



# LOS ANGELES DISTRICT OFFICE

## Lender Ranking Report

7(a) and 504 Loan Programs

Fiscal Year End 2017

(10/01/2016 - 09/30/2017)

### 7(a) Loan Program

1	WELLS FARGO BANK, N.A.	393	\$147,891,900	60	PACIFIC COMMERCE BANK	7	\$5,770,500	119	CALIFORNIA BUSINESS BANK	1	\$347,500
2	JPMORGAN CHASE BANK, N.A.	303	\$83,939,000	61	NEW OMNI BANK, N.A.	7	\$2,785,000	120	ALTAPACIFIC BANK	1	\$325,000
3	BANK OF HOPE	150	\$89,718,000	62	BANC OF CALIFORNIA, N.A.	6	\$6,277,000	121	GROW AMERICA FUND, INC.	1	\$275,000
4	U.S. BANK, N.A.	144	\$24,964,900	63	MISSION VALLEY BANK	6	\$4,889,700	122	VISION ONE CU	1	\$270,000
5	EAST WEST BANK	105	\$39,462,000	64	FIRST-CITIZENS BANK & TRUST CO.	6	\$4,226,000	123	MORTGAGE CAPITAL DEV. CORP.	1	\$250,000
6	HANMI BANK	73	\$23,809,000	65	OPUS BANK	6	\$2,666,000	124	BANK RHODE ISLAND	1	\$150,000
7	PACIFIC CITY BANK	72	\$62,111,900	66	VALLEY ECONOMIC DEV. CORP.*	6	\$835,000	125	FIRST COMMERCIAL BANK (USA)	1	\$150,000
8	COMMONWEALTH BUSINESS BANK	68	\$58,282,000	67	BANNER BANK	6	\$461,900	126	CACHE VALLEY BANK	1	\$130,600
9	FIRST HOME BANK	61	\$17,343,000	68	UNITED PACIFIC BANK	5	\$10,465,000	127	CITIZENS BUSINESS BANK	1	\$130,000
10	OPEN BANK	59	\$58,674,000	69	PACIFIC WESTERN BANK	5	\$8,629,000	128	PLUMAS BANK	1	\$80,000
11	CELTIC BANK CORPORATION	54	\$17,019,300	70	COMMERCIAL BANK OF CALIFORNIA	5	\$7,217,000	129	MAIN STREET LAUNCH*	1	\$75,000
12	INDEPENDENCE BANK	51	\$5,400,000	71	THE BANCORP BANK	5	\$1,126,000	130	COMMUNITY DEV. TRANSPORTATION*	1	\$74,000
13	COMMUNITY BANK	50	\$38,923,000	72	PCR SMALL BUSINESS DEVELOPMENT*	5	\$645,000	131	SURREY BANK & TRUST	1	\$40,100
14	SEACOAST COMMERCE BANK	49	\$49,594,800	73	BANK OF SANTA CLARITA	4	\$5,205,000	<b>7(a) LOAN Grand Total</b>		<b>2,582</b>	<b>\$1,417,092,500</b>
15	UNITI BANK	46	\$48,548,000	74	CAPITAL BANK	4	\$3,190,000	<b>504 Loan Program</b>  <b>1 CDC SMALL BUS. FINANCE CORP.*</b> <b>100</b> <b>\$125,855,000</b> <b>2 BFC FUNDING</b> <b>74</b> <b>\$121,540,000</b> <b>3 CALIFORNIA STATEWIDE CDC</b> <b>68</b> <b>\$70,400,000</b> <b>4 MORTGAGE CAP. DEV. CORP.*</b> <b>31</b> <b>\$43,754,000</b> <b>5 PACIFIC WEST CDC</b> <b>24</b> <b>\$33,887,000</b> <b>6 SOUTHLAND ECONOMIC DEV. CORP.</b> <b>16</b> <b>\$10,590,000</b> <b>7 AMPAC TRI-STATE CDC, INC.</b> <b>13</b> <b>\$13,687,000</b> <b>8 SO CAL CDC</b> <b>11</b> <b>\$9,585,000</b> <b>9 COASTAL BUSINESS FINANCE</b> <b>9</b> <b>\$6,825,000</b> <b>10 ADVANTAGE CDC</b> <b>4</b> <b>\$5,751,000</b> <b>11 CAPITAL ACCESS GROUP, INC.</b> <b>3</b> <b>\$3,996,000</b> <b>12 ENTERPRISE FUNDING CORPORATION</b> <b>3</b> <b>\$2,202,000</b> <b>13 GOLDEN STATE CDC</b> <b>3</b> <b>\$902,000</b> <b>14 SUPERIOR CA ECONOMIC DEV.</b> <b>2</b> <b>\$3,776,000</b> <b>15 MID STATE DEV. CORP.</b> <b>2</b> <b>\$1,319,000</b> <b>16 BAY AREA EMPLOYMENT DEV. CO.</b> <b>2</b> <b>\$1,260,000</b> <b>16 CEN CAL BUSINESS FINANCE GROUP</b> <b>1</b> <b>\$309,000</b> <b>504 LOAN Grand Total</b> <b>366</b> <b>\$455,638,000</b>			
16	COMERICA BANK	39	\$5,218,000	75	PREMIER BUSINESS BANK	3	\$5,615,500				
17	HANA SMALL BUS. LENDING INC.	38	\$37,172,000	76	GRANDPOINT BANK	3	\$2,814,000				
18	CITY NATIONAL BANK	29	\$9,841,000	77	WORLD TRADE FINANCE, INC.	3	\$2,750,000				
