

FYTD 2011
October 2010 - March 2011 Lender/CDC Performance

LENDER			
<u># of</u>	<u>Lender</u>	<u>City</u>	<u>Total \$</u>
<u>Loans</u>			
135	Associated Bank NA	Green Bay	20,547,300
124	First Bank Financial Centre	Oconomowoc	72,312,200
52	Community Bank & Trust	Sheboygan	39,465,400
44	JPMorgan Chase Bank NA	Chicago, IL	11,120,400
<u>8</u>	JPMorgan Chase Bank NA	Columbus, OH	<u>2,191,400</u>
52			13,311,800
45	US Bank NA	Cincinnati, OH	11,511,800
34	M&I Marshall & Ilsley Bank	Milwaukee	8,169,700
27	Bank First National	Manitowoc	23,903,400
26	Ridgestone Bank	Brookfield	24,614,000
22	Hometown Bank	Fond du Lac	30,496,500
22	Baylake Bank	Sturgeon Bay	8,522,200
21	First National Bank-Fox Valley	Neenah	7,599,000
21	Wells Fargo Bank NA	Sioux Falls, SD	7,429,700
20	Forward Financial Bank SSB	Marshfield	2,744,100
18	Park Bank	Holmen	9,212,300
17	Citizens Bank	Flint, MI	1,876,600
15	Cornerstone Community Bank	Grafton	3,389,300
15	Peoples State Bank	Wausau	1,688,300
13	Mid America Bank	Janesville	13,754,800
13	Mid-Wisconsin Bank	Medford	5,909,500
13	Superior Financial Group LLC	Walnut Creek, CA	142,500
12	Waukesha State Bank	Waukesha	10,558,000
12	Spring Bank	Brookfield	3,356,200
11	River Valley Bank	Wausau	5,285,500
11	American National Bank-Fox Cities	Appleton	2,747,000
10	Investors Community Bank	Manitowoc	10,342,900
10	Summit CU	Madison	586,400
9	State Bank of Cross Plains	Cross Plains	1,585,300
8	Park Bank	Milwaukee	2,479,000
8	Monona State Bank	Monona	853,500
8	Altra FCU	La Crosse	657,000
7	Commerce State Bank	West Bend	2,813,400
7	Johnson Bank	Racine	1,954,400
7	River Bank	Stoddard	1,429,800
7	Peoples Bank of Wisconsin	Hayward	525,500
6	National Exchange Bank & Trust	Fond du Lac	5,979,400
6	Royal CU	Eau Claire	1,622,000
6	The Greenwood's State Bank	Lake Mills	1,301,000

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6	Charter Bank Eau Claire	Eau Claire	875,000
6	Farmers & Merchants State Bank	Waterloo	841,600
5	First Business Bank	Madison	7,367,000
5	First Citizens State Bank	Whitewater	6,070,600
5	Marine CU	Fond du Lac	4,050,000
5	Community Bank CBD	Delavan	2,110,600
5	State Bank Financial	La Crosse	1,735,000
5	Middleton Community Bank	Middleton	780,000
5	Bremer Bank NA	Menomonie	754,000
5	Community First CU	Appleton	361,000
4	Live Oak Banking Company	Wilmington, NC	5,290,000
4	Choice Bank	Oshkosh	4,885,000
4	North Shore Bank FSB	Brookfield	3,785,000
4	Citizens State Bank of Clayton	Clayton	1,030,000
4	Fox Communities CU	Appleton	888,600
4	Borrego Springs Bank NA	Borrego Springs, CA	700,000
3	The Harvard State Bank	Harvard, IL	6,165,000
3	First American Bank NA	Hudson	5,520,000
3	Wisconsin Community Bank	Madison	3,750,000
3	McFarland State Bank	McFarland	3,660,000
3	Oak Bank	Fitchburg	2,568,200
3	First Bank of Baldwin	Baldwin	2,027,000
3	Foundations Bank	Pewaukee	1,593,700
3	United Bank	Osseo	1,411,000
3	Pyramax Bank FSB	Greenfield	1,100,000
3	Farmers & Merchants Bank & Trust	Marinette	988,000
3	Calumet County Bank	Brillion	610,000
3	First National Bank & Trust Company	Beloit	590,000
3	Bank of Lake Mills	Lake Mills	386,500
3	Educators CU	Racine	190,000
3	Coulee Bank	La Crosse	175,000
3	Westbury Bank	West Bend	170,000
2	Peoples State Bank	Prairie du Chien	4,839,000
2	Bank of Luxemburg	Luxemburg	1,887,200
2	Compass Bank	Birmingham, AL	1,838,000
2	Community State Bank	Union Grove	1,535,000
2	Nicolet National Bank	Green Bay	1,415,000
2	Citizens State Bank	Hudson	1,200,000
2	Bank of Wisconsin Dells	Wisconsin Dells	1,195,000
2	Hiawatha National Bank	Hager City	798,000
2	Stephenson National Bank & Trust	Marinette	780,000
2	John O. Melby & Co. Bank	Whitehall	750,000
2	Premier Bank	Fort Atkinson	685,000
2	Union State Bank	Kewaunee	470,000

