

LOS ANGELES DISTRICT OFFICE

7(a) and 504 Lender Ranking Report

Fiscal Year 2019 - Q4 (10/1/18 - 9/30/19)

7(a) Loan Program			504 Loan Program									
1	U.S. Bank, National Association	184	\$23,757,600	67	Mega Bank	5	\$1,672,000	1	CDC Small Business Finance Corporation*	94	\$98,783,000	
2	JPMorgan Chase Bank, National Association	174	\$44,541,500	68	PCR Small Business Development***	5	\$821,000	2	Business Finance Capital***	92	\$109,382,000	
3	Bank of Hope**	167	\$60,333,000	69	Poppy Bank	4	\$8,690,000	3	California Statewide Certified Development*	84	\$67,087,000	
4	Wells Fargo Bank, National Association	155	\$36,193,900	70	Wallis Bank	4	\$7,542,000	4	Mortgage Capital Development Corporation	38	\$39,865,000	
5	First Home Bank	104	\$22,494,000	71	BBVA USA	4	\$5,926,300	5	Advantage Certified Development Corporation	15	\$17,387,000	
6	East West Bank**	61	\$33,406,500	72	Pacific Mercantile Bank	4	\$4,927,000	6	Southland Economic Development Corporation	14	\$14,297,000	
7	Pacific City Bank**	60	\$50,311,500	73	Pacific Western Bank**	4	\$4,165,000	7	So Cal CDC**	11	\$22,780,000	
8	CDC Small Business Finance Corporation*	55	\$8,763,500	74	OneWest Bank, A Division of	4	\$4,013,000	8	AMPAC Tri-State CDC, Inc.	10	\$7,235,000	
9	MUFG Union Bank, National Association	50	\$75,482,600	75	IncredibleBank	4	\$2,123,600	9	Coastal Business Finance**	6	\$3,666,000	
10	Hanmi Bank**	50	\$30,864,000	76	Kinecta FCU**	4	\$862,000	10	Enterprise Funding Corporation	2	\$2,980,000	
11	Commonwealth Business Bank**	47	\$38,305,000	77	Montecito Bank & Trust**	4	\$503,900	11	San Fernando Valley Small Business Development**	2	\$1,046,000	
12	Celtic Bank Corporation	44	\$14,667,300	78	Meadows Bank	3	\$5,091,000	12	Superior California Economic Development	1	\$2,111,000	
13	Independence Bank	40	\$5,725,000	79	Banner Bank	3	\$2,175,000	13	Capital Access Group, Inc.	1	\$1,081,000	
14	Newtek Small Business Finance, Inc.	34	\$25,648,000	80	First Savings Bank	3	\$1,571,000	14	Bay Area Employment Development Company	1	\$484,000	
15	Five Star Bank	33	\$8,385,000	81	Ventura County CU**	3	\$788,400	<b>504 LOAN Grand Total</b>			<b>371</b>	<b>\$388,184,000</b>
16	Bank of the West	32	\$23,903,800	82	California Statewide Certified Development*	3	\$535,000	<p><b>7A LOAN TOTALS</b>  <b>2008 Loans</b>  <b>Valued at: \$1,096,206,800</b></p> <p><b>504 LOAN TOTALS</b>  <b>371 Loans</b>  <b>Valued at: \$388,184,000</b></p> <p><b>COMBINED LOAN TOTALS</b>  <b>7(a) and 504 Loans</b>  <b>2,379 loans</b>  <b>Valued at:</b>  <b>\$1,482,718,800</b></p>				
17	Seacoast Commerce Bank**	29	\$34,169,000	83	West Town Bank & Trust	3	\$530,000					
18	BSD Capital, LLC dba Lendistry*	28	\$5,630,000	84	Grow America Fund, Incorporated	3	\$450,000					
19	GBC International Bank**	24	\$21,397,000	85	Bank of Santa Clarita**	3	\$155,000					
20	Comerica Bank	24	\$3,335,000	86	Mission Bank	2	\$3,406,000					
21	Centerstone SBA Lending, Inc.**	21	\$33,830,500	87	Radius Bank	2	\$2,722,000					
22	United Business Bank	20	\$14,638,500	88	Crestmark Bank	2	\$2,500,000					
23	Zions Bank, A Division of	20	\$8,954,900	89	Berkshire Bank	2	\$1,480,000					
24	Open Bank**	18	\$16,694,000	90	CTBC Bank Corp. (USA)**	2	\$1,400,000					
25	Umpqua Bank	18	\$14,019,100	91	HomeStar Bank and Financial Services	2	\$1,330,000					
26	Bank of America, National Association	18	\$9,801,600	92	MidFirst Bank	2	\$1,317,200					
