WISCONSIN SBA PLP, & EXPRESS LENDERS and CERTIFIED DEVELOPMENT COMPANIES

In Alphabetical Order by Lender – Updated April 14, 2011

LENDER NAME AND CITY	CONTACT	PHONE	FAX	PLP	SBA EXP	Patriot EXP	Cmnty EXP
AbbyBank, Abbotsford https://www.abbybank.com/	Craig Stuedman, Senior Loan Officer	715/223-2345 Ext. 102	715/223-6385		Y		
Altra Federal Credit Union, La Crosse www.altra.org	Michael Nickel, Vice President of Business Lending	608/787-4500 or 800/755-0055	608/787-7106	Y	Y	Y	
American Bank & Trust Wisconsin, Platteville www.americanbankwi.com	Robert Stauffacher, Sr. Vice President	608/348-4300			Y		
American National Bank Fox Cities http://americannationalbank.org	Lon Rupnow, Vice President	920/739-1040	920/739-9216	Y	Y	Y	
Associated Bank, N.A., Kimberly www.associatedbank.com	Jeff Sheffler, VP/SBA Program Manager	920/727-5480	920/727-5487	Y	Y	Y	Y
Bank First National, Manitowoc www.bankfirstnational.com	David LaDuke, Assistant Vice President	920/694-1907	920/694-1921	Y		Y	
Bank Mutual, Milwaukee www.bankmutual.com	Joe Wolfe, Vice President or Joe Martin, Vice President	414/371-8272	414/371-8305		Y		
Bank of Cashton https://www.bankofcashton.com/	Loan Department	800/205-7203			Y	Y	
Bank of Galesville, Galesville https://www.bankofgalesville.com	Daniel Mueller, Senior Loan Officer	608/582-2233	608/582-4511		Y	Y	
Bank of Lake Mills www.bankoflakemills.com	Joe Schuch, VP Cmrl Lending Watertown Erling Jackson, Sr. VP Lake Mills	920/206-9480 920/648-8336	920/206-9488 608/648-3270		Y		
Bank of Mauston, Mauston www.bankofmauston.com/commercialloans.html	Mike Lindert, Executive Vice President Jackie Myers, Dells Delton Br. Manager Karen Bell, New Lisbon Br. Manager JK Walsh, Necedah Br. Manager	715/954-2541 608/253-7030 608-562-6200 608-565-6200			Y	Y	
Bank North, Crivitz http://banknorthwis.com	John Llinas, Executive Vice President	715/854-2541	715/854-2649		Y	Y	
Bank of Prairie du Sac, Prairie du Sac www.bankpds.com	Steve Ploetz, President and CEO Mike Jones, Sr. Vice President Lending Noel McCormick, Senior Vice President Mike Olson, Vice President Lending	608/643-3393	608/643-2282		Y		
Bank of Wausau, Wausau www.bankofwausau.com	Connie Vachowiak, AVP of Operations and Administration	715/845-8680 or 800/721-0777	715/849-4252		Y		
Bank of the West, Spooner www.bankofthewest.com/	Donald Strunk	715/635-2161	715/635-8905	Y	Y		
Baraboo National Bank, Baraboo www.baraboonational.com/	Chuck Winegarden, VP, Credit Administration	608/356-7703 or 800/559-0011	(608)356-3044	Y	Y	Y	
Bay Bank, Green Bay www.baybankgb.com	Gregg Halvorsen, Vice President	920/490-7600	920/490-0930		Y		
Baylake Bank, Sturgeon Bay www.baylake.com	Jeff Miller, VP Commercial Banking or Jamie Alberts, Business Banker	920/743-5551 Ext. 1039 920/431-3690	920/743-7422	Y	Y		

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Blackhawk Bank, Beloit www.blackhawkbank.com/index.cfm	Dale Reeves, Sr. VP Business Banking Nathan Bolin, VP Business Banking	608/299-3422 608-299-3421			Y		
