

# WISCONSIN SBA PLP, EXPRESS LENDERS, 504 CERTIFIED DEVELOPMENT CO. & MICRO LENDERS

In Alphabetical Order – Updated April 19, 2016

| LENDER NAME AND CITY  | CONTACT  | PHONE  | PLP | SBA<br>EXP |
|---|--|--|-----|------------|
| <b>AbbyBank, Abbotsford</b><br><a href="https://www.abbybank.com/">https://www.abbybank.com/</a>  | John Opolka, Vice President/Commercial LO<br>Craig Stuedman, Senior Vice President/Commercial LO   | 715/848-1610 ext. 301<br>715/241-6336 ext. 102 |     | Y          |
| <b>Altra Federal Credit Union, La Crosse</b><br><a href="https://www.altra.org/">https://www.altra.org/</a>                                     | Michael Nickel, Vice President Business Lending  | 608/787-4500 or<br>800/755-0055                | Y   | Y          |
| <b>American Bank &amp; Trust Wisconsin, Platteville</b><br><a href="https://www.americanbankwi.com/">https://www.americanbankwi.com/</a>        | Robert Stauffacher, Executive Vice President<br>Roger Dammen, Senior Vice President  | 608/348-4300<br>608/744-2125                   |     | Y          |
| <b>American National Bank Fox Cities, Appleton</b><br><a href="https://www.americannationalbank.org/">https://www.americannationalbank.org/</a> | Lon Rupnow, Vice President   | 920/739-1040                                   | Y   | Y          |
| <b>Associated Bank, N.A., Appleton</b><br><a href="https://www.associatedbank.com/">https://www.associatedbank.com/</a>                         | Amy Tremel<br><a href="mailto:Amy.tremel@associatedbank.com">Amy.tremel@associatedbank.com</a>   | 920-727-8420                                   | Y   | Y          |
| <b>Bank First National, Manitowoc</b><br><a href="https://www.bankfirstnational.com/">https://www.bankfirstnational.com/</a>                    | Brandon Suernicht, Business Banking Officer<br><a href="mailto:bsuernicht@bankfirstnational.com">bsuernicht@bankfirstnational.com</a>  | 920/694-1900                                   | Y   | Y          |
| <b>Bank Mutual, Milwaukee</b><br><a href="http://www.bankmutual.com/">http://www.bankmutual.com/</a>  | Greg Larson, Senior Vice President   | 414/371-8272 or<br>800/261-6888                |     | Y          |
| <b>Bank of Brodhead, Brodhead</b><br><a href="https://www.bankofbrodhead.com/">https://www.bankofbrodhead.com/</a>                              | Michael Olson, President   | 608/897-2121                                   |     | Y          |
| <b>Bank of Cashton, Cashton</b><br><a href="https://www.bankofcashton.com/">https://www.bankofcashton.com/</a>                                  | Loan Department  | 608/654-5121 or<br>800/205-7203                |     | Y          |
| <b>Bank of Galesville, Galesville</b><br><a href="https://www.bankofgalesville.com/">https://www.bankofgalesville.com/</a>                      | Daniel Mueller, Senior Vice President & Commercial LO  | 608/582-2233                                   |     | Y          |
| <b>Bank of Lake Mills, Lake Mills</b><br><a href="http://www.bankoflakemills.com">http://www.bankoflakemills.com</a>                            | Joe Schuch, Senior Vice President Commercial Banking<br>Kory Hampton, Assistance Vice President  | 920/945-0780<br>920/945-0754                   |     | Y          |
| <b>Bank of Mauston, Mauston</b><br><a href="http://www.bankofmauston.com/">http://www.bankofmauston.com/</a>                                    | Mike Lindert, Executive Vice President<br>JK Walsh, Necedah Branch Manager   | 608/847-6200 ext. 230<br>608/565-6200          |     | Y          |
| <b>Bank of Oakfield</b><br><a href="https://www.bankofoakfield.com/">https://www.bankofoakfield.com/</a>  | Ryan Kamphuis, President<br>John Sullivan, CCO<br>John Severson, Vice President  | 920/583-3191<br>920/583-1331<br>920/583-1321   |     | Y          |
| <b>Bank of Prairie du Sac, Prairie du Sac</b><br><a href="https://www.bankpds.com/home/home">https://www.bankpds.com/home/home</a>              | Steve Ploetz, President and CEO<br>Mike Jones, Senior. Vice President Lending<br>Mike Cook, Vice President<br>Mike Phillips, Sr. Vice President/CLO<br>Bradley Prohaska, Vice President, Lending | 608/643-3393                                   |     | Y          |
| <b>Bank of the West, Spooner</b><br><a href="https://www.bankofthewest.com/">https://www.bankofthewest.com/</a>                                 | Donald Strunk  | 715/635-2161                                   | Y   | Y          |
| <b>Baraboo National Bank (The), Baraboo</b><br><a href="https://www.baraboonational.com/">https://www.baraboonational.com/</a>                  | Jody Jansen, Vice President  | 920/294-0658 or<br>800/559-0011                | Y   | Y          |
| <b>Bay Bank, Green Bay</b><br><a href="http://www.baybankgb.com/">http://www.baybankgb.com/</a>   | Christopher Coppens, Vice President<br>Jeff Bowman, President/CEO <a href="mailto:Jeff.bowman@baybankgb.com">Jeff.bowman@baybankgb.com</a>   | 920/490-7600<br>920/490-7600                   |     | Y          |

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| <b>Baylake Bank, Sturgeon Bay</b><br><a href="https://www.baylake.com/">https://www.baylake.com/</a>   | Jamie Alberts<br>Keith Appleton<br>Bud Brown<br>Dave Englebert<br>Leslie Gast<br>Ken Glasheen<br>Travis LeRoy<br>Tom Schmidt<br>Jim Smidel   | 920/431-3690<br>920/431-3686<br>715/256-0050 ext. 4254<br>920/430-9800 ext. 3684<br>920/743-5551 ext. 1041<br>920/854-2326<br>920/431-3683<br>920/431-3689<br>920/388-2040 | Y   | Y       |
| <b>Blackhawk Bank, Beloit</b><br><a href="https://www.blackhawkbank.com/">https://www.blackhawkbank.com/</a>   | Rick Bastian, Chairman & CEO<br><a href="mailto:rbastian@Blackhawkbank.com">rbastian@Blackhawkbank.com</a><br>Dale Reeves, Senior Vice President Business Banking<br><a href="mailto:dreeves@Blackhawkbank.com">dreeves@Blackhawkbank.com</a>  | 800/209.2616 Ext 4229<br>608/299-3422  |     | Y       |
| <b>BLC Community Bank, Little Chute</b><br><a href="http://www.blccb.com/">http://www.blccb.com/</a>   | Matthew A. Wilcox, Vice President <a href="mailto:mattw@blccb.com">mattw@blccb.com</a><br>Adam Lange, Vice President <a href="mailto:adaml@blccb.com">adaml@blccb.com</a>  | (920) 687-7836<br>(920) 687-7840   |     | Y       |
| <b>BMO Harris Bank, NA, Brookfield, WI</b><br><a href="https://www.bmoharris.com/main/small-business">https://www.bmoharris.com/main/small-business</a>                              | Jim Ebben, Vice President/SBA Finance Manager  | 262/938-2626   | Y   | Y       |
| <b>Branch Banking and Trust Company, NC</b><br><a href="http://www.bbt.com/">http://www.bbt.com/</a>   | Commercial Loan Officer  | 800/758-0035   | Y   | Y       |
| <b>Bremer Bank, NA, Menomonie</b><br><a href="https://www.bremer.com/business/loans-and-credit-cards/sba-loans">https://www.bremer.com/business/loans-and-credit-cards/sba-loans</a> | Greg Hohlen, President/Market Manager  | 320/255-7185   | Y   | Y       |
| <b>Business Lenders, LLC, Hartford, CT</b><br><a href="http://www.businesslenders.com/">http://www.businesslenders.com/</a>  | Commercial Loan Officer  | 877/345-6267 or<br>860/244-9202  | Y   |         |
| <b>Capitol Bank, Madison</b><br><a href="https://www.capitolbank.com/">https://www.capitolbank.com/</a>  | Ken Thompson, President/CEO<br>Derek Moehring, Senior Vice President/Senior Lender<br>Todd Geltmeyer, Vice President/Commercial Loans<br>Gary Kuter, Vice President/Commercial Loans<br>Justin Hart, Assistant Vice President /Commercial Loans<br>Jason Koski, Vice President/Commercial Loans<br>Rick Zimmerman, Vice President/Market Mgr.- Verona<br>Bill Murphy, Vice President/Private Banking | 608/836-4100<br>608/836-4304<br>608/836-4302<br>608/836-4301<br>608/836-4129<br>608/836-4132<br>608/836-4305<br>608/836-4320   |     | Y       |
| <b>Central Bank, WI, St. Croix Falls</b><br><a href="https://www.centralbnk.com/">https://www.centralbnk.com/</a>  | Angela Kazmierski, SBA Coordinator, AVP<br>John Kimball, SBA Manager   | 715-483-2325<br>715-257-7525   | Y   | Y       |
| <b>Charter Bank, Eau Claire</b><br><a href="https://www.charterbankec.com/">https://www.charterbankec.com/</a>   | Dusty Hurtgen<br>Paul Kohler<br>Rick Lehman<br>Kim Novotney<br>David Pokrandt<br>Troy Werk<br>Jay Brettingen   | 715/832-4254<br>715/831-2194<br>715/831-2197<br>715/830-5142<br>715/830-4254<br>715/831-2195<br>715/830-5140   |     | Y       |
| <b>Choice Bank, Oshkosh</b><br><a href="https://www.choicebank.com/">https://www.choicebank.com/</a>   | Stanley Leedle, Executive Vice President and CCO   | 920/230-1303   |     | Y       |
| <b>Citizens Bank, Flint, MI</b><br><a href="https://www.citizensbank.com/">https://www.citizensbank.com/</a>   | Commercial Loan Officer  | 517/337-4135 or<br>800/676-6276  | Y   | Y       |

