



LOS ANGELES DISTRICT OFFICE

Lender Ranking Report

7(a) and 504 Loan Programs

Fiscal Year 2016 - 1st Quarter (YTD)

(10/01/2015 - 12/31/2015)

7(a) Loan Program

1	WELLS FARGO BANK, N.A.	168	\$38,576,500.00	60	MEGA BANK	1	\$2,000,000.00	
2	JPMORGAN CHASE BANK, N.A.	97	\$22,255,000.00	61	WEST TOWN BANK & TRUST	1	\$1,575,000.00	
3	U.S. BANK, N.A.	74	\$18,075,500.00	62	AMERICAS UNITED BANK	1	\$1,252,000.00	
4	PACIFIC CITY BANK	28	\$22,143,500.00	63	AMERICAN PLUS BANK, N.A.	1	\$1,238,000.00	
5	HANA SMALL BUS. LENDING INC.	24	\$16,276,500.00	64	PINNACLE BANK	1	\$1,230,000.00	
6	EAST WEST BANK	19	\$14,382,000.00	65	CAPITAL BANK	1	\$706,000.00	
7	WILSHIRE BANK	19	\$4,622,000.00	66	PREMIER BUSINESS BANK	1	\$360,000.00	
8	COMERICA BANK	17	\$1,608,000.00	67	BANNER BANK	1	\$350,000.00	
9	OPEN BANK	16	\$16,275,800.00	68	GBC INTERNATIONAL BANK	1	\$350,000.00	
10	COMMUNITY BANK	14	\$19,727,000.00	69	PIONEER BANK	1	\$350,000.00	
11	SEACOAST COMMERCE BANK	12	\$13,094,800.00	70	SECURITY BANK OF CALIFORNIA	1	\$350,000.00	
12	BBCN BANK	12	\$5,473,100.00	71	SUNWEST BANK	1	\$350,000.00	
13	HANMI BANK	11	\$5,662,000.00	72	FIRST BANK	1	\$337,400.00	
14	PLAZA BANK	10	\$12,862,800.00	73	RIDGESTONE BANK	1	\$300,000.00	
15	FIRST GENERAL BANK	10	\$9,550,000.00	74	LOCAL INITIATIVES SUPPORT CORP.*	1	\$250,000.00	
16	COMMONWEALTH BUSINESS BANK	10	\$5,419,000.00	75	TOWN & COUNTRY BANK	1	\$249,000.00	
17	FIRST CHOICE BANK	9	\$11,150,500.00	76	PACIFIC PREMIER BANK	1	\$200,000.00	
18	CELTIC BANK CORP.	9	\$2,595,000.00	77	INDEPENDENCE BANK	1	\$150,000.00	
19	US METRO BANK	8	\$11,469,500.00	78	FIRST COMMERCIAL BANK (USA)	1	\$125,000.00	
20	LIVE OAK BANKING COMPANY	8	\$9,170,000.00	79	VENTURA COUNTY CU	1	\$60,000.00	
21	ROYAL BUSINESS BANK	8	\$8,362,000.00	80	STEARNS BANK, N.A.	1	\$51,500.00	
22	UNITI BANK	8	\$6,871,000.00	81	BANK OF SANTA CLARITA	1	\$31,000.00	
23	BANK OF THE WEST	7	\$4,033,400.00	7(a) Grand Total			728	\$360,948,400.00
24	VALLEY ECONOMIC DEV. CORP.*	7	\$780,000.00					
25	KINECTA FCU	6	\$1,699,300.00					
26	CITIBANK, N.A.	6	\$391,000.00					
27	CTBC BANK CORP. (USA)	5	\$5,047,000.00					
28	UNITED BUSINESS BANK, F.S.B.	5	\$2,726,000.00					
29	CATHAY BANK	5	\$2,260,000.00					
30	CITY NATIONAL BANK	5	\$1,551,000.00					
31	CDC SMALL BUS. FINANCE CORP.*	5	\$750,000.00					
32	MUFG UNION BANK, N.A.	4	\$5,134,500.00					
33	COMPASS BANK	4	\$155,000.00					
34	STATE BANK OF INDIA (CA)	3	\$4,440,000.00					
35	NEWTEK SMALL BUS. FINANCE INC.	3	\$3,725,000.00					
36	AMERICAN NATIONAL BANK	3	\$2,707,000.00					
37	CALIFORNIA UNITED BANK	3	\$2,230,000.00					
38	PACIFIC ENTERPRISE BANK	3	\$1,542,000.00					
39	FIRST HOME BANK	3	\$700,000.00					
40	ALTERRA BANK	3	\$560,000.00					
41	CALIFORNIA BANK & TRUST	3	\$275,000.00					
42	UNITED PACIFIC BANK	2	\$5,350,000.00					
43	BANK OF AMERICA, N.A.	2	\$3,045,000.00					
44	AMERICAN CONTINENTAL BANK	2	\$3,026,000.00					
45	BANC OF CALIFORNIA, N.A.	2	\$2,540,000.00					
46	FIRST BANK FINANCIAL CENTRE	2	\$2,115,100.00					

7(a) Grand Total 728 \$360,948,400.00

504 Loan Program

47	CIT BANK, N.A.	2	\$749,700.00	1	CDC SMALL BUS. FINANCE CORP.*	17	\$21,245,000.00	
48	SPIRIT OF TEXAS BANK, SSB	2	\$630,000.00	2	BFC FUNDING	16	\$27,166,000.00	
49	BRIDGE BANK, N.A.	2	\$598,000.00	3	CALIFORNIA STATEWIDE CDC	10	\$9,338,000.00	
50	BOSTON PRIVATE BANK & TRUST C	2	\$550,000.00	4	SOUTHLAND ECONOMIC DEV. CORP.	7	\$6,410,000.00	
51	1ST CAPITAL BANK	2	\$500,000.00	5	PACIFIC WEST CDC	7	\$3,940,000.00	
52	INTERNATL CITY BANK, N.A.	2	\$485,000.00	6	MORTGAGE CAP. DEV. CORP.*	5	\$6,401,000.00	
53	UTAH COMMUNITY BANK	2	\$300,000.00	7	BAY AREA EMPLOYMENT DEV. CO.	3	\$4,771,000.00	
54	CALIFORNIA CU	2	\$200,000.00	8	SO CAL CDC	3	\$3,624,000.00	
55	PACE FINANCE CORP.*	2	\$125,000.00	9	ADVANTAGE CDC	2	\$1,722,000.00	
56	FIRST COMMUNITY BANK	1	\$4,540,000.00	10	COASTAL BUSINESS FINANCE	2	\$1,533,000.00	
57	EVERTRUST BANK	1	\$2,975,000.00	11	AMPAC TRI-STATE CDC, INC.	2	\$564,000.00	
58	WORLD TRADE FINANCE, INC.	1	\$2,750,000.00	12	MID STATE DEV.CORP.	1	\$352,000.00	
59	PACIFIC WESTERN BANK	1	\$2,277,000.00	504 Grand Total			75	\$87,066,000.00

7(a) LOAN TOTALS
728 Loans
Valued at: \$360,948,400.00

504 LOAN TOTALS
75 Loans
Valued at: \$87,066,000.00

COMBINED LOAN TOTALS
7(a) and 504 Loans
803 Loans
Valued at:

\$448,014,400.00

*Community Advantage Lenders