

2014 Matchmaker Participation

Avox Systems	Corrections and Community Supervision (DOCCS)
Buffalo & Fort Erie Public Bridge Authority	New York State Department of Transportation
Buffalo Halfway House, Inc.	New York State Thruway Authority
Buffalo Niagara PTAC*	PCB Piezotronics
Cannon Design	People Inc.
Cassadaga Job Corps Academy	Pioneer Credit Recovery, Inc.
Cattaraugus County PTAC*	Praxair Inc.
City of Buffalo-Division of Purchase	Prestolite Electric
Conserve	Purcell Construction
Defense Contract Management Agency*	Reichert Inc.
Dept. of Veterans Affairs	SCORE - Buffalo/Niagara*
Erie County Division of Equal Employment Opportunity*	Seneca Niagara Casino
Erie County Purchasing	Small Business Administration*
GSA-Public Building Services	SUNY University at Buffalo
Harris Corp, RF Communications Division	Urban League of Rochester, NY, Inc.*
Johnson & Johnson	University of Rochester
LPGiminelli, Inc.	U.S. Air Force Reserves
Monroe County Finger Lakes PTAC*	U.S. Army Corps of Engineers-Buffalo District
Moog Inc.	U.S. Dept. of Transportation-Small Business Transportation Resource Center*
National Grid	U.S. DOT Small Business Transportation Resource Center
National Fuel Gas	U.S. DOT Small Business Transportation Resource Center
National Geospatial -Intelligence Agency Small Business Program Office	Women's Business Center*
New York State Department of	Xerox Corporation

*Counseling Only

2014 Exhibiting Participants

APICS	Jack of all Trades Computer Service
AV Perfection LTD.	Key Bank
AXA Advisors	Lakeshore Savings Bank
Building Performance Testing and Consulting	Law Office of Patricia A. Mancabelli
Business First	Lime Energy
CP&I	Linstar
ECIDA	McCullagh Coffee
Embroid Me	NYS Business Development Corp.
Employment Screening Services	Pearl Street Grill & Brewery
Fastsigns	RL Computing
FB Displays & Designs Inc.	SCORE
First Niagara Bank	Sealing Devices
Fun Putt WNY	Seneca Gaming
Hadley Exhibits Inc.	Speed Global Services
Holland Speedway	Sunning, Inc.
Hover Networks	UB CEL
Hunt	Wild Women Unite
Independent Health	



10th Annual

2015 Small Business Matchmaker AWARDS LUNCHEON EXPOSITION

Wednesday, May 13, 2015
7:00 a.m. to 2:00 p.m.
Matchmaking starts at 8:00 a.m.

Buffalo Niagara Convention Center
153 Franklin Street, Buffalo, New York





SBA Matchmaker & Expo 4 Events - One Day

Matchmaker Your opportunity to meet with buyers from federal, state, and local government agencies and national businesses. Government agencies, national businesses, and prime contractors are looking for qualified, quality firms to buy the products and services they need to fulfill government procurements.

Small Business Week Awards Luncheon The SBA Buffalo District Small Business Week will be celebrated at a luncheon supported by the SBA, SCORE Buffalo Niagara, Business First, area banks, Chambers of Commerce, and Economic Development Agencies on May 13 from 12:30 p.m.-2 p.m. To Register go to: <http://bizj.us/1c4aut>

Exposition A thriving exhibition where small businesses can reach potential customers and business professionals eager to do business with you. An exposition that attracts high profile decision makers.

FREE SCORE Workshop A free learning workshop on how to do business with the Government. The workshop will be held from 9:00-10:00 a.m. and 10:15-11:15 a.m. <http://bizj.us/1c49uz>

SBA's participation in this Co-Sponsorship is not an endorsement of views, opinions, products, or services of any Cosponsor or other person or entity.

All SBA programs or cosponsored programs are extended to the public on a nondiscriminatory basis.

