




LOS ANGELES DISTRICT OFFICE

Lender Ranking Report

7(a) and 504 Loan Programs

Fiscal Year 2017 - 3rd Quarter (YTD)

(10/01/2016 - 06/30/2017)

7(a) Loan Program						504 Loan Program						
1	WELLS FARGO BANK, N.A.	318	\$115,135,500	60	UNITED PACIFIC BANK	5	\$10,465,000	1	CDC SMALL BUS. FINANCE CORP.*	77	\$105,778,000	
2	JPMORGAN CHASE BANK, N.A.	223	\$53,315,600	61	BANNER BANK	5	\$311,900	2	BFC FUNDING	58	\$94,157,000	
3	BANK OF HOPE	117	\$74,575,000	62	PACIFIC WESTERN BANK	4	\$7,787,000	3	CALIFORNIA STATEWIDE CDC	54	\$57,020,000	
4	U.S. BANK, N.A.	101	\$17,389,200	63	BANK OF SANTA CLARITA	4	\$5,205,000	4	MORTGAGE CAP. DEV. CORP.*	24	\$34,934,000	
5	EAST WEST BANK	81	\$33,597,000	64	COMMERCIAL BANK OF CALIFORNIA	4	\$4,767,000	5	PACIFIC WEST CDC	20	\$23,808,000	
6	PACIFIC CITY BANK	64	\$57,539,400	65	UNITED BUSINESS BANK, F.S.B.	4	\$3,943,500	6	SOUTHLAND ECONOMIC DEV. CORP.	11	\$6,643,000	
7	COMMONWEALTH BUSINESS BANK	56	\$46,866,000	66	MISSION VALLEY BANK	4	\$3,213,100	7	AMPAC TRI-STATE CDC, INC.	9	\$9,315,000	
8	OPEN BANK	45	\$42,370,500	67	CAPITAL BANK	4	\$3,190,000	8	SO CAL CDC	9	\$8,710,000	
9	CELTIC BANK CORPORATION	41	\$12,517,800	68	OPUS BANK	4	\$1,100,000	9	COASTAL BUSINESS FINANCE	5	\$3,023,000	
10	FIRST HOME BANK	40	\$12,546,000	69	THE BANCORP BANK	4	\$878,000	10	ENTERPRISE FUNDING CORPORATION	3	\$2,202,000	
11	SEACOAST COMMERCE BANK	38	\$38,164,300	70	PCR SMALL BUSINESS DEVELOPMENT*	4	\$495,000	11	SUPERIOR CA ECONOMIC DEV.	2	\$3,776,000	
12	INDEPENDENCE BANK	38	\$3,925,000	71	PREMIER BUSINESS BANK	3	\$5,615,500	12	CAPITAL ACCESS GROUP, INC.	2	\$2,857,000	
13	COMMUNITY BANK	36	\$28,553,000	72	WORLD TRADE FINANCE, INC.	3	\$2,750,000	13	ADVANTAGE CDC	2	\$2,105,000	
14	COMERICA BANK	36	\$4,908,000	73	FIRST-CITIZENS BANK & TRUST CO.	3	\$1,332,000	14	MID STATE DEV. CORP.	2	\$1,319,000	
15	HANMI BANK	33	\$14,787,500	74	WALLIS STATE BANK	3	\$1,049,800	15	BAY AREA EMPLOYMENT DEV. CO.	2	\$1,260,000	
16	UNITI BANK	30	\$31,293,000	75	NEW OMNI BANK, N.A.	3	\$1,020,000	16	GOLDEN STATE CDC	2	\$536,000	
17	HANA SMALL BUS. LENDING INC.	29	\$25,887,000	76	UNITED MIDWEST SAVINGS BANK	3	\$958,000	504 LOAN Grand Total			282	\$357,443,000
18	HARVEST SMALL BUS. FINANCE LLC	24	\$38,953,400	77	COMMERCEWEST BANK	3	\$600,000	<p>7(a) LOAN TOTALS 1,944 Loans Valued at: \$1,052,106,000</p> <p>504 LOAN TOTALS 282 Loans Valued at: \$357,443,000</p> <p>COMBINED LOAN TOTALS 7(a) and 504 Loans 2,226 Loans Valued at: \$1,409,549,000.00</p> 				
19	CITY NATIONAL BANK	22	\$4,138,500	78	PINNACLE BANK	2	\$4,577,000					
20	CENTERSTONE SBA LENDING, INC.	21	\$27,193,500	79	SANTA CRUZ COUNTY BANK	2	\$4,075,000					
21	LIVE OAK BANKING COMPANY	19	\$19,278,600	80	GRANDPOINT BANK	2	\$2,272,000					
22	US METRO BANK	19	\$16,651,500	81	GOLDEN BANK, N.A.	2	\$1,927,000					
23	COMPASS BANK	19	\$6,640,700	82	AMERICAS UNITED BANK	2	\$1,202,000					