Borrego Springs Bank, N.A. FL www.borregospringsbank.com	Fred Crispen, Executive Vice President	866/644-0042	866/717-7718	Y	Y	Y	Y
Branch Banking and Trust Company, NC www.bbt.com	Commercial Lending	336/733-2500 or 800/758-0035	336/733-2509	Y	Y	Y	
Bremer Bank, NA, Menomonie www.bremer.com/Home/Home.aspx	Neal Frey, President/Market Manger	715/235-2144		Y	Y		
Business Lenders, LLC, Hartford, CT www.businesslenders.com/index.html	Penn Ritter, President & CEO	877/345-6267 or 860/244-9202		Y			
Capitol Bank, Madison www.capitolbank.com/	Ken Thompson, President/CEO Derek Moehring, Sr., VP/Senior Lender	608/836-4100 608/836-4304			Y		
Charter Bank, Eau Claire www.charterbankec.com	David Pokrandt, Vice President	715/830-5145	715/831-2198		Y	Y	
Choice Bank, Oshkosh www.choicebank.com/index.html	Stanley Leedle, Executive Vice President and CCO	920/230-1303			Y	Y	
Citizens Bank, Flint, MI www.citizensbanking.com/default.aspx	Commercial Lending	517/337-4135 or 800/676-6276		Y	Y	Y	
CitizensFirst Credit Union, Oshkosh www.citizensfirst.com	Becky Towne	920/230-3058			Y		
Citizens State Bank, La Crosse www.citizensstatebank.us/index.htm	Dustin Hundt, AVP Commercial Lending	608/785-2265	608/785-2275		Y	Y	
Citizens State Bank of Loyal, Neillsville www.csbloyal.com	Greg Glisczinski, President	715/743-7494	715/743-7495		Y		
Citizens State Bank of Mukwonago, Big Bend www.citizenbank.com	James Bodendorfer, Vice President	262/ 363-6500	262/363-6515		Y		
CIT Small Business Lending, Livingston, NJ www.smallbizlending.com	Commercial Lending	503/698-3350 or 800/713-4984		Y		Y	
Comerica Bank, IL www.comerica.com	Thomas Meyer, BD Officer Wisconsin Contact	847/381-5959	847/381-2536	Y	Y	Y	
Commerce State Bank, West Bend http://www.commercestatebank.com/	Luke Hagel, Commercial Lender	262/247-2805	262/247-2888		Y		
Community Bank CBD http://www.communitybankcbd.com/index.php	Gail Ellis, EVP Scott Zimmerman Gretchen Torres Tom Enloe Kurt Cottier	262/740-7740 262/740-1093 262/248-0702 262/740-7755 262/740-7747	262/740-7283		Y		
Community Bank & Trust, Sheboygan www.communitybankandtrust.com	Paul Kuplic	920/459-4444	920/459-4450	Y	Y	Y	Y
Community Financial Bank, Prentice www.communityfinancialbank.net/bank/	Tom Hegeholz, President/CEO	715/428-2801			Y	Y	Y
Community First Credit Union, Appleton www.communityfirstcu.org/	Business Services	920/830-7200	920/968-1051	Y	Y	Y	

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Community South Bank, AR www.communitysouthlending.com/	Mike Taylor, Vice President/Loan Officer	870/934-1223 or 877/232-1252		Y	Y	Y	
Community State Bank, Union Grove www.communitystatebank.net	Dennis Berg, Vice President	262/878-3763	262/878-3009		Y	Y	Y
Cornerstone Community Bank, Grafton www.bankwithcornerstone.com/	Paul Foy, President Erik Stanton, CFO Rick Novotny, VP Commercial Lender Dean Niemuth, VP Commercial Lender	262/546-1130 262/546-1133 262-546-1134 262-437-7232		Y	Y		
Coulee Bank, La Crosse www.couleebank.net	Karen Dunn, VP/Senior Loan Officer	608/784-9550	608/784-1069		Y		
CoVantage Credit Union, Antigo www.covantagecu.org/	Chad Matuszewski, AVP Commercial Lending	715/627-4336 or 800/398-2667	715/623-3219		Y		
