

# Department of Energy

## 2009 Small Business Procurement Scorecard

# A

108.7

FPDS-NG Data as of July 29, 2010

ARRA Data as of August 6, 2010

Prime Contracting Achievement:			109.69
	2008 Achievement	2009 Goal	2009 Achievement
<b>Small Business</b>	5.76%	5.87%	6.32% (\$1.959B)
<b>Women Owned Small Business</b>	0.97%	0.71%	0.89%
<b>Small Disadvantaged Business</b>	1.75%	1.57%	1.73%
<b>Service Disabled Veteran Owned Small Business</b>	0.52%	0.70%	1.20%
<b>HUBZone</b>	0.20%	0.20%	0.13%

Sub Contracting Achievement:			109.18
	2008 Achievement	2009 Goal	2009 Achievement
<b>Small Business</b>	50.20%	46.40%	50.72%
<b>Women Owned Small Business</b>	8.89%	5.00%	11.07%
<b>Small Disadvantaged Business</b>	7.91%	5.00%	8.79%
<b>Service Disabled Veteran Owned Small Business</b>	1.20%	3.00%	1.52%
<b>HUBZone</b>	3.07%	3.00%	2.56%

Plan Progress:		100
✓ Full response * Unacceptable response ⇔ Partial response		
