LOS ANGELES DISTRICT OFFICE

Lender Ranking Report

ADVANTAGE and GROW Loan Programs
Fiscal Year 2017 - 1st Quarter (YTD)
(10/01/2016 - 12/31/2016)

ADVANTAGE (previously known as 7(a)) Loan Program

1	**WELLS FARGO BANK, N.A.**	**117**	**$37,166,100**
2	**JPMORGAN CHASE BANK, N.A.**	**78**	**$14,583,200**
3	**U.S. BANK, N.A.**	**38**	**$7,661,500**
4	EAST WEST BANK	35	$12,905,000
5	BANK OF HOPE	34	$22,599,000
6	PACIFIC CITY BANK	25	$16,441,700
7	OPEN BANK	17	$17,809,500
8	COMERICA BANK	16	$1,795,000
9	UNITI BANK	15	$14,069,000
10	COMMUNITY BANK	15	$13,393,500
11	FIRST HOME BANK	15	$6,175,000
12	CELTIC BANK CORPORATION	14	$3,484,000
13	COMMONWEALTH BUSINESS BANK	13	$10,769,000
14	HANA SMALL BUS. LENDING INC.	13	$9,504,000
15	US METRO BANK	11	$7,606,500
16	CENTERSTONE SBA LENDING, INC.	10	$18,090,000
17	BOSTON PRIVATE BANK & TRUST CO.	10	$1,320,000
18	SEACOAST COMMERCE BANK	9	$13,230,700
19	LIVE OAK BANKING COMPANY	8	$8,018,600
20	CITIBANK, N.A.	8	$869,000
21	PACIFIC PREMIER BANK	7	$6,222,500
22	CITY NATIONAL BANK	7	$1,113,500
23	INDEPENDENCE BANK	7	$550,000
24	HARVEST SMALL BUS. FINANCE LLC	6	$12,140,900
25	HANMI BANK	6	$2,017,000
26	FIRST GENERAL BANK	6	$1,911,000
27	PACE FINANCE CORP.*	6	$720,000
28	MUFG UNION BANK, N.A.	5	$6,740,600
29	ROYAL BUSINESS BANK	5	$6,670,000
30	FIRST BANK	5	$5,006,400
31	PLAZA BANK	5	$4,622,500
32	BANK OF THE WEST	5	$3,191,200
33	CALIFORNIA CU	5	$1,412,000
34	PACIFIC COMMERCE BANK	4	$4,015,000
35	AMERICAN RIVIERA BANK	4	$1,376,500
36	CATHAY BANK	4	$1,364,300
37	OPUS BANK	4	$1,100,000
38	PACIFIC ENTERPRISE BANK	3	$7,730,000
39	UNITED PACIFIC BANK	3	$7,330,000
40	COMMERCIAL BANK OF CALIFORNIA	3	$3,235,000
41	SHINHAN BANK AMERICA	3	$2,700,000
42	UMPQUA BANK	3	$2,679,000
43	MISSION VALLEY BANK	3	$2,386,600
44	VALLEY ECONOMIC DEV. CORP.*	3	$410,000
45	KINECTA FCU	3	$308,000
46	FIRST CHOICE BANK	2	$6,160,100
47	STEARNS BANK, N.A.	2	$1,050,000
48	ZIONS BANK	2	$780,000
49	HOMESTREET BANK	2	$734,600
50	GBC INTERNATIONAL BANK	2	$656,000
51	CUSTOMERS BANK	2	$604,000
52	BANC OF CALIFORNIA, N.A.	2	$464,000
53	SAN DIEGO PRIVATE BANK	2	$313,000
54	PCR SMALL BUSINESS DEVELOPMENT*	2	$225,000
55	CDC SMALL BUS. FINANCE CORP.*	2	$156,500
56	PINNACLE BANK	1	$3,600,000
57	SANTA CRUZ COUNTY BANK	1	$2,000,000
58	TEXAS CAPITAL BANK, N.A.	1	$1,938,000
59	NEWTEK SMALL BUS. FINANCE INC.	1	$1,460,000
60	EVERTRUST BANK	1	$1,200,000
61	PACIFIC WESTERN BANK	1	$1,142,000
62	EVOLVE BANK & TRUST	1	$1,100,000
63	VENTURA COUNTY CU	1	$900,000
64	UNITED BUSINESS BANK, F.S.B.	1	$823,000
65	OJAI COMMUNITY BANK	1	$780,000
66	CRF SMALL BUS. LOAN COMPANY, LLC	1	$755,000
67	CALIFORNIA UNITED BANK	1	$750,000
68	AMERICAS UNITED BANK	1	$654,000
69	CTBC BANK CORP. (USA).	1	$586,000
70	INTERNATIONAL CITY BANK, N.A.	1	$576,000
71	FIRST FINANCIAL BANK	1	$450,000
72	MEADOWS BANK	1	$419,000
73	BAY COMMERCIAL BANK	1	$375,000
74	WALLIS STATE BANK	1	$350,000
75	ALTAPACIFIC BANK	1	$325,000
76	VISION ONE CU	1	$270,000
77	FIVE STAR BANK	1	$250,000
78	MANUFACTURERS BANK	1	$200,000
79	GOLDEN BANK, N.A.	1	$177,000
80	FIRST COMMERCIAL BANK (USA)	1	$150,000
81	PROFICIO BANK	1	$130,600
82	BANNER BANK	1	$100,000
83	PLUMAS BANK	1	$80,000
84	BANK OF AMERICA, N.A.	1	$75,000
	ADVANTAGE LOAN Grand Total	**665**	**$357,201,100**

GROW (previously known as 504) Loan Program

1	**CDC SMALL BUS. FINANCE CORP.***	**26**	**$43,548,000**
2	**BFC FUNDING**	**20**	**$29,460,000**
3	**CALIFORNIA STATEWIDE CDC**	**18**	**$15,456,000**
4	PACIFIC WEST CDC	7	$9,040,000
5	MORTGAGE CAP. DEV. CORP.*	6	$10,667,000
6	AMPAC TRI-STATE CDC, INC.	3	$3,515,000
7	SO CAL CDC	3	$2,359,000
8	SOUTHLAND ECONOMIC DEV. CORP.	3	$1,499,000
9	ADVANTAGE CDC	2	$2,105,000
10	BAY AREA EMPLOYMENT DEV. CO.	2	$1,260,000
11	COASTAL BUSINESS FINANCE	2	$1,122,000
12	SUPERIOR CA ECONOMIC DEV.	1	$2,002,000
13	CAPITAL ACCESS GROUP, INC.	1	$1,458,000
14	ENTERPRISE FUNDING CORPORATION	1	$442,000
	GROW LOAN Grand Total	**95**	**$123,933,000**

ADVANTAGE LOAN TOTALS
665 Loans
Valued at: $357,201,100

GROW LOAN TOTALS
95 Loans
Valued at: $123,933,000

COMBINED LOAN TOTALS
ADVANTAGE and GROW Loans
758 Loans
Valued at:

$481,134,100.00

*Community Advantage Lenders