



U.S. Small Business Administration

Women benefit from federal contracting

Women-owned small businesses were awarded **\$404.5 million** in federal contracts through this program in fiscal year 2016.

17 percent was set aside for businesses owned and controlled by economically disadvantaged women.

Top five industries competing for federal contracts in the program



- Computer systems design & related services
- Management scientific & technical consulting
- Heavy and civil engineering construction
- Nonresidential building construction
- Highway, street and bridge construction

Top five agencies using the program



- U.S. Army
- U.S. Patent and Trademark Office
- U.S. Air Force
- Farm Service Agency
- U.S. Navy

We can help.

Contact your local SBA office at www.sba.gov/local-assistance or the Office of Government Contracting.

Visit www.sba.gov/wosb.

Federal Contracting for Women-Owned Small Businesses

If you are a woman looking to sell to the federal government, the Women-Owned Small Business Federal Contract Program helps connect you to these opportunities. Your business could benefit by providing services or goods to the federal government. Here's how you can use the program.

Make sure you're eligible.

- Your business must be at least 51 percent owned and controlled by one or more women who are U.S. citizens. The ownership must be direct and unconditional.
- A woman must hold the highest officer position and have managerial experience required to run the business.
- One or more women must manage the daily business operations on a full-time basis and conduct long-term decision making and planning.
- To qualify as an economically disadvantaged women-owned small business, your company must meet all the program requirements. Additionally, the business owner and/or manager must meet certain income and asset requirements.

Register with the System for Award Management (SAM.gov) to start doing business with the government.

You can either self-certify as a Women-Owned Small Business or an Economically Disadvantaged Women-Owned Small Business (for free), or obtain certification from the SBA's approved third-party certifiers (which costs a fee):

- El Paso Hispanic Chamber of Commerce
- National Women Business Owners Corporation
- U.S. Women's Chamber of Commerce
- Women's Business Enterprise National Council

All required documents must be uploaded to certify.SBA.gov prior to submitting an offer on a contract set aside for the program.

Update your status as a woman-owned small business in SAM.gov.

Search the FedBizOpps database (FBO.gov) for your new business opportunity.