Cumberland Federal Bank, F.S.B. www.cumberlandfederal.com	Thomas Maas, Loan Officer	715/822-2249	715/822-2279		Y		
Denmark State Bank, Denmark https://www.denmarkstate.com	Commercial Lending	920/863-2161	920/863-6159		Y	Y	
DMB Community Bank, De Forest www.deforestbank.com	William Stewart, Sr. Vice President	608/846-3711	608/846-9677		Y		
Educators Credit Union, Racine https://www.ecu.com	Linda Hoover, Vice President Lending	262/886-5900 or 800/236-5898			Y	Y	
Farmers & Merchants Bank, Berlin www.fmberlin.com/	Bob Thorsen, Commercial Lender	920/361-1454 ext. 2226	920/361-0500		Y		
Farmers & Merchants Bank, Tomah https://fmnetbank.com/	Terry Winchel, Senior Vice President	608/372-2126	608/372-5385		Y	Y	
Farmers & Merchants Bank & Trust, Marinette www.fmmarinette.com	Dale Halfmann, Commercial Loan Officer	715/735-4226	715/735-4224		Y		
Farmers & Merchants State Bank, Waterloo http://fandmstbk.com	Dave Stronach, Sr. VP Commercial Lender	920/478-7000			Y		
First American Bank, NA, Hudson www.fa-bank.net	Dennis Martodam, Senior Vice President	715/377-5312	715/377-5330		Y	Y	
First Bank of Baldwin, Baldwin www.firstbankbaldwin.com/	Robert Wurtzel, Commercial Lender	715/684-3366 or 800/499-4362	715/684-2624		Y		
First Bank Financial Centre, Oconomowoc http://www.fbfcwi.com/	Sarah Andritsch Tom Stapleton Brent Benjamin	262/338-9900 262/569-9900 608/834-4040		Y	Y	Y	
First Bank, Tomah www.fbtomah.com	Cynthia Erdman, President/CEO	608/372-2131	608/372-4451		Y		
First Business Bank, Madison http://www.firstbusiness.com	Ken James, Vice President – Credit Administration kjames@firstbusiness.com	608/232-5960	608/232-5978		Y		
First Business Bank, Milwaukee www.firstbusiness.com/about/milwaukee/	Lynn Sigfred, Assistant Vice President	262-792-7116	262/792-7129		Y		
First Citizens State Bank, Whitewater https://www.firstcitizensww.com/	James Caldwell, President	262/473-2112	262/473-5769	Y	Y	Y	

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First National Bank Fox Valley, Menasha and Neenah www.fnbfoxvalley.com	John Hintze, VP Commercial Lending Julie Wulterkens, VP Commercial Lending Tim Vogelsang, AVP Commercial Lending David Kruck, Commercial Lender Wenda Roycraft, Senior Vice President	920/426-6228 920/882-1672 920/426-6220 920/729-6941 920/729-6960	920/729-6999	Y	Y	Y	
First National Bank of Hartford www.fnb-hartford.com	Timothy Miller, Vice President & Senior Loan Officer	800/945-0195 or 262/673-5800	262/673-8925		Y		
First National Bank of River Falls www.fnbrf.com/	Matt Russell, Ex. Vice President/CEO Melissa Godden, Commercial LO Joel Larson, Vice President John Carlson, Vice President Connie Ruppert, Vice President	715/426-3122 715/426-3169 715/426-3143 715/262-8354 715/426-3145			Y		
First National Community Bank, New Richmond www.fn-cb.com	Dennis Nybakken, President	715/243-6114	715/246-7181		Y	Y	
First State Bank, New London www.bankfirst.com	Robert Van Asten, Sr., Vice President	920/982-3300 or 800/994-2500	920/982-4998		Y	Y	
