



U.S. Small Business Administration

SAN DIEGO DISTRICT OFFICE

Lender Ranking Report

7(a) and 504 Loan Programs

Fiscal Year 2019 - 4th Quarter (Year-to-Date)

(10/01/2018 - 09/30/2019)

7(a) Loan Program

504 Loan Program

Rank	Lender	# of Units	\$ Amount	Rank	Lender	# of Units	\$ Amount	Rank	Lender	# of Units	\$ Amount
1	U.S. Bank, National Association	99	\$ 22,639,200.00	44	First Foundation Bank	2	\$ 963,000.00	1	CDC Small Business Finance Corporation	50	\$ 41,719,000.00
2	Wells Fargo Bank, National Association	80	\$ 26,310,000.00	45	BSD Capital, LLC dba Lendistry	2	\$ 310,000.00	2	Business Finance Capital	13	\$ 9,554,000.00
3	CDC Small Business Finance Corporation	47	\$ 7,829,400.00	46	Citibank, N.A.	2	\$ 121,000.00	3	Mortgage Capital Development Corporati	8	\$ 6,482,000.00
4	JPMorgan Chase Bank, National Associatio	45	\$ 11,932,400.00	47	Bank of George	1	\$ 3,710,000.00	4	California Statewide Certified Developme	7	\$ 13,134,000.00
5	First Home Bank	28	\$ 6,824,000.00	48	United Business Bank	1	\$ 3,495,000.00	5	Southland Economic Development Corp	7	\$ 2,629,000.00
6	Banner Bank	23	\$ 7,651,300.00	49	T Bank, National Association	1	\$ 3,417,000.00	6	AMPAC Tri-State CDC, Inc.	3	\$ 3,879,000.00
7	Zions Bank, A Division of	22	\$ 5,811,100.00	50	Midwest Regional Bank	1	\$ 3,181,000.00	7	Capital Access Group, Inc.	2	\$ 736,000.00
8	First Choice Bank	19	\$ 21,382,000.00	51	MidFirst Bank	1	\$ 3,147,300.00	8	So Cal CDC	1	\$ 1,150,000.00
9	Comerica Bank	18	\$ 1,880,000.00	52	California International Bank, A Natio	1	\$ 3,000,000.00	9	Pacific West Certified Development Corpo	1	\$ 894,000.00
10	Celtic Bank Corporation	15	\$ 4,130,500.00	53	Pinnacle Bank	1	\$ 2,879,000.00	10	Greater Sacramento Certified Developme	1	\$ 578,000.00
11	Live Oak Banking Company	14	\$ 23,340,000.00	54	Pacific Western Bank	1	\$ 1,584,000.00	11	Advantage Certified Development Corpora	1	\$ 229,000.00
12	Seacoast Commerce Bank	14	\$ 16,521,700.00	55	Kinecta FCU	1	\$ 1,500,000.00	504 Loan Grand Total		94	\$ 80,984,000.00
13	Neighborhood National Bank	14	\$ 13,303,000.00	56	Sunwest Bank	1	\$ 1,500,000.00				
14	Bank of the West	13	\$ 10,058,900.00	57	Crestmark Bank, A Division of	1	\$ 1,438,100.00				
15	Stearns Bank National Association	13	\$ 7,542,000.00	58	United Community Bank	1	\$ 1,090,000.00				
16	Community Valley Bank	12	\$ 3,042,400.00	59	US Metro Bank	1	\$ 945,000.00				
17	Five Star Bank	11	\$ 2,480,000.00	60	Wallis Bank	1	\$ 931,100.00				
18	Independence Bank	10	\$ 1,350,000.00	61	Readycap Lending, LLC	1	\$ 900,000.00				
19	Bank of America, National Association	9	\$ 4,480,600.00	62	North State Bank	1	\$ 855,000.00				
20	MUFG Union Bank, National Association	8	\$ 15,091,500.00	63	EH National Bank	1	\$ 718,500.00				
21	Umpqua Bank	8	\$ 2,843,000.00	64	Commercial Bank of California	1	\$ 605,000.00				
22	Main Street Launch	8	\$ 1,515,000.00	65	Open Bank	1	\$ 503,000.00				
23	Pacific Premier Bank	7	\$ 3,152,400.00	66	Mega Bank	1	\$ 500,000.00				
24	Spirit of Texas Bank, SSB	7	\$ 2,035,000.00	67	Ameris Bank	1	\$ 472,500.00				
25	BankUnited, National Association	6	\$ 5,053,000.00	68	Citizens Bank	1	\$ 464,500.00				
26	Shinhan Bank America	6	\$ 1,250,000.00	69	First Financial Bank	1	\$ 450,000.00				
27	Harvest Small Business Finance, LLC	5	\$ 4,171,400.00	70	American Continental Bank	1	\$ 365,000.00				
28	Bank of Southern California, National ASSO	5	\$ 2,220,300.00	71	Seacoast National Bank	1	\$ 350,000.00				
29	Newtek Small Business Finance, Inc.	5	\$ 1,717,500.00	72	The Bancorp Bank	1	\$ 343,600.00				
30	Atlantic Capital Bank, National Association	4	\$ 6,605,500.00	73	Stone Bank	1	\$ 302,000.00				
31	Centerstone SBA Lending, Inc.	4	\$ 5,130,000.00	74	American Riviera Bank	1	\$ 270,000.00				
32	CalPrivate Bank	4	\$ 1,588,800.00	75	HomeStar Bank and Financial Services	1	\$ 266,000.00				
33	Cadence Bank, National Association	4	\$ 850,000.00	76	Commonwealth Business Bank	1	\$ 262,000.00				
34	United Midwest Savings Bank, National Ass	4	\$ 576,000.00	77	California Statewide Certified Developm	1	\$ 250,000.00				
35	Hanmi Bank	4	\$ 407,000.00	78	East West Bank	1	\$ 210,000.00				
36	First Savings Bank	3	\$ 3,340,400.00	79	Manufacturers Bank	1	\$ 205,000.00				
37	First Bank	3	\$ 2,107,700.00	80	Rabobank, National Association	1	\$ 160,000.00				
38	Crossroads Small Business Solutions, LLC	3	\$ 826,000.00	81	Heritage Bank of Commerce	1	\$ 150,000.00				
39	Western Alliance Bank	3	\$ 300,000.00	82	BBVA USA	1	\$ 100,000.00				
40	First-Citizens Bank & Trust Company	2	\$ 2,770,000.00	7(a) Loan Grand Total		657	\$ 307,393,600.00				
41	Byline Bank	2	\$ 1,225,000.00								
42	City National Bank	2	\$ 1,116,000.00								
43	Bank of Hope	2	\$ 1,080,000.00								

7A LOAN TOTALS
657 Loans
Valued at: \$307,393,600

504 LOAN TOTALS
94 Loans
Valued at: \$80,984,000

COMBINED LOAN TOTALS
7(a) and 504 Loans
751 Loans
Valued at:
\$388,377,600