Fiscal Year 2018 was one of major achievements. The U.S. Small Business Administration’s Connecticut District Office supported loans for over $317 million dollars through its three main loan programs: the 7 (a) Loan Guaranty Program, the Certified Development Company/504 Loan Program and the Micro-Loan Program. Additionally, over 27,000 clients were counseled and/or trained by the SBA and our resource partners – SCORE, the Connecticut Small Business Development Center, our Women’s Business Centers located in Hartford, Derby, Stamford, and New London as well as the Veteran Business Outreach Center.

Guaranteed 739 loans totaling over $207 million through SBA’s flagship 7(a) Loan Guaranty Program through 77 Lenders

Supported 72 Certified Development Company 504 loans totaling over $46 million through 4 CDCs

53 businesses obtained Micro Loans totaling over $1 million through our 4 micro lenders

Contract Awards to Connecticut Small Businesses (FY 17)
- Small Business: $444 million
- Small Disadvantaged Businesses $64 million
- Hub Zone: $20 million
- 8(a): $36 million
- Veterans: $82 million
- Service Disabled Vet: $51 million
- Women $64 million

Small Business Innovation Research Program: (FY 17) 56 awards totaling over $23 million

Small Business Investment Company Program: (FY 17) 22 financings to 8businesses for $28.9 million

Surety Bonding Program: (FY 18) 315 bonds were issued for over $145 million

In FY 2018 SBA Loan Programs Created and/or Retained over 6,388 jobs in Connecticut

Small Business Clients Counseled and Trained by:

- Small Business Development Center 1,838
- SBA Connecticut District Office 2,194
- SCORE Chapters 19,164
- Women’s Business Center 3,936
- Veteran’s Business Outreach Center 74

Total Clients Served 27,206
### Top 2018 SBA Lenders

#### Top 7(a) Lender by Volume
- **TD Bank**
- **Webster Bank, National Association**
- **Liberty Bank**
- **Newtek Small Business Finance, Inc.**
- **Manufacturers and Traders Trust Company**
- **Berkshire Bank**
- **Farmington Bank**
- **KeyBank National Association**
- **Wells Fargo Bank, National Association**
- **Celtic Bank Corporation**

#### Top 7(a) Lender by Dollars
- **Webster Bank, National Association**
- **Liberty Bank**
- **Newtek Small Business Finance, Inc.**
- **Manufacturers and Traders Trust Company**
- **Berkshire Bank**
- **Farmington Bank**
- **KeyBank National Association**
- **Wells Fargo Bank, National Association**
- **Celtic Bank Corporation**

#### Top 504 CDC by Volume and by Dollars
- **New England Certified Development Corp.**
- **Webster Bank, National Association**
- **TD Bank**
- **TD Bank**
- **Webster Bank, National Association**
- **CT DEVELED**
- **Laurel Road Bank**
- **Newtown Savings Bank**
- **Community Economic Development Fund**
- **Community Investment Corp**

#### Top 504 3rd Party Lender by Volume
- **Webster Bank, National Association**
- **Newtek Small Business Finance, Inc.**
- **Manufacturers and Traders Trust Company**
- **Berkshire Bank**
- **Farmington Bank**
- **KeyBank National Association**
- **Wells Fargo Bank, National Association**
- **Celtic Bank Corporation**
- **Independence Bank**

#### Top 504 3rd Party Lender by Dollars
- **Webster Bank, National Association**
- **Newtek Small Business Finance, Inc.**
- **Manufacturers and Traders Trust Company**
- **Berkshire Bank**
- **Farmington Bank**
- **KeyBank National Association**
- **Wells Fargo Bank, National Association**
- **Celtic Bank Corporation**
- **Independence Bank**

#### Top SBA Micro Lender by Volume and Dollars
- **Community Economic Development Fund**
- **Community Investment Corp**
- **Hartford Economic Development Corp**
- **Accion East dba ACCION USA, Inc.**
- **New England Cert.DEVEL**
- **NEW ENGLAND CERT.DEVEL**
- **Laurel Road Bank**
- **CT DEVELED**
- **Community Investment Corp**

#### Top Lender to Women
- **TD Bank**
- **Newtown Savings Bank**
- **Jewett City Savings Bank**
- **JP Morgan Chase Bank, National Association**
- **Independence Bank**

#### Top SBA Micro Lender by Volume and Dollars
- **Community Economic Development Fund**
- **Community Investment Corp**
- **Hartford Economic Development Corp**
- **Accion East dba ACCION USA, Inc.**
- **New England Cert.DEVEL**
- **NEW ENGLAND CERT.DEVEL**
- **Laurel Road Bank**
- **CT DEVELED**
- **Community Investment Corp**

#### Top Lender to Minorities
- **TD Bank**
- **Community Investment Corp**
- **Hartford Economic Development Corp**
- **Accion East dba ACCION USA, Inc.**
- **New England Cert.DEVEL**
- **NEW ENGLAND CERT.DEVEL**
- **Laurel Road Bank**
- **CT DEVELED**
- **Community Investment Corp**

#### Top Lender to Veterans
- **TD Bank**
- **Community Investment Corp**
- **Hartford Economic Development Corp**
- **Accion East dba ACCION USA, Inc.**
- **New England Cert.DEVEL**
- **NEW ENGLAND CERT.DEVEL**
- **Laurel Road Bank**
- **CT DEVELED**
- **Community Investment Corp**

#### Top Lender to Exporters
- **Berkshire Bank**
- **United Bank**
- **Freedom National Bank**
- **South Eastern Connecticut Enterprise Region**

#### Lenders of the Quarter—FY 18
- **1st Quarter—Newtown Savings Bank**
- **2nd Quarter—Jewett City Savings Bank**
- **3rd Quarter—Community Investment Corp**
- **4th Quarter—Key Bank**

**Thanks to all our lending, resource and community partners for a very successful 2018 and for all your hard work on behalf of the Connecticut small business community.**