

2016 Procurement Exchange Summit

Salute to Small Businesses & Service-Disabled Veterans

Support Invitation

Program: ANNUAL PROCUREMENT EXCHANGE SUMMIT – Salute to Small Businesses & Service-Disabled Veterans

Purpose: To provide qualified small and service-disabled, veteran-owned businesses with one-on-one matchmaking for federal, state and county contract opportunities, as well as business opportunities with major corporations. The Procurement Exchange Summit offers a venue and accessibility for small and minority owned and/or operated firms to obtain value information about existing and future procurement opportunities, as well as news and resources to grow their businesses, both domestically and internationally. The event is being held in recognition of National Small Business Week and Memorial Day.

Date: Friday, May 13, 2016

Location: Bob Hope Patriotic Hall
1816 S Figueroa Street, Los Angeles, California

Agenda:

8:30 am: **Registration - Continental Breakfast- Networking**
One-on-One Matchmaking Interviews Sign-Up

9:00 am: **Welcoming Remarks**

9:05 am: **Corporate Partners' Panel Discussion**

10:00 am: **Operation Capacity Building**

11:00 am: **Federal Opportunities**

12:00 pm: **Networking Reception (Refreshments)**
Matchmaking Appointments (For Corporations that sign up)

2:00 pm **Adjournment**

About the BBA: Since 1970, the Black Business Association's (BBA), headquartered in Los Angeles, one of the oldest business organization in the nation, mission has been to be an advocate for the advancement and growth of African-American owned businesses. This contributes to and participates in the self-determination, economic growth and prosperity of African-American communities, thereby creating a strong economic base that nurtures, empowers and supports the on-going success of these communities and our society at large. Increasing the number of successful minority businesses by helping them gain access to procurement opportunities and capital is an ongoing process.

Summit Co-Chairs: Disabled Veteran Business Alliance and Los Angeles District Office SBA

Supporting Corporate Partners: Comerica Bank, Sempra Energy Utilities, Southern California Gas Company, San Diego Gas & Electric, U.S. Bank, Wells Fargo, AEG, Metro, Northrop Grumman, Union Bank, Metropolitan Water District, Golden State Water Company (*partial list*)

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Support Opportunities

Event Chair Sponsor - \$10,000

- One-on-One Matchmaking space (desk and 2 chairs)
- Space for Corporate Exhibit/Display in Business Showcase Hall
- Twenty-five (25) event tickets for corporate distribution
- Public recognition of your support and certificate presentation during opening session
- Corporate link on BBA website
- Corporate Homepage Web-Advertisement
- Company logo on registration forms and event tickets
- Distribution of your company's information/promotional items in gift bags
- One full page (8.5" x 11" - color) ad*

Silver Sponsor - \$5,000

- Your company name listed on promotional materials
- One-on-One Matchmaking space (desk and 2 chairs)
- Ten (10) event tickets for corporate distribution
- One full page (8.5" x 5.5" - color) ad*

Bronze Sponsor - \$2,500

- Your company name listed on promotional materials
- One-on-One Matchmaking space (desk and 2 chairs)
- One full page (8.5" x 5.5" black & white) ad

One-on-One Matchmaking Participant - \$750

- One-on-One Matchmaking space (desk and 2 chairs)

Program Booklet

- | | |
|----------------------------|------------------------------------|
| 0 Full-page/Color \$1,250 | 0 Full-page/Black & White \$750 |
| 0 Half-page/Color \$750 | 0 Half-page/Black & White \$450 |
| 0 Quarter-page/Color \$450 | 0 Quarter-page/Black & White \$250 |

*Participation commitments must be received by **Friday, April 25, 2016** to guarantee inclusion in media outreach and promotional materials.

2016 Procurement Exchange Summit
Event Registration

Name _____

Company _____

Address _____

City _____ State _____ Zip Code _____

Phone _____ Fax _____

Email _____ Website _____

Type of Product(s)/Services Sought _____

Please register my firm as follows:

Sponsorship

- | | |
|--|---|
| <input type="checkbox"/> Event Chair Sponsor @ \$10,000 | <input type="checkbox"/> Bronze Sponsor @ \$2,500 |
| <input type="checkbox"/> Silver Sponsor @ \$5,000 | <input type="checkbox"/> One-on-One Matchmaking Participant @ \$750 |
| <input type="checkbox"/> Individual Tickets - \$15 *If purchased after April 25, 2016 - \$20 | |

Program Booklet

- | | |
|--|---|
| <input type="checkbox"/> Full-page/Color \$1,250 (7.5" x 10") | <input type="checkbox"/> Full-page/Black & White \$750 |
| <input type="checkbox"/> Half-page/Color \$750 (7.5" x 5") | <input type="checkbox"/> Half-page/Black & White \$450 |
| <input type="checkbox"/> Quarter-page/Color \$450 (3.75" x 5") | <input type="checkbox"/> Quarter-page/Black & White \$250 |

TOTAL ENCLOSED \$ _____

PROGRAM BOOK DEADLINE – Friday, April 25, 2016

Book Size: 8.5" x 11" (1/8" Bleeds allowed on full page ads) | File Format: JPEG or PDF @ 300 dpi | Email: mail@bbala.org

To pay online, go to: www.bbala.org and select the sponsorship link.

Or you may provide your credit card info by filling out the following form: __MasterCard __Visa

Name on Card _____

Card # _____ Exp. Date _____

Signature _____ Date _____

Please make your check payable and mail to:

Black Business Association

P.O. Box 43159 Los Angeles, CA 90043
323-291-9334 Phone | mail@bbala.org

To expedite your registration email to: mail@bbala.org or via FAX this completed form to: 323-291-7820

Corporate One-on-One Procurement Matchmaking Application

Please complete and return this form email at: mail@bbala.org or via fax to 323-291-7820.

Yes! Count us in! Please register our company to participate in the Exchange Summit's One-on-One Procurement Matchmaking Sessions:

Company _____

Contact _____

Exhibitor's Name (If different from contact) _____

Mailing Address _____

City _____ State _____ Zip Code _____

Phone _____ Fax _____

Email _____ Website _____

Type of products/services procured (list up to 30 disciplines) _____

Top three procurement priorities:

1. _____

2. _____

3. _____

Please share with us any other requirements and/or priorities as it relates to your procurement needs:

