



**LOS ANGELES DISTRICT OFFICE**

**Lender Ranking Report**

7(a) and 504 Loan Programs

Fiscal Year 2016 - 2nd Quarter (YTD)

(10/01/2015 - 03/31/2016)

**7(a) Loan Program**

1	WELLS FARGO BANK, N.A.	285	\$70,449,300.00	60	AMERICAN CONTINENTAL BANK	2	\$3,026,000.00	
2	U.S. BANK, N.A.	149	\$32,194,400.00	61	WORLD TRADE FINANCE, INC.	2	\$3,000,000.00	
3	JPMORGAN CHASE BANK, N.A.	147	\$40,990,100.00	62	UNITED COMMUNITY BANK	2	\$2,378,000.00	
4	EAST WEST BANK	52	\$20,810,700.00	63	SUNWEST BANK	2	\$2,100,000.00	
5	WILSHIRE BANK	47	\$11,615,500.00	64	WOORI AMERICA BANK	2	\$1,250,000.00	
6	PACIFIC CITY BANK	43	\$34,567,600.00	65	CIT BANK, N.A.	2	\$749,700.00	
7	HANA SMALL BUS. LENDING INC	33	\$18,910,500.00	66	BRIDGE BANK, N.A.	2	\$598,000.00	
8	COMERICA BANK	29	\$2,847,000.00	67	RIDGESTONE BANK	2	\$560,000.00	
9	COMMONWEALTH BUSINESS BANK	26	\$14,714,000.00	68	DELAWARE COUNTY BANK & TRUST CO.	2	\$555,800.00	
10	BBCN BANK	25	\$12,320,100.00	69	1ST CAPITAL BANK	2	\$500,000.00	
11	COMPASS BANK	25	\$960,000.00	70	FIRST COMMERCIAL BANK (USA)	2	\$375,000.00	
12	COMMUNITY BANK	24	\$26,364,000.00	71	UTAH COMMUNITY BANK	2	\$300,000.00	
13	OPEN BANK	22	\$21,179,300.00	72	CALIFORNIA CU	2	\$200,000.00	
14	CELTIC BANK CORP.	21	\$8,436,000.00	73	HOMEABC, N.A.	1	\$5,000,000.00	
15	SEACOAST COMMERCE BANK	18	\$19,027,200.00	74	PACIFIC MERCANTILE BANK	1	\$3,500,000.00	
16	FIRST GENERAL BANK	18	\$12,700,000.00	75	CRESTMARK BANK	1	\$2,325,000.00	
17	UNITI BANK	17	\$14,265,000.00	76	PACIFIC WESTERN BANK	1	\$2,277,000.00	
18	VALLEY ECONOMIC DEV. CORP	17	\$2,130,000.00	77	MEGA BANK	1	\$2,000,000.00	
19	PLAZA BANK	16	\$19,867,300.00	78	WEST TOWN BANK & TRUST	1	\$1,575,000.00	
20	HANMI BANK	16	\$7,625,000.00	79	NORTHEAST BANK	1	\$1,450,000.00	
21	ROYAL BUSINESS BANK	15	\$12,412,000.00	80	AMERICAS UNITED BANK	1	\$1,252,000.00	
22	LIVE OAK BANKING COMPANY	13	\$12,995,000.00	81	AMERICAN PLUS BANK, N.A.	1	\$1,238,000.00	
23	CITY NATIONAL BANK	13	\$3,411,000.00	82	PINNACLE BANK	1	\$1,230,000.00	
24	US METRO BANK	12	\$14,330,500.00	83	COMMERCIAL BANK OF CALIFORNIA	1	\$1,215,000.00	
25	FIRST CHOICE BANK	11	\$14,170,300.00	84	UMPQUA BANK	1	\$1,099,700.00	
26	FIRST HOME BANK	11	\$2,925,000.00	85	LAKE FOREST BANK & TRUST CO.	1	\$710,000.00	
27	CITIBANK, N.A.	11	\$667,000.00	86	GOLDEN PACIFIC BANK, N.A.	1	\$678,100.00	
28	NEWTEK SMALL BUS. FINANCE	10	\$8,517,000.00	87	PREMIER VALLEY BANK	1	\$464,000.00	
29	CALIFORNIA UNITED BANK	10	\$5,566,800.00	88	GROW AMERICA FUND, INC.	1	\$380,000.00	
30	BANK OF THE WEST	9	\$5,092,900.00	89	SAN DIEGO PRIVATE BANK	1	\$372,700.00	