Forward Financial Bank, SSB, Marshfield https://www.forwardbank.com/index.cfm	Tony Abney David Krause Dave Clark Gene Knoll	715/389-6498 715/389-6484 715/785-5300 715/785-5300		Y	Y	Y	
Foundations Bank, Pewaukee www.foundationsbank.com	Joseph Schaefer, First Vice President	262/691-9400		Y	Y	Y	
Fox Communities Credit Union, Appleton www.foxcu.org	Jason Behling Don Vanevenhoven	920/933-3789 920/993-3733	920/749-7293		Y		
Frandsen Bank & Trust, Luck http://www.frandsenbank.com/default.aspx	Commercial Lending Staff	715/472-2161	715/472-2170		Y	Y	Y
Harris Bank, IL https://www4.harrisbank.com/secure	Business Banking Team	888/489-2265		Y	Y	Y	
Heartland Credit Union, Madison www.heartlandcu.org/index.asp	Stu Charland or Robin Marohn	608/282-7000 or 800/362-3944			Y	Y	
Heritage Bank, MN www.heritagebankna.com	Commercial Lending	320/214-5531		Y			
Hiawatha National Bank, Glenwood City www.hiawatha-nb.com/	Roger Ray	715/265-4211	715-265-4388		Y	Y	
Hometown Bank, Fond du Lac www.hometownbancorp.com/	Linda DeBraal, Portfolio Admin Officer	920/907-0788		Y	Y		
Horicon Bank, Horicon www.horiconbank.com	Business Bankers at: Appleton Beaver Dam Fond du Lac Neosho Oshkosh Ripon	920/954-6565 920/887-8350 920/921-3070 920/625-3515 920/232-7420 920/745-2265			Y		
Investors Community Bank, Manitowoc www.investorscommunitybank.com	Tim Schneider, Vice President	920/686-5604	920/686-5688	Y	Y	Y	

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John O. Melby & Co. Bank, Whitehall http://melbybank.com	Paul Lorenz, President or Kurt Johnson	715/538-4358 866/566-2265			Y		
Johnson Bank, Racine www.johnsonbank.com/	Deb Armann, SVP Corporate Credit Services	262/619-2659	262-619-8403	Y	Y	Y	
JPMorgan Chase Bank, NA Wisconsin www.chase.com	Don Rajchel or Joel Redeker	262/783-3902	262/783-3849	Y	Y	Y	Y
Kohler Credit Union, Saukville https://www.kohlercu.com	John Ross, Director of Business Services	262/268-7240 or 920-459-2595			Y		
Ladysmith Federal Savings & Loan Association, Ladysmith www.ladysmithfederal.com	Thomas Hegeholz, CEO/President	715/532-3389 or 888/532-5375	715-532-7680		Y	Y	Y
Lakeview Credit Union, Neenah www.lakeviewcu.org	Joe Heath, Vice President of Lending	920/729-5108	920/729-5110		Y		
Landmark Credit Union www.landmarkcu.com/home/	Dave Wagner Kent Eliason	262/367-6420 ext 3914 262/796-4500 ext 3570	262/796-4532		Y		
Laona State Bank, Lakewood www.laonastatebank.com	Andrew School, Vice President	715/674-2911	715/276-7636		Y	Y	
Layton State Bank, Milwaukee www.laytonstatebank.com	Jennifer Walmer, VP Commercial Banking Dennis Winchell, VP Commercial Banking Sherry Saiki, AVP Commercial Banking Matt Maigatter, Commrl Banking Officer Mike Summerfield, Senior Credit Officer	262/821-6200	414/645-9870		Y		
Marine Bank, WI www.marinebank.com	Paul Melnick	262/695-4303		Y	Y	Y	
Marine Credit Union, La Crosse www.marinecu.com/	Patrick Scheller	608/791-1323	608-784-5220		Y		
McFarland State Bank, McFarland & Stoughton www.msbonline.com/	Sean Carney Vince Hartmann Jim Walker	608/838-5048 608/838-5026 608/838-5025	608/838-2275		Y	Y	Y
