

“2012 NH Small Business Week Award Winners”

Nannu Nobis, CEO of Nobis Engineering, Inc. receives Small Business Person of the Year Award for New Hampshire

Nannu Nobis is no stranger to success, having achieved what most entrepreneurs only can aspire to. He accomplished much through commitment to education, customer service and high-quality work. Nannu came to the United States in 1978 from his native India with a B.E. in Civil Engineering from Birla Institute of Technology and Science in India. He subsequently earned his M.S. in Geotechnical Engineering in 1979 from the University of Michigan then went on to graduate from Dartmouth's Tuck School of Business Management's Minority Business Executive Program in Hanover, New Hampshire. He gained valuable professional experience with several large engineering firms where he quickly recognized a critical need for integrated civil, environmental and geotechnical engineering services. He founded Nobis Engineering, Inc. in 1988 out of a spare bedroom in his home to address the demand for a provider of high-value integrated engineering and consulting services with a personal commitment to each client.

As the founder and Chief Executive Officer of Nobis Engineering, Nannu developed a multi-disciplinary consulting firm with offices in Concord, New Hampshire; Lowell, Massachusetts; White River Junction, Vermont; and Iselin, New Jersey providing diversified services to its clients. With proven expertise and established industry relationships, the firm delivers a full range of geotechnical, environmental, and civil engineering services. Strategically organized to offer the benefits of a large company with the high level of personal service available through smaller firms, every member of the Nobis team personally supports the company's commitment to providing value to every client and teaming partner. Nobis Engineering is an employee-owned company with a 23-year legacy of collaboration, responsiveness, and community involvement. There are over 100 employees working with Nannu and he instilled many of his personal values into the firm's culture. He believes that putting "Values" into practice, benefits the employee, the clients and the community.

The company strives to be a community leader and the staff believes deeply in social responsibility for the community and the environment. Nobis' Community Outreach Program was created by Nannu to help make a difference in the communities where the firm's employees and offices are located. Up to five percent of the annual profits are designated to charitable organizations and every employee is offered 24 paid hours per year to volunteer. Nannu believes this is the foundation for helping to create stronger communities and enhances the quality of life for their clients and employees.

Nannu Nobis was nominated for this award by Tom Potter, Vice President of Commercial Lending at TD Bank in Concord, New Hampshire.

SCORE Counselor of the Year

John M. Roy
Upper Valley SCORE Chapter
Vershire, VT

Richard G. Kuhl
Merrimack Valley SCORE Chapter 199,
Bedford, NH

Veteran Small Business Champion

Suzanne M. Delaney, Owner
The Entrepreneur's Source,
Nashua, NH

Women in Business Champion of the Year

Barbara J. Tremlett, CEO
The Holistic Self Care Center,
Nashua, NH

Women Owned Business of the Year

Linda A. Fanaras, President
Millennium Integrated Marketing,
Manchester, NH

Young Entrepreneur of the Year

Michael J. Turcotte, Founder
Turn Cycle Solutions, LLC,
Nashua, NH

NH & New England Exporter of the Year

Skelley Medical, LLC
William R. Skelley, President
Hollis, NH

Financial Services Champion of the Year

Laurel J. Bistany, Executive Director
Regional Economic Development Center,
Exeter, NH

Jeffrey H. Butland Family Owned Business of the Year

Design Standards Corporation
Eric Crainich, President
Charlestown, NH

NH & New England Minority Small Business Person of the Year

Peter A. Nieves, Esq,
Sheehan Phinney Bass & Green PA
Manchester, NH

New England Subcontractor of the Year

Linda S. Richardson, President
Richardson Electrical Company, Inc.
Seabrook, NH

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