31	BOSTON PRIVATE BANK & TRUST CO.	9	\$1,206,000.00	90	BANNER BANK	1	\$350,000.00	
32	MUFG UNION BANK, N.A.	8	\$9,127,500.00	91	COMMERCEWEST BANK	1	\$350,000.00	
33	CATHAY BANK	8	\$2,710,000.00	92	PIONEER BANK	1	\$350,000.00	
34	KINECTA FCU	8	\$2,469,300.00	93	SECURITY BANK OF CALIFORNIA	1	\$350,000.00	
35	PACIFIC ENTERPRISE BANK	7	\$8,316,000.00	94	FIRST BANK	1	\$337,400.00	
36	UNITED BUSINESS BANK, F.S.B.	7	\$4,074,500.00	95	LOCAL INITIATIVES SUPPORT CORP.*	1	\$250,000.00	
37	STEARNS BANK, N.A.	7	\$1,954,500.00	96	TOWN & COUNTRY BANK	1	\$249,000.00	
38	CDC SMALL BUS. FINANCE CORP.*	7	\$975,000.00	97	CONESTOGA BANK	1	\$224,000.00	
39	ZIONS FIRST NATIONAL BANK	6	\$2,623,500.00	98	PROAMERICA BANK	1	\$200,000.00	
40	CTBC BANK CORP. (USA)	5	\$5,047,000.00	99	VENTURA COUNTY CU	1	\$60,000.00	
41	PACE FINANCE CORP.*	5	\$380,000.00	100	UNIBANK	1	\$50,000.00	
42	BANK OF AMERICA, N.A.	4	\$4,719,000.00	101	CROSSROADS SMALL BUS. SOLUTION	1	\$45,000.00	
43	PACIFIC COMMERCE BANK	4	\$3,184,500.00	102	BANK OF SANTA CLARITA	1	\$31,000.00	
44	PREMIER BUSINESS BANK	4	\$1,382,000.00	<b>7(a) Grand Total</b>			<b>1336</b>	<b>\$607,556,000.00</b>
45	MANUFACTURERS BANK	4	\$1,122,000.00	<b>504 Loan Program</b>				
46	ALTERRA BANK	4	\$770,000.00	1	CDC SMALL BUS. FINANCE CORP.*	31	\$37,118,000.00	
47	FIRST COMMUNITY BANK	3	\$9,502,000.00	2	BFC FUNDING	30	\$41,760,000.00	
48	FIRST BANK FINANCIAL CENTRE	3	\$5,155,100.00	3	CALIFORNIA STATEWIDE CDC	23	\$20,919,000.00	
49	STATE BANK OF INDIA (CA)	3	\$4,440,000.00	4	PACIFIC WEST CDC	13	\$13,780,000.00	
50	BANC OF CALIFORNIA, N.A.	3	\$3,679,000.00	5	SOUTHLAND ECONOMIC DEV. CORP.	12	\$11,181,000.00	
51	EVERTRUST BANK	3	\$3,584,500.00	6	MORTGAGE CAP. DEV. CORP.*	10	\$14,021,000.00	
52	AMERICAN NATIONAL BANK	3	\$2,707,000.00	7	BAY AREA EMPLOYMENT DEV. CO.	6	\$8,351,000.00	
53	GBC INTERNATIONAL BANK	3	\$2,050,000.00	8	SO CAL CDC	6	\$5,171,000.00	
54	CAPITAL BANK	3	\$1,180,600.00	9	COASTAL BUSINESS FINANCE	4	\$2,831,000.00	
55	SPIRIT OF TEXAS BANK, SSB	3	\$988,100.00	10	AMPAC TRI-STATE CDC, INC.	4	\$1,972,000.00	
56	PACIFIC PREMIER BANK	3	\$608,000.00	11	ADVANTAGE CDC	3	\$1,926,000.00	
57	INTERNATIONAL CITY BANK, N.A.	3	\$585,000.00	12	MID STATE DEV. CORP.	1	\$352,000.00	
58	INDEPENDENCE BANK	3	\$400,000.00	<b>504 Grand Total</b>			<b>143</b>	<b>\$159,382,000.00</b>
59	UNITED PACIFIC BANK	2	\$5,350,000.00					

**7(a) LOAN TOTALS**  
**1,336 Loans**  
**Valued at: \$607,556,000.00**

**504 LOAN TOTALS**  
**143 Loans**  
**Valued at: \$159,382,000.00**

**COMBINED LOAN TOTALS**  
**7(a) and 504 Loans**  
**1,479 Loans**  
**Valued at:**

**\$766,938,000.00**



\*Community Advantage Lenders