Merchants Bank, Onalaska www.merchantsbank.com/onalaska/	Steve Christiansen	608/779-8200	608/779-8282	Y	Y	Y	
M&I Marshall & Ilsley Bank, Milwaukee www.mibank.com	Sharon Jardas, Vice President/SBA Specialist	262/783-1016	262/783-1078	Y	Y	Y	Y
Mid America Bank, Janesville www.bankmidamerica.com	Brad Palubicki, President	608/752-2265			Y	Y	
Middleton Community Bank www.middletonbank.com	Richard Cooper, Executive VP – Loans and Commercial Banking	608/824-3233	608/831-3738		Y	Y	
Mid-Wisconsin Bank, Medford https://www.midwisc.com	Dean Lindner, Loan Operations Officer	715/748-8300 or 800/643-9472	715/748-6574		Y		
Monona State Bank, Monona https://www.mononabank.com/	Ted Gunderson, VP Business Banking	608/223-5159	608/223-3007		Y	Y	

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Mound City Bank, Platteville www.moundcitybank.com	Joseph Witmer, Senior Vice President of Lending	608/348-2685 or 888/622-6069	608/348-8035		Y	Y	
National Bank of Commerce, Superior www.nbofc.com/	Bruce Thompson, Senior Vice President Chief Lending Officer	715/394-5531			Y		Y
Newtek Small Business Finance, Inc. , NY www.newtekbusinessservices.com	Carmen Mouchacca, Sr. VP/Loan Processing Operations	212/356-9510 ext 139		Y	Y	Y	
North Shore Bank, FSB, Brookfield www.northshorebank.com/	David Potter, Senior Vice President	262/797-3858 or 877/672-2265			Y		
Northern State Bank, Ashland www.nsbashland.com/index.html	John Beirl, Vice President Commercial Lending	715/682-2772			Y		
Oak Bank, Fitchburg www.oakbankonline.com	Business Banker	608/441-6000 or 877/625-2265	608/441-6001		Y	Y	
Oostburg State Bank, Oostburg www.oostburgbank.com	Eric Glewen, Vice President Business Banking	920/564-2336	920/564-3889		Y		
Palmyra State Bank, Palmyra www.palmyrastatebank.com/	Michael Mikklesen, Vice President	262/495-2101	262/495-2104		Y		
Park Bank, Milwaukee & Brookfield www.parkbankonline.com	Jack Walden, Assistant Vice President Small Business Banker	262/827-5117	262/827-4238		Y	Y	Y
Park Bank (The), Madison www.parkbank.com	David Mills, Vice President Business Banking	608/283-6866	608/240-3203		Y	Y	
Peoples Bank, Elkhorn https://www.peoplesbankwi.com/	Alan Larsen, Vice President	262/723-4200	262/743-1500		Y	Y	
Peoples Bank of Wisconsin, Hayward www.pnbnet.com/	Robert Binczak, Vice President	715/832-8333 or 800/575-8528	715/634-8027		Y	Y	
Peoples State Bank, Prairie du Chien www.peoplesfinancial.com	Michael Higgens, Loan Representative Duane Rogers, Senior Vice President	608/326-3526 608/326-3529	608/326-2929		Y	Y	
Peoples State Bank, Wausau www.psbwi.com/	Andy Kochendorfer, Asst. Vice President or Patrick Heier, Sr., Vice President	715/847-4041 715/847-4077	715/842-3418		Y	Y	Y
Peshtigo National Bank, Peshtigo www.peshtigonationalbank.com/	Richard Cromell, Vice President	715/582-4512 or 920/897-2104			Y	Y	
Pigeon Falls State Bank, Pigeon Falls www.pigeonfallsstatebank.com/	Debbie Fremstad, Vice President AG/Commercial Lending	715/983-2295	715/983-5898		Y		
Pioneer Credit Union, Green Bay https://www.pioneercu.org	Randy Glaser, Vice President Lending	920/494-2828 or 800/ 728-4294	920/494-5720		Y		