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| <b>Citizens State Bank, Hudson</b><br><a href="http://www.csbnet.net/">http://www.csbnet.net/</a>   | Shawn Tyler, Vice President/CCO  | 715/377-7014   | Y   | Y       |
| <b>Citizens State Bank, La Crosse</b><br><a href="https://www.citizensstatebank.us/">https://www.citizensstatebank.us/</a>                  | Dennis Vogel, President/CEO  | 608/785-2265   |     | Y       |
| <b>Citizens State Bank of Loyal, Neillsville</b><br><a href="http://www.csbloyal.com/">http://www.csbloyal.com/</a>                         | Rick Symanski, Vice President/Loan Officer<br>Tim Huth, Vice President/Commercial Loan Officer<br>Greg Glisczinski, Vice President & Agricultural Loan Officer | 715/255-8526<br>715/659-5159<br>715/743-7494   |     | Y       |
| <b>Citizens State Bank of Mukwonago</b><br><a href="https://www.citizenbank.com/">https://www.citizenbank.com/</a>                          | James Bodendorfer, Vice President  | 262/363-6500   |     | Y       |
| <b>CIT Small Business Lending, Livingston, NJ</b><br><a href="http://www.cit.com/index.htm">http://www.cit.com/index.htm</a>                | Commercial Loan Officer  | 800/713-4984   | Y   |         |
| <b>Collins State Bank, Random Lake</b><br><a href="https://collinsstatebank.com/Default.aspx">https://collinsstatebank.com/Default.aspx</a> | Terry Van Engen, Senior Vice President   | 920/994-9434   |     | Y       |
| <b>Comerica Bank, IL</b><br><a href="https://www.comerica.com/">https://www.comerica.com/</a>   | Thomas Meyer, Business Development Officer<br>Wisconsin Contact  | 847/381-5959   | Y   | Y       |
| <b>Commerce State Bank, West Bend</b><br><a href="https://www.commercestatementbank.com/">https://www.commercestatementbank.com/</a>        | Luke Hagel, Commercial Lender<br><a href="mailto:lhagel@commercestatementbank.com">lhagel@commercestatementbank.com</a>  | 262/247-2800   | Y   | Y       |
| <b>Community Financial Bank, Prentice</b><br><a href="http://www.communityfinancialbank.net/">http://www.communityfinancialbank.net/</a>    | Todd Waldhart, Commercial Banker   | 715/428-2801   |     | Y       |
| <b>Community First Credit Union, Appleton</b><br><a href="http://www.communityfirstcu.org/">http://www.communityfirstcu.org/</a>            | Michael Vedder, Business Lender<br>Eric Ponschock, Business Lending Support  | 920/830-7232<br>920/830-7200 ext. 4276   | Y   | Y       |
| <b>Community State Bank, Union Grove</b><br><a href="https://communitystatebank.net/">https://communitystatebank.net/</a>                   | Scott Huedepohl, President   | 262/878-3763   |     | Y       |
| <b>Cornerstone Community Bank, Grafton</b><br><a href="http://www.bankwithcornerstone.com/">http://www.bankwithcornerstone.com/</a>         | Rick Novotny, Grafton<br>Dave Cwiklinski, Menomonee Falls  | 262-546-1131<br>262-437-7233   | Y   | Y       |
| <b>Coulee Bank, La Crosse</b><br><a href="https://www.couleebank.net/">https://www.couleebank.net/</a>                                      | Joe Zoellner, Sr. Vice President/Business Banking Mgr.   | 608/784-9500   |     | Y       |
| <b>CoVantage Credit Union, Antigo</b><br><a href="https://www.covantagecu.org">https://www.covantagecu.org</a>                              | Chad Matuszewski<br>Steve Wilder<br>Terri Devore<br>Daniel Gast<br>Shawn Sukup   | 715/627-4336 ext. 2243<br>715/627-4336 ext. 2239<br>715/627-4336 ext. 2306<br>715/524-8000 ext. 3227<br>715/842-8469 |     | Y       |
| <b>Cumberland Federal Bank, F.S.B.</b><br><a href="http://www.cumberlandfederal.com/">http://www.cumberlandfederal.com/</a>                 | Barry Ranallo  | 715/822-2249   |     | Y       |
| <b>Denmark State Bank, Denmark</b><br><a href="https://www.denmarkstate.com/">https://www.denmarkstate.com/</a>                             | Scott Thompson, President<br>Mark Hoefs<br>Ryan Johaneck   | 920/469-4700<br>920/469-4700<br>920/732-4551   |     | Y       |
| <b>DMB Community Bank, De Forest</b><br><a href="https://www.deforestbank.com/default.aspx">https://www.deforestbank.com/default.aspx</a>   | Mark Lindgren, Senior Vice President/Commercial Lending<br>Lynn Duesing, VP/Commercial Lending<br>Tom Jenks, VP/Commercial Lending                             | 608/846-3711 or<br>800/915-3711  |     | Y       |

