Small Business Administration
Federal Contracting Program for Service-Disabled Veterans

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What role does the SBA play in procurement?

Administering small business certifications

**Self-Certified:**
- Small Disadvantaged Businesses
- Service Disabled Veteran-Owned Businesses
- Women-Owned Small Businesses

**SBA-Certified:**
- HUBZone Empowerment Contracting Program
- 8(a) Business Development Program
Government Wide Small Business Goals

- Small Business: 23%
- Small Disadvantaged Business/8a: 5%
- Woman Owned Small Business: 5%
- HUBZone: 3%
- Service Disabled Veteran Owned: 3%
CONTRACT AWARDS IN THE STATE OF GA
FY 2013

Total Dollars
$7,626,178,574

- Small Business
  $2,121,311,780
- SDB
  $952,311,652
- WOSB
  $417,274,989
- Hub Zone Small Business
  $257,896,559
- VOSB Dollars
  $455,053,181
- SDVOB Dollars
  $271,885,078
- 8(a) Firm Dollars
  $742,911,164
Service-Disabled Veteran-Owned Business (SDVOB) Program

Self-certifying program; Exception – Veterans Administration, which requires Registration in www.VetBiz.gov

SDVOBs are eligible to bid on set-aside contracts/Sole Source Contracting

Prime contractors get credit towards small business goals for using SDVOBs as subs

Subcontracting opportunities are available
SDVOB Program: Who is Eligible?

Size:

- Must be small according to SBA size standards:
  - Manufacturing – 500 up to 1,500 employees
  - Wholesale Trades – Up to 100 employees
  - Services - $2 Million to $35.5 Million Average Annual Receipts
  - Retail Trades - $7 Million to $35.5 Million Average Annual Receipts
  - Construction - $7 Million to $33.5 Million Average Annual Receipts
  - Agriculture, Forestry, Fishing, and Hunting $750 K to $17 Million in Average Annual Receipts
SDVOB Program: Who is Eligible?

Ownership:

- Must be at least 51% directly and unconditionally owned and controlled by one or more service-disabled veterans

Documentation:

- Rating Letter from VA
- DD-214 indicating honorable discharge
Obtain a Data Universal Number System (DUNS) Number

www.dnb.com

Get a free D-U-N-S number from Dunn and Bradstreet either online or by calling 1-866-705-5711. D-U-N-S numbers are unique nine-digit identification numbers for each physical location of your business.

D-U-N-S numbers are required to register with the federal government for contracts or grants.

Obtain a free “DUNS Number” that will identify your business to the federal government by visiting www.dnb.com:
A NAICS code is the **North American Industry Classification System** number listed in the NAICS Manual which is published by the Office of Management and Budget (OMB). The NAICS Manual is available at your **local library** or **on the Internet site**

NAICS codes are used by the Federal Government to identify and classify specific categories of business activity that represent the primary line of business of a firm. SBA size standards are based on NAICS codes.
What is a “NAICS Code”?  

Determine your Primary NAICS Code: [www.census.gov/naics/](http://www.census.gov/naics/)  

- 541511 Computer software support services, Custom 
- 561720 Janitorial services 
- 236220 Commercial building construction general contractors
Veterans Advantage Loan Program

Became effective on January 1, 2014

Loan cap - $350K/SBA Guaranty 50%

SBA “yearly fee” and “upfront guaranty fee” will be waived”
(3 % for each yearly and upfront fees will be 0%)

Expiration date: Permanent Program
Veterans Advantage Eligibility Requirements

Business must be *51% or more owned and controlled* by an individual or individuals in one or more of the following groups:

- Veterans (other than dishonorably discharged)
- Service-Disabled Veterans
- Active Duty Military service member participating in the military’s Transition Assistance Program (TAP)
- Reservists and National Guard Members
- Current spouse of any veteran, Active Duty service member, or any Reservist or National Guard member; or widowed spouse of a service member who died while in service or of a service-connected disability.
For more information about SBA resources for veterans, contact the SBA Office of Veterans Business Development or visit www.sba.gov/vets