

LOS ANGELES DISTRICT OFFICE

7(a) and 504 Lender Ranking Report

Fiscal Year 2019 - Q1 (10/1/18 - 12/31/18)

7(a) Loan Program							
1	JPMorgan Chase Bank, National Association	45	\$ 11,464,700.00	68	MidFirst Bank	1	\$ 817,200.00
2	Bank of Hope**	43	\$ 15,744,000.00	69	River Valley Bank	1	\$ 790,000.00
3	Wells Fargo Bank, National Association	38	\$ 12,400,100.00	70	Meadows Bank	1	\$ 753,500.00
4	U.S. Bank, National Association	35	\$ 2,701,500.00	71	First Savings Bank	1	\$ 652,700.00
5	Celtic Bank Corporation	17	\$ 9,750,400.00	72	United Pacific Bank**	1	\$ 638,800.00
6	First Home Bank	17	\$ 2,685,000.00	73	Manufacturers Bank**	1	\$ 600,000.00
7	East West Bank**	14	\$ 8,118,500.00	74	HomeStar Bank and Financial Services	1	\$ 437,000.00
8	Pacific City Bank**	13	\$ 4,901,500.00	75	ReadyCap Lending, LLC	1	\$ 423,900.00
9	Hanmi Bank*	12	\$ 7,030,000.00	76	Mission Bank	1	\$ 373,000.00
10	Five Star Bank	10	\$ 2,340,000.00	77	First Chatham Bank	1	\$ 350,000.00
11	Comerica Bank	10	\$ 1,310,000.00	78	The Bancorp Bank	1	\$ 350,000.00
12	MUFJG Union Bank, National Association	9	\$ 14,868,400.00	79	Mission Valley Bank	1	\$ 348,100.00
13	Umpqua Bank	9	\$ 7,985,000.00	80	Stearns Bank National Association	1	\$ 280,000.00
14	Bank of the West	9	\$ 7,121,500.00	81	Ventura County CU**	1	\$ 240,000.00
15	Independence Bank	9	\$ 1,275,000.00	82	Hiawatha National Bank	1	\$ 225,000.00
16	Uniti Bank	8	\$ 6,291,500.00	83	American Riviera Bank**	1	\$ 187,500.00
17	Open Bank**	8	\$ 5,738,000.00	84	Florida Capital Bank, National Association	1	\$ 152,400.00
18	Bank of America, National Association	8	\$ 4,160,700.00	85	Grow America Fund, Incorporated	1	\$ 150,000.00
19	CDC Small Business Finance Corporation*	8	\$ 1,207,200.00	86	Rabobank, National Association	1	\$ 150,000.00
20	Commonwealth Business Bank**	7	\$ 4,583,000.00	87	California Statewide Certified Development*	1	\$ 135,000.00
21	Centerstone SBA Lending, Inc.**	6	\$ 6,929,500.00	88	Timberland Bank	1	\$ 135,000.00
22	US Metro Bank	6	\$ 3,112,500.00	89	Mortgage Capital Development Corporation	1	\$ 80,000.00
23	Zions Bank, A Division of	6	\$ 2,543,500.00	7(a) LOAN Grand Total		494	\$272,958,200
24	PACE Finance Corporation**	6	\$ 565,000.00	<p align="center">7A LOAN TOTALS 499 Loans Valued at: \$272,958,200</p>			
25	First Choice Bank**	5	\$ 12,463,000.00				
26	EverTrust Bank**	5	\$ 4,912,000.00				
27	First General Bank	5	\$ 4,378,100.00				
28	Live Oak Banking Company	5	\$ 3,920,000.00				
29	Citibank, N.A.	5	\$ 1,720,000.00				
30	BSD Capital, LLC dba Lendistry*	5	\$ 1,250,000.00				
31	First Bank	4	\$ 5,071,200.00				
32	Commercial Bank of California	4	\$ 4,579,000.00				
33	Seacoast Commerce Bank	4	\$ 3,196,100.00				
504 Loan Program							
34	Harvest Small Business Finance, LLC	4	\$ 3,184,800.00	1	Business Finance Capital**	20	\$ 23,727,000.00
35	City National Bank**	4	\$ 2,431,000.00	2	California Statewide Certified Development*	17	\$ 13,333,000.00
36	Royal Business Bank**	4	\$ 2,081,000.00	3	CDC Small Business Finance Corporation*	16	\$ 21,140,000.00
37	Cathay Bank**	4	\$ 897,000.00	4	Mortgage Capital Development Corporation	15	\$ 16,447,000.00
38	State Bank and Trust Company	4	\$ 765,000.00	5	Southland Economic Development Corporation	4	\$ 3,445,000.00
39	Poppy Bank	3	\$ 8,275,000.00	6	Coastal Business Finance**	2	\$ 2,387,000.00
40	Hana Small Business Lending, Inc.**	3	\$ 6,691,000.00	7	AMPAC Tri-State CDC, Inc.	1	\$ 565,000.00
41	Pacific Premier Bank	3	\$ 5,472,500.00	8	Bay Area Employment Development Company	1	\$ 484,000.00
42	New Omni Bank, National Association*	3	\$ 4,562,000.00	9	Capital Access Group, Inc.	1	\$ 1,081,000.00
43	Shinhan Bank America	3	\$ 3,800,000.00	10	Enterprise Funding Corporation	1	\$ 1,780,000.00
44	American Continental Bank**	3	\$ 2,954,500.00	11	So Cal CDC	1	\$ 3,255,000.00
45	CalPrivate Bank	3	\$ 2,831,500.00	504 LOAN Grand Total		79	\$87,644,000
46	Seacoast National Bank	3	\$ 515,000.00	<p align="center">504 LOAN TOTALS 79 Loans Valued at: \$87,644,000</p>			
47	United Midwest Savings Bank, National Association	3	\$ 505,000.00				
48	Crossroads Small Business Solutions, LLC	2	\$ 3,490,000.00				
49	Citizens Business Bank	2	\$ 3,192,800.00				
50	Radius Bank	2	\$ 2,722,000.00				
51	Pacific Western Bank**	2	\$ 2,454,000.00				
52	American Business Bank**	2	\$ 2,000,000.00				
53	Berkshire Bank	2	\$ 1,480,000.00				
54	CTBC Bank Corp. (USA)	2	\$ 1,400,000.00				
55	Newtek Small Business Finance, Inc.	2	\$ 1,250,000.00				
56	California International Bank, National Association**	2	\$ 1,123,000.00				
57	Pacific Alliance Bank**	2	\$ 782,000.00				
58	Spirit of Texas Bank, SSB	2	\$ 776,100.00				
59	Beacon Business Bank, National Association	2	\$ 625,000.00				
60	Woori America Bank	2	\$ 465,000.00				
61	California FarmLink	2	\$ 171,000.00				
62	Montecito Bank & Trust**	2	\$ 150,000.00				
63	Wallis State Bank	1	\$ 4,101,000.00				
64	First Business Bank	1	\$ 2,251,000.00				
65	BankUnited, National Association	1	\$ 1,800,000.00				
66	Pacific Mercantile Bank	1	\$ 1,785,000.00				
67	Byline Bank	1	\$ 1,390,000.00				

COMBINED LOAN TOTALS
7(a) and 504 Loans
578 Loans
Valued at:
\$360,602,200

*Community Advantage Lenders

**Headquartered in LADO service area