PNC Bank, N.A., PA www.pncbank.com	PNC Business Banker	800/762-5684		Y	Y	Y	
Port Washington State Bank, Port Washington www.pwsb.com/	Rob Helm, Vice President Commercial Lending	262/284-4416	262/284-6024		Y	Y	
Premier Community Bank, Marion www.premiercommunity.com	Jeffrey Wilke, Assistant Vice President	715/754-2535	715/754-5905		Y		
Prospera Credit Union, Appleton www.myprospera.com	Mary Lornson, Vice President Lending/Operations	920/882-4800 ext 4805	920/882-5258		Y		

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PyraMax Bank, fsb, South Milwaukee www.pyramaxbank.com/	Jim Bomberg Mike Braeburn Ted Gurzynski Eric Hurd Scott Krisman David Rosenwald Jack Spoerl	414/858-2911 414/858-2971 414/421-8200 414/858-2970 414/858-2926 414/858-2927 414/858-2970			Y		
RidgeStone Bank, Brookfield www.ridgestone.com/	Bruce Lammers, Chairman & CEO	262/789-1011 or 888/789-1012	262/860-2099	Y	Y		
RiverBank, La Crosse www.riverbank.biz/	Phil Moen, Vice President	608/788-6300	608/788-3607		Y	Y	
River Cities Bank, Wisconsin Rapids www.rivercitiesbank.com	Lonnie Reetz, Assistant Vice President	715/422-1100 or 877/525-7155	715/422-1150		Y	Y	
River Valley State Bank, Wausau www.rivervalleybank.com/	Paul Rudersdorf Dan Sherfinski Peter Mouw	715/845-5522		Y	Y		
Royal Credit Union www.rcu.org	Larry Accola, Senior Vice President Diane Barneson, Vice President	715/833-8268 Ext. 8268 715-858-5248 Ext. 5248	715/833-8178		Y	Y	
Securant Bank & Trust, Milwaukee www.securantbank.com/	Mike Fleming, Senior Vice President	262/532-6124			Y	Y	
Settlers Bank, DeForest www.settlerswi.com/	David Fink, President and Senior Lender	608/842-5000	608/842-5001		Y		
Shoreline Credit Union, Manitowoc www.shorelinecu.org/	Tim Ascher, Commercial Loan Officer	920/482-3721			Y	Y	
Spring Bank, Brookfield www.springbankwi.com	Glenn Michaelsen, Senior Vice President	262/754-5555			Y		
State Bank of Arcadia, Arcadia www.rkdbank.com	Bruce Salzmann, Executive Vice Pres. Keith Witte, Assistant Vice President	608/323-3331 or 800/869-8021			Y		
State Bank Financial, La Crosse www.statebankfinancial.com	Kevin Leslie, EVP, Chief Lending Officer	608/784-4600 or 800/880-7151			Y		
State Bank of Cross Plains, Waunakee/Cross Plains www.crossplainsbank.com	David Earll, Vice President Business Relationship Manager	608/849-2710 608/826-3502	608/849-8941 608/826-3535	Y	Y	Y	
State Bank of Florence, Wausaukee www.florencestatebank.com	Clyde Nelson, Senior Vice President & Chief Lending Officer	715/528-4844 or 715/696-3956			Y	Y	
Stearn's Bank, NA, St. Cloud, MN www.stearns-bank.com	Dave Kahlhamer, SBA Operations Supervisor Tom Ethen, Vice President/SBA Lending	320-258-4816 800-320-7262	320/258-4815	Y	Y	Y	
Summit Credit Union, Madison www.summitcreditunion.com	Dana Hoffmann, Vice President Business Services	608/243-5000 ext 2862	608/236-5560		Y	Y	
Superior Financial Group, CA www.superiorfg.com	Commercial Lending	877/675-0500	925/296-0510		Y	Y	Y
The Business Bank, Appleton www.thebusinessbank-frv.com	Brian Haddock, Business Banking Officer	920/884-1166	920/884-1165		Y		

