



U.S. Small Business Administration

LOS ANGELES DISTRICT OFFICE

Lender Ranking Report

7(a) and 504 Loan Programs

Fiscal Year 2018 - 3rd Quarter (Year-to-Date)

(10/01/2017 - 06/30/2018)

7(a) Loan Program

504 Loan Program

1	Wells Fargo Bank, N.A.	186	\$88,606,200	72	Mega Bank	3	\$3,447,000		
2	JPMorgan Chase Bank, N.A.	176	\$55,544,500	73	Commercial Bank of California	3	\$2,850,000		
3	Bank of Hope	121	\$62,013,800	74	First Foundation Bank	3	\$2,462,000		
4	U.S. Bank, N.A.	107	\$13,760,100	75	Valley Economic Development Corp.*	3	\$424,000		
5	East West Bank	57	\$24,602,000	76	Ventura County CU	3	\$334,000		
6	Celtic Bank Corporation	56	\$17,976,300	77	MidFirst Bank	2	\$5,746,000		
7	First Home Bank	48	\$10,986,000	78	Bank of Santa Clarita	2	\$4,972,500		
8	Commonwealth Business Bank	40	\$42,468,000	79	Bridge Bank	2	\$3,050,000		
9	MUFG Union Bank, N.A.	37	\$51,682,200	80	First IC Bank	2	\$2,982,000		
10	Pacific City Bank	35	\$31,571,200	81	Pacific Western Bank	2	\$2,887,000		
11	Bank of the West	34	\$27,045,200	82	Wallis State Bank	2	\$2,625,000		
12	Harvest Small Business Finance, LLC	33	\$40,183,200	83	Meadows Bank	2	\$1,816,500		
13	Seacoast Commerce Bank	32	\$32,689,800	84	United Community Bank	2	\$1,686,000		
14	Hanmi Bank	32	\$14,632,500	85	Woori America Bank	2	\$995,000		
15	Open Bank	31	\$27,228,700	86	First Bank Financial Centre	2	\$750,000		
16	CDC Small Business Finance Corp.*	30	\$4,500,600	87	E-Central CU	2	\$179,000		
17	Uniti Bank	28	\$26,697,000	88	CommerceWest Bank	2	\$148,000		
18	CenterStone SBA Lending, Inc.	27	\$37,082,500	89	Byline Bank	1	\$3,400,000		
19	Independence Bank	25	\$2,900,000	90	First-Citizens Bank & Trust Company	1	\$1,980,000		
20	BSD Capital, LLC dba Lendistry*	24	\$4,978,000	91	Community Bank of the Bay	1	\$1,866,000		
21	Citibank, N.A.	22	\$5,515,000	92	Golden Bank, N.A.	1	\$1,750,000		
22	Zions Bank	21	\$6,321,000	93	Partners Bank of California	1	\$1,750,000		
23	Live Oak Banking Company	20	\$37,601,000	94	United Pacific Bank	1	\$1,650,000		
24	Community Bank	20	\$14,462,900	95	Citizens Business Bank	1	\$1,600,000		
25	Comerica Bank	20	\$2,475,000	96	Stone Bank	1	\$1,465,000		
26	American Business Bank	16	\$8,063,300	97	T Bank, N.A.	1	\$1,452,000		
27	GBC International Bank	16	\$6,764,500	98	Green Bank, N.A.	1	\$1,285,000		
28	Umpqua Bank	13	\$8,574,000	99	First Chatham Bank	1	\$1,275,000		
29	Five Star Bank	13	\$2,756,000	100	Grow America Fund	1	\$1,030,000		
30	US Metro Bank	12	\$10,934,000	101	Community Valley Bank	1	\$954,400		
31	Bank of America, N.A.	12	\$9,267,800	102	South County Bank, N.A.	1	\$900,000		
32	Manufacturers Bank	12	\$4,925,500	103	World Trade Finance, Inc.	1	\$850,000		
33	PACE Finance Corp.*	12	\$1,172,700	104	Customers Bank	1	\$704,000		
34	Shinhan Bank America	11	\$9,528,500	105	Nano Banc	1	\$655,000		
35	Royal Business Bank	11	\$9,185,000	106	Santa Cruz County Bank	1	\$575,000		
36	Compass Bank	11	\$2,445,500	107	Technology CU	1	\$544,500		
37	Hana Small Business Lending, Inc.	10	\$14,891,000	108	First Financial Bank	1	\$450,000		
38	Stearns Bank, N.A.	10	\$2,585,900	109	Bank of San Francisco	1	\$375,000		
