



U.S. Small Business Administration

LOS ANGELES DISTRICT OFFICE

Lender Ranking Report

7(a) and 504 Loan Programs

Fiscal Year 2018 - 1st Quarter (YTD)

(10/01/2017 - 12/31/2017)

7(a) Loan Program

1	WELLS FARGO BANK, N.A.	75	\$46,434,400	60	Byline Bank	1	\$3,400,000
2	JPMORGAN CHASE BANK, N.A.	65	\$17,434,700	61	MidFirst Bank	1	\$2,596,000
3	BANK OF HOPE	40	\$25,544,400	62	Pacific Western Bank	1	\$2,421,000
4	East West Bank	29	\$9,327,000	63	Cathay Bank	1	\$2,210,000
5	U.S. Bank, N.A.	28	\$5,779,200	64	First-Citizens Bank & Trust Company	1	\$1,980,000
6	First Home Bank	18	\$3,998,000	65	Community Bank of the Bay	1	\$1,866,000
7	Celtic Bank Corporation	18	\$3,466,600	66	Partners Bank of California	1	\$1,750,000
8	Live Oak Banking Company	14	\$22,946,000	67	United Pacific Bank	1	\$1,650,000
9	Uniti Bank	14	\$15,405,000	68	Meadows Bank	1	\$1,601,500
10	Seacoast Commerce Bank	13	\$14,323,300	69	Citizens Business Bank	1	\$1,600,000
11	Pacific City Bank	13	\$13,189,000	70	T Bank, N.A.	1	\$1,452,000
12	Bank of the West	13	\$13,023,800	71	Community Valley Bank	1	\$954,400
13	Commonwealth Business Bank	11	\$14,453,000	72	Umpqua Bank	1	\$823,000
14	Open Bank	10	\$4,784,500	73	Commerce Bank of Temecula Valley	1	\$655,000
15	Citibank, N.A.	10	\$1,679,000	74	Technology CU	1	\$544,500
16	Independence Bank	10	\$1,175,000	75	EverTrust Bank	1	\$500,000
17	Harvest Small Business Finance, LLC	9	\$11,515,100	76	Grandpoint Bank	1	\$500,000
18	US Metro Bank	8	\$9,223,000	77	First Financial Bank	1	\$450,000
19	Hanmi Bank	8	\$7,265,000	78	Sunwest Bank	1	\$450,000
20	Community Bank	8	\$3,812,800	79	Trans-Pacific National Bank	1	\$437,300
21	MUFG Union Bank, N.A.	6	\$7,489,500	80	Bank of San Francisco	1	\$375,000
22	Zions Bank	6	\$2,535,300	81	Rabobank, N.A.	1	\$350,000
23	Compass Bank	6	\$1,869,500	82	Florida Capital Bank, N.A.	1	\$296,500
24	CenterStone SBA Lending, Inc.	5	\$13,118,000	83	Banner Bank	1	\$255,600
25	Pacific Premier Bank	5	\$7,623,500	84	Crossroads Small Business Solutions, LLC	1	\$238,000
26	International City Bank	5	\$2,645,000	85	Citizens Bank	1	\$234,000
27	Kinecta FCU	5	\$1,945,000	86	Crestmark Bank	1	\$150,000
28	Manufacturers Bank	5	\$1,858,500	87	Valley Economic Dev. Corp.*	1	\$144,000
29	CDC Small Bus. Finance Corp.*	5	\$1,014,000	88	Hiawatha National Bank	1	\$125,000
30	Comerica Bank	5	\$515,000	89	PCR Small Business Development*	1	\$115,000
31	Newtek Small Business Finance, Inc.	4	\$5,727,000	90	Surrey Bank & Trust	1	\$100,100
32	ReadyCap Lending, LLC	4	\$4,459,800	91	American National Bank	1	\$100,000
33	Pacific Enterprise Bank	4	\$2,488,000	92	Plaza Bank	1	\$100,000
34	Royal Business Bank	4	\$2,160,000	93	E-Central CU	1	\$29,000
35	First Bank	4	\$1,578,800	<b>7(a) LOAN Grand Total</b>		<b>591</b>	<b>\$375,199,300</b>
36	Stearns Bank, N.A.	4	\$818,000				
37	New Omni Bank, N.A.	4	\$515,000				
38	PACE Finance Corp.*	4	\$375,000				
39	American Riviera Bank	4	\$358,300				
40	First Choice Bank	3	\$5,382,100				
41	Bank of the Sierra	3	\$3,965,000				
42	Banc of California, N.A.	3	\$3,842,000				
43	Hana Small Business Lending, Inc.	3	\$3,615,000				
44	Pacific Commerce Bank	3	\$3,072,000				
45	Premier Business Bank	3	\$2,462,000				
46	First General Bank	3	\$1,950,000				
47	Spirit of Texas Bank, SSB	3	\$1,262,500	<b>504 Loan Program</b>			
48	Shinhan Bank America	3	\$1,052,000	1	CDC SMALL BUS. FINANCE CORP.*	25	\$34,507,000
49	Mission Valley Bank	3	\$840,900	2	BFC	20	\$25,538,000
50	Seacoast National Bank	3	\$825,000	3	CALIFORNIA STATEWIDE CDC	18	\$25,264,000
51	United Midwest Savings Bank	3	\$753,500	4	Southland Economic Dev. Corp.	5	\$2,776,000
52	BSD Capital, LLC dba Lendistry	3	\$692,500	5	Mortgage Cap. Dev. Corp.*	4	\$6,601,000
53	Five Star Bank	3	\$616,000	6	Pacific West CDC	4	\$4,502,000
54	Bank of America, N.A.	2	\$4,207,500	7	AMPAC Tri-State CDC, Inc.	1	\$3,947,000
55	Pacific Alliance Bank	2	\$3,717,000	8	Mid State Development Corporation	1	\$1,001,000
56	Bank of Southern California, N.A.	2	\$989,400	9	Enterprise Funding Corporation	1	\$639,000
57	First Bank Financial Centre	2	\$750,000	10	Advantage CDC	1	\$194,000
58	City National Bank	2	\$700,000	11	Golden State CDC	1	\$189,000
59	American Business Bank	2	\$180,000	<b>504 LOAN Grand Total</b>		<b>81</b>	<b>\$105,158,000</b>

**7(a) LOAN TOTALS**  
**591 Loans**  
**Valued at: \$375,199,300**

**504 LOAN TOTALS**  
**81 Loans**  
**Valued at: \$105,158,000**

**COMBINED LOAN TOTALS**  
**7(a) and 504 Loans**  
**672 Loans**  
**Valued at:**

**\$480,357,300.00**



\*Community Advantage Lenders