

FY 2017 LOAN VOLUME BY LENDER
As of March 31, 2018

| LENDER NAME OF | # OF LOANS | TOTAL AMOUNT | Loan Average per |
|--------------------------------------------|---------------|-----------------|---------------------|
| TD Bank, National Association | 55 | \$ 4,825,300 | \$ 87,733 |
| Webster Bank, National Association | 43 | \$ 17,581,500 | \$ 408,872 |
| Berkshire Bank | 24 | \$ 5,690,000 | \$ 237,083 |
| Liberty Bank | 22 | \$ 1,611,000 | \$ 73,227 |
| Manufacturers and Traders Trust Company | 21 | \$ 4,751,000 | \$ 226,238 |
| Newtek Small Business Finance, Inc. | 20 | \$ 11,977,500 | \$ 598,875 |
| Farmington Bank | 17 | \$ 2,061,500 | \$ 121,265 |
| KeyBank National Association | 13 | \$ 4,157,500 | \$ 319,808 |
| Newtown Savings Bank | 11 | \$ 3,933,300 | \$ 357,573 |
| Celtic Bank Corporation | 11 | \$ 1,322,000 | \$ 120,182 |
| JPMorgan Chase Bank, National Association | 9 | \$ 1,140,500 | \$ 126,722 |
| Wells Fargo Bank, National Association | 8 | \$ 3,263,200 | \$ 407,900 |
| Citizens Bank, National Association | 8 | \$ 733,000 | \$ 91,625 |
| Union Savings Bank | 7 | \$ 455,000 | \$ 65,000 |
| Westport National Bank, A Division of | 6 | \$ 6,379,300 | \$ 1,063,217 |
| Jewett City Savings Bank | 6 | \$ 881,100 | \$ 146,850 |
| United Midwest Savings Bank | 6 | \$ 817,500 | \$ 136,250 |
| Chelsea Groton Bank | 6 | \$ 798,000 | \$ 133,000 |
| Independence Bank | 6 | \$ 575,000 | \$ 95,833 |
| First Home Bank | 5 | \$ 1,125,000 | \$ 225,000 |
| Live Oak Banking Company | 4 | \$ 9,975,000 | \$ 2,493,750 |
| Florida Capital Bank, National Association | 4 | \$ 1,000,000 | \$ 250,000 |
| Thomaston Savings Bank | 4 | \$ 415,000 | \$ 103,750 |
| Community Investment Corporation | 4 | \$ 395,000 | \$ 98,750 |
| Savoy Bank | 3 | \$ 3,302,500 | \$ 1,100,833 |
| Savings Bank of Danbury | 3 | \$ 2,315,000 | \$ 771,667 |
| Stearns Bank National Association | 3 | \$ 502,000 | \$ 167,333 |
| People's United Bank, National Association | 3 | \$ 500,000 | \$ 166,667 |
| Radius Bank | 2 | \$ 3,868,500 | \$ 1,934,250 |
| Bankwell Bank | 2 | \$ 1,628,900 | \$ 814,450 |
| Seacoast National Bank | 2 | \$ 700,000 | \$ 350,000 |
| First Bank | 2 | \$ 549,100 | \$ 274,550 |
| Santander Bank, National Association | 2 | \$ 170,000 | \$ 85,000 |
| The Simsbury Bank & Trust Company, Inc. | 2 | \$ 133,000 | \$ 66,500 |
| Savings Institute Bank and Trust Company | 2 | \$ 120,000 | \$ 60,000 |
| Torrington Savings Bank | 2 | \$ 106,600 | \$ 53,300 |
| Ion Bank | 2 | \$ 90,000 | \$ 45,000 |
| Republic First Bank d/b/a Republic Bank | 1 | \$ 4,000,000 | \$ 4,000,000 |
| Crestmark Bank | 1 | \$ 2,500,000 | \$ 2,500,000 |
| First IC Bank | 1 | \$ 1,500,000 | \$ 1,500,000 |
| CenTrust Bank, National Association | 1 | \$ 1,425,100 | \$ 1,425,100 |
| BankUnited, National Association | 1 | \$ 834,500 | \$ 834,500 |
| Compass Bank | 1 | \$ 812,000 | \$ 812,000 |
| FinWise Bank | 1 | \$ 595,000 | \$ 595,000 |
| Titan Bank, National Association | 1 | \$ 465,600 | \$ 465,600 |
| Five Star Bank | 1 | \$ 350,000 | \$ 350,000 |
| State Bank and Trust Company | 1 | \$ 296,000 | \$ 296,000 |
| Bank Rhode Island | 1 | \$ 250,000 | \$ 250,000 |
| United Community Bank | 1 | \$ 246,700 | \$ 246,700 |
| North State Bank | 1 | \$ 211,000 | \$ 211,000 |