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The Farmers State Bank of Waupaca www.fsbwaupaca.com	Larry Krebs, VP Commercial Loans Don Volkman, Vice President Dick Phillipsen, AVP Commercial Loans	715/258-1400	715/258-1414		Y		
The First National Bank of Berlin www.firstnationalbanks.biz	Eric Cerbins, Executive Leader, Business Banking	920/361-6000			Y		
The First National Bank of Park Falls www.firstnationalbankparkfalls.com/	Tom Armstrong, President	715/762-8311			Y		Y
The First National Bank and Trust Company, Beloit www.bankatfirstnational.com/	Aaron Bussan, AVP/Commercial Loan Officer	608/363-8000 or 800/667-4401	608/363-8174		Y		
The Greenwood's State Bank, Lake Mills www.greenwoodsstatebank.com/	Mike Weber, President	920/648-2324	920/648-2473		Y	Y	
The Peoples Community Bank, Mazomanie www.thepeoplescommunitybank.com/	Lisa Alt Ruhland, First Vice President	608/588-9941 or 608/795-2120	608/795-2133		Y		
The RiverBank, Osceola www.theriverbank.com/index.htm	Aaron Mork, Commercial Loan Officer	715/294-5901 or 888/294-2183			Y		Y
The Stephenson National Bank & Trust, Marinette www.snbt.com	John Reinke or Dan Peterson or Charlie Cappaert or John Kakuk, Jr. or Diane Becker	715/732-1732 or 800/924-1732			Y	Y	
Timberwood Bank, Tomah www.timberwoodbanks.com/	David Taylor, Vice President Commercial Lending	608/372-2265	608/372-3757		Y	Y	
Tomahawk Community Bank, S.S.B., Tomahawk, www.tomahawkcommunitybank.com	Kathy Rankin, Chief Operating Officer	715/453-5354	715/453-8135		Y	Y	
Town and Country Bank, Watertown www.tandcbank.com/	Dan Voell	920/262-2900	920/262-2963		Y		
Tri-City National Bank, Oak Creek www.tcnb.com	Stephen Grebe, Vice President	414/874-2489 or 888/874-2489			Y		
Thrivent Financial Bank, Appleton www.thriventfinancialbank.com	Tim Taffe , SVP & Business Banking Heidi Giuliani, AVP	920-628-5520 612-844-8048			Y	Y	
Union Bank & Trust Company, Evansville www.ub-t.com	Teri Martin, Loan Support Officer/ Vice President	608/882-5200 Ext. 1123	608/882-6889		Y	Y	
Union National Bank & Trust Co., Sparta http://unbsparta.com	Walt Weiland, Vice President	608/269-6737	608/269-7805		Y		
Union State Bank of West Salem www.usbwestsalem.com	Steven Zeman, Vice President	608/786-0600	608/786-6200		Y		
United Central Bank, Garland, TX www.ucbtx.com	Commercial Loan Officer	800/787-0755		Y	Y		Y
United Midwest Savings Bank www.midwestbusinesscapital.com	Dale Morgan, Vice President Jon Tonjes, Executive Vice President Andrea Shato, Vice President	614/783-1648 614/638-1995 614/946-7143		Y			
Unity Bank, Augusta www.unitybanking.com/ub/index.html	Terry Szydel, Vice President	715/286-2223 or 877/440-2223	715/286-5766		Y		
UPS Capital Business Credit, Hartford, CT www.upscapital.com	Commercial Lender	469/522-4817 or 877/263-8772		Y	Y		

LENDER NAME AND CITY	CONTACT	PHONE	FAX	PLP	SBA EXP	Patriot EXP	Cmnty EXP
U.S. Bank, National Association, WI www.usbank.com	Kate Haugom – South Milwaukee Dan Curtis – Milwaukee Bill Benson – West Milwaukee	414/817-3660 414/765-4742 262/650-2119		Y	Y	Y	Y