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| <b>Educators Credit Union, Racine</b><br><a href="https://www.ecu.com/">https://www.ecu.com/</a>  | Linda Hoover, Vice President Lending  | 262/886-5900 or<br>800/236-5898                     | Y   | Y       |
| <b>Farmers &amp; Merchants Bank, Berlin</b><br><a href="https://www.fmberlin.com/home/home">https://www.fmberlin.com/home/home</a>  | Bob Thorsen, Commercial Lender<br>Mark Klein, Commercial Lender   | 920/361-1454 ext. 2226<br>920/361-1454 ext. 2250    |     | Y       |
| <b>Farmers &amp; Merchants Bank, Tomah</b><br><a href="https://fmnetbank.com/">https://fmnetbank.com/</a>   | Chris Wolfe, Vice President<br>Dave Swiergosz, Vice President<br>Andrew Bicknase, Senior Vice President   | 877/372-2126 or 608/372-2126                        |     | Y       |
| <b>Farmers &amp; Merchants Bank &amp; Trust, Marinette</b><br><a href="http://www.fmmarinette.com/">http://www.fmmarinette.com/</a>   | Thomas Maxwell II, Vice President Commercial Banking  | 715/735-6617 or<br>800/789-6617                     |     | Y       |
| <b>Farmers &amp; Merchants State Bank, Waterloo</b><br><a href="https://www.fandmstbk.com/">https://www.fandmstbk.com/</a>  | Dave Stronach, Senior Vice President/Loan Officer<br>Scott Cochems, Vice President Business Development Officer<br>Barbara Hennessy, Vice President/Loan Officer                              | 920/478-7000<br>608/655-1473<br>920/478-7018        |     | Y       |
| <b>Farmers State Bank of Waupaca</b><br><a href="http://www.fsbwaupaca.com/">http://www.fsbwaupaca.com/</a>   | Don Volkman, Sr. Vice President<br>Dick Phillipsen, VP/Commercial Loans   | 715/258-1400  |     | Y       |
| <b>First American Bank, NA, Hudson</b><br><a href="https://www.fa-bank.net/sitemap/">https://www.fa-bank.net/sitemap/</a>   | Business Banking Team –<br>Dennis Martodam                      Marilyn Gorham<br>Richard Sandquist                      Marty Wold   | 715/381-8330  | Y   | Y       |
| <b>First Bank of Baldwin, Baldwin</b><br><a href="http://www.firstbankbaldwin.com/">http://www.firstbankbaldwin.com/</a>  | Shane Bauer<br>John Larson  | 715/684-3366 or<br>800/499-4362                     |     | Y       |
| <b>First Bank Financial Centre, Oconomowoc</b><br><a href="https://www.fbcwi.com/">https://www.fbcwi.com/</a>   | Sarah Andritsch<br>Tom Stapleton<br>Brent Benjamin  | 262/338-9900<br>262/569-9900<br>608/834-4040        | Y   | Y       |
| <b>First Business Bank, Madison</b><br><a href="http://www.firstbusiness.com/business-banking/commercial-lending/sba">www.firstbusiness.com/business-banking/commercial-lending/sba</a>   | Jim Hartlieb, Senior Vice President<br>Matt Karnick, Vice President   | 608/232-5913<br>608/232-5926                        | Y   | Y       |
| <b>First Business Bank, Milwaukee and Brookfield</b><br><a href="http://www.firstbusiness.com/business-banking/commercial-lending/sba">www.firstbusiness.com/business-banking/commercial-lending/sba</a>                          | Dennis Sampson, Senior Vice President<br>Lynn Sigfred, Vice President/CTP<br>Craig Cerbins, Commercial Lending Associate  | 262/792-7110<br>262/792-7116<br>262/792-7102        |     | Y       |
| <b>First Citizens State Bank, Whitewater</b><br><a href="http://www.firstcitizensww.com/index.php">http://www.firstcitizensww.com/index.php</a>   | James Caldwell, President   | 262/473-2112  | Y   | Y       |
| <b>First Community Bank, Milton</b><br><a href="https://www.fcbmilton.com/">https://www.fcbmilton.com/</a>  | William Albright, Chairman of the Board, CLO<br>Brendon Wilkinson, President, CLO   | 608/868-7644  |     | Y       |
| <b>First National Bank of Berlin</b><br><a href="http://www.firstnationalbanks.biz/business/loans-credit/small-business-loans-sba.html">http://www.firstnationalbanks.biz/business/loans-credit/small-business-loans-sba.html</a> | Eric Cerbins, Executive Leader, Business Banking<br><a href="mailto:ecerbins@firstnationalbanks.biz">ecerbins@firstnationalbanks.biz</a>  | 920/361-6000 or<br>855/876-1500                     | Y   | Y       |
| <b>First National Bank of Hartford</b><br><a href="https://www.fnb-hartford.com/">https://www.fnb-hartford.com/</a>   | Timothy Miller, Sr. Vice President/Commercial Loans<br>Benjamin Becker, Vice President Commercial Loans<br>Tony Andreck, VP/Small Business Specialist<br>Mary Jo Brugger, VP/Commercial Loans | 262/673-5800 or<br>800/945-0195<br><br>262/644-7606 |     | Y       |
| <b>First National Bank of Park Falls</b><br><a href="http://www.firstnationalbankparkfalls.com/">http://www.firstnationalbankparkfalls.com/</a>   | Tom Armstrong, President  | 715/762-2411  |     | Y       |
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| <b>First National Bank and Trust Company, Beloit</b><br><a href="https://www.bankatfirstnational.com/">https://www.bankatfirstnational.com/</a>                                    | Aron Bussan, Vice President/Commercial Loan Officer  | 608/363-8000   |     | Y       |
| <b>First National Bank Fox Valley, Menasha &amp; Neenah</b><br><a href="https://www.fnboxvalley.com/">https://www.fnboxvalley.com/</a>   | Tim Vogelsang, Vice President<br><a href="mailto:tvogelsang@fnboxvalley.com">tvogelsang@fnboxvalley.com</a>  | 920/882-1672   | Y   | Y       |
| <b>First National Bank of River Falls</b><br><a href="https://www.fnbrf.com/">https://www.fnbrf.com/</a>   | Matt Russell, Executive Vice President/CCO<br>John Carlson, Vice President<br>Connie Ruppert, Vice President<br>Jack Cullen, Vice President<br>Melissa Godden, Vice President<br>Richard Smith, Vice President | 715/426-3122<br>715/262-8354<br>715/426-3145<br>715/426-3144<br>715/426-3169<br>715/426-3143                 |     | Y       |
| <b>First National Community Bank, New Richmond</b><br><a href="https://www.fn-cb.com/">https://www.fn-cb.com/</a>  | Mark Casey<br>Dave Neale<br>Joe Green  | 715/243-6158<br>715/381-7121<br>715/243-6113   |     | Y       |
| <b>First State Bank, New London</b><br><a href="https://bankfirststate.com/">https://bankfirststate.com/</a>   | Mike Morse, Vice President Business Banking<br>Tod Severson, VP Agri/Business Banking<br>Peter Kurth, VP Business Banking  | 920/531-2808<br>920/531-2825<br>920/531-2853   |     | Y       |
| <b>Forward Financial Bank, Marshfield</b><br><a href="https://www.forwardbank.com/business-banking/business-loans">https://www.forwardbank.com/business-banking/business-loans</a> | David Krause<br>Dave Clark<br>Gene Knoll   | 715/389-6484<br>715/389-5300<br>715/785-5300   | Y   | Y       |
| <b>Fox Communities Credit Union, Appleton</b><br><a href="https://foxcu.org/">https://foxcu.org/</a>   | Jason Behling, Assistant Vice President Lending<br>Don Vanevenhoven<br>Chris J. Cumicek, VP Commercial Lending   | 920/933-3789<br>920/993-3733<br>920/884-7173   |     | Y       |
| <b>Glacier Hills Credit Union, West Bend</b><br><a href="http://www.glacierhillscu.org">www.glacierhillscu.org</a>   | Mike Mallow <a href="mailto:mmallow@ghcu4u.com">mmallow@ghcu4u.com</a>   | 262/438-1117   |     | Y       |
| <b>Greenwood's State Bank, Lake Mills</b><br><a href="https://greenwoodsstatebank.com/">https://greenwoodsstatebank.com/</a>   | Jim Schaller   | 920/648-2324   |     | Y       |
| <b>Heartland Credit Union, Madison</b><br><a href="https://www.heartlandcu.org/Home.aspx">https://www.heartlandcu.org/Home.aspx</a>  | Lisa Schueler, Commercial Lender   | 800/362-3944 ext. 7329<br>608/268-7329   |     | Y       |
| <b>Heritage Bank, N.A., MN</b><br><a href="https://www.heritagebankna.com/">https://www.heritagebankna.com/</a>  | Commercial Loan Officer  | 800/344-7048   | Y   |         |
| <b>Hiawatha National Bank, Hager City</b><br><a href="http://www.hnbank.com/">http://www.hnbank.com/</a>   | Jeremy Price, Hager City <a href="mailto:jprice@hnbank.com">jprice@hnbank.com</a><br>Warren Salzbrenner, Sheboygan <a href="mailto:wsalzbrenner@hnbank.com">wsalzbrenner@hnbank.com</a>                        | 715/377-9919<br>92/395-9430  | Y   | Y       |
| <b>Hometown Bank, Fond du Lac</b><br><a href="http://www.hometownbancorp.com/">http://www.hometownbancorp.com/</a>   | Loree Shady <a href="mailto:Lshady@htbwi.com">Lshady@htbwi.com</a>   | 920/907-0788   | Y   | Y       |
| <b>Horicon Bank, Horicon</b><br><a href="http://www.horiconbank.com/government-program-loans.html">http://www.horiconbank.com/government-program-loans.html</a>                    | Terry O'Connor or Paul Huebner or Allen Schwab<br>Michael Wollner or Ann Domask<br>Thomas Dunham<br>Jeff Liddicoat<br>Steve Glish<br>Michael Fleischman<br>Rose Petite   | 920/887-8350<br>920/625-3515<br>920/931-3716<br>920/745-2265<br>262/891-7991<br>262/808-2671<br>262/808-2670 |     | Y       |
| <b>Investors Community Bank, Manitowoc</b><br><a href="http://www.investorscommunitybank.com/">http://www.investorscommunitybank.com/</a>  | Sharon Slager, Credit Manager – Business Banking<br><a href="mailto:sslager@investorscommunitybank.com">sslager@investorscommunitybank.com</a>   | 920/686-9998   | Y   | Y       |