| | | | | | |
|------------------------------------|------------|-----------|--------------------|-----------|----------------|
| HarborOne Bank | 1 | \$ | 200,000 | \$ | 200,000 |
| New Millennium Bank | 1 | \$ | 200,000 | \$ | 200,000 |
| Kentucky Bank | 1 | \$ | 186,100 | \$ | 186,100 |
| Mission Valley Bank | 1 | \$ | 162,800 | \$ | 162,800 |
| The Bancorp Bank | 1 | \$ | 125,000 | \$ | 125,000 |
| ACCION USA, Inc. | 1 | \$ | 125,000 | \$ | 125,000 |
| Citibank, N.A. | 1 | \$ | 68,000 | \$ | 68,000 |
| Bank of Hope | 1 | \$ | 50,000 | \$ | 50,000 |
| Patriot Bank, National Association | 1 | \$ | 40,000 | \$ | 40,000 |
| Totals | 372 | \$ | 114,491,600 | \$ | 307,773 |

| CDC - 504 Loans | # loans | \$ loaned | Average Loan Amt |
|---------------------------------------------|-----------|----------------------|-------------------|
| Community Investment Corporation | 17 | \$ 7,489,000 | \$ 440,529 |
| New England Certified Development Corporati | 16 | \$ 12,067,000 | \$ 754,188 |
| Housatonic Industrial Development Corporati | 2 | \$ 593,000 | \$ 296,500 |
| Bay Colony Development Corporation | 1 | \$ 85,000 | \$ 85,000 |
| Total | 36 | \$ 20,234,000 | \$ 562,056 |

| Microloans | # loans | \$ loaned | Average Loan Amt |
|-------------------------------------|-----------|-------------------|------------------|
| Community Economic Development Fund | 10 | \$ 181,500 | \$ 18,150 |
| Accion | 4 | \$ 52,556 | \$ 13,139 |
| Community Investment Corp. | 2 | \$ 65,000 | \$ 32,500 |
| Totals | 16 | \$ 299,056 | \$ 18,691 |

The following represents third party lender participation in the 504s reflected above.

| Lender | # loans | CDC \$ | TPL \$ |
|--------------------------------------------------|-----------|----------------------|----------------------|
| Chelsea Groton Bank | 4 | \$ 1,939,000 | \$ 2,242,900 |
| Newtown Savings Bank | 4 | \$ 1,811,000 | \$ 2,199,768 |
| TD Bank, National Association | 3 | \$ 1,640,000 | \$ 2,063,463 |
| Savings Bank of Danbury | 3 | \$ 1,032,000 | \$ 1,250,000 |
| People's United Bank, National Association | 3 | \$ 645,000 | \$ 874,814 |
| The Simsbury Bank & Trust Company, Inc. | 2 | \$ 752,000 | \$ 912,500 |
| Liberty Bank | 2 | \$ 750,000 | \$ 1,003,449 |
| Webster Bank, National Association | 2 | \$ 649,000 | \$ 788,500 |
| First County Bank | 2 | \$ 593,000 | \$ 717,500 |
| Northwest Community Bank | 2 | \$ 467,000 | \$ 675,000 |
| Connecticut Community Bank, National Association | 1 | \$ 5,500,000 | \$ 5,419,200 |
| Ion Bank | 1 | \$ 1,352,000 | \$ 1,650,000 |
| BayCoast Bank | 1 | \$ 794,000 | \$ 1,105,850 |
| Union Savings Bank | 1 | \$ 716,000 | \$ 871,250 |
| Rockland Trust Company | 1 | \$ 616,000 | \$ 749,000 |
| Columbia National Bank | 1 | \$ 361,000 | \$ 437,500 |
| Eastern Savings Bank | 1 | \$ 322,000 | \$ 390,000 |
| Rockville Bank | 1 | \$ 210,000 | \$ 252,500 |
| Freedom National Bank | 1 | \$ 85,000 | \$ 101,486 |
| Total | 36 | \$ 20,234,000 | \$ 23,704,680 |