



LOS ANGELES DISTRICT OFFICE

Lender Ranking Report

7(a) and 504 Loan Programs

Fiscal Year 2016 - 4th Quarter (YTD)

(10/01/2015 - 09/30/2016)



7(a) Loan Program

1	WELLS FARGO BANK, N.A.	638	\$175,052,900.00	60	AMERICAN RIVIERA BANK	6	\$913,000.00	119	COMMUNITY WEST BANK N.A.	1	\$292,000.00
2	JPMORGAN CHASE BANK, N.A.	298	\$78,977,200.00	61	SHINHAN BANK AMERICA	5	\$14,765,500.00	120	VISION ONE CU	1	\$275,000.00
3	U.S. BANK, N.A.	286	\$69,649,400.00	62	UNITED COMMUNITY BANK	5	\$5,426,000.00	121	COMMUNITY DEV. TRANSPORTATION*	1	\$250,000.00
4	EAST WEST BANK	129	\$48,024,200.00	63	INTERNATIONAL CITY BANK, N.A.	5	\$3,946,000.00	122	LOCAL INITIATIVES SUPPORT CORP.*	1	\$250,000.00
5	BANK OF HOPE	125	\$47,580,900.00	64	AMERICAN NATIONAL BANK	5	\$3,739,000.00	123	TOWN & COUNTRY BANK	1	\$249,000.00
6	PACIFIC CITY BANK	92	\$66,569,300.00	65	SPIRIT OF TEXAS BANK, SSB	5	\$1,532,900.00	124	BENEFICIAL BANK	1	\$224,000.00
7	COMMONWEALTH BUSINESS BANK	75	\$49,793,000.00	66	ALTERRA BANK	5	\$1,094,000.00	125	COASTAL COMMUNITY BANK	1	\$185,000.00
8	COMERICA BANK	61	\$5,975,000.00	67	BANK OF SANTA CLARITA	5	\$379,000.00	126	PCR SMALL BUSINESS DEVELOPMENT*	1	\$179,000.00
9	SEACOAST COMMERCE BANK	60	\$59,138,900.00	68	FIRST COMMUNITY BANK	4	\$9,752,000.00	127	READYCAP LENDING, LLC	1	\$150,000.00
10	CELTIC BANK CORP.	57	\$22,459,500.00	69	MISSION VALLEY BANK	4	\$8,812,000.00	128	WEST VALLEY NATIONAL BANK	1	\$150,000.00
11	HANA SMALL BUS. LENDING INC.	48	\$26,750,500.00	70	PACIFIC WESTERN BANK	4	\$8,316,000.00	129	CRF SMALL BUS. LOAN COMPANY, LLC	1	\$120,000.00
12	COMPASS BANK	44	\$6,070,700.00	71	FIRST BANK FINANCIAL CENTRE	4	\$5,255,100.00	130	BYL SMALL BUSINESS FINANCE, LLC	1	\$100,000.00
13	FIRST HOME BANK	42	\$11,175,000.00	72	WORLD TRADE FINANCE, INC.	4	\$5,050,000.00	131	UNIBANK	1	\$50,000.00
14	UNITI BANK	40	\$37,788,000.00	73	DELAWARE COUNTY BANK & TRUST CO.	4	\$1,845,400.00	132	CROSSROADS SMALL BUS. SOLUTION	1	\$45,000.00
15	OPEN BANK	39	\$41,225,800.00	74	OPUS BANK	4	\$1,646,000.00	7(a) Grand Total			
16	COMMUNITY BANK	39	\$35,979,000.00	75	BANNER BANK	4	\$975,000.00	2915	\$1,405,457,200.00		
17	HANMI BANK	38	\$23,856,000.00	76	COMMERCEWEST BANK	4	\$900,000.00	504 Loan Program			
18	LIVE OAK BANKING COMPANY	37	\$38,130,000.00	77	AMERICAN CONTINENTAL BANK	3	\$8,026,000.00	1	CDC SMALL BUS. FINANCE CORP.*	79	\$87,334,000.00
19	VALLEY ECONOMIC DEV. CORP.*	37	\$4,311,000.00	78	AMERICAN PLUS BANK, N.A.	3	\$6,800,000.00	2	BFC FUNDING	65	\$79,546,000.00
20	FIRST GENERAL BANK	35	\$19,742,500.00	79	STATE BANK OF INDIA (CA)	3	\$4,440,000.00	3	CALIFORNIA STATEWIDE CDC	55	\$55,545,000.00
21	BOSTON PRIVATE BANK & TRUST CO.	31	\$4,172,000.00	80	FIRST COMMERCIAL BANK (USA)	3	\$3,218,000.00	4	MORTGAGE CAP. DEV. CORP.*	31	\$43,196,000.00
22	CITY NATIONAL BANK	29	\$7,358,000.00	81	FIRST BANK	3	\$2,622,100.00	5	PACIFIC WEST CDC	25	\$28,540,000.00
23	PLAZA BANK	27	\$31,022,300.00	82	THE BANCORP BANK	3	\$1,841,200.00	6	SOUTHLAND ECONOMIC DEV. CORP.	23	\$23,730,000.00
24	MUFG UNION BANK, N.A.	24	\$34,910,400.00	83	RIDGESTONE BANK	3	\$907,600.00	7	SO CAL CDC	17	\$17,381,000.00
25	FIRST CHOICE BANK	24	\$32,309,400.00	84	UTAH COMMUNITY BANK	3	\$450,000.00	8	BAY AREA EMPLOYMENT DEV. CO.	9	\$11,468,000.00