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|---|---|--|-----|---------|
| <b>Johnson Bank, Racine</b><br><a href="https://www.johnsonbank.com/">https://www.johnsonbank.com/</a>  | Mike Piku, in Milwaukee <a href="mailto:mpiku@johnsonbank.com">mpiku@johnsonbank.com</a>  | 414/287-6452   | Y   | Y       |
| <b>State Bank of Arcadia</b><br><a href="http://www.rkdbank.com/">http://www.rkdbank.com/</a>   | Paul Lorenz, Senior Vice President <a href="mailto:bankprl@rkdbank.com">bankprl@rkdbank.com</a><br>Kurt Johnson, Senior Vice President <a href="mailto:bankkcj@rkdbank.com">bankkcj@rkdbank.com</a> | 715/538-4358<br>866/566-2265   |     | Y       |
| <b>JPMorgan Chase Bank, NA Wisconsin</b><br><a href="https://www.chase.com/">https://www.chase.com/</a>   | Anthony Leach or Joel Redeker   | 262/783-3902   | Y   | Y       |
| <b>Kohler Credit Union, Sheboygan</b><br><a href="http://www.kohlercu.com/">http://www.kohlercu.com/</a>  | Andy Kittelson, Director of Business Services   | 920/783-2549 or<br>888/528-2595  |     | Y       |
| <b>Ladysmith Federal Savings &amp; Loan, Ladysmith</b><br><a href="http://ladysmithfederal.com/">http://ladysmithfederal.com/</a>   | Scott Von Haden, President/CEO  | 715/532-3389 or 888/532-5375   |     | Y       |
| <b>Landmark Credit Union</b><br><a href="https://www.landmarkcu.com/index">https://www.landmarkcu.com/index</a>   | Sandra M. Roadt<br>Thomas A. Maas   | 262/780-7118<br>262/780-7116   |     | Y       |
| <b>Laona State Bank, Lakewood</b><br><a href="http://www.laonastatebank.com/">http://www.laonastatebank.com/</a>  | Andrew School, Vice President   | 715/674-2911 or<br>715/276-7636  |     | Y       |
| <b>Layton State Bank, Milwaukee</b><br><a href="https://www.laytonstatebank.com/">https://www.laytonstatebank.com/</a>  | Mike Summerfield, Sr. Vice President/Sr. Credit Officer   | 262/821-6200   |     | Y       |
| <b>Marine Bank, Waukesha</b><br><a href="http://www.marinebank.com/businessloans.html">http://www.marinebank.com/businessloans.html</a>   | Bill Kadrich, Senior Vice President - Wauwatosa<br>Paul Melnick, Senior Vice President - Waukesha<br>Darci Miller, Senior Vice President - Franklin   | 414/607-6000<br>262/695-4303<br>414/427-2740   |     | Y       |
| <b>Marathon Savings Bank, Wausau</b><br><a href="https://www.marathonsavingsbank.com/business/small-business-administration-sba-loans/">https://www.marathonsavingsbank.com/business/small-business-administration-sba-loans/</a> | Connie DeVoe, VP/Commercial Banking Officer   | 715/845-7331 ext. 321  |     | Y       |
| <b>McFarland State Bank, McFarland</b><br><a href="https://www.msbonline.com/">https://www.msbonline.com/</a>   | Matt Golden<br>Mark Schubring<br>Christina Smith-Wilkie<br>Mike Urben<br>Jim Walker<br>Dustin Oler<br>Lukas Trow  | 608/838-5048<br>608/838-5290<br>608/838-5038<br>608/838-5029<br>608/838-5025<br>608/838-5032<br>608/838-5044 |     | Y       |
| <b>Merchants Bank, Onalaska</b><br><a href="https://www.merchantsbank.com/">https://www.merchantsbank.com/</a>  | Steve Christiansen, Market President  | 608/779-8200   | Y   | Y       |
| <b>Mid America Bank, Janesville</b><br><a href="http://www.bankmidamerica.com/">http://www.bankmidamerica.com/</a>  | Sandy Lehman  | 262/754-5493   |     | Y       |
| <b>Middleton Community Bank, Middleton</b><br><a href="https://www.middletonbank.com/">https://www.middletonbank.com/</a>   | Richard Cooper, Sr. Vice President<br>John Griffin, First Sr. Vice President<br>Rob Reichert, Executive Vice President<br>Josh Marron, Sr. Vice President<br>Tommy Brennan, First Vice President    | 608/824-3233<br>608/824-3232<br>608/824-3228<br>608/824-2343<br>608/824-3267                                 |     | Y       |

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|---|---|--|-----|---------|
| <b>Monona State Bank, Monona</b><br><a href="https://www.mononabank.com/">https://www.mononabank.com/</a>   | Arlyn Steffenson, Sr. Vice President Business Banking<br>Mike Flynn, Vice President Business Banking<br>Ted Gunderson, Vice President Business Banking<br>Laura Peterson, Vice President Business Banking<br>Mark Kraemer, VP Business Banking<br>Ryan Ackerman, Business Banker<br>Jeff Olson, VP/Business Banking | 608/223-5149<br>608/223-5148<br>608/223-5159<br>608/443-1980<br>608/223-5155<br>608/223-2186<br>608/223-5152                                 |     | Y       |
| <b>Mound City Bank, Platteville</b><br><a href="https://www.moundcitybank.com/">https://www.moundcitybank.com/</a>  | John Arendt, Senior VP Lending or Jeff Miesen, Asst. VP Lending or Jeff Stange, Assistant Vice President Lending<br>Shane Bowdish, Business Development Officer   | 608/348-2685<br>608/437-2685   |     | Y       |
| <b>National Bank of Commerce, Superior</b><br><a href="https://www.nbcbanking.com/">https://www.nbcbanking.com/</a>   | Brad Roden, Sr. Vice President  | 715/394-5531   | Y   | Y       |
| <b>Newtek Small Business Finance, Inc. , NY</b><br><a href="http://www.thesba.com/">http://www.thesba.com/</a>  | Commercial Loan Officer   | 855/284-3722   | Y   | Y       |
| <b>Nicolet National Bank</b><br><a href="https://www.nicoletbank.com/">https://www.nicoletbank.com/</a>   | Eric DeJardine, AVP Commercial Banking<br><a href="mailto:edejardine@NicoletBank.com">edejardine@NicoletBank.com</a>  | 920/617-5309   | Y   | Y       |
| <b>North Shore Bank, FSB, Brookfield</b><br><a href="http://www.northshorebank.com/business/business-bankers.aspx">http://www.northshorebank.com/business/business-bankers.aspx</a> | Mike Anderson<br>Jim Andritsch<br>Jeremy Behrens<br>Cheri Cicona<br>Brian Gold<br>Bob Hoepfner<br>Larry Homberger II<br>John McCarty<br>Rebecca Reinhardt   | 920/491-4221<br>262/797-3898<br>414/294-4640<br>414/327-3700<br>262-787-6839<br>262/787-6925<br>920/491-4206<br>920/997-4347<br>414-964-6050 |     | Y       |
| <b>Northern State Bank, Ashland</b><br><a href="http://www.nsbashland.com/">http://www.nsbashland.com/</a>  | John Beirl, VP Commercial Lending or Mike Simon<br>Bill Spang   | 715/682-2772<br>218/229-2234   |     | Y       |
| <b>Oak Bank, Fitchburg</b><br><a href="https://www.oakbankonline.com/">https://www.oakbankonline.com/</a>   | Business Lending Services   | 608/441-6000 or<br>877/625-2265  |     | Y       |
| <b>Oostburg State Bank, Oostburg</b><br><a href="https://www.oostburgbank.com/index.aspx">https://www.oostburgbank.com/index.aspx</a>   | Eric Glewen, Vice President Business Banking  | 920/564-2336   |     | Y       |
| <b>Palmyra State Bank, Palmyra</b><br><a href="http://www.palmyrastatebank.com/">http://www.palmyrastatebank.com/</a>   | Michael Mikklesen, Vice President   | 262/495-2101   |     | Y       |
| <b>Park Bank, Holmen</b><br><a href="https://secure.helloparkbank.com/Pages/sbalending.html">https://secure.helloparkbank.com/Pages/sbalending.html</a>                             | David R. Justus<br><a href="mailto:David.Justus@helloparkbank.com">David.Justus@helloparkbank.com</a>   | 608/526-5501   |     | Y       |
| <b>Park Bank, Milwaukee &amp; Brookfield</b><br><a href="https://www.parkbankonline.com/">https://www.parkbankonline.com/</a>   | Jack Walden, Vice President Commercial Banking  | 414/616-4430   | Y   | Y       |
| <b>Partnership Bank, Cedarburg</b><br><a href="http://mypartnershipbank.com/business/financing/">http://mypartnershipbank.com/business/financing/</a>                               | Vince Cameranesi, President<br><a href="mailto:cameranesi@mypartnershipbank.com">cameranesi@mypartnershipbank.com</a><br>Joe Nelson, Vice President <a href="mailto:nelson@mypartnershipbank.com">nelson@mypartnershipbank.com</a>  | 262/375-7100<br>262/204-4607   |     | Y       |
| <b>Peoples Bank, Elkhorn</b><br><a href="https://www.peoplesbankwi.com/">https://www.peoplesbankwi.com/</a>   | Elkhorn<br>Silver Lake<br>Waterford   | 262/723-4200<br>262/889-4300<br>262/514-3240   |     | Y       |
|   |   |  |     |         |