27	Harvest Small Business Finance, LLC	17	\$24,752,000	93	Sunwest Bank	2	\$1,175,000					
28	First Bank	16	\$13,495,200	94	Ameris Bank	2	\$707,300					
29	Live Oak Banking Company	15	\$23,377,000	95	Stone Bank	2	\$595,800					
30	Commercial Bank of California	15	\$19,663,200	96	Main Street Launch	2	\$500,000					
31	American Continental Bank**	15	\$17,091,500	97	CommerceWest Bank	2	\$450,000					
32	Crossroads Small Business Solutions, LLC	15	\$15,901,500	98	Mechanics Bank	2	\$400,000					
33	Stearns Bank National Association	14	\$5,294,000	99	California FarmLink	2	\$171,000					
34	First Choice Bank**	13	\$24,804,100	100	First Commercial Bank (USA)	1	\$3,229,000					
35	First General Bank**	13	\$9,411,700	101	BizCapital BIDCO I, LLC	1	\$3,000,000					
36	Hana Small Business Lending, Inc.**	12	\$18,229,000	102	Bankwell Bank	1	\$2,950,000					
37	City National Bank**	12	\$6,739,000	103	First Business Bank	1	\$2,251,000					
38	Cadence Bank, National Association	12	\$2,593,000	104	T Bank, National Association	1	\$2,201,000					
39	Seacoast National Bank	12	\$2,540,000	105	Pinnacle Bank	1	\$1,125,000					
40	PACE Finance Corporation***	11	\$1,149,000	106	First Financial Bank	1	\$750,000					
41	US Metro Bank	10	\$10,917,500	107	International City Bank**	1	\$742,500					
42	Citibank, N.A.	10	\$5,123,000	108	Citizens Bank	1	\$700,000					
43	Pacific Premier Bank	9	\$14,703,300	109	Fidelity Bank, A Division of	1	\$564,000					
44	EverTrust Bank**	9	\$7,894,000	110	California CU**	1	\$550,000					
45	Cathay Bank**	9	\$5,120,000	111	Fountainhead SBF LLC	1	\$536,600					
46	United Midwest Savings Bank, National Assoc.	9	\$1,291,000	112	World Trade Finance, Inc.	1	\$500,000					
47	CalPrivate Bank	8	\$9,071,500	113	First Chatham Bank	1	\$350,000					
48	California International Bank, A National B	8	\$7,233,000	114	KeyPoint CU	1	\$300,000					
49	New Omni Bank, National Association**	8	\$7,049,500	115	EH National Bank**	1	\$298,000					
50	American Business Bank**	7	\$9,355,200	116	First-Citizens Bank & Trust Company	1	\$290,000					
51	Spirit of Texas Bank, SSB	7	\$2,138,600	117	Customers Bank	1	\$270,000					
52	ReadyCap Lending, LLC	6	\$8,202,800	118	Uniti Bank	1	\$252,000					
53	The Bancorp Bank	6	\$6,889,500	119	First IC Bank	1	\$250,000					
54	Shinhan Bank America	6	\$5,340,000	120	Bank Rhode Island	1	\$250,000					
55	Royal Business Bank**	6	\$4,896,000	121	Hilawatha National Bank	1	\$225,000					
56	Beacon Business Bank, National Association	6	\$4,003,000	122	E-Central CU**	1	\$179,000					
57	American Riviera Bank**	6	\$2,875,500	123	MetaBank	1	\$175,000					
58	Manufacturers Bank**	6	\$2,772,000	124	Plumas Bank	1	\$168,000					
59	Mission Valley Bank**	6	\$2,213,300	125	Florida Capital Bank, National Association	1	\$152,400					
60	BankUnited, National Association	5	\$8,290,000	126	FinWise Bank	1	\$150,000					
61	Pacific Enterprise Bank	5	\$5,843,000	127	Santa Cruz County Bank	1	\$150,000					
62	Byline Bank	5	\$5,192,500	128	Surrey Bank & Trust	1	\$142,500					
63	Citizens Business Bank	5	\$5,178,800	129	Timberland Bank	1	\$135,000					
64	United Pacific Bank**	5	\$4,392,300	130	Mortgage Capital Development Corporation	1	\$80,000					
65	Woori America Bank	5	\$4,182,000	<b>7(a) LOAN Grand Total</b>		<b>2008</b>	<b>\$1,094,534,800</b>					
66	Pacific Alliance Bank**	5	\$2,136,000									

\*Community Advantage Lenders

\*\*Headquartered in LADO service area