26	ROYAL BUSINESS BANK	24	\$26,442,000.00	85	PINNACLE BANK	2	\$3,645,000.00	9	COASTAL BUSINESS FINANCE	9	\$8,045,000.00
27	BANK OF THE WEST	23	\$17,118,100.00	86	UMPQUA BANK	2	\$3,479,700.00	10	AMPAC TRI-STATE CDC, INC.	9	\$6,464,000.00
28	CITIBANK, N.A.	22	\$2,409,000.00	87	NORTHEAST BANK	2	\$3,250,000.00	11	ADVANTAGE CDC	3	\$1,926,000.00
29	US METRO BANK	21	\$21,199,300.00	88	CRESTMARK BANK	2	\$2,670,000.00	12	GOLDEN STATE CDC	2	\$590,000.00
30	CALIFORNIA UNITED BANK	21	\$13,126,000.00	89	HOMESTREET BANK	2	\$2,319,000.00	13	CEN CAL BUSINESS FINANCE GROUP	1	\$3,160,000.00
31	NEWTEK SMALL BUS. FINANCE INC.	18	\$23,397,000.00	90	SUNWEST BANK	2	\$2,100,000.00	14	MID STATE DEV. CORP.	1	\$352,000.00
32	BBCN BANK	17	\$7,544,000.00	91	AMERICAS UNITED BANK	2	\$1,402,000.00	504 Grand Total			
33	STEARNS BANK, N.A.	16	\$3,769,500.00	92	PLUMAS BANK	2	\$1,388,000.00	329	\$367,277,000.00		
34	UNITED BUSINESS BANK, F.S.B.	13	\$11,509,000.00	93	WALLIS STATE BANK	2	\$930,000.00	7(a) LOAN TOTALS			
35	CATHAY BANK	13	\$3,470,000.00	94	GROW AMERICA FUND, INC.	2	\$915,000.00	2,915 Loans			
36	PACE FINANCE CORP.*	13	\$1,116,200.00	95	CIT BANK, N.A.	2	\$749,700.00	Valued at: \$1,405,457,200.00			
37	PACIFIC PREMIER BANK	12	\$13,708,500.00	96	PEOPLE'S UNITED BANK, N.A.	2	\$710,000.00	504 LOAN TOTALS			
38	PACIFIC ENTERPRISE BANK	12	\$9,854,500.00	97	CITIZENS BUSINESS BANK	2	\$640,000.00	329 Loans			
39	GBC INTERNATIONAL BANK	12	\$9,230,000.00	98	BRIDGE BANK, N.A.	2	\$598,000.00	Valued at: \$367,277,000.00			
40	ZIONS BANK	12	\$4,243,800.00	99	1ST CAPITAL BANK	2	\$500,000.00	COMBINED LOAN TOTALS			
41	CENTERSTONE SBA LENDING, INC.	11	\$8,154,000.00	100	HOME Banc, N.A.	1	\$5,000,000.00	7(a) and 504 Loans			
42	CDC SMALL BUS. FINANCE CORP.*	11	\$1,654,000.00	101	PACIFIC MERCANTILE BANK	1	\$3,500,000.00	3,244 Loans			
43	EVERTRUST BANK	10	\$9,900,500.00	102	MEGA BANK	1	\$2,000,000.00	Valued at:			
44	KINECTA FCU	10	\$2,649,300.00	103	BANK OF GEORGE	1	\$1,615,000.00	\$1,772,734,200			
45	BANC OF CALIFORNIA, N.A.	9	\$10,657,000.00	104	RADIUS BANK	1	\$1,588,000.00				
46	INDEPENDENCE BANK	9	\$1,225,000.00	105	WEST TOWN BANK & TRUST	1	\$1,575,000.00				
47	CTBC BANK CORP. (USA)	8	\$9,490,000.00	106	CUSTOMERS BANK	1	\$1,571,000.00				
48	BANK OF AMERICA, N.A.	8	\$8,340,500.00	107	WESTERN ALLIANCE BANK	1	\$900,000.00				
49	PACIFIC COMMERCE BANK	8	\$6,007,400.00	108	LAKE FOREST BANK & TRUST CO.	1	\$710,000.00				
50	MANUFACTURERS BANK	8	\$3,197,000.00	109	GOLDEN PACIFIC BANK, N.A.	1	\$678,100.00				
51	RABOBANK, N.A.	7	\$1,245,400.00	110	METRO CITY BANK	1	\$600,000.00				
52	UNITED PACIFIC BANK	6	\$14,140,000.00	111	REDDING BANK OF COMMERCE	1	\$585,000.00				
53	COMMERCIAL BANK OF CALIFORNIA	6	\$7,727,000.00	112	CITIZENS BANK	1	\$510,000.00				
54	HARVEST SMALL BUS. FINANCE LLC	6	\$7,215,100.00	113	CLEARPATH FCU	1	\$500,000.00				
55	CALIFORNIA CU	6	\$5,930,000.00	114	PREMIER VALLEY BANK	1	\$464,000.00				
56	CAPITAL BANK	6	\$2,441,200.00	115	CARVER STATE BANK	1	\$387,000.00				
57	PREMIER BUSINESS BANK	6	\$2,397,000.00	116	SAN DIEGO PRIVATE BANK	1	\$372,700.00				
58	WOORI AMERICA BANK	6	\$2,260,000.00	117	HSBC BANK USA, N.A.	1	\$350,000.00				
59	VENTURA COUNTY CU	6	\$975,000.00	118	PIONEER BANK	1	\$350,000.00				

*Community Advantage Lenders