

# Summary of 7 (a) & 504 Loan Approvals

## Buffalo/Rochester Combined

FY20 - Six Month Period Ending March 2020

Lender	#'s	\$'s
Manufacturers and Traders Trust Company	88	\$16,227,000
Monroe County Industrial Development Corpor	7	\$9,280,000
Empire State Certified Development Corporat	20	\$8,477,000
New York Business Development Corporation	2	\$5,261,000
The Bancorp Bank	2	\$4,201,500
KeyBank National Association	11	\$3,972,000
Live Oak Banking Company	4	\$3,951,000
First Chatham Bank	1	\$3,587,500
Genesee Regional Bank	14	\$3,569,000
ESL FCU	17	\$2,999,000
Steuben Trust Company	3	\$1,855,000
Evans Bank, National Association	9	\$1,419,000
North Valley Bank	1	\$1,188,000
The Lyons National Bank	2	\$1,155,000
Berkshire Bank	2	\$1,140,000
Five Star Bank	19	\$1,002,000
IncredibleBank	1	\$912,000
Northwest Bank	9	\$901,800
Celtic Bank Corporation	2	\$890,000
The Canandaigua National Bank and Trust Com	6	\$793,100
Wells Fargo Bank, National Association	2	\$770,100
First Home Bank	5	\$750,000
Lake Shore Savings Bank	2	\$500,000
The Bank of Castile	7	\$279,100
Stearns Bank National Association	1	\$238,000
Bank of Akron	3	\$143,700
Community Bank, National Association	2	\$127,600
United Midwest Savings Bank, National Assoc	1	\$100,000
Bank of America, National Association	1	\$50,000
JPMorgan Chase Bank, National Association	1	\$25,000
<b>Grand Total</b>	<b>245</b>	<b>\$75,764,400</b>

# Summary of 7 (a) Loan Approvals by \$'s

## Buffalo District Office

FY20 - Six Month Period Ending March 2020

Lender	#'s	\$'s
Manufacturers and Traders Trust Company	56	\$11,536,000
First Chatham Bank	1	\$3,587,500
KeyBank National Association	10	\$2,694,000
Steuben Trust Company	2	\$1,525,000
Evans Bank, National Association	9	\$1,419,000
IncredibleBank	1	\$912,000
Northwest Bank	9	\$901,800
First Home Bank	3	\$525,000
Lake Shore Savings Bank	2	\$500,000
Empire State Certified Development Corporat	2	\$395,000
Live Oak Banking Company	1	\$251,000
The Bank of Castile	6	\$247,800
Five Star Bank	7	\$247,000
Stearns Bank National Association	1	\$238,000
Bank of Akron	3	\$143,700
Community Bank, National Association	2	\$127,600
Celtic Bank Corporation	1	\$125,000
United Midwest Savings Bank, National Assoc	1	\$100,000
Bank of America, National Association	1	\$50,000
ESL FCU	1	\$50,000
<b>Grand Total</b>	<b>119</b>	<b>\$25,575,400</b>

# Summary of 7 (a) Loan Approvals by \$'s

## Rochester Branch Office

FY20 - Six Month Period Ending March 2020

<b>Lender</b>	<b>#'s</b>	<b>\$'s</b>
New York Business Development Corporation	2	\$5,261,000
Manufacturers and Traders Trust Company	32	\$4,691,000
The Bancorp Bank	2	\$4,201,500
Live Oak Banking Company	3	\$3,700,000
Genesee Regional Bank	14	\$3,569,000
ESL FCU	16	\$2,949,000
KeyBank National Association	1	\$1,278,000
North Valley Bank	1	\$1,188,000
The Lyons National Bank	2	\$1,155,000
Berkshire Bank	2	\$1,140,000
The Canandaigua National Bank and Trust Com	6	\$793,100
Wells Fargo Bank, National Association	2	\$770,100
Celtic Bank Corporation	1	\$765,000
Five Star Bank	12	\$755,000
Steuben Trust Company	1	\$330,000
First Home Bank	2	\$225,000
The Bank of Castile	1	\$31,300
JPMorgan Chase Bank, National Association	1	\$25,000
<b>Grand Total</b>	<b>101</b>	<b>\$32,827,000</b>

**Summary of 504 3rd Party Loan Approvals**  
**Buffalo/Rochester Combined**  
 FY20 - Six Month Period Ending March 2020

Lender	#'s	\$'s
Evans Bank, National Association	7	\$5,135,000
Manufacturers and Traders Trust Company	4	\$8,299,940
The Canandaigua National Bank and Trust Company	4	\$2,196,300
ESL FCU	3	\$392,450
CNB Bank	2	\$1,425,000
KeyBank National Association	2	\$2,722,500
The Bank of Castile	1	\$707,800
Five Star Bank	1	\$167,500
Community Bank, National Association	1	\$177,500
<b>Grand Total</b>	<b>25</b>	<b>\$21,223,990</b>

# Summary of 504 Loan Approvals

## Buffalo/Rochester Combined

FY20 - Six Month Period Ending March 2020

<b>Lender</b>	<b>#'s</b>	<b>\$'s</b>
Monroe County Industrial Development Corpor	7	\$9,280,000
Empire State Certified Development Corporat	18	\$8,082,000
<b>Grand Total</b>	<b>25</b>	<b>\$17,362,000</b>