19	CITIBANK, N.A.	28	\$6,278,000	78	COMMUNITY BANK OF THE BAY	3	\$1,907,000				
20	LIVE OAK BANKING COMPANY	26	\$29,463,600	79	RADIUS BANK	3	\$1,392,700				
21	HARVEST SMALL BUS. FINANCE LLC	25	\$44,866,300	80	BENEFICIAL BANK	3	\$1,315,700				
22	CENTERSTONE SBA LENDING, INC.	25	\$36,753,500	81	SPIRIT OF TEXAS BANK, SSB	3	\$1,251,700				
23	MUFG UNION BANK, N.A.	25	\$28,569,900	82	OIAI COMMUNITY BANK	3	\$1,109,700				
24	FIVE STAR BANK	25	\$7,074,000	83	WALLIS STATE BANK	3	\$1,049,800				
25	US METRO BANK	23	\$19,221,500	84	MEADOWS BANK	3	\$921,800				
26	COMPASS BANK	22	\$9,791,700	85	RABOBANK, N.A.	3	\$804,700				
27	ROYAL BUSINESS BANK	20	\$16,740,000	86	E-CENTRAL CU	3	\$760,000				
28	BANK OF THE WEST	19	\$19,004,600	87	COMMERCEWEST BANK	3	\$600,000				
29	CDC SMALL BUS. FINANCE CORP.*	19	\$3,232,900	88	PINNACLE BANK	2	\$4,577,000				
30	CALIFORNIA UNITED BANK	18	\$10,938,700	89	SANTA CRUZ COUNTY BANK	2	\$4,075,000				
31	FIRST GENERAL BANK	18	\$9,751,000	90	TRANS-PACIFIC NATIONAL BANK	2	\$3,913,000				
32	STEARNS BANK, N.A.	18	\$4,526,900	91	CRESTMARK BANK	2	\$2,422,000				
33	BOSTON PRIVATE BANK & TRUST CO.	17	\$2,660,000	92	SIMMONS BANK	2	\$2,419,500				
34	HARVEST SMALL BUS. FINANCE LLC	16	\$20,272,700	93	GOLDEN BANK, N.A.	2	\$1,927,000				
35	PACE FINANCE CORP.*	16	\$1,745,000	94	NEWTEK SMALL BUS. FINANCE INC.	2	\$1,610,000				
36	FIRST CHOICE BANK	15	\$20,159,700	95	AMERICAS UNITED BANK	2	\$1,202,000				
37	SHINHAN BANK AMERICA	15	\$12,192,000	96	WOORI AMERICA BANK	2	\$1,000,000				
38	BANK OF AMERICA, N.A.	14	\$9,155,000	97	CRF SMALL BUS. LOAN COMPANY, LLC	2	\$886,000				
39	MANUFACTURERS BANK	14	\$7,206,000	98	CUSTOMERS BANK	2	\$604,000				
40	UMPQUA BANK	13	\$10,168,000	99	LENDISTRY	2	\$460,000				
41	KINECTA FCU	13	\$1,956,000	100	BRIDGE BANK	2	\$384,500				
42	ZIONS BANK	12	\$3,595,000	101	SAN DIEGO PRIVATE BANK	2	\$313,000				
43	VENTURA COUNTY CU	12	\$3,001,400	102	PACIFIC MERCANTILE BANK	1	\$3,545,000				
44	PLAZA BANK	11	\$9,055,700	103	UTAH COMMUNITY BANK	1	\$2,390,000				
45	CALIFORNIA CU	11	\$3,692,000	104	MISSION BANK	1	\$2,010,000				
46	CTBC BANK CORP. (USA)	10	\$13,698,000	105	TEXAS CAP. BANK, N.A.	1	\$1,938,000				
47	PACIFIC ENTERPRISE BANK	10	\$13,302,500	106	FIRST IC BANK	1	\$1,600,000				
48	EVERTRUST BANK	10	\$8,460,000	107	UNITED COMMUNITY BANK	1	\$1,478,000				
49	CATHAY BANK	10	\$4,044,300	108	PARTNERS BANK OF CALIFORNIA	1	\$1,421,300				
50	AMERICAN RIVIERA BANK	10	\$2,046,500	109	EVOLVE BANK & TRUST	1	\$1,100,000				
51	UNITED MIDWEST SAVINGS BANK	10	\$1,727,000	110	NOA BANK	1	\$900,000				
52	PACIFIC PREMIER BANK	9	\$11,817,500	111	TECHNOLOGY CU	1	\$845,500				
53	GBC INTERNATIONAL BANK	9	\$10,874,600	112	WEST VALLEY NATIONAL BANK	1	\$750,000				
54	READYCAP LENDING, LLC	9	\$7,334,000	113	AMERICAN CONTINENTAL BANK	1	\$628,000				
55	HOMESTREET BANK	9	\$7,232,400	114	FIRST BANK FINANCIAL CENTRE	1	\$602,500				
56	INTERNATIONAL CITY BANK, N.A.	9	\$6,929,500	115	MIDFIRST BANK	1	\$565,200				
57	BYLINE BANK	8	\$10,609,000	116	FIRST FINANCIAL BANK	1	\$450,000				
58	FIRST BANK	8	\$7,471,400	117	SUNWEST BANK	1	\$450,000				
59	UNITED BUSINESS BANK	7	\$6,768,500	118	FIRST COMMUNITY BANK	1	\$350,000				

\*Community Advantage Lenders