
**Jennifer D. Boulanger of Capital Regional Development Council
is SBA's NH 2018 Financial Services Champion of the Year**



Jennifer D. Boulanger of the Capital Regional Development Council in Concord, NH has been named the NH Small Business Administration's 2018 Financial Services Champion of the Year.

Jennifer Boulanger has over 25 years of commercial lending experience in New Hampshire. She has worked with banks and for the last 12 years has worked with the Belknap County Economic Development Council (BCEDC) and the Capital Regional Development Council (CRDC). During her career she has developed a reputation of being a thorough and true advocate for small businesses to find the financial assistance they need to grow and thrive for the long term.

Jennifer keeps in touch with past clients on a regular basis she takes great pride in the successes of her clients and has nominated several who have been previously recognized as SBA's Veteran Small Business, Family Owned Small Business and Small Business Person of the Year. As a loan officer at CRDC, Jennifer provides small businesses throughout the region comprehensive services that assist business owners in making critical business decisions.

Jennifer holds degrees Master's degree in Business Administration from UNH and is a graduate of the Greater Concord Leadership Class of 2006 and the Lakes Region Leadership Class of 2008. In 2015 she earned the designation of a Certified Economic Development Financial Planner from the National Development Council. She has worked in all aspects of commercial lending including credit underwriting, credit review, loan officer, and credit training manager and as a volunteer managing outside loan funds for non-profit organizations. As a loan officer at CRDC, Jennifer provides small businesses throughout the region comprehensive services that assist business owners in making critical business decisions.

She was nominated for the award by Michael S. Vlahos, Vice President of Commercial Lending at Merrimack County Savings Bank. In his nomination he states “Jennifer has been a great resource to us at the bank as well as to our borrowers as she helps them find solid financing solutions for their businesses. She does a great job in explaining to borrowers a process that at first seems complicated and unfamiliar.”

Greta Johansson, SBA District Director for the New Hampshire District Office commented “Jennifer has had a positive impact on businesses possibly beyond her knowledge. As we talk with business owners who have SBA 504 loans we often hear of how she stays connected to them long after a loan has closed. Likewise, lenders know when Jennifer comes forward with a loan proposal it is sound and well planned. She takes pride in helping small business owners and it shows.”

Commenting on the announcement Jennifer said “Merrimack County Savings Bank has been and continues to be a strong supporter of CRDC and their mission” Jennifer Boulanger states “I very much appreciate Michael Vlahos taking the time to make the nomination and welcome the opportunity to celebrate in our mutual successes.” Jennifer Boulanger resides in Northwood, NH with her husband and two children.

Ms. Boulanger will be recognized locally at the annual **NH SBA Small Business Awards** event on **May 2nd** at the Manchester Country Club in Bedford. To learn more about her work at the Capital Regional Development Council visit www.crdc-nh.com

*For info on the May 2nd event call Warren Haggerty at 603-225-1405 or warren.haggerty@sba.gov
To register for the event click [here](#) or visit www.nhbankers.com Event Schedule*