



LOS ANGELES DISTRICT OFFICE

Lender Ranking Report

ADVANTAGE and GROW Loan Programs

Fiscal Year 2017 - 1st Quarter (YTD)

(10/01/2016 - 12/31/2016)

ADVANTAGE (previously known as 7(a)) Loan Program

1	WELLS FARGO BANK, N.A.	117	\$37,166,100	60	EVERTRUST BANK	1	\$1,200,000				
2	JPMORGAN CHASE BANK, N.A.	78	\$14,583,200	61	PACIFIC WESTERN BANK	1	\$1,142,000				
3	U.S. BANK, N.A.	38	\$7,661,500	62	EVOLVE BANK & TRUST	1	\$1,100,000				
4	EAST WEST BANK	35	\$12,905,000	63	VENTURA COUNTY CU	1	\$900,000				
5	BANK OF HOPE	34	\$22,599,000	64	UNITED BUSINESS BANK, F.S.B.	1	\$823,000				
6	PACIFIC CITY BANK	25	\$16,441,700	65	OJAI COMMUNITY BANK	1	\$780,000				
7	OPEN BANK	17	\$17,809,500	66	CRF SMALL BUS. LOAN COMPANY, LLC	1	\$755,000				
8	COMERICA BANK	16	\$1,795,000	67	CALIFORNIA UNITED BANK	1	\$750,000				
9	UNITI BANK	15	\$14,069,000	68	AMERICAS UNITED BANK	1	\$654,000				
10	COMMUNITY BANK	15	\$13,393,500	69	CTBC BANK CORP. (USA)	1	\$586,000				
11	FIRST HOME BANK	15	\$6,175,000	70	INTERNATIONAL CITY BANK, N.A.	1	\$576,000				
12	CELTIC BANK CORPORATION	14	\$3,484,000	71	FIRST FINANCIAL BANK	1	\$450,000				
13	COMMONWEALTH BUSINESS BANK	13	\$10,769,000	72	MEADOWS BANK	1	\$419,000				
14	HANA SMALL BUS. LENDING INC.	13	\$9,504,000	73	BAY COMMERCIAL BANK	1	\$375,000				
15	US METRO BANK	11	\$7,606,500	74	WALLIS STATE BANK	1	\$350,000				
16	CENTERSTONE SBA LENDING, INC.	10	\$18,090,000	75	ALTOPACIFIC BANK	1	\$325,000				
17	BOSTON PRIVATE BANK & TRUST CO.	10	\$1,320,000	76	VISION ONE CU	1	\$270,000				
18	SEACOAST COMMERCE BANK	9	\$13,230,700	77	FIVE STAR BANK	1	\$250,000				
19	LIVE OAK BANKING COMPANY	8	\$8,018,600	78	MANUFACTURERS BANK	1	\$200,000				
20	CITIBANK, N.A.	8	\$869,000	79	GOLDEN BANK, N.A.	1	\$177,000				
21	PACIFIC PREMIER BANK	7	\$6,222,500	80	FIRST COMMERCIAL BANK (USA)	1	\$150,000				
22	CITY NATIONAL BANK	7	\$1,113,500	81	PROFICIO BANK	1	\$130,600				
23	INDEPENDENCE BANK	7	\$550,000	82	BANNER BANK	1	\$100,000				
24	HARVEST SMALL BUS. FINANCE LLC	6	\$12,140,900	83	PLUMAS BANK	1	\$80,000				
25	HANMI BANK	6	\$2,017,000	84	BANK OF AMERICA, N.A.	1	\$75,000				
26	FIRST GENERAL BANK	6	\$1,911,000	ADVANTAGE LOAN Grand Total		665	\$357,201,100				
27	PACE FINANCE CORP.*	6	\$720,000								
28	MUFG UNION BANK, N.A.	5	\$6,740,600								
29	ROYAL BUSINESS BANK	5	\$6,670,000								
30	FIRST BANK	5	\$5,006,400								
31	PLAZA BANK	5	\$4,622,500								
32	BANK OF THE WEST	5	\$3,191,200								
33	CALIFORNIA CU	5	\$1,412,000								
34	PACIFIC COMMERCE BANK	4	\$4,015,000								
35	AMERICAN RIVIERA BANK	4	\$1,376,500								
36	CATHAY BANK	4	\$1,364,300								
37	OPUS BANK	4	\$1,100,000								
38	PACIFIC ENTERPRISE BANK	3	\$7,730,000								
39	UNITED PACIFIC BANK	3	\$7,330,000								
40	COMMERCIAL BANK OF CALIFORNIA	3	\$3,235,000								
41	SHINHAN BANK AMERICA	3	\$2,700,000								
42	UMPQUA BANK	3	\$2,679,000								
43	MISSION VALLEY BANK	3	\$2,386,600								
44	VALLEY ECONOMIC DEV. CORP.*	3	\$410,000								
45	KINECTA FCU	3	\$308,000					GROW (previously known as 504) Loan Program			
46	FIRST CHOICE BANK	2	\$6,160,100					1	CDC SMALL BUS. FINANCE CORP.*	26	\$43,548,000
47	STEARNS BANK, N.A.	2	\$1,050,000	2	BFC FUNDING	20	\$29,460,000				
48	ZIONS BANK	2	\$780,000	3	CALIFORNIA STATEWIDE CDC	18	\$15,456,000				
49	HOMESTREET BANK	2	\$734,600	4	PACIFIC WEST CDC	7	\$9,040,000				
50	GBC INTERNATIONAL BANK	2	\$656,000	5	MORTGAGE CAP. DEV. CORP.*	6	\$10,667,000				
51	CUSTOMERS BANK	2	\$604,000	6	AMPAC TRI-STATE CDC, INC.	3	\$3,515,000				
52	BANC OF CALIFORNIA, N.A.	2	\$464,000	7	SO CAL CDC	3	\$2,359,000				
53	SAN DIEGO PRIVATE BANK	2	\$313,000	8	SOUTHLAND ECONOMIC DEV. CORP.	3	\$1,499,000				
54	PCR SMALL BUSINESS DEVELOPMENT*	2	\$225,000	9	ADVANTAGE CDC	2	\$2,105,000				
55	CDC SMALL BUS. FINANCE CORP.*	2	\$156,500	10	BAY AREA EMPLOYMENT DEV. CO.	2	\$1,260,000				
56	PINNACLE BANK	1	\$3,600,000	11	COASTAL BUSINESS FINANCE	2	\$1,122,000				
57	SANTA CRUZ COUNTY BANK	1	\$2,000,000	12	SUPERIOR CA ECONOMIC DEV.	1	\$2,002,000				
58	TEXAS CAPITAL BANK, N.A.	1	\$1,938,000	13	CAPITAL ACCESS GROUP, INC.	1	\$1,458,000				
59	NEWTEK SMALL BUS. FINANCE INC.	1	\$1,460,000	14	ENTERPRISE FUNDING CORPORATION	1	\$442,000				
				GROW LOAN Grand Total		95	\$123,933,000				

ADVANTAGE LOAN TOTALS

665 Loans

Valued at: \$357,201,100

GROW LOAN TOTALS

95 Loans

Valued at: \$123,933,000

**COMBINED LOAN TOTALS
ADVANTAGE and GROW Loans**

758 Loans

Valued at:

\$481,134,100.00

*Community Advantage Lenders