

**Small Business Administration
Federal Contracting Program for Service-Disabled Veterans**

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What role does the SBA play in procurement?

Administering small business certifications

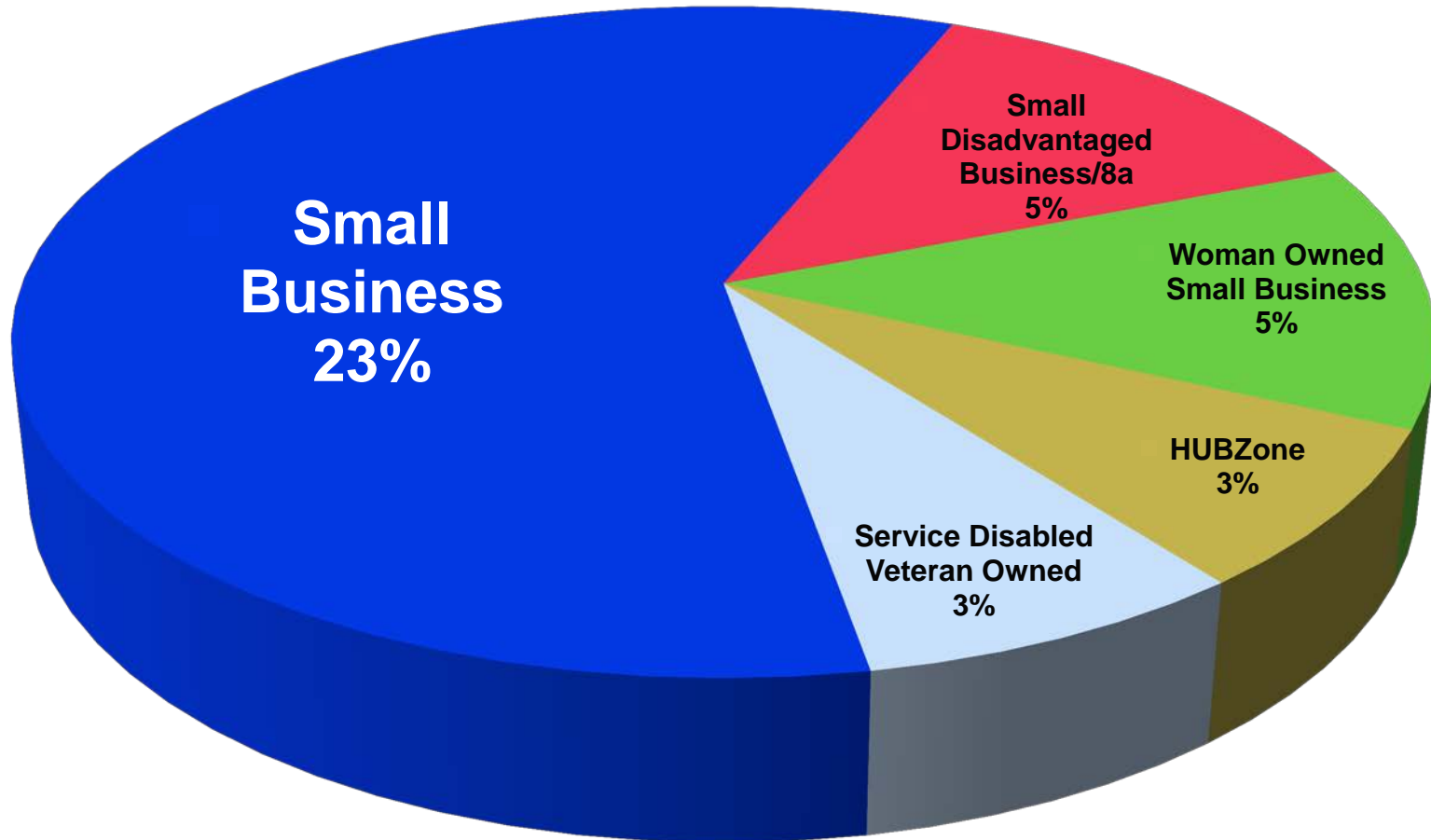
Self-Certified:

- Small Disadvantaged Businesses
- Service Disabled Veteran-Owned Businesses
- Women-Owned Small Businesses

