



U.S. Small Business Administration

LOS ANGELES DISTRICT OFFICE

Lender Ranking Report

7(a) and 504 Loan Programs

Fiscal Year 2018 - 2nd Quarter (Year-to-Date)

(10/01/2017 - 03/31/2018)

7(a) Loan Program						504 Loan Program					
1	JPMorgan Chase Bank, N.A.	121	\$41,772,500	60	New Omni Bank, N.A.	4	\$515,000	1	BFC	40	\$51,138,000
2	Wells Fargo Bank, N.A.	119	\$69,180,200	61	Banner Bank	4	\$433,400	2	CDC Small Business Finance Corp.*	38	\$47,525,000
3	Bank of Hope	84	\$38,633,900	62	Bank of the Sierra	3	\$3,965,000	3	California Statewide CDC*	31	\$39,779,000
4	U.S. Bank, N.A.	63	\$10,094,700	63	Bank of California, N.A.	3	\$3,842,000	4	Mortgage Capital Development Corp.*	12	\$17,538,000
5	East West Bank	47	\$17,093,000	64	Sunwest Bank	3	\$2,910,000	5	Pacific West CDC	9	\$9,152,000
6	Celtic Bank Corporation	34	\$11,774,300	65	Premier Business Bank	3	\$2,462,000	6	Southland Economic Development Corp.	7	\$3,881,000
7	First Home Bank	33	\$7,341,000	66	Mission Valley Bank	3	\$840,900	7	So Cal CDC	6	\$8,188,000
8	Harvest Small Business Finance, LLC	26	\$33,353,400	67	MidFirst Bank	2	\$5,746,000	8	AMPAC Tri-State CDC, Inc.	3	\$4,317,000
9	Commonwealth Business Bank	25	\$29,289,000	68	Crossroads Small Business Solutions, LLC	2	\$4,053,000	9	Enterprise Funding Corp.	3	\$2,439,000
10	MUFG Union Bank, N.A.	24	\$36,346,300	69	Mega Bank	2	\$2,957,000	10	Advantage CDC	3	\$1,545,000
11	Seacoast Commerce Bank	23	\$24,227,700	70	Wallis State Bank	2	\$2,625,000	11	Coastal Business Finance	3	\$943,000
12	Open Bank	23	\$19,035,700	71	Grandpoint Bank	2	\$1,817,900	12	Mid State Development Corp.	1	\$1,001,000
13	Pacific City Bank	22	\$21,722,700	72	Meadows Bank	2	\$1,816,500	13	Golden State CDC	1	\$189,000
14	Uniti Bank	21	\$20,342,000	73	Citizens Bank	2	\$1,181,000	<b>504 LOAN Grand Total</b>		<b>157</b>	<b>\$187,635,000</b>
15	Bank of the West	21	\$15,801,400	74	Commercial Bank of California	2	\$1,023,000	<p><b>7(a) LOAN TOTALS</b>  <b>1,115 Loans</b>  <b>Valued at: \$679,990,000</b></p>			
16	Hanmi Bank	21	\$10,355,000	75	Woori America Bank	2	\$995,000				
17	CDC Small Business Finance Corp.*	18	\$2,638,900	76	First Bank Financial Centre	2	\$750,000				
18	Live Oak Banking Company	16	\$28,236,000	77	State Bank and Trust Company	2	\$370,000				
19	CenterStone SBA Lending, Inc.	16	\$19,360,500	78	Valley Economic Development Corp.*	2	\$274,000				
20	Independence Bank	15	\$1,700,000	79	Byline Bank	1	\$3,400,000				
21	Community Bank	14	\$7,845,200	80	Bridge Bank	1	\$3,000,000				
22	Zions Bank	13	\$4,158,500	81	First IC Bank	1	\$2,465,000				
23	Comerica Bank	12	\$1,630,000	82	Pacific Western Bank	1	\$2,421,000				
24	Citibank, N.A.	11	\$1,779,000	83	First-Citizens Bank & Trust Company	1	\$1,980,000				
25	US Metro Bank	10	\$10,109,900	84	Community Bank of the Bay	1	\$1,866,000	<p><b>504 LOAN TOTALS</b>  <b>157 Loans</b>  <b>Valued at: \$187,635,000</b></p>			
