



LOS ANGELES DISTRICT OFFICE

Lender Ranking Report

7(a) and 504 Loan Programs

Fiscal Year 2017 - 2nd Quarter (YTD)

(10/01/2016 - 03/31/2017)

7(a) Loan Program						504 Loan Program					
1	WELLS FARGO BANK, N.A.	203	\$70,087,500	60	VALLEY ECONOMIC DEV. CORP.*	4	\$655,000	1	CDC SMALL BUS. FINANCE CORP.*	48	\$74,442,000
2	JPMORGAN CHASE BANK, N.A.	149	\$30,991,000	61	PACIFIC WESTERN BANK	3	\$3,687,000	2	BFC FUNDING	36	\$61,184,000
3	BANK OF HOPE	69	\$47,769,500	62	COMMERCIAL BANK OF CALIFORNIA	3	\$3,235,000	3	CALIFORNIA STATEWIDE CDC	36	\$35,247,000
4	U.S. BANK, N.A.	60	\$11,407,300	63	UMPQUA BANK	3	\$2,679,000	4	MORTGAGE CAP. DEV. CORP.*	17	\$25,603,000
5	EAST WEST BANK	53	\$22,518,500	64	CTBC BANK CORP. (USA).	3	\$1,486,000	5	PACIFIC WEST CDC	11	\$12,071,000
6	COMMONWEALTH BUSINESS BANK	42	\$36,694,000	65	FIRST-CITIZENS BANK & TRUST CO.	3	\$1,332,000	6	SOUTHLAND ECONOMIC DEV. CORP.	7	\$4,155,000
7	PACIFIC CITY BANK	42	\$29,960,700	66	PCR SMALL BUSINESS DEVELOPMENT*	3	\$345,000	7	SO CAL CDC	6	\$6,416,000
8	OPEN BANK	31	\$30,091,500	67	PINNACLE BANK	2	\$4,577,000	8	COASTAL BUSINESS FINANCE	4	\$2,528,000
9	COMMUNITY BANK	29	\$25,397,000	68	GRANDPOINT BANK	2	\$2,272,000	9	AMPAC TRI-STATE CDC, INC.	3	\$3,515,000
10	FIRST HOME BANK	28	\$9,145,000	69	BENEFICIAL BANK	2	\$1,050,700	10	CAPITAL ACCESS GROUP, INC.	2	\$2,857,000
11	COMERICA BANK	24	\$2,718,000	70	CAPITAL BANK	2	\$840,000	11	ADVANTAGE CDC	2	\$2,105,000
12	INDEPENDENCE BANK	24	\$2,125,000	71	BYLINE BANK	2	\$670,000	12	BAY AREA EMPLOYMENT DEV. CO.	2	\$1,260,000
13	CELTIC BANK CORPORATION	23	\$7,565,900	72	CUSTOMERS BANK	2	\$604,000	13	SUPERIOR CA ECONOMIC DEV.	1	\$2,002,000
14	UNITI BANK	21	\$22,951,000	73	THE BANCORP BANK	2	\$475,000	14	MID STATE DEV. CORP.	1	\$514,000
15	SEACOAST COMMERCE BANK	21	\$22,401,100	74	BANK OF SANTA CLARITA	2	\$455,000	15	ENTERPRISE FUNDING CORPORATION	1	\$442,000
16	HANA SMALL BUS. LENDING INC.	18	\$16,102,000	75	SAN DIEGO PRIVATE BANK	2	\$313,000	504 LOAN Grand Total		177	\$234,341,000
17	BOSTON PRIVATE BANK & TRUST CO.	17	\$2,660,000	76	COMMERCEWEST BANK	2	\$250,000	<p>7(a) LOAN TOTALS 1,241 Loans Valued at: \$661,674,800</p> <p>504 LOAN TOTALS 177 Loans Valued at: \$234,341,000</p> <p>COMBINED LOAN TOTALS 7(a) and 504 Loans 1,418 Loans Valued at: \$896,015,800.00</p>			
18	LIVE OAK BANKING COMPANY	14	\$12,823,600	77	UTAH COMMUNITY BANK	1	\$2,390,000				
19	US METRO BANK	14	\$9,823,900	78	SANTA CRUZ COUNTY BANK	1	\$2,000,000				
20	HARVEST SMALL BUS. FINANCE LLC	13	\$21,832,600	79	TEXAS CAP. BANK, N.A.	1	\$1,938,000				
21	CENTERSTONE SBA LENDING, INC.	13	\$21,007,000	80	NEWTEK SMALL BUS. FINANCE INC.	1	\$1,460,000				
