

## Maryland

Small businesses totaled 516,398 in Maryland in 2009. They represent 97.6 percent of all employers and employ 52.1 percent of the private-sector workforce. Being such a large part of the state's economy, these businesses are central to Maryland's health and well-being.

This profile uses the latest available data to illustrate the status of Maryland's small businesses. (Note that a small business is defined as one with fewer than 500 employees.)

- Maryland's economy was mixed in 2010, with real gross state product increasing 1.9 percent and private-sector employment decreasing 0.8 percent (Bureau of Economic Analysis, Bureau of Labor Statistics).
- Most of Maryland's small businesses are very small as 79.0 percent of all businesses did not have employees and most employers have fewer than 20 employees.
- Small businesses employed 1.1 million workers in 2009 (Table 1) with most of the employment coming from firms with 20-499 employees.
- While the employment situation in 2008-2009 was weak (Table 2), small businesses in Maryland represented all of the net new jobs from 2005-2008.
- Self-employment in Maryland declined over the last decade. Male self-employment fared the best compared with other demographic groups during the decade.\*
- Throughout 2010, the number of opening establishments was lower than closing establishments and the net employment change from this turnover was positive (Table 3).

### For Further Information

- Data on all states and territories are available at [www.sba.gov/advocacy/848](http://www.sba.gov/advocacy/848).
- For other small business data and analysis, visit [www.sba.gov/advocacy/847](http://www.sba.gov/advocacy/847), call (202) 205-6533, or email [advocacy@sba.gov](mailto:advocacy@sba.gov).
- Visit <http://web.sba.gov/list> to subscribe to Advocacy's Listservs.

\* Because of the relatively low number of veterans in the survey data source, the veteran self-employment figure is susceptible to large fluctuations.

### Maryland Small Business Facts

	2009*	2008	2000
<b>Number of Businesses</b>			
Small employers (<500 employees)	106,441	109,693	103,361
Large employers (500+ employees)	2,646	2,699	2,610
Nonemployers	409,957	416,970	322,819
<b>Level in 2007* (000)</b>			
	<b>Firms</b>	<b>Employment</b>	<b>Receipts(\$M)</b>
<b>Business Owner Demographics</b>			
Male-owned	270	777	145,972
Woman-owned	172	165	18,379
Equally male/female-owned	67	117	15,235
African American-owned	102	46	4,640
Asian-owned	36	71	10,241
Hispanic-owned	26	25	3,422
Native American/Alaskan-owned	3	2	239
Hawaiian/Pacific Islander-owned	0	1	86
Veteran-owned	71	172	30,000
Publicly held, unclassified	19	1,145	299,476
	<b>Level in 2010*</b>	<b>% Change from 2009 2000</b>	
<b>Workforce (Thousands)</b>			
Private-sector employment	2,012	-0.8	0.4
Government employment	501	1.4	11.4
Self-employed (incorp. & uninc.)	253	-8.1	-17.0
Female self-employment	97	-10.7	-31.1
Male self-employment	156	-6.4	-4.8
Minority self-employment	70	3.5	-20.9
Veteran self-employment	15	-39.7	-67.6
<b>Unemployment Rate (Percent)</b>	7.5	0.4†	3.9†
<b>Business Turnover</b>			
Quarterly establishment openings	27,820	2.1	8.8
Quarterly establishment closings	28,840	-7.0	8.6
Business bankruptcies	832	-9.9	22.9
	<b>2010*</b>	<b>2009</b>	<b>2000</b>
<b>Income and Finance</b>			
Proprietors' income (\$billion)	18.2	16.6	11.2
Number of bank branches	1,804	1,843	1,711
No. of bus. loans under \$100,000‡	63,278	90,593	70,564
Total value of business loans under \$100,000 (\$million)‡	840	1,068	805
Source: U.S. Dept. of Commerce, Census Bureau, Bureau of Economic Analysis; U.S. Dept. of Labor, Bureau of Labor Statistics; Admin. Office of the U.S. Courts; Federal Deposit Insurance Corporation; and U.S. Small Business Admin., Office of Advocacy.			
* Latest available data. †Percentage point change. ‡Data are for CRA loans.			

