



News Release

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New Hampshire and Maine SBA Offices Recognize Outstanding Work by Naval Facilities Engineering Command Mid-Atlantic, Public Works Department Maine

The New Hampshire and Maine offices of the U.S. Small Business Administration recently recognized Ms. Jackie Johnston and Bobbi St. Jean of Naval Facilities Engineering Command Mid-Atlantic, Public Works Department Maine for their ongoing and continued support of small and minority businesses at a small business contracting event hosted by SBA in Portsmouth, NH on May 6, 2013. The presentation took place at an "SBA Reverse Matchmaking Event" where businesses participating in either of the SBA's 8a Business Development or HUBZone programs were provided the opportunity to market their products and services directly to Federal Agencies and Prime Contractors and Prime Contractors operating in the region.



(Picture above: L to R – Marilyn Geroux, SBA District Director Maine, Jackie Johnston, NACFAC and Greta Johansson, SBA District Director, New Hampshire)

In presenting the award, Greta Johansson, District Director for the SBA in New Hampshire said "Jackie Johnston and Bobbi St. Jean along with the Public Works Department Maine have sought out opportunities to expand their network of NH and ME based contractors which has made a significant impact in the local area. As a result, in 2012 PWD Maine awarded nearly \$31.2

million in goods and services from New Hampshire and Maine based firms with over \$7.7 million in prime contractor direct awards to NH and ME small and minority owned businesses. In spite of budgetary challenges in 2013 they have already awarded \$6.7 million in the first seven months of the fiscal year."

"Jackie and Bobbi have truly gone the extra mile in seeking out and utilizing small businesses where possible for the work at the shipyard. They have been regular participants in local and regional small business "matchmakers" and have met with local contractors to keep them informed about potential contracting opportunities. The impact they have had cannot be overstated." added Johansson

For additional Information on the SBA's 8a Business Development Program or the HUBZone program, please contact Rachael Roderick (Rachael.roderick@sba.gov) or Hugh Curley (hugh.curley@sba.gov) at the SBA's NH District office in Concord.

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