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|--|---|--|-----|---------|
| <b>Peoples Bank Midwest, Hayward</b><br><a href="https://www.pbmbank.com/">https://www.pbmbank.com/</a>                          | Transition period, no employees listed as of now.   | 715/634-2674<br>800/575-8528                                 |     | Y       |
| <b>Peoples State Bank, Prairie du Chien</b><br><a href="https://www.peoplesfinancial.com/">https://www.peoplesfinancial.com/</a> | Duane Rogers, Senior Vice President<br>Michael Higgins, Commercial Loan Officer                             | 608/326-3529<br>608/326-3526                                 |     | Y       |
| <b>Peoples State Bank, Wausau</b><br><a href="https://www.bankpeoples.com/index.asp">https://www.bankpeoples.com/index.asp</a>   | Peter Knitt, President/CEO<br>Patrick Heier, Senior Vice President<br>Keith Baars, Vice President           | 715/842-2191 or<br>715/848-0299                              | Y   | Y       |
| <b>Peshtigo National Bank, Peshtigo</b><br><a href="https://www.pnbwi.com/Default.aspx">https://www.pnbwi.com/Default.aspx</a>   | James Kmiecik, Exec. Vice President & COO   | 715/582-4512 or<br>920/897-2104                              |     | Y       |
| <b>Pigeon Falls State Bank, Pigeon Falls</b><br><a href="https://www.pfsbank.com/">https://www.pfsbank.com/</a>                  | William DeBruyckere, President  | 715/983-2295   |     | Y       |
| <b>Pioneer Bank of Wisconsin, Ladysmith</b><br><a href="http://pioneerbankwis.com/">http://pioneerbankwis.com/</a>               | James Loe, President<br>Norbert Christman, Vice President & Loan Officer                                    | 715/532-5551   |     | Y       |
| <b>PNC Bank, N.A.</b><br><a href="https://www.pnc.com/en/small-business.html">https://www.pnc.com/en/small-business.html</a>     | Harold Lewis, SVP, Business Banking<br>Richard Freeman, VP, SBA Finance Group                               | 414-270-7929<br>847-566-2996                                 | Y   | Y       |
| <b>Port Washington State Bank, Port Washington</b><br><a href="https://www.pwsb.com/">https://www.pwsb.com/</a>                  | Gary Heckendorf, Vice President Business Banking<br>Joel Dykstra, Assistant Vice President Business Banking | 262/284-4416 or<br>800/550-9435                              |     | Y       |
| <b>Premier Bank, Fort Atkinson</b><br><a href="https://www.bankwithpremier.com/">https://www.bankwithpremier.com/</a>            | Fort Atkinson<br>Jefferson North<br>Johnson Creek<br>Sullivan   | 920-563-6616<br>920-674-4500<br>920-699-6900<br>262-593-2227 |     | Y       |
| <b>Premier Community Bank, Marion</b><br><a href="http://www.premiercommunity.com/">http://www.premiercommunity.com/</a>         | Jeffrey Wilke, Assistant Vice President   | 715/754-2535   |     | Y       |
| <b>Prospera Credit Union, Appleton</b><br><a href="https://myprospera.com/">https://myprospera.com/</a>                          | Sheila Schinke, CEO<br>Mike Sanders, VP Commercial Lender<br>John Schemm, VP of Lending                     | 920/882-4800   |     | Y       |
| <b>PyraMax Bank, South Milwaukee/Greenfield</b><br><a href="https://www.pyramaxbank.com/">https://www.pyramaxbank.com/</a>       | Doug Menne, Senior Vice President<br>Eric Hurd, Vice President<br>Andrew Freter, Assistant Vice President   | 414/235-5705<br>414/235-5894<br>414/235-5223                 | Y   | Y       |
| <b>RidgeStone Bank, Brookfield</b><br><a href="https://www.ridgestone.com/">https://www.ridgestone.com/</a>                      | Bruce Lammers, Chairman & CEO   | 262/789-1011 or<br>888/789-1012                              | Y   | Y       |
| <b>RiverBank, Stoddard &amp; La Crosse</b><br><a href="https://riverbank.biz/">https://riverbank.biz/</a>                        | Jill Thompson, Executive Vice President   | 608/788-6300   |     | Y       |
| <b>River Cities Bank, Wisconsin Rapids</b><br><a href="https://www.rivercitiesbank.com/">https://www.rivercitiesbank.com/</a>    | Lonnie Reetz, Vice President  | 715/422-1133 or<br>877/525-7155                              |     | Y       |
| <b>River Valley State Bank, Wausau</b><br><a href="http://www.rivervalleybank.com/">http://www.rivervalleybank.com/</a>          | Dan Sherfinski<br>Peter Mouw  | 715/845-5522   | Y   | Y       |
| <b>Royal Bank, Elroy</b><br><a href="https://www.royalbank-usa.com/">https://www.royalbank-usa.com/</a>                          | Josh Esser  | 608/623-2313   |     | Y       |
| <b>Royal Bank, Elroy</b><br><a href="https://www.royalbank-usa.com/">https://www.royalbank-usa.com/</a>                          | Josh Esser  | 608/623-2313   |     | Y       |



