

LOS ANGELES DISTRICT OFFICE

7(a) and 504 Lender Ranking Report

Fiscal Year 2019 - Q3 (10/1/18 - 6/30/19)

7(a) Loan Program

504 Loan Program

1	JPMorgan Chase Bank, National Association	131	\$33,894,900	68	Woori America Bank	3	\$2,965,000
2	Bank of Hope**	128	\$49,678,000	69	American Riviera Bank**	3	\$1,887,500
3	U.S. Bank, National Association	128	\$14,525,100	70	Mega Bank	3	\$1,342,000
4	Wells Fargo Bank, National Association	115	\$25,989,700	71	Manufacturers Bank**	3	\$1,297,000
5	First Home Bank	92	\$19,927,000	72	River Valley Bank	3	\$1,203,600
6	Pacific City Bank**	46	\$40,337,500	73	United Pacific Bank**	3	\$888,800
7	East West Bank**	42	\$24,082,000	74	Ventura County CU**	3	\$788,400
8	Independence Bank	40	\$5,725,000	75	Kinecta FCU**	3	\$615,500
9	CDC Small Business Finance Corporation*	38	\$5,762,500	76	West Town Bank & Trust	3	\$530,000
10	MUFG Union Bank, National Association	37	\$59,867,400	77	Grow America Fund, Incorporated	3	\$450,000
11	Commonwealth Business Bank**	33	\$32,845,000	78	Bank of Santa Clarita**	3	\$155,000
12	Celtic Bank Corporation	32	\$12,058,700	79	Crestmark Bank, A Division of	2	\$4,805,000
13	Hanmi Bank**	31	\$19,822,000	80	Mission Bank	2	\$3,642,000
14	Five Star Bank	26	\$6,315,000	81	Meadows Bank	2	\$3,091,000
15	Newtek Small Business Finance, Inc.	23	\$23,657,000	82	Radius Bank	2	\$2,722,000
16	Bank of the West	23	\$17,882,100	83	OneWest Bank, A Division of	2	\$2,706,000
17	Comerica Bank	23	\$3,225,000	84	Berkshire Bank	2	\$1,630,000
18	BSD Capital, LLC dba Lendistry*	20	\$4,003,000	85	CTBC Bank Corp. (USA)	2	\$1,400,000
19	Seacoast Commerce Bank**	18	\$21,330,800	86	MidFirst Bank	2	\$1,317,200
20	United Business Bank	18	\$14,187,500	87	First Savings Bank	2	\$1,201,300
21	GBC International Bank	17	\$17,157,000	88	Sunwest Bank	2	\$1,175,000
22	Centerstone SBA Lending, Inc.**	16	\$21,775,500	89	Fidelity Bank	2	\$811,100
23	Open Bank**	16	\$9,269,000	90	Stone Bank	2	\$595,800
24	Zions Bank, A Division of	16	\$6,140,500	91	Main Street Launch	2	\$500,000
25	Harvest Small Business Finance, LLC	15	\$21,259,500	92	Rabobank, National Association	2	\$400,000
26	Commercial Bank of California	15	\$19,663,200	93	California Statewide Certified Development*	2	\$385,000
27	Umpqua Bank	15	\$12,246,800	94	California FarmLink	2	\$171,000
28	Bank of America, National Association	15	\$6,890,500	95	Montecito Bank & Trust**	2	\$150,000
29	First Bank	13	\$10,863,400	96	First Commercial Bank (USA)	1	\$3,229,000
30	Live Oak Banking Company	11	\$16,395,000	97	BizCapital BIDCO I, LLC	1	\$3,000,000
31	Crossroads Small Business Solutions, LLC	11	\$10,763,500	98	Bankwell Bank	1	\$2,950,000
32	American Continental Bank**	10	\$8,581,500	99	First Business Bank	1	\$2,251,000
33	Seacoast National Bank	10	\$1,940,000	100	T Bank, National Association	1	\$2,201,000
34	Hana Small Business Lending, Inc.**	9	\$10,274,000	101	Banner Bank	1	\$1,950,000
35	First General Bank	9	\$7,611,700	102	BBVA USA	1	\$1,341,000
36	Citibank, N.A.	9	\$4,873,000	103	Pinnacle Bank	1	\$1,125,000
37	Stearns Bank National Association	9	\$2,564,000	104	First Financial Bank	1	\$750,000