Reasonable arrangements for persons with disabilities will be made, if requested at least 2 weeks in advance. Contact SBA, 130 S. Elmwood Avenue, Buffalo, NY 14202, (716) 551-4301.

Schedule of Events

7:00 a.m.

Registration & Continental Breakfast

(Doors open for small businesses to check-in to the conference and sign up for their 10-minute appointment slots at national businesses/government agency tables)

7:50 a.m.

A welcome and rules of the day presentation

8:00 a.m. - 12:15 p.m.

Individual matchmaking sessions

9:00 a.m. - 10:00 a.m. &

10:15 a.m. - 11:15 a.m.

FREE Workshop

12:30 p.m. - 2:00 p.m.

SBA Small Business Week Awards Luncheon

Buffalo Niagara Convention Center

153 Franklin Street
Buffalo, New York 14202
(716) 855-5555

Website: www.buffaloconvention.com

Parking: Parking is available at ramps and surface lots adjacent to the convention center. Current rates apply.

Accommodations: Downtown Buffalo Hotels:

- **Hyatt Regency**(716) 856-1234
- **The Comfort Suites**(716) 854-5500
- **Hampton Inn & Suites**.....(716) 855-2223
- **Adams Mark Hotel**.....(716) 845-5100
- **Embassy Suites**(716) 842-1000

System for Award Management (SAM)

What is SAM? The System for Award Management (SAM) is combining federal procurement systems and the Catalog of Federal Domestic Assistance into one new system. This consolidation is being done in phases. The first phase of SAM includes the functionality from the following systems:

- Central Contractor Registry (CCR)
- Federal Agency Registration (Fedreg)
- Online Representations and Certifications Applications
- Excluded Parties List System (EPLS)

How will SAM benefit me? The overarching benefits of SAM include streamlined and integrated processes, elimination of data redundancies, and reduced costs while providing improved capability.

All firms attending the Matchmaker are encouraged to register in SAM before May 13, 2015.

FREE Selling to the Government Pre-Matchmaker Training Available:

DATE	TIME & LOCATION
March 11, 2015 10:00 - 11:30 a.m.	Webinar Session - Monroe County Finger Lakes PTAC https://bizj.us/1c4exh
April 1, 2015 10:00 - 12:00 p.m.	Webinar Session - Cattaraugus County PTAC http://bizj.us/1c4g35
April 15, 2015 10:00 - 12:00 p.m.	Webinar Session - Cattaraugus County PTAC http://bizj.us/1c4g99
April 29, 2015 10:00 - 12:00 p.m.	Webinar Session - Cattaraugus County PTAC https://bizj.us/1c4gd
May 12, 2015 10:00 - 12:00 p.m.	Webinar Session - Cattaraugus County PTAC https://bizj.us/1c4gg7

Registration

Prior to May 11, 2015:

By credit card:

- To register for the Matchmaker, go to:
<http://www.bizjournals.com/buffalo/event/121431>
- \$35 Small Business (per person) | \$40 At the Door
- \$50 Prime Contractors & Large Business (per table)
- To register for an Exposition booth, contact
Shelley Rohauer 716-541-1622

\$595 Exposition booth

- One 8' x 10' exhibit booth
- 1/12 – business card ad, full color ad in Event Supplement
- Company listing in Event Supplement
- One-year subscription to Business First

**Sponsorships available*

- To register for the Luncheon, go to:
<http://bizj.us/1c4aut>
- \$45 Individual Luncheon Ticket
- \$450 Tables of 10 Luncheon

Beginning May 12, 2015:

- Registration and payment at the door is required.

**Lunch tickets include tax-deductible contribution to SCORE Association Chapter 45, a 501(c)(3) not-for-profit organization.*

Questions about the Matchmaker event or luncheon?

Gregory Lindberg

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Kelly Lotempio

- **Phone:** 716-551-3249
- **E-mail:** kelly.lotempio@sba.gov

Questions about the expo?

- **Phone:** 716-541-1622
- **E-mail:** Shelley Rohauer at srohauer@bizjournals.com