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|---|---|--|-----|---------|
| <b>Royal Credit Union, Eau Claire</b><br><a href="https://www.rcu.org/">https://www.rcu.org/</a>  | David Thoe, Sr. Vice President  | 715/833-8131   |     | Y       |
| <b>Security Financial Bank, Bloomer/Durand</b><br><a href="https://www.sfbank.com/">https://www.sfbank.com/</a>   | George Brewe, Market President<br>Mike Chilson<br>Jennifer Jereczek   | 715/568-1100<br>715/672-4237<br>715/672-4237   |     | Y       |
| <b>Settlers Bank, De Forest</b><br><a href="http://settlerswi.com/">http://settlerswi.com/</a>  | David Fink, President and Senior Lender   | 608/842-5000   |     | Y       |
| <b>Spring Bank, Brookfield</b><br><a href="https://www.springbankwi.com/">https://www.springbankwi.com/</a>   | Dean Zwick, Executive Vice President Business Banking<br>Glenn Michaelsen, Senior Vice President Business Banking<br>Heather Nelson, Senior Vice President Business Banking   | 262/754-5552<br>262/754-5563<br>262/754-5569   |     | Y       |
| <b>State Bank of Arcadia, Arcadia</b><br><a href="http://www.rkdbank.com/">http://www.rkdbank.com/</a>  | Paul Lorenz, Senior Vice President <a href="mailto:bankprl@rkdbank.com">bankprl@rkdbank.com</a><br>Kurt Johnson, Senior Vice President <a href="mailto:bankkcj@rkdbank.com">bankkcj@rkdbank.com</a><br>Bruce Salzman, Executive VP <a href="mailto:bankbas@rkdbank.com">bankbas@rkdbank.com</a><br>Keith Witte, Assistant VP <a href="mailto:bankkvw@rkdbank.com">bankkvw@rkdbank.com</a>   | 715/538-4358<br>866/566-2265<br>608/323-3331<br>800/869-8021   |     | Y       |
| <b>State Bank Financial, La Crosse</b><br><a href="https://www.statebankfinancial.com/">https://www.statebankfinancial.com/</a>                                   | Kevin Leslie, EVO, Chief Credit Officer<br>Jason Lawton<br>Terry Crolius<br>Steve McConaghy<br>Dale Pertzborn<br>Tony Abney   | 608/791-4204<br>608/791-4207<br>608/791-4201<br>608/791-4208<br>608/269-9702<br>715/486-1263   |     | Y       |
| <b>State Bank of Cross Plains, Waunakee/Cross Plains</b><br><a href="https://www.crossplainsbank.com/">https://www.crossplainsbank.com/</a>                       | Alan Langeteig, Senior Vice President/Chief Loan Officer<br>Jeff Schleis, Vice President<br>Jeff Zwettler, Vice President   | 608/849-2726<br>608/826-3502<br>608/828-2287   | Y   | Y       |
| <b>State Bank of Florence, Wausaukee</b><br><a href="http://www.florencestatebank.com/">http://www.florencestatebank.com/</a>                                     | Clyde Nelson, Senior Vice President & Chief Lending Officer   | 715/528-4844 or<br>715/696-3956  |     | Y       |
| <b>Stearn's Bank, NA, St. Cloud, MN</b><br><a href="https://www.stearnsbank.com/">https://www.stearnsbank.com/</a>  | Dave Kahlhamer, SBA Operations Supervisor   | 320-258-4816   | Y   | Y       |
| <b>Summit Credit Union, Madison</b><br><a href="https://www.summitcreditunion.com/">https://www.summitcreditunion.com/</a>  | Dana Hoffmann, Vice President Business Services   | 608/243-5000 ext. 2862   |     | Y       |
| <b>Superior Financial Group, CA</b><br><a href="http://www.superiorfg.com/Main2/">http://www.superiorfg.com/Main2/</a>  | Commercial Lending  | 877/675-0500   |     | Y       |
| <b>The Business Bank, Appleton</b><br><a href="http://thebizbank.biz/">http://thebizbank.biz/</a>   | Bill Hodgkiss, Market President<br>Chris Allen, Vice President<br>Laurie Olson, Vice President<br>Jeff Duffrin, Vice President  | 920/739-2660<br><br>920/884-1166   |     | Y       |
| <b>The Park Bank, Madison</b><br><a href="https://www.parkbank.com/">https://www.parkbank.com/</a>  | Jim Hegenbarth, President/CEO <a href="mailto:jhegenbarth@parkbank.com">jhegenbarth@parkbank.com</a><br>Scott Ducke, Sr. Vice President <a href="mailto:sducke@parkbank.com">sducke@parkbank.com</a><br>Darwin Lynde, Vice President <a href="mailto:dlynde@parkbank.com">dlynde@parkbank.com</a><br>Sam Huntington, Vice President <a href="mailto:shuntington@parkbank.com">shuntington@parkbank.com</a><br>Michael Johnston, Vice President <a href="mailto:mjohnston@parkbank.com">mjohnston@parkbank.com</a><br>Peter Benson, Vice President <a href="mailto:pbenson@parkbank.com">pbenson@parkbank.com</a><br>Mike Lawrence, Vice President <a href="mailto:mlawrence@PARKBANK.COM">mlawrence@PARKBANK.COM</a><br>John Wyss, Vice President <a href="mailto:jwyss@parkbank.com">jwyss@parkbank.com</a><br>Leila Godkin, Asst. Vice President <a href="mailto:lgodkin@parkbank.com">lgodkin@parkbank.com</a><br>Dan Strum, Asst. Vice President <a href="mailto:dstrum@parkbank.com">dstrum@parkbank.com</a> | 608/278-2870<br>608/278-2821<br>608/278-2850<br>608/278-2851<br>608/662-9405<br>608/819-2405<br>608/278-2848<br>608/845-0205<br>608/283-6866<br>608/819-4605 |     | Y       |
| <b>The Peoples Community Bank, Mazomanie</b><br><a href="https://www.thepeoplescommunitybank.com/home/home">https://www.thepeoplescommunitybank.com/home/home</a> | Lisa Alt Ruhland, First Vice President  | 608/795-2120 or<br>800/795-2151  |     | Y       |

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| <b>The Stephenson National Bank &amp; Trust, Marinette</b><br><a href="http://www.snbtc.com/">http://www.snbtc.com/</a>                            | Charlie Cappaert, Chief Lending Officer at 715-735-2332 or<br>Justin Wroblewski, Asst. VP/Business Banking Officer   | 715/735-2332<br>715/735-2343                                 |     | Y       |
| <b>Thrivent Federal Credit Union</b><br><a href="https://www.thriventcu.com/">https://www.thriventcu.com/</a>                                      | Heidi Giuliani, VP-Commercial Loan Administration  | 612/844-8048 or<br>612/844-8512                              |     | Y       |
| <b>Timberwood Bank, Tomah</b><br><a href="https://www.timberwoodbanks.com/">https://www.timberwoodbanks.com/</a>                                   | David Taylor, Vice President Commercial Lending  | 608/372-2265   | Y   | Y       |
| <b>Tomahawk Community Bank, S.S.B., Tomahawk</b><br><a href="https://www.tomahawkcommunitybank.com/">https://www.tomahawkcommunitybank.com/</a>    | P J Childers   | 715/453-2144   |     | Y       |
| <b>Tri-City National Bank, Oak Creek</b><br><a href="http://www.tcnb.com/">http://www.tcnb.com/</a>  | Stephen Grebe, Senior Vice President   | 414/461-8904   |     | Y       |
| <b>United Bank, Osseo</b><br><a href="http://www.unitedbankwi.com/business-banking/loans/">http://www.unitedbankwi.com/business-banking/loans/</a> | Trevor Bohland <a href="mailto:tbohland@unitedbankwi.com">tbohland@unitedbankwi.com</a><br>Ernie Chambers, Sr. Lender/Credit Risk Officer<br>Greg Dahl <a href="mailto:gdahl@unitedbankwi.com">gdahl@unitedbankwi.com</a><br>Randy Isaacson <a href="mailto:risaacson@unitedbankwi.com">risaacson@unitedbankwi.com</a>             | 715/835-6837<br>715/834-3422<br>715/835-6846<br>715/926-3882 |     | Y       |
| <b>Union Bank &amp; Trust Company, Evansville</b><br><a href="http://www.ub-t.com/">http://www.ub-t.com/</a>                                       | Business Bankers: Karl Allen <a href="mailto:kallen@ub-t.com">kallen@ub-t.com</a><br>Julie Johnson <a href="mailto:jjohnson@ub-t.com">jjohnson@ub-t.com</a><br>Mary Stenbroten <a href="mailto:mstenbroten@ub-t.com">mstenbroten@ub-t.com</a><br>David Wyttenbach <a href="mailto:dwytttenbach@ub-t.com">dwytttenbach@ub-t.com</a> | 608/882-5200   |     | Y       |
| <b>Union National Bank &amp; Trust Co., Sparta</b><br><a href="http://www.unbsparta.com/">http://www.unbsparta.com/</a>                            | Walt Weiland, Chief Credit Officer   | 608/269-6737   |     | Y       |
| <b>Union State Bank, West Salem</b><br><a href="http://www.usbwestsalem.com/">http://www.usbwestsalem.com/</a>                                     | Steven Zeman, President  | 608/786-0600   |     | Y       |
| <b>United Midwest Savings Bank, OH</b><br><a href="http://www.midwestbusinesscapital.com/">http://www.midwestbusinesscapital.com/</a>              | Dale Morgan, Vice President<br>Jon Tonjes, Executive Vice President  | 614/783-1648<br>614/638-1995                                 | Y   |         |
| <b>Unity Bank, Augusta</b><br><a href="https://ub.unitybanking.com/">https://ub.unitybanking.com/</a>  | Terry Szydel, Vice President   | 715/286-2223 or<br>877/440-2223                              |     | Y       |
| <b>UPS Capital Business Credit, Hartford, CT</b><br><a href="https://upscapital.com/">https://upscapital.com/</a>                                  | Commercial Lender  | 877/263-8772   | Y   | Y       |
| <b>U.S. Bank, National Association, WI</b><br><a href="https://www.usbank.com/index.html">https://www.usbank.com/index.html</a>                    | Kate Haugom – South Milwaukee<br>Larry Berning<br>Bill Benson – West Milwaukee   | 414/817-3660<br>262/250/8094<br>262/650-2119                 | Y   | Y       |
| <b>Verve, a Credit Union</b><br><a href="http://www.verveacu.com">www.verveacu.com</a>   | John Hill, VP/Commercial Lending or<br>Becky <a href="mailto:businessapps@verveacu.com">businessapps@verveacu.com</a>  | 920/252-0683<br>920/230-3058                                 |     | Y       |
| <b>Waukesha State Bank, Waukesha</b><br><a href="https://www.waukeshabank.com/">https://www.waukeshabank.com/</a>                                  | Paula Neis, Vice President   | 262/549-8551   | Y   | Y       |
| <b>Wells Fargo Bank Minnesota NA</b><br><a href="https://www.wellsfargo.com/">https://www.wellsfargo.com/</a>                                      | Rene Masinda   | 612/667-9115   | Y   | Y       |
| <b>Wells Fargo Bank Wisconsin NA</b><br><a href="https://www.wellsfargo.com/">https://www.wellsfargo.com/</a>                                      | Paula Cook, SBA Liaison  | 414/224-3791   | Y   | Y       |

