



U.S. Small Business Administration


LOS ANGELES DISTRICT OFFICE

Lender Ranking Report

7(a) and 504 Loan Programs

Fiscal Year 2018 - 4th Quarter (Fiscal Year-End)

(10/01/2017 - 09/30/2018)

7(a) Loan Program						504 Loan Program					
1	Wells Fargo Bank, N.A.	258	\$107,530,400	72	Valley Economic Development Corp.*	5	\$789,000	1	CDC Small Business Finance Corp.*	75	\$88,886,000
2	JPMorgan Chase Bank, N.A.	230	\$67,764,300	73	Crossroads Small Business Solutions, LLC	4	\$5,268,000	2	California Statewide CDC*	73	\$83,737,000
3	Bank of Hope	165	\$77,229,300	74	Bank of the Sierra	4	\$4,515,000	3	Business Finance Capital	66	\$85,614,000
4	U.S. Bank, N.A.	146	\$22,749,200	75	Mega Bank	4	\$4,117,000	4	Mortgage Capital Development Corp.*	23	\$30,235,000
5	East West Bank	71	\$32,754,700	76	CTBC Bank Corp. (USA).	4	\$4,100,000	5	So Cal CDC	18	\$25,174,000
6	Celtic Bank	70	\$20,939,300	77	First Foundation Bank	4	\$3,717,000	6	Southland Economic Development Corp.	18	\$17,113,000
7	First Home Bank	66	\$13,904,100	78	United Community Bank	4	\$2,491,000	7	Pacific West CDC	15	\$17,119,000
8	Commonwealth Business Bank	52	\$53,304,000	79	Radius Bank	3	\$7,802,000	8	Advantage CDC	8	\$6,098,000
9	Harvest Small Business Finance, LLC	50	\$67,058,300	80	Poppy Bank	3	\$5,744,700	9	Coastal Business Finance	7	\$4,138,000
10	MUFJG Union Bank, N.A.	49	\$69,919,200	81	Partners Bank of California	3	\$3,540,000	10	AMPAC Tri-State CDC, Inc.	5	\$6,130,000
11	Seacoast Commerce Bank	49	\$56,506,500	82	Bridge Bank	3	\$3,150,000	11	Enterprise Funding Corp.	5	\$4,468,000
12	Bank of the West	49	\$36,505,900	83	First IC Bank	3	\$3,027,000	12	Capital Access Group, Inc.	4	\$6,947,000
13	Pacific City Bank	44	\$38,659,700	84	Woori America Bank	3	\$2,035,000	13	Mid State Development Corp.	3	\$4,751,000
14	Independence Bank	44	\$5,250,000	85	E-Central CU	3	\$205,700	14	Golden State CDC	1	\$189,000
15	Hanmi Bank	43	\$17,166,500	86	MidFirst Bank	2	\$5,746,000		<b>504 LOAN Grand Total</b>	<b>321</b>	<b>\$380,599,000</b>
16	CDC Small Business Finance Corp.*	41	\$6,053,900	87	Bank of Santa Clarita	2	\$4,972,500		<b>504 LOAN TOTALS</b> <b>321 Loans</b> <b>Valued at: \$380,599,000</b>		
17	Open Bank	40	\$43,149,700	88	First-Citizens Bank & Trust Company	2	\$4,592,000				
18	Uniti Bank	39	\$31,465,000	89	Byline Bank	2	\$3,849,000		<b>COMBINED LOAN TOTALS</b> <b>7(a) and 504 Loans</b> <b>2,658 Loans</b> <b>Valued at:</b>  <b>\$1,749,240,200</b>		
19	BSD Capital, LLC dba Lendistry*	39	\$7,818,000	90	Pacific Western Bank	2	\$2,887,000				
20	Centerstone SBA Lending, Inc.	31	\$43,088,500	91	Wallis State Bank	2	\$2,625,000				
21	First Choice Bank	29	\$35,775,500	92	Gulf Coast Bank and Trust Company	2	\$2,407,500				
22	Citibank, N.A.	28	\$6,080,000	93	Meadows Bank	2	\$1,816,500		U.S. Small Business Administration		
23	Community Bank	26	\$17,475,400	94	Grow America Fund	2	\$1,365,000				
24	Zions Bank	26	\$6,706,000	95	First Bank Financial Centre	2	\$750,000				
25	Comerica Bank	24	\$2,860,000	96	FinWise Bank	2	\$550,000				
26	Live Oak Banking Company	23	\$39,795,000	97	Plumas Bank	2	\$510,000				
27	American Business Bank	21	\$15,262,300	98	The Bancorp Bank	2	\$309,000				
28	GBC International Bank	20	\$9,014,500	99	Hiawatha National Bank	2	\$250,000				
29	Umpqua Bank	19	\$12,245,700	100	CommerceWest Bank	2	\$148,000				