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2	Merchants Bank NA	Winona, MN	455,000
2	Peshtigo National Bank	Peshtigo	447,000
2	First Bank	Tomah	341,500
2	Citizens Bank of Mukwonago	Mukwonago	265,000
2	Union National Bank & Trust Co.	Sparta	207,000
2	Legacy Bank	Milwaukee	190,500
1	Peoples Bank of Commerce	Saint Paul, MN	171,000
<u>1</u>	Peoples Bank of Commerce	Cambridge, MN	<u>10,000</u>
2			181,000
2	Oostburg State Bank	Oostburg	175,000
2	Alpine Bank & Trust Company	Rockford, IL	150,000
2	Town and Country Bank	Watertown	133,300
2	Tomahawk Community Bank SSB	Tomahawk	105,000
2	AbbyBank	Abbotsford	84,000
2	Layton State Bank	Milwaukee	80,000
1	First Community Bank-Plainfield	Plainfield, IL	3,000,000
1	International Bank of Chicago	Chicago, IL	1,680,000
1	Bank of Wausau	Wausau	1,644,000
1	First Citizens Bank & Trust Company	Denver, CO	1,500,000
1	Town Bank	Hartland	1,500,000
1	Stearns Bank NA	Saint Cloud, MN	1,304,500
1	Park Midway Bank NA	Saint Paul, MN	1,191,000
1	Covantage CU	Antigo	1,050,000
1	21 st Century Bank	Loretto, MN	1,000,000
1	First Colorado National Bank	Paonia, CO	1,000,000
1	PlainsCapital Bank	Lubbock, TX	1,000,000
1	Settlers Bank	De Forest	1,000,000
1	Waterstone Bank SSB	Wauwatosa	980,000
1	Badgerland Financial	Baraboo	950,000
1	Home Loan Invest Bank FSB	Warwick, RI	913,000
1	First National Bank in Sioux Falls	Sioux Falls, SD	766,600
1	Bank of Oakfield	Oakfield	658,300
1	Central Bank	Stillwater, MN	650,000
1	Gogebic Range Bank	Ironwood, MI	530,000
1	The Farmers & Merchants Bank	Berlin	512,500
1	First National Bank-Bangor	Bangor	507,000
1	Benton State Bank	Benton	462,000
1	First National Bank of Hartford	Hartford	459,000
1	Bank of Galesville	Galesville	422,000
1	The Park Bank	Madison	400,000
1	State Bank of Florence	Florence	350,000
1	Union Bank of Blair	Blair	350,000

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1	Palmyra State Bank	Palmyra	330,000
1	American Business Lending Inc.	Dallas, TX	311,900
1	Laona State Bank	Laona	284,000
1	The First State Bank	New London	266,000
1	PNC Bank NA	Pittsburgh, PA	265,000
1	Black River Country Bank	Black River Falls	225,000
1	Horicon Bank	Horicon	210,000
1	Lake Elmo Bank	Lake Elmo, MN	200,000
1	Northwoods State Bank	Mason City, IA	195,000
1	Farmers Savings Bank	Mineral Point	150,000
1	First Business Bank-Milwaukee	Brookfield	150,000
1	Bancroft State Bank	Bancroft	140,000
1	Central City CU	Marshfield	131,000
1	Bank of Mauston	Mauston	111,300
1	Peoples State Bank of Bloomer	Bloomer	105,000
1	Lake Area Bank	Lindstrom, MN	100,000
1	Bank of Prairie du Sac	Prairie du Sac	88,000
1	Tri City National Bank	Oak Creek	75,000
1	Eagle Valley Bank NA	Saint Croix Falls	65,000
1	Timberwood Bank	Tomah	52,500
1	Bank Mutual	Milwaukee	50,000
1	Blackhawk State Bank	Beloit	50,000
1	Denmark State Bank	Denmark	25,000
1	Waumandee State Bank	Waumandee	21,500
1	The Riverbank	Wyoming, MN	18,000
1	The Peoples Community Bank	Mazomanie	12,000
1	River Cities Bank	Wisconsin Rapids	10,100
1078	Total 7(a) Loans		482,732,200

CDC			
<u># of Loans</u>	<u>CDC</u>	<u>City</u>	<u>Total \$</u>
57	Wisconsin Business Development Finance	Monona	29,494,000
10	Great Lakes Asset Corporation	Green Bay	12,238,000
2	Twin Cities-Metro Certified Development	Vadnais Heights, MN	1,645,000
2	Spedco	Arden Hills, MN	1,059,000
1	Southeastern Minnesota 504 Dev.	Rochester, MN	543,000
1	Racine County Business Development	Sturtevant	237,000
75	Total 504 Loans		45,216,000