**Table 1: Firms and Employment in Maryland by Industry and Firm Size, 2009  
(Nonfarm, Thousands)**

Industry	Nonemployer Firms	Employer Firms			Employment		
		Total	1-19 Employees	1-499 Employees	Total	1-19 Employees	1-499 Employees
Total	410.0	109.1	93.2	106.4	2,122.4	386.0	1,105.2
Forestry, etc. and agriculture support	3.2	0.2	0.2	0.2	0.9	0.5	0.7
Mining	0.1	0.1	0.0	0.1	1.5	0.2	0.8
Utilities	0.3	0.1	0.0	0.0	10.5	0.1	D
Construction	39.9	15.0	13.4	14.9	156.2	51.0	133.9
Manufacturing	3.9	3.1	2.2	2.9	111.7	11.9	49.4
Wholesale trade	5.3	4.9	3.6	4.5	91.3	15.9	53.7
Retail trade	30.7	11.8	10.2	11.4	277.3	46.2	100.3
Transportation and warehousing	18.4	3.0	2.4	2.8	62.7	9.1	24.2
Information	6.8	1.3	0.9	1.2	56.6	3.7	16.4
Finance and insurance	11.7	4.4	3.7	4.1	109.2	13.2	37.5
Real estate and rental and leasing	41.0	4.4	3.9	4.3	45.7	11.3	28.1
Professional, scientific, and technical svcs.	71.6	17.7	15.6	17.3	227.0	50.8	135.1
Management of companies and enterprises	--	0.6	0.1	0.3	49.4	0.2	7.6
Admin., support, waste mgt., remed. svcs.	34.4	7.0	5.7	6.7	175.3	22.8	84.0
Educational services	14.3	1.8	1.4	1.8	75.9	6.5	36.7
Health care and social assistance	46.8	12.1	10.4	11.9	331.6	51.0	157.2
Arts, entertainment, and recreation	23.7	1.9	1.5	1.9	36.5	6.2	24.8
Accommodation and food services	5.9	8.4	6.5	8.2	193.2	35.2	117.2
Other services (except public admin.)	52.0	12.5	11.3	12.4	109.6	49.8	96.6
Unclassified	--	0.2	0.2	0.2	0.2	D	0.2

Source: U.S. Dept. of Commerce, Bureau of the Census, Statistics of U.S. Businesses. (See [www.sba.gov/advocacy/849/12162](http://www.sba.gov/advocacy/849/12162) for data from other years, and for starts, closures, job creation and destruction by industry and by size category.)

**Table 2: Net Job Change by Firm Size, 2005–2009 (Nonfarm)**

	Total Net New Jobs	Employment Size of Firm						
		1-4	5-9	10-19	20-99	100-499	<500	500+
2005 - 2006	66,588	18,498	6,614	7,089	18,240	10,010	60,451	6,137
2006 - 2007	-8,430	15,452	230	-2,902	-6,867	-8,632	-2,719	-5,711
2007 - 2008	-7,401	11,668	-1,424	-1,861	-2,402	-137	5,844	-13,245
2008 - 2009	-110,154	6,085	-6,522	-8,761	-26,068	-22,167	-57,433	-52,721

Source: U.S. Dept. of Commerce, Bureau of the Census. (For more detailed data see [www.sba.gov/advocacy/849/12162](http://www.sba.gov/advocacy/849/12162).)

**Table 3: Establishment and Employment Turnover by Quarter, 2010 (Nonfarm, Thousands)**

	Establishments				Employment			
	Quarter 1	Quarter 2	Quarter 3	Quarter 4	Quarter 1	Quarter 2	Quarter 3	Quarter 4
Openings	6.8	7.2	6.7	7.1	25.8	26.4	25.2	24.6
Expansions	26.2	28.2	27.0	27.8	98.8	111.3	99.9	103.4
Contractions	28.5	27.0	28.2	26.9	99.9	96.5	105.0	100.1
Closings	7.6	7.0	7.1	7.1	25.2	22.0	24.3	24.8

Source: U.S. Dept. of Labor, Bureau of Labor Statistics, Business Employment Dynamics. (For more detailed data see [www.bls.gov/bdm/](http://www.bls.gov/bdm/).)

Note: These figures contain all firm sizes; Census data from 2009 show that 85 percent of establishment births and deaths were in firms with fewer than 500 employees.