30	Bank of America, N.A.	18	\$14,191,500	101	OneWest Bank, A Division of CIT Bank, N.A.	1	\$2,677,000				
31	First Bank	17	\$13,885,600	102	Community Bank of the Bay	1	\$1,866,000				
32	Newtek Small Business Finance, Inc.	17	\$12,267,000	103	Golden Bank, N.A.	1	\$1,750,000				
33	PACE Finance Corp.*	17	\$1,511,700	104	United Pacific Bank	1	\$1,650,000				
34	Shinhan Bank America	16	\$15,784,500	105	Stone Bank	1	\$1,465,000				
35	Five Star Bank	16	\$3,149,000	106	T Bank, N.A.	1	\$1,452,000				
36	US Metro Bank	15	\$14,559,000	107	Green Bank, N.A.	1	\$1,285,000				
37	Royal Business Bank	15	\$13,679,000	108	First Chatham Bank	1	\$1,275,000				
38	Compass Bank	15	\$4,403,500	109	Community Valley Bank	1	\$954,400				
39	Stearns Bank N.A.	15	\$3,452,000	110	South County Bank, N.A.	1	\$900,000				
40	Hana Small Business Lending, Inc.	13	\$18,161,000	111	Ameris Bank	1	\$858,900				
41	Pacific Premier Bank	13	\$14,563,400	112	World Trade Finance, Inc.	1	\$850,000				
42	Manufacturers Bank	12	\$4,925,500	113	Customers Bank	1	\$704,000				
43	Pacific Alliance Bank	11	\$18,038,000	114	Nano Banc	1	\$655,000				
44	First General Bank	11	\$9,771,500	115	Santa Cruz County Bank	1	\$575,000				
45	City National Bank	11	\$8,461,500	116	Technology CU	1	\$544,500				
46	EverTrust Bank	11	\$8,378,500	117	Opus Bank	1	\$500,000				
47	Kinecta FCU	10	\$5,421,000	118	First Financial Bank	1	\$450,000				
48	Mission Valley Bank	10	\$4,200,900	119	Bank of San Francisco	1	\$375,000				
49	State Bank and Trust Company	10	\$3,305,000	120	Atlantic Capital Bank, N.A.	1	\$330,000				
50	Seacoast National Bank	10	\$2,155,000	121	Mission Bank	1	\$313,000				
51	American Riviera Bank	10	\$1,008,300	122	Florida Capital Bank, N.A.	1	\$296,500				
52	ReadyCap Lending, LLC	9	\$9,711,900	123	American Plus Bank, N.A.	1	\$262,500				
53	Pacific Enterprise Bank	9	\$8,489,000	124	California Statewide CDC*	1	\$174,000				
54	Commercial Bank of California	9	\$7,765,000	125	Crestmark Bank	1	\$150,000				
55	American Continental Bank	9	\$3,529,000	126	Fidelity Bank	1	\$150,000				
56	CalPrivate Bank	8	\$10,333,000	127	First Commercial Bank (USA)	1	\$125,000				
57	New Omni Bank, N.A.	8	\$8,265,000	128	PCR Small Business Development Corp.*	1	\$115,000				
58	United Midwest Savings Bank, N.A.	8	\$1,453,500	129	Surrey Bank & Trust	1	\$100,100				
59	Cathay Bank	7	\$9,561,000	130	American National Bank	1	\$100,000				
60	Beacon Business Bank, N.A.	7	\$6,481,800	131	South Carolina Community Bank	1	\$100,000				
61	Banc of California, N.A.	7	\$5,662,000	132	California International Bank	1	\$50,000				
62	Rabobank, N.A.	7	\$2,682,000	133	Montecito Bank & Trust	1	\$50,000				
63	Banner Bank	7	\$924,000	134	BancorpSouth Bank	1	\$25,000				
64	Bank of Southern California, N.A.	6	\$7,145,400		<b>7(a) LOAN Grand Total</b>	<b>2337</b>	<b>\$1,368,641,200</b>				
65	Sunwest Bank	6	\$4,700,000		<b>7(a) LOAN TOTALS</b> <b>2,337 Loans</b> <b>Valued at: \$1,368,641,200</b>						
66	International City Bank	6	\$2,995,000								
67	Citizens Business Bank	5	\$4,079,500								
68	BankUnited, N.A.	5	\$3,756,500								
69	Citizens Bank	5	\$2,530,000								
70	Spirit of Texas Bank, SSB	5	\$1,820,500								
71	Ventura County CU	5	\$1,047,000								

\*Community Advantage Lenders