Waukesha State Bank, Waukesha www.waukeshabank.com	Paula Neis, Vice President	262/549-8551	262/574-4104	Y	Y		
Wells Fargo Bank Minnesota NA www.wellsfargo.com	Thomas W. Burke, Vice President	612/667-2753 or 800/545-0670	612/667-3558	Y	Y	Y	Y
Wells Fargo Bank Wisconsin NA **Milwaukee and La Crosse** www.wellsfargo.com	Joan Kinate, Vice President	920/436-6103		Y	Y	Y	Y
Westbury Bank, West Bend www.westburybankwi.com/	Mark Holsapple, Senior Vice President	262/334-5563	262/334-5306		Y		
WESTconsin Credit Union, Menomonie www.westconsincu.org	Jeffrey McCardle, Business Loan Manager	715/425-1183 Ext. 7489	715/425-8597		Y		
Wisconsin Community Bank, Madison www.wisconsincommunity.com	Madison Cottage Grove Fitchburg Middleton Monroe	608/203-1200 608/839-5171 608/298-1700 608/829-0500 608/328-4000	608/203-1210 608/839-9210 608/298-1710 608/662-9105 608/328-4083	Y	Y		
Woodford State Bank, Monroe www.woodfordstatebank.com	Michelle Davis, Business Development Officer	608/329-2067			Y		
WoodTrust Bank, N.A., WI Rapids www.woodtrust.com/index.htm	William Fields Jeff Gellerman Carson Heinecke Jeffry Meyers Lori Van Asten	715/423-7600	715/422-0300		Y		

WISCONSIN SBA CERTIFIED DEVELOPMENT COMPANIES

In Alphabetical Order – Updated March 21, 2011

CDC	CONTACT	PHONE	FAX	AREA OF OPERATION
Great Lakes Asset Corporation http://www.greatlakesasset.com/index.html	Cindy Esterling, Executive Director E-Mail @ cdcglac@aol.com	(920) 499-6444 or (800) 281-6444	(920) 499-7331	Statewide
Milwaukee Economic Development Corporation http://www.medconline.com/	Delores Murphy, Loan Officer Delores.Murphy@MEDConline.com	(414) 286-5854	(414) 286-5778	Statewide
Racine County Economic Development Corporation http://www.racinecountyedc.org/	Carolyn Engel, Business Finance Manager, Business Lending Partners cengel@businesslendingpartners.org	(262) 898-7420 or (262) 898-7432	(262) 898-7401	Statewide
Southeastern Minnesota 504 Development Corporation http://www.504corporation.com	Dwayne Lee, Director of Business Development dwayne@504corporation.com	(507) 288-6442	(507) 282-8960	La Crosse
SPEDCO http://www.spedco.com	Tom DeLong, Senior Credit Officer Wisconsin spedco@visi.com	(651) 631-4900	(651) 631-9498	Barron, Buffalo, Dunn, La Crosse, Pepin, Pierce, Polk, St. Croix, Trempealeau
Twin Cities Metro Certified Development Company http://www.504lending.com	Pete Ingebrand, Vice President pete.ingebrand@tcmcdc.com	(651) 481-8081 Ext. 13	(651) 481-8280	Barron, Buffalo, Dunn, La Crosse, Pepin, Pierce, Polk, St. Croix, Trempealeau
Western Wisconsin Development Corporation http://impactseven.org/index.php?f_page=69	Paul Ammerman, Business Development Director or William Bay, General Manager impact@chibardun.net	(715) 357-6282	(715) 357-6233	Statewide
Wisconsin Business Development Finance Corporation http://www.wbd.org	Joe Wolfe, President wbd@wbd.org Dan Schneider, EVP Lending John Macke, Sr. Vice President Diane Pasley, VP/Loan Officer Larry Schwenn, VP/Loan Officer	(608) 819-0390	(608) 819-0393	Statewide