| LENDER NAME AND CITY  | CONTACT   | PHONE  | PLP | SBA EXP |
|---|---|--|-----|---------|
| <b>Westbury Bank, Brookfield</b><br><a href="http://www.westburybankwi.com/">http://www.westburybankwi.com/</a>                               | Joseph Schaefer, VP, Commercial Lending<br><a href="mailto:Joe.schaefer@westburybankwi.com">Joe.schaefer@westburybankwi.com</a><br><br>Glenn Stadler <a href="mailto:Glenn.stadler@westburybankwi.com">Glenn.stadler@westburybankwi.com</a> | 262/439-3338<br><br>262/439-3337               | Y   | Y       |
| <b>WESTconsin Credit Union, Eau Claire</b><br><a href="http://www.westconsincu.org/Default.aspx">http://www.westconsincu.org/Default.aspx</a> | Jim Wynn, Vice President Business Loans<br>Chris Brooke, Senior Business Loan Officer   | 715/235-3403 ext 7240<br>715/833-8035 ext 7367 |     | Y       |
| <b>Wisconsin Bank &amp; Trust, Madison</b><br><a href="https://www.wisconsinbankandtrust.com/">https://www.wisconsinbankandtrust.com/</a>     | Steven Machotka, Madison Banking Center<br><a href="mailto:SMachotka@wisconsinbankandtrust.com">SMachotka@wisconsinbankandtrust.com</a>   | 608-203-1203                                   | Y   | Y       |
| <b>Wisconsin River Bank, Sauk City</b><br><a href="http://www.wisconsinriverbank.com/">http://www.wisconsinriverbank.com/</a>                 | Elizabeth Neumaier, Administrative Officer  | 608/643-6300                                   |     | Y       |
| <b>Wolf River Community Bank, Hortonville</b><br><a href="http://www.wolfriverbank.com/">http://www.wolfriverbank.com/</a>                    | Joe Peikert, President<br><a href="mailto:joep@wolfriverbank.com">joep@wolfriverbank.com</a>  | 920/779-5270                                   |     | Y       |
| <b>Woodford State Bank, Monroe</b><br><a href="http://www.woodfordstatebank.com/">http://www.woodfordstatebank.com/</a>                       | Jason Kundert, Asst. Vice President   | 608/329-2052                                   |     | Y       |
| <b>WoodTrust Bank, WI Rapids</b><br><a href="http://www.woodtrust.com/index.htm">http://www.woodtrust.com/index.htm</a>                       | Jeffrey Gellerman<br>Jeffrey Meyers<br>Lori Van Asten   | 715/423-7600                                   |     | Y       |

## WISCONSIN SBA CERTIFIED DEVELOPMENT COMPANIES

| CDC   | CONTACT   | PHONE   | AREA OF OPERATION   |
|---|---|---|---|
| <b>Business Lending Partners</b><br><a href="http://www.blp504.org/">http://www.blp504.org/</a>   | Carolyn Engel, Business Finance Manager<br>Brian Gottschalk, Loan Officer<br>Jenny Trick, Executive Director  | (262) 898-7420<br>(262) 898-7434  | Statewide   |
| <b>Great Lakes Asset Corporation</b><br><a href="http://www.greatlakesasset.com/index.html">http://www.greatlakesasset.com/index.html</a> | Cindy Esterling, Executive Director   | (920) 499-6444 or<br>(800) 281-6444   | Statewide   |
| <b>Southeastern Minnesota 504 Development Corporation</b><br><a href="http://504corporation.com/">http://504corporation.com/</a>          | Dwayne Lee, Director of Business Development<br>Laura Hart, Loan Services<br>Mary Oudekerk, Sr. Business Development Off.   | (507) 288-6442<br><br>(507) 625-6056  | La Crosse, Buffalo, Pepin, Pierce, St. Croix, Trempealeau                     |
| <b>SPEDCO</b><br><a href="http://www.spedco.com">http://www.spedco.com</a>  | Kristen Wood, Executive Director<br>Andy Clausen, Senior Loan Officer<br>Chris Kaye, Loan Officer<br>Scott Hoeschen, Business Development Officer   | (651) 631-4900 or<br>(866) 977-3326   | Barron, Buffalo, Dunn, La Crosse, Pepin, Pierce, Polk, St. Croix, Trempealeau |
| <b>Twin Cities Metro Certified Development Company</b><br><a href="http://www.504lending.com">http://www.504lending.com</a>               | Pete Ingebrand, Vice President Ext. 13<br>Debby Gustafson, Loan Originator Ext. 34<br>Sheil Nelson, Loan Originator Ext. 16<br>Heidi Pautsch, Loan Originator Ext. 14<br>Angie Way, Loan Originator Ext. 18<br>Rachel Edgar, Loan Originator  | (651) 481-8081<br><br><br><br><br>(651) 302-7225  | Barron, Buffalo, Dunn, La Crosse, Pepin, Pierce, Polk, St. Croix, Trempealeau |
| <b>Wisconsin Business Development Finance Corporation</b><br><a href="http://www.wbd.org">http://www.wbd.org</a>                          | Dan Schneider, President, COO<br>Jason Monnett, Vice President/Sr. Loan Officer<br>Rich Diemer, Vice President/ED Loan Officer<br>Steve Kohl, Vice President/Loan Officer<br>Nick Drewsen, Vice President/Loan Officer<br>Mike Dieckman, Vice President/Loan Officer<br>Jeff Sheffler, Vice President/Loan Officer<br>Diane Pasley, Vice President/Loan Officer<br>Kyle Kuntz, Loan Officer | (920) 966-1483<br>(920) 966-1479<br>(920) 966-1484<br>(262) 436-3012<br>(262) 436-3011<br>(715) 834-9474 x4001<br>(920) 965-8356<br>(608) 316-7132<br>(715) 343-9082 x2 | Statewide   |