39	Pacific Alliance Bank	9	\$15,798,000	110	Plumas Bank	1	\$360,000		
40	First Choice Bank	9	\$13,595,600	111	Atlantic Capital Bank, N.A.	1	\$330,000		
41	Pacific Premier Bank	9	\$9,456,500	112	Mission Bank	1	\$313,000		
42	First General Bank	9	\$8,505,500	113	Florida Capital Bank, N.A.	1	\$296,500		
43	Pacific Enterprise Bank	9	\$8,489,000	114	American Plus Bank, N.A.	1	\$262,500		
44	City National Bank	9	\$7,926,500	115	CTBC Bank Corp. (USA).	1	\$250,000		
45	Newtek Small Business Finance, Inc.	9	\$7,252,000	116	FinWise Bank	1	\$200,000		
46	Kinecta FCU	9	\$5,371,000	117	California Statewide CDC*	1	\$174,000		
47	Seacoast National Bank	9	\$2,030,000	118	Crestmark Bank	1	\$150,000		
48	EverTrust Bank	8	\$6,256,000	119	Fidelity Bank	1	\$150,000		
49	American Riviera Bank	8	\$853,300	120	United Midwest Savings Bank, N.A.	1	\$150,000		
50	ReadyCap Lending, LLC	7	\$6,701,900	121	Hiawatha National Bank	1	\$125,000		
51	Beacon Business Bank, N.A.	7	\$6,481,800	122	Blue Gate Bank	1	\$120,000		
52	Banc of California, N.A.	7	\$5,662,000	123	PCR Small Business Development*	1	\$115,000		
53	First Bank	7	\$4,079,000	124	The Bancorp Bank	1	\$111,000		
54	American Continental Bank	7	\$3,224,000	125	Surrey Bank & Trust	1	\$100,100		
55	State Bank and Trust Company	7	\$2,955,000	126	American National Bank	1	\$100,000		
56	Bank of Southern California, N.A.	6	\$7,145,400	127	South Carolina Community Bank	1	\$100,000		
57	Cathay Bank	6	\$6,861,000	128	California International Bank, N.A.	1	\$50,000		
58	Pacific Commerce Bank	6	\$4,321,000	129	Montecito Bank & Trust	1	\$50,000		
59	International City Bank	6	\$2,995,000						
60	New Omni Bank, N.A.	6	\$2,765,000						
61	Rabobank, N.A.	6	\$2,250,000						
62	United Midwest Savings Bank	6	\$1,178,500						
63	Spirit of Texas Bank, SSB	5	\$1,820,500						
64	Mission Valley Bank	5	\$1,201,900						
65	Banner Bank	5	\$534,000						
66	Crossroads Small Business Solutions, LLC	4	\$5,268,000						
67	Bank of the Sierra	4	\$4,515,000						
68	Sunwest Bank	4	\$3,425,000						
69	Citizens Bank	4	\$2,318,000						
70	Grandpoint Bank	3	\$4,707,900						
71	CalPrivate Bank	3	\$3,680,000						
							7(a) LOAN Grand Total	1719	\$1,011,611,700

1	CDC Small Business Finance Corp.*	63	\$80,687,000		
2	Business Finance Capital	58	\$75,371,000		
3	California Statewide CDC*	47	\$56,037,000		
4	Mortgage Capital Development Corp.*	21	\$28,303,000		
5	So Cal CDC	15	\$19,142,000		
6	Pacific West CDC	13	\$16,461,000		
7	Southland Economic Development Corp.	12	\$9,528,000		
8	Advantage CDC	6	\$4,391,000		
9	Coastal Business Finance	6	\$3,624,000		
10	AMPAC Tri-State CDC, Inc.	3	\$4,317,000		
11	Enterprise Funding Corp.	3	\$2,439,000		
12	Mid State Development Corp.	2	\$4,515,000		
13	Capital Access Group, Inc.	2	\$1,695,000		
13	Golden State CDC	1	\$189,000		
			504 LOAN Grand Total	252	\$306,699,000

504 LOAN TOTALS
252 Loans
Valued at: \$306,699,000

COMBINED LOAN TOTALS
7(a) and 504 Loans
1,971 Loans
Valued at:
\$1,318,310,700



U.S. Small Business Administration

7(a) LOAN TOTALS
1,719 Loans
Valued at: \$1,011,611,700

*Community Advantage Lenders