



LOS ANGELES DISTRICT OFFICE

Lender Ranking Report

7(a) and 504 Loan Programs

Fiscal Year 2018 - 1st Quarter (YTD)

(10/01/2017 - 12/31/2017)

7(a) Loan Program

1	WELLS FARGO BANK, N.A.	75	\$46,434,400	60	Byline Bank	1	\$3,400,000				
2	JPMORGAN CHASE BANK, N.A.	65	\$17,434,700	61	MidFirst Bank	1	\$2,596,000				
3	BANK OF HOPE	40	\$25,544,400	62	Pacific Western Bank	1	\$2,421,000				
4	East West Bank	29	\$9,327,000	63	Cathay Bank	1	\$2,210,000				
5	U.S. Bank, N.A.	28	\$5,779,200	64	First-Citizens Bank & Trust Company	1	\$1,980,000				
6	First Home Bank	18	\$3,998,000	65	Community Bank of the Bay	1	\$1,866,000				
7	Celtic Bank Corporation	18	\$3,466,600	66	Partners Bank of California	1	\$1,750,000				
8	Live Oak Banking Company	14	\$22,946,000	67	United Pacific Bank	1	\$1,650,000				
9	Uniti Bank	14	\$15,405,000	68	Meadows Bank	1	\$1,601,500				
10	Seacoast Commerce Bank	13	\$14,323,300	69	Citizens Business Bank	1	\$1,600,000				
11	Pacific City Bank	13	\$13,189,000	70	T Bank, N.A.	1	\$1,452,000				
12	Bank of the West	13	\$13,023,800	71	Community Valley Bank	1	\$954,400				
13	Commonwealth Business Bank	11	\$14,453,000	72	Umpqua Bank	1	\$823,000				
14	Open Bank	10	\$4,784,500	73	Commerce Bank of Temecula Valley	1	\$655,000				
15	Citibank, N.A.	10	\$1,679,000	74	Technology CU	1	\$544,500				
16	Independence Bank	10	\$1,175,000	75	EverTrust Bank	1	\$500,000				
17	Harvest Small Business Finance, LLC	9	\$11,515,100	76	Grandpoint Bank	1	\$500,000				
18	US Metro Bank	8	\$9,223,000	77	First Financial Bank	1	\$450,000				
19	Hanmi Bank	8	\$7,265,000	78	Sunwest Bank	1	\$450,000				
20	Community Bank	8	\$3,812,800	79	Trans-Pacific National Bank	1	\$437,300				
21	MUFG Union Bank, N.A.	6	\$7,489,500	80	Bank of San Francisco	1	\$375,000				
22	Zions Bank	6	\$2,535,300	81	Rabobank, N.A.	1	\$350,000				
23	Compass Bank	6	\$1,869,500	82	Florida Capital Bank, N.A.	1	\$296,500				
24	CenterStone SBA Lending, Inc.	5	\$13,118,000	83	Banner Bank	1	\$255,600				
25	Pacific Premier Bank	5	\$7,623,500	84	Crossroads Small Business Solutions, LLC	1	\$238,000				
26	International City Bank	5	\$2,645,000	85	Citizens Bank	1	\$234,000				
27	Kinecta FCU	5	\$1,945,000	86	Crestmark Bank	1	\$150,000				
28	Manufacturers Bank	5	\$1,858,500	87	Valley Economic Dev. Corp.*	1	\$144,000				
29	CDC Small Bus. Finance Corp.*	5	\$1,014,000	88	Hiawatha National Bank	1	\$125,000				
30	Comerica Bank	5	\$515,000	89	PCR Small Business Development*	1	\$115,000				
31	Newtek Small Business Finance, Inc.	4	\$5,727,000	90	Surrey Bank & Trust	1	\$100,100				
32	ReadyCap Lending, LLC	4	\$4,459,800	91	American National Bank	1	\$100,000				
33	Pacific Enterprise Bank	4	\$2,488,000	92	Plaza Bank	1	\$100,000				
34	Royal Business Bank	4	\$2,160,000	93	E-Central CU	1	\$29,000				
35	First Bank	4	\$1,578,800	7(a) LOAN Grand Total		591	\$375,199,300				
36	Stearns Bank, N.A.	4	\$818,000								
37	New Omni Bank, N.A.	4	\$515,000								
38	PACE Finance Corp.*	4	\$375,000								
39	American Riviera Bank	4	\$358,300								
40	First Choice Bank	3	\$5,382,100								
41	Bank of the Sierra	3	\$3,965,000								
42	Banc of California, N.A.	3	\$3,842,000								
43	Hana Small Business Lending, Inc.	3	\$3,615,000								
44	Pacific Commerce Bank	3	\$3,072,000								
45	Premier Business Bank	3	\$2,462,000								
46	First General Bank	3	\$1,950,000								
47	Spirit of Texas Bank, SSB	3	\$1,262,500								
48	Shinhan Bank America	3	\$1,052,000								
49	Mission Valley Bank	3	\$840,900								
50	Seacoast National Bank	3	\$825,000								
51	United Midwest Savings Bank	3	\$753,500								
52	BSD Capital, LLC dba Lendistry	3	\$692,500								
53	Five Star Bank	3	\$616,000								
54	Bank of America, N.A.	2	\$4,207,500								
55	Pacific Alliance Bank	2	\$3,717,000								
56	Bank of Southern California, N.A.	2	\$989,400								
57	First Bank Financial Centre	2	\$750,000								
58	City National Bank	2	\$700,000								
59	American Business Bank	2	\$180,000								
								504 Loan Program			
1	CDC SMALL BUS. FINANCE CORP.*	25	\$34,507,000								
2	BFC	20	\$25,538,000								
3	CALIFORNIA STATEWIDE CDC	18	\$25,264,000								
4	Southland Economic Dev. Corp.	5	\$2,776,000								
5	Mortgage Cap. Dev. Corp.*	4	\$6,601,000								
6	Pacific West CDC	4	\$4,502,000								
7	AMPAC Tri-State CDC, Inc.	1	\$3,947,000								
8	Mid State Development Corporation	1	\$1,001,000								
9	Enterprise Funding Corporation	1	\$639,000								
10	Advantage CDC	1	\$194,000								
11	Golden State CDC	1	\$189,000								
				504 LOAN Grand Total		81	\$105,158,000				

7(a) LOAN TOTALS
591 Loans
Valued at: \$375,199,300

504 LOAN TOTALS
81 Loans
Valued at: \$105,158,000

COMBINED LOAN TOTALS
7(a) and 504 Loans
672 Loans
Valued at:

\$480,357,300.00



*Community Advantage Lenders