26	BSD Capital, LLC dba Lendistry*	10	\$1,786,000	85	Partners Bank of California	1	\$1,750,000				
27	Kinecta FCU	9	\$5,371,000	86	United Pacific Bank	1	\$1,650,000				
28	Compass Bank	9	\$1,974,500	87	Citizens Business Bank	1	\$1,600,000				
29	PACE Finance Corp.*	8	\$882,700	88	T Bank, N.A.	1	\$1,452,000				
30	Pacific Premier Bank	7	\$8,381,500	89	Green Bank, N.A.	1	\$1,285,000				
31	Royal Business Bank	7	\$5,563,000	90	First Chatham Bank	1	\$1,275,000				
32	City National Bank	7	\$4,714,500	91	Community Valley Bank	1	\$954,400				
33	American Business Bank	7	\$3,168,300	92	Commerce Bank of Temecula Valley	1	\$655,000				
34	Five Star Bank	7	\$1,566,000	93	Santa Cruz County Bank	1	\$575,000				
35	Pacific Alliance Bank	6	\$10,552,000	94	Technology CU	1	\$544,500	<p><b>COMBINED LOAN TOTALS</b>  <b>7(a) and 504 Loans</b>  <b>1,272 Loans</b>  <b>Valued at:</b>  <b>\$867,625,000.00</b></p>			
36	Bank of Southern California, N.A.	6	\$7,145,400	95	Bank of Santa Clarita	1	\$537,500				
37	Readycap Lending, LLC	6	\$6,201,900	96	First Financial Bank	1	\$450,000				
38	Bank of America, N.A.	6	\$5,818,700	97	Bank of San Francisco	1	\$375,000				
39	International City Bank	6	\$2,995,000	98	Atlantic Capital Bank, N.A.	1	\$330,000				
40	Rabobank, N.A.	6	\$2,250,000	99	Mission Bank	1	\$313,000				
41	Manufacturers Bank	6	\$1,958,500	100	Florida Capital Bank, N.A.	1	\$296,500				
42	Stearns Bank, N.A.	6	\$1,933,000	101	American Plus Bank, N.A.	1	\$262,500				
43	United Midwest Savings Bank	6	\$1,178,500	102	American Continental Bank	1	\$230,000				
44	First General Bank	5	\$5,698,000	103	FinWise Bank	1	\$200,000				
45	Cathay Bank	5	\$4,691,000	104	California Statewide CDC*	1	\$174,000				
46	EverTrust Bank	5	\$4,506,000	105	Crestmark Bank	1	\$150,000				
47	Hana Small Business Lending, Inc.	5	\$4,302,000	106	Hiawatha National Bank	1	\$125,000				
48	Beacon Business Bank, N.A.	5	\$3,875,800	107	Blue Gate Bank	1	\$120,000				
49	GBC International Bank	5	\$3,200,000	108	PCR Small Business Development*	1	\$115,000				
50	Pacific Enterprise Bank	5	\$2,838,000	109	Ventura County CU	1	\$105,000				
51	First Bank	5	\$2,179,800	110	Surrey Bank & Trust	1	\$100,100				
52	Spirit of Texas Bank, SSB	5	\$1,820,500	111	American National Bank	1	\$100,000				
53	Shinhan Bank America	5	\$1,612,000	112	CommerceWest Bank	1	\$100,000				
54	American Riviera Bank	5	\$443,300	113	South Carolina Community Bank	1	\$100,000				
55	First Choice Bank	4	\$5,882,100	114	E-Central CU	1	\$29,000				
56	Newtek Small Business Finance, Inc.	4	\$5,727,000	<b>7(a) LOAN Grand Total</b>		<b>1115</b>	<b>\$679,990,000</b>				
57	Pacific Commerce Bank	4	\$3,421,000								
58	Umpqua Bank	4	\$1,795,000								
59	Seacoast National Bank	4	\$1,075,000								

\*Community Advantage Lenders