24	CITIBANK, N.A.	19	\$5,846,000	83	BENEFICIAL BANK	2	\$1,050,700					
25	ROYAL BUSINESS BANK	17	\$14,215,000	84	OJAI COMMUNITY BANK	2	\$1,025,000					
26	FIRST GENERAL BANK	17	\$9,651,000	85	WOORI AMERICA BANK	2	\$1,000,000					
27	BOSTON PRIVATE BANK & TRUST CO.	17	\$2,660,000	86	SPIRIT OF TEXAS BANK, SSB	2	\$891,700					
28	FIVE STAR BANK	16	\$4,599,000	87	E-CENTRAL CU	2	\$715,000					
29	MUFG UNION BANK, N.A.	14	\$16,175,600	88	CUSTOMERS BANK	2	\$604,000					
30	BANK OF THE WEST	14	\$12,302,800	89	RADIUS BANK	2	\$397,700					
31	FIRST CHOICE BANK	13	\$16,609,700	90	BRIDGE BANK	2	\$384,500					
32	CALIFORNIA UNITED BANK	13	\$9,481,700	91	SAN DIEGO PRIVATE BANK	2	\$313,000					
33	STEARNS BANK, N.A.	13	\$3,360,000	92	COMMUNITY BANK OF THE BAY	2	\$266,000					
34	CDC SMALL BUS. FINANCE CORP.*	12	\$2,022,800	93	UTAH COMMUNITY BANK	1	\$2,390,000					
35	PACE FINANCE CORP.*	12	\$1,420,000	94	TEXAS CAP. BANK, N.A.	1	\$1,938,000					
36	KINECTA FCU	11	\$1,636,000	95	FIRST IC BANK	1	\$1,600,000					
37	SHINHAN BANK AMERICA	10	\$7,165,000	96	UNITED COMMUNITY BANK	1	\$1,478,000					
38	PLAZA BANK	10	\$6,855,700	97	NEWTEK SMALL BUS. FINANCE INC.	1	\$1,460,000					
39	BANK OF AMERICA, N.A.	10	\$5,215,500	98	EVOLVE BANK & TRUST	1	\$1,100,000					
40	CALIFORNIA CU	10	\$2,952,000	99	TECHNOLOGY CU	1	\$845,500					
41	AMERICAN RIVIERA BANK	10	\$2,046,500	100	CRF SMALL BUS. LOAN COMPANY, LLC	1	\$755,000					
42	CTBC BANK CORP. (USA).	9	\$9,278,000	101	FIRST BANK FINANCIAL CENTRE	1	\$602,500					
43	CATHAY BANK	9	\$3,794,300	102	FIRST FINANCIAL BANK	1	\$450,000					
44	VENTURA COUNTY CU	9	\$2,214,400	103	SUNWEST BANK	1	\$450,000					
45	PACIFIC ENTERPRISE BANK	8	\$12,810,000	104	MEADOWS BANK	1	\$419,000					
46	UMPQUA BANK	8	\$7,996,000	105	UNITED BUSINESS BANK	1	\$375,000					
47	PACIFIC PREMIER BANK	8	\$6,817,500	106	FIRST COMMUNITY BANK	1	\$350,000					
48	EVERTRUST BANK	8	\$6,160,000	107	CALIFORNIA BUSINESS BANK	1	\$347,500					
49	INTERNATIONAL CITY BANK, N.A.	8	\$5,649,500	108	ALTOPACIFIC BANK	1	\$325,000					
50	MANUFACTURERS BANK	8	\$4,681,000	109	VISION ONE CU	1	\$270,000					
51	FIRST BANK	7	\$6,706,400	110	FIRST COMMERCIAL BANK (USA)	1	\$150,000					
52	BANC OF CALIFORNIA, N.A.	7	\$6,277,000	111	RABOBANK, N.A.	1	\$150,000					
53	PACIFIC COMMERCE BANK	7	\$5,770,500	112	CACHE VALLEY BANK	1	\$130,600					
54	HOMESTREET BANK	7	\$5,301,400	113	SIMMONS BANK	1	\$124,500					
55	ZIONS BANK	7	\$3,265,000	114	PLUMAS BANK	1	\$80,000					
56	BYLINE BANK	6	\$9,240,000	115	MAIN STREET LAUNCH*	1	\$75,000					
57	GBC INTERNATIONAL BANK	6	\$7,674,600	116	COMMUNITY DEV. TRANSPORTATION*	1	\$74,000					
58	READYCAP LENDING, LLC	6	\$5,834,000	117	SURREY BANK & TRUST	1	\$40,100					
59	VALLEY ECONOMIC DEV. CORP.*	6	\$835,000	7(a) LOAN Grand Total		1,944	\$1,052,106,000					

*Community Advantage Lenders