## WISCONSIN MICRO-LENDERS

| Micro Loan Lenders   | Service Area   |
|--|--|
| <p><b>Advocap</b> - <a href="http://advocap.org">http://advocap.org</a><br/>                     19 West First Street, P.O. Box 1108, Fond du Lac, WI 54936<br/>                     920/922-7760 or 800-631-7760</p> <p>Kathy Doyle, Business Development Director Or Ger Xiong<br/> <a href="mailto:kathyd@advocap.org">kathyd@advocap.org</a></p> <p>Wayne Griesbach<br/>                     181 E. North Water Street, Suite 210, Neenah, WI 54956   920/725-2791</p> <p>Larry Hutzler<br/>                     237 Broadway, Suite C, Berlin, WI 54923   920/361-9880</p>  | <p>Fond du Lac, Green Lake, and Winnebago Counties</p>   |
| <p><b>CAP Services, Inc.</b> <a href="http://capservices.org/programs/business-development/">http://capservices.org/programs/business-development/</a><br/>                     1608 W. River Drive, Stevens Point, WI 54482   715-343-7141</p> <p>Laura West, Director of Business Development<br/> <a href="mailto:lwest@capmail.org">lwest@capmail.org</a></p>  | <p>Calumet, Marathon, Marquette, Outagamie, Portage, Waupaca, Waushara and Wood Counties</p>   |
| <p><b>Entrepreneur Fund, Inc.</b> - <a href="http://www.entrepreneurfund.org">http://www.entrepreneurfund.org</a><br/>                     202 West Superior Street, Suite 311, Duluth, MN 55802<br/>                     218/623-5729 or 800/422-0374</p> <p>Carla Tichy - <a href="mailto:carlat@entrepreneurfund.org">carlat@entrepreneurfund.org</a><br/>                     Michele Meier - <a href="mailto:michelem@entrepreneurfund.org">michelem@entrepreneurfund.org</a><br/>                     Stephen Peterson - <a href="mailto:stephenp@entrepreneurfund.org">stephenp@entrepreneurfund.org</a><br/>                     Michael Lattery – <a href="mailto:michaell@entrepreneurfund.org">michaell@entrepreneurfund.org</a></p> <p>Superior Office (<i>by appt. only</i>) (Located in Post Office Building) :<br/>                     1401 Tower Ave., Suite 302, Superior, WI 54880 800/422-0374</p> | <p>Douglas County in Wisconsin</p>   |
| <p><b>First American Capital Corp. (FACC)</b> - <a href="http://www.faccloans.com">http://www.faccloans.com</a><br/>                     Subsidiary of the American Indian Chamber of Commerce of Wisconsin<br/>                     10809 West Lincoln Avenue, Suite 201, West Allis, WI 53227<br/>                     414/604-2044 Fax: 414/604-2070</p> <p>Craig Andersen, Executive Director of both AICCW/FACC<br/> <a href="mailto:craiga@aiccw.org">craiga@aiccw.org</a></p>   | <p>Adams, Ashland, Barron, Bayfield, Brown, Burnett, Columbia, Douglas, Fond du lac, Forest, Iron, Jackson, Juneau, Langlade, Menominee, Milwaukee, Outagamie, Portage, Sauk, Sawyer, Shawano, Trempealeau, Vilas, Washburn, Waukesha, and Wood Counties</p> |

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| <p><b>Impact Seven, Inc.</b> – <a href="http://www.impactseven.org/microloan.html">http://www.impactseven.org/microloan.html</a><br/> 147 Lake Almena Dr., Almena, WI 54805<br/> 715/357-3334 Fax: 715/357-6233</p> <p>Milwaukee Office<br/> 624 West North Avenue, Milwaukee, WI 53205<br/> 414/445-6883</p> <p>Tom Patzman, Vice President of Business Development<br/> <a href="mailto:tom.patzman@impactseven.org">tom.patzman@impactseven.org</a></p> <p>Krista Paulus, Regional Director of Business Development<br/> <a href="mailto:krista.paulus@impactseven.org">krista.paulus@impactseven.org</a></p> | <p>Statewide</p>   |
| <p><b>Lincoln Opportunity Fund</b><br/> <a href="http://www.wbd.org/lincoln_opportunity_fund_3">http://www.wbd.org/lincoln_opportunity_fund_3</a><br/> 2390 State Hwy 44, Suite C, Oshkosh, WI 54904<br/> (920) 231-5570 Fax: (920) 231-5474<br/> Toll Free: (800) 536-6799</p> <p><a href="#">Vicki Stone</a>, Community Lending Manager - (920) 966-1494</p>   | <p>Statewide</p>   |
| <p><b>Northwest Regional Planning Commission</b> - <a href="http://www.nwrpc.com/">http://www.nwrpc.com/</a><br/> 1400 South River Street, Spooner, WI 54801<br/> 715/635-2197</p> <p>Jeff Dietrich, Business Development Specialist/Loan Fund Manager<br/> <a href="mailto:jdietrich@nwrpc.com">jdietrich@nwrpc.com</a></p>   | <p>Ashland, Bayfield, Burnett, Douglas, Iron, Price, Rusk, Sawyer, Taylor, Washburn</p> <p>Tribal Nations: Bad River, Red Cliff, Lac du Flambeau, Lac Courte Oreilles, St. Croix</p> |
| <p><b>Wisconsin Women's Business Initiative Corp. (WWBIC)</b><br/> <a href="http://www.wwbic.com">http://www.wwbic.com</a><br/> 1533 North Rivercenter Drive, Milwaukee, WI 532212<br/> 414/395-4562<br/> Email: <a href="mailto:info@wwbic.com">info@wwbic.com</a></p> <p>Michael Hetzel, Director of Lending<br/> Adrian Ruddock, Loan Officer<br/> Darian Luckett, Loan Officer<br/> Beny Perez-Reyes, Loan Officer<br/> An Nguyen, Loan Officer<br/> Edgar Espinosa, Loan Officer</p>  | <p>Statewide</p>   |

## WISCONSIN COMMUNITY ADVANTAGE LENDERS

| Community Advantage Lender   | Service Area      |
|--|-------------------|
| <p><b>Lincoln Opportunity Fund, LLC -</b><br/> <a href="http://www.wbd.org/lincoln_opportunity_fund_3">http://www.wbd.org/lincoln_opportunity_fund_3</a></p> <p><a href="#">Vicki Stone</a>, Community Lending Manager - (920) 966-1494<br/>           2390 State Hwy 44, Suite C, Oshkosh, WI 54904</p> <p>(920) 231-5570 Fax: (920) 231-5474<br/>           Toll Free: (800) 536-6799</p>  | Statewide         |
| <p><b>LRC, Strategic Urban Lending -</b> <a href="http://www.lrcmke.com/">http://www.lrcmke.com/</a><br/>           Sally Peltz, Founder, CEO<br/> <a href="mailto:speltz@lrcmke.com">speltz@lrcmke.com</a><br/>           1200 West North Avenue, Milwaukee, WI 53205<br/>           414-343-3036</p> <p>Evan Reed, Community Lender <a href="mailto:ereed@lrcmke.com">ereed@lrcmke.com</a></p>   | Statewide         |
| <p><b>Milwaukee Economic Development Corp. -</b> <a href="http://www.medconline.com/">http://www.medconline.com/</a><br/>           John Miller, Vice President<br/> <a href="mailto:John.miller@medconline.com">John.miller@medconline.com</a><br/>           757 N Broadway, Suite 600, Milwaukee, WI 53202<br/>           Office: 414-269-1446<br/>           Fax: 414-269-1466</p>   | City of Milwaukee |
| <p><b>Wisconsin Women's Business Initiative Corporation -</b><br/> <a href="https://www.wwbic.com/">https://www.wwbic.com/</a></p> <p>Wendy K. Baumann, President/CVO<br/> <a href="mailto:Wendy.baumann@wwbic.com">Wendy.baumann@wwbic.com</a><br/>           1533 North Rivercenter Drive, Milwaukee, WI 53212</p> <p>Michael Hetzel, Director of Lending<br/> <a href="mailto:Michael.hetzel@wwbic.com">Michael.hetzel@wwbic.com</a><br/>           1533 North Rivercenter Drive, Milwaukee, WI 53212<br/>           414-263-5450</p> | Statewide         |