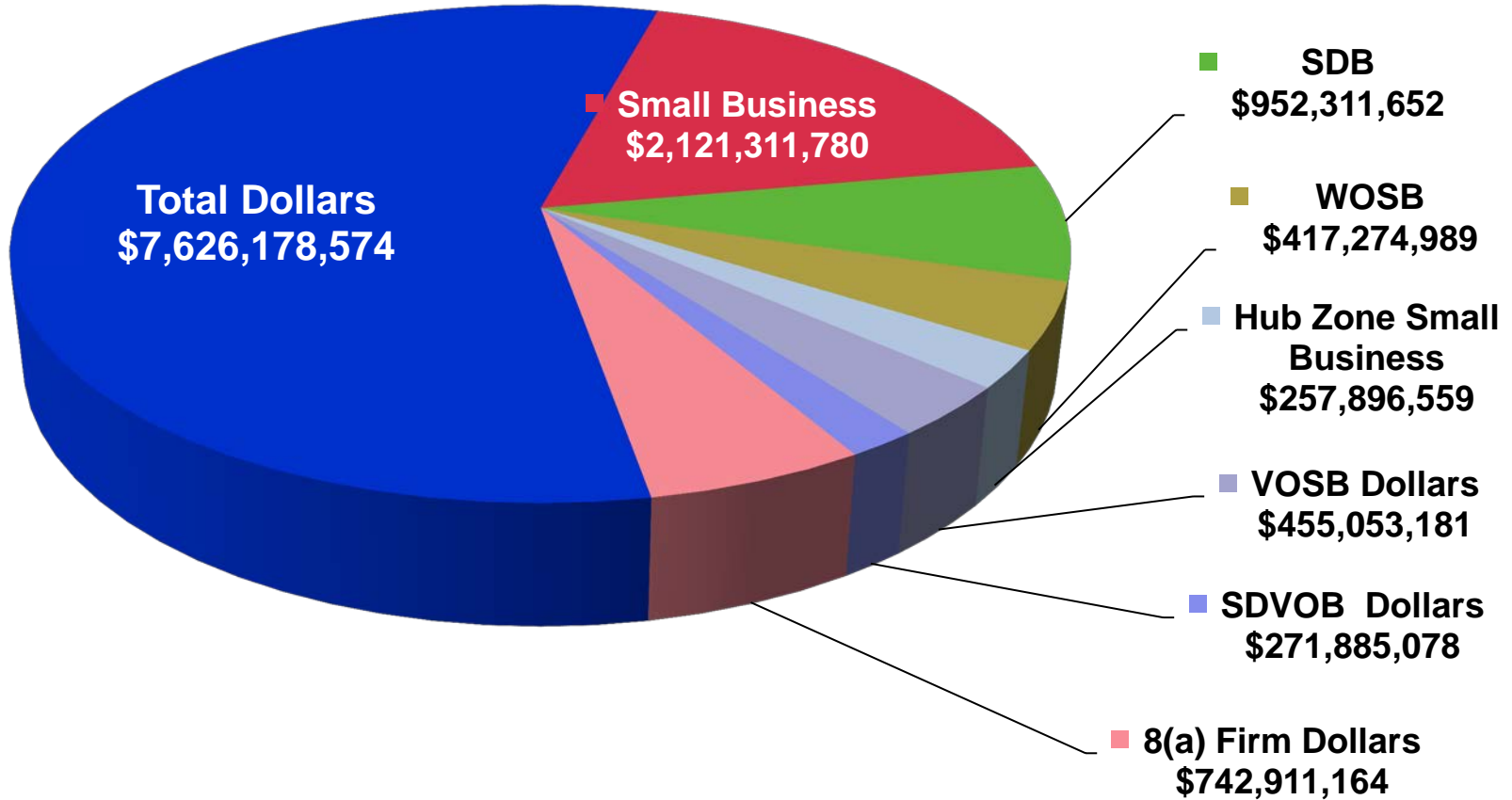
SBA-Certified:

- HUBZone Empowerment Contracting Program
- 8(a) Business Development Program

Government Wide Small Business Goals



CONTRACT AWARDS IN THE STATE OF GA FY 2013



Service-Disabled Veteran-Owned Business (SDVOB) Program

Self-certifying program; Exception – Veterans Administration, which requires Registration in www.VetBiz.gov

SDVOBs are eligible to bid on set-aside contracts/Sole Source Contracting

Prime contractors get credit towards small business goals for using SDVOBs as subs

Subcontracting opportunities are available

SDVOB Program: Who is Eligible?

Size:

- Must be small according to SBA size standards:
 - Manufacturing – 500 up to 1,500 employees
 - Wholesale Trades – Up to 100 employees
 - Services - \$2 Million to \$35.5 Million Average Annual Receipts
 - Retail Trades - \$7 Million to \$35.5 Million Average Annual Receipts
 - Construction - \$7 Million to \$33.5 Million Average Annual Receipts
 - Agriculture, Forestry , Fishing, and Hunting \$750 K to \$17 Million in Average Annual Receipts

SDVOB Program: Who is Eligible?

Ownership:

- Must be at least **51%** directly and unconditionally owned and controlled by one or more **service-disabled veterans**

Documentation:

- **Rating Letter** from VA
- **DD-214** indicating honorable discharge



First Thing To Do

Obtain a Data Universal Number System (DUNS) Number www.dnb.com

Get a free D-U-N-S number from Dunn and Bradstreet either online or by calling 1-866-705-5711. D-U-N-S numbers are unique nine-digit identification numbers for each physical location of your business.

D-U-N-S numbers are required to register with the federal government for contracts or grants.

Obtain a free “DUNS Number” that will identify your business to the federal government by visiting www.dnb.com:



U.S. Small Business Administration

What is a “NAICS Code”?

A NAICS code is the **North American Industry Classification System** number listed in the NAICS Manual which is published by the Office of Management and Budget (OMB). The NAICS Manual is available at your *local library* or *on the Internet site*

<http://www.osha.gov/oshstats>.

What is a “NAICS Code”?

NAICS codes are used by the Federal Government to identify and classify specific categories of business activity that represent the primary line of business of a firm. SBA size standards are based on NAICS codes.

What is a “NAICS Code”?

541511

Computer software support services,
Custom

561720

Janitorial services

236220

Commercial building construction
general contractors

Determine your Primary **NAICS** Code: www.census.gov/naics/

Veterans Advantage Loan Program

Became effective on January 1, 2014

Loan cap - \$350K/SBA Guaranty 50%

SBA “yearly fee” and “upfront guaranty fee” will be waived”
(3 % for each yearly and upfront fees will be 0%)

Expiration date: Permanent Program

Veterans Advantage Eligibility Requirements

Business must be **51% or more owned and controlled** by an individual or individuals in one or more of the following groups:

- Veterans (other than dishonorably discharged)
- Service-Disabled Veterans
- Active Duty Military service member participating in the military's Transition Assistance Program (TAP)
- Reservists and National Guard Members
- Current spouse of any veteran, Active Duty service member, or any Reservist or National Guard member; or widowed spouse of a service member who died while in service or of a service-connected disability.

**For more information about SBA
resources for veterans, contact the**

**SBA Office of Veterans
Business Development**

or visit

www.sba.gov/vets