMERICAN CONTINENTAL BANK	3	\$1,882,000	\$627,333
59	PACIFIC MERCANTILE BANK	3	\$1,550,000	\$516,667
60	BANK OF SOUTHERN CALIFORNIA NA	3	\$824,000	\$274,667
61	VALLEY ECONOMIC DEVEL CORP.	3	\$370,000	\$123,333
62	SUPERIOR FINANCIAL GROUP, LLC	3	\$140,000	\$46,667
63	GOLDEN PACIFIC BANK NATL ASSOC	3	\$70,000	\$23,333
64	STATE BK OF INDIA (CALIFORNIA)	2	\$6,735,000	\$3,367,500
65	CALIFORNIA BUSINESS BANK	2	\$2,702,500	\$1,351,250
66	WOORI AMERICA BANK	2	\$2,100,000	\$1,050,000
67	CALIFORNIA CU	2	\$2,062,000	\$1,031,000
68	COMERICA BANK	2	\$1,950,000	\$975,000
69	EH NATIONAL BANK	2	\$1,858,000	\$929,000
70	SAN DIEGO PRIVATE BANK	2	\$1,751,400	\$875,700
71	SUNWEST BANK	2	\$1,716,000	\$858,000
72	PACIFIC COMMERCE BANK	2	\$1,619,000	\$809,500
73	OPUS BANK	2	\$1,487,200	\$743,600
74	KINECTA FCU	2	\$1,313,500	\$656,750
75	STERLING SAVINGS BK D.B.A ARGE	2	\$1,124,000	\$562,000
76	INDEPENDENCE BANK	2	\$912,500	\$456,250
77	VIBRA BANK	2	\$900,500	\$450,250
78	EVERTRUST BANK	2	\$761,000	\$380,500
79	MISSION OAKS NATIONAL BANK	2	\$500,000	\$250,000
80	GOLDEN STATE BANK	2	\$400,000	\$200,000
81	SPIRIT OF TEXAS BANK, SSB	2	\$387,000	\$193,500
82	BANK OF AMERICA NATL ASSOC	2	\$95,000	\$47,500
83	PACIFIC PREMIER BANK	2	\$56,000	\$28,000
84	NOAH BANK	1	\$4,380,000	\$4,380,000
85	US METRO BANK	1	\$4,000,000	\$4,000,000
86	CAPITALSPRING SBLC, LLC	1	\$1,591,200	\$1,591,200
87	T BANK, NATIONAL ASSOCIATION	1	\$1,397,000	\$1,397,000
88	PLUMAS BANK	1	\$1,000,000	\$1,000,000
89	FRIENDLY HILLS BANK	1	\$839,900	\$839,900
90	UNITED PACIFIC BANK	1	\$775,000	\$775,000
91	BAY AREA EMPLOYMENT DEVEL CO	1	\$701,000	\$701,000
92	TECHNOLOGY CU	1	\$560,000	\$560,000
93	ADVANTAGE CERT. DEVEL CORP	1	\$516,000	\$516,000
94	TOMATOBANK, N.A.	1	\$500,000	\$500,000
95	BRANCH BK. & TR CO	1	\$500,000	\$500,000
96	VISION ONE CU	1	\$412,000	\$412,000
97	HERITAGE OAKS BANK	1	\$375,000	\$375,000
98	STOCK YARDS BK & TR CO	1	\$350,000	\$350,000
99	AMERICAN SECURITY BANK	1	\$300,000	\$300,000
100	CREDIT UNION OF SOUTHERN CALIF	1	\$253,000	\$253,000
101	PREMIER BUSINESS BANK	1	\$250,000	\$250,000
102	NEWTEK SMALL BUS. FINANCE INC.	1	\$250,000	\$250,000
103	MISSION VALLEY BANK	1	\$240,000	\$240,000
104	MEADOWS BANK	1	\$215,000	\$215,000
105	PEOPLES BANK & TRUST CO	1	\$170,000	\$170,000
106	BANCO POPULAR NORTH AMERICA	1	\$125,000	\$125,000

<i>Rank</i>	<i>Lender Name</i>	<i># of Loans</i>	<i>\$ Amount of Loans</i>	<i>Average \$/Loan</i>
107	ORANGE COUNTY BUSINESS BANK	1	\$100,000	\$100,000
108	FIRST FINANCIAL BANK	1	\$55,000	\$55,000
	<i>TOTALS:</i>	<i>987</i>	<i>\$577,793,600</i>	<i>\$585,404</i>