38	PACE Finance Corporation***	9	\$929,000	105	International City Bank	1	\$742,500
39	US Metro Bank	8	\$8,122,500	106	Citizens Bank	1	\$700,000
40	New Omni Bank, National Association	8	\$7,049,500	107	California CU**	1	\$550,000
41	City National Bank**	8	\$3,649,000	108	World Trade Finance, Inc.	1	\$500,000
42	Cadence Bank, National Association	8	\$1,645,000	109	Ameris Bank	1	\$460,200
43	Pacific Premier Bank	7	\$11,278,300	110	HomeStar Bank and Financial Services	1	\$437,000
44	CalPrivate Bank	7	\$6,871,500	111	First Chatham Bank	1	\$350,000
45	California International Bank, A National B	7	\$6,473,000	112	Customers Bank	1	\$270,000
46	Cathay Bank**	7	\$4,175,000	113	Uniti Bank	1	\$252,000
47	Spirit of Texas Bank, SSB	7	\$2,138,600	114	Bank Rhode Island	1	\$250,000
48	United Midwest Savings Bank, National Association	7	\$1,031,000	115	Hiawatha National Bank	1	\$225,000
49	First Choice Bank**	6	\$17,463,000	116	E-Central CU**	1	\$179,000
50	Shinhan Bank America	6	\$5,340,000	117	Plumas Bank	1	\$168,000
51	EverTrust Bank**	6	\$4,927,000	118	Florida Capital Bank, National Association	1	\$152,400
52	Mission Valley Bank	6	\$2,559,800	119	CommerceWest Bank	1	\$150,000
53	The Bancorp Bank	5	\$6,416,900	120	FinWise Bank	1	\$150,000
54	Citizens Business Bank	5	\$5,178,800	121	Surrey Bank & Trust	1	\$142,500
55	Royal Business Bank**	5	\$4,781,000	122	Timberland Bank	1	\$135,000
56	Pacific Alliance Bank**	5	\$2,136,000	123	Mortgage Capital Development Corporation	1	\$80,000
57	PCR Small Business Development***	5	\$821,000				
58	Wallis Bank	4	\$7,542,000				
59	American Business Bank**	4	\$4,837,000				
60	Pacific Western Bank**	4	\$4,165,000				
61	Byline Bank	4	\$3,681,500				
62	Beacon Business Bank, National Association	4	\$2,607,000				
63	Poppy Bank	3	\$8,275,000				
64	BankUnited, National Association	3	\$6,334,000				
65	ReadyCap Lending, LLC	3	\$5,862,500				
66	Pacific Mercantile Bank	3	\$4,326,000				
67	Pacific Enterprise Bank	3	\$3,535,000				
				7(a) LOAN Grand Total	1522	\$841,050,000	

1	Business Finance Capital**	66	\$83,203,000
2	CDC Small Business Finance Corporation*	66	\$70,378,000
3	California Statewide Certified Development*	60	\$50,321,000
4	Mortgage Capital Development Corporation	25	\$24,678,000
5	Southland Economic Development Corporation	12	\$12,079,000
6	So Cal CDC	9	\$20,164,000
7	AMPAC Tri-State CDC, Inc.	8	\$5,986,000
8	Advantage Certified Development Corporation	6	\$6,569,000
9	Coastal Business Finance**	6	\$3,666,000
10	Enterprise Funding Corporation	2	\$2,980,000
11	San Fernando Valley Small Business Developm	2	\$1,046,000
12	Superior California Economic Development	1	\$2,203,000
13	Capital Access Group, Inc.	1	\$1,081,000
14	Bay Area Employment Development Company	1	\$484,000
504 LOAN Grand Total		265	\$284,838,000

504 LOAN TOTALS
265 Loans
Valued at: \$284,838,000

COMBINED LOAN TOTALS
7(a) and 504 Loans
1,787 Loans
Valued at:
\$1,125,888,000

7A LOAN TOTALS
1,522 Loans
Valued at: \$841,050,000

*Community Advantage Lenders **Headquartered in LADO service area