



U.S. Small Business Administration

## 7(j) Management & Technical Assistance Program

# Proposal Development and Pricing Strategies Training for Government Contractors

**Are you interested in writing proposals to win government-funded projects? This one-day training course will provide valuable information to help you win contracts.**

- ❑ Technical Proposals
- ❑ Cost Proposals
- ❑ Pricing strategies
- ❑ Past Performance
- ❑ Understanding RFPs
- ❑ Proposal Scoring and Evaluation
- ❑ Understanding a Government Audience

**Tuesday, September 1, 2015  
9am - 4pm**

**U.S. Small Business Administration  
2401 4th Ave, Suite 450  
Seattle, WA 98121**

Seattle District Office POC:  
Business Opportunity Specialist  
Ana Singh  
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206-553-7080

**Please register for training by clicking on  
the following link:**

**<http://7jseattletraining.eventbrite.com>**

This SBA training is provided by Project Solutions, Inc., and is funded in part through a Cooperative Agreement with the SBA. For more information about the SBA 7(j) Program and its eligibility criteria please visit: [www.sba.gov/7J](http://www.sba.gov/7J)



There is no cost for 7(j) eligible businesses and SBA 8(a) Program participants. This activity is funded in part through a Cooperative Agreement with the U. S. Small Business Administration (SBA) contract number SBAHQ-14-J-0010. SBA's funding is not an endorsement of the contractor or any products, opinions, or services. All SBA programs are extended to the public on a non-discriminatory basis. Reasonable arrangements for persons with disabilities will be made if requested at least two weeks in advance. To make arrangements please contact Deb Farris at [debra.farris@sba.gov](mailto:debra.farris@sba.gov) or (307) 261-6503.