## Department of Homeland Security 2010 Small Business Procurement Scorecard

Α

106.7

FPDS-NG Data as of April 29, 2011 eSRS Data as of May 31, 2011

Prime Contracting Achievement:			106.61
	2009 Achievement	2010 Goal	2010 Achievement
Small Business	32.38%	33.50%	32.38% (\$4.488B)
Women Owned Small Business	7.86%	5.00%	7.03% (\$0.974B)
Small Disadvantaged Business	14.18%	5.00%	12.64% (\$1.751B)
Service Disabled Veteran Owned Small Business	1.91%	3.00%	3.21% (\$0.444B)
HUBZone	2.70%	3.00%	2.66% (\$0.369B)

Sub Contracting Achievement:			113.85
	2009 Achievement	2010 Goal	2010 Achievement
Small Business	49.27%	39.70%	46.00%
Women Owned Small Business	10.89%	5.00%	8.80%
Small Disadvantaged Business	10.14%	5.00%	9.60%
Service Disabled Veteran Owned Small Business	1.51%	3.00%	2.00%
HUBZone	2.98%	3.00%	2.30%

Plan Progress:	100
<ul> <li>✓ Full response</li> <li>➤ Unacceptable response</li> <li>⇔ Partial response</li> </ul>	
✓ Has implemented a strategy to increase the number of competitively awarded contracts to small businesses.	✓
✓ Has demonstrated top-level Agency commitment to small business contracting.	✓
✓ Planned significant events to increase small business participation in the procurement process during the period.	✓
✓ Demonstrated the small business data is accurately reported in FPDS-NG during the period. Verified & Cleared FPDS-NG Anomalies.	✓
✓ Demonstrated the policies and procedures are in place to ensure compliance with subcontracting plans and attainment of subcontracting goals during the period.	✓
✓ Demonstrated no unjustified bundling has taken place during the period.	✓
✓ Planned training to contracting staff/managers in executing small business/socioeconomic procurements during the period.	✓
✓ Planned to collaborate with SBA on formulation of small business procurement policy initiatives during the period.	✓
✓Agency submits all strategic plans and reports that became due to SBA during the reporting period.	<b>✓</b>

Grading Scale		
A+	≤ 150% but ≥ 120%	
Α	< 120% but ≥ 100%	
В	< 100% but ≥ 90%	
C	< 90% but ≥ 80%	
D	< 80% but ≥ 70%	
F	< 70%	

## **Comments:**

## Graded Agency:

DHS continues to recognize the value and expertise the small business community offers in support of the DHS mission. The Department fully supports the President's Initiative on Small Business Contracting, and DHS continues to look for new small business prime and subcontracting opportunities. We are committed to a unified approach that leverages the commitment of senior leadership, small business specialists, contracting personnel, and program office staff in developing strategies that support critical homeland security missions as well as meeting objectives related to small business participation in the procurement process. DHS looks forward to our continued partnership with SBA as we continually identify small business contracting opportunities.

## SBA:

The Department of Homeland Security (DHS) met 3 of its 5 prime contracting goals: Women Owned Small Business, Small Disadvantaged Business and Service-Disabled Veteran Owned Small Business. However, it did not meet its prime contracting goals for Small Business and HUBZone.

Fiscal year 2010 prime contracting achievement saw increases over FY2009 in Service-Disabled Veteran Owned Small Business. DHS FY2010 achievement declined for Women Owned Small Business, Small Disadvantaged Business and HUBZone. FY2010 Small Business achievement remained unchanged from FY2009.

DHS regularly attends Small Business Procurement Advisory Council meetings.