22	HANMI BANK	13	\$5,845,000	81	EVOLVE BANK & TRUST	1	\$1,100,000				
23	CITIBANK, N.A.	13	\$1,275,000	82	TECHNOLOGY CU	1	\$845,500				
24	ROYAL BUSINESS BANK	12	\$8,970,000	83	WOORI AMERICA BANK	1	\$800,000				
25	FIRST GENERAL BANK	12	\$7,911,000	84	OJAI COMMUNITY BANK	1	\$780,000				
26	CITY NATIONAL BANK	10	\$1,438,500	85	CRF SMALL BUS. LOAN COMPANY, LLC	1	\$755,000				
27	PACE FINANCE CORP.*	10	\$1,320,000	86	E-CENTRAL CU	1	\$700,000				
28	BANK OF THE WEST	9	\$6,840,300	87	AMERICAS UNITED BANK	1	\$654,000				
29	CALIFORNIA CU	9	\$2,812,000	88	FIRST BANK FINANCIAL CENTRE	1	\$602,500				
30	MUFG UNION BANK, N.A.	8	\$9,970,600	89	WORLD TRADE FINANCE, INC.	1	\$500,000				
31	AMERICAN RIVIERA BANK	8	\$1,821,500	90	UNITED MIDWEST SAVINGS BANK	1	\$489,000				
32	FIRST CHOICE BANK	7	\$12,152,500	91	FIRST FINANCIAL BANK	1	\$450,000				
33	PACIFIC PREMIER BANK	7	\$6,222,500	92	MEADOWS BANK	1	\$419,000				
34	EVERTRUST BANK	7	\$6,010,000	93	SPIRIT OF TEXAS BANK, SSB	1	\$410,700				
35	PLAZA BANK	7	\$5,087,500	94	BAY COMMERCIAL BANK	1	\$375,000				
36	CALIFORNIA UNITED BANK	7	\$4,042,900	95	PREMIER BUSINESS BANK	1	\$365,500				
37	CATHAY BANK	7	\$3,249,300	96	FIRST COMMUNITY BANK	1	\$350,000				
38	STEARNS BANK, N.A.	7	\$2,213,800	97	WALLIS STATE BANK	1	\$350,000				
39	VENTURA COUNTY CU	7	\$1,798,400	98	ALTAPACIFIC BANK	1	\$325,000				
40	CDC SMALL BUS. FINANCE CORP.*	7	\$1,180,300	99	VISION ONE CU	1	\$270,000				
41	KINECTA FCU	7	\$621,000	100	GOLDEN BANK, N.A.	1	\$177,000				
42	FIRST BANK	6	\$6,006,400	101	FIRST COMMERCIAL BANK (USA)	1	\$150,000				
43	BANC OF CALIFORNIA, N.A.	6	\$5,239,000	102	RABOBANK, N.A.	1	\$150,000				
44	SHINHAN BANK AMERICA	6	\$3,770,000	103	PROFICIO BANK	1	\$130,600				
45	BANK OF AMERICA, N.A.	6	\$2,903,500	104	COMMUNITY BANK OF THE BAY	1	\$126,000				
46	COMPASS BANK	6	\$1,342,600	105	SIMMONS BANK	1	\$124,500				
47	HOMESTREET BANK	5	\$4,868,000	106	BANNER BANK	1	\$100,000				
48	PACIFIC COMMERCE BANK	5	\$4,560,000	107	PLUMAS BANK	1	\$80,000				
49	ZIONS BANK	5	\$3,065,000	7(a) LOAN Grand Total		1,241	\$661,674,800				
50	FIVE STAR BANK	5	\$1,445,000								
51	UNITED PACIFIC BANK	4	\$9,580,000								
52	PACIFIC ENTERPRISE BANK	4	\$9,530,000								
53	READYCAP LENDING, LLC	4	\$4,030,000								
54	UNITED BUSINESS BANK, F.S.B.	4	\$3,943,500								
55	MISSION VALLEY BANK	4	\$3,213,100								
56	INTERNATIONAL CITY BANK, N.A.	4	\$2,779,500								
57	GBC INTERNATIONAL BANK	4	\$2,356,000								
58	OPUS BANK	4	\$1,100,000								
59	MANUFACTURERS BANK	4	\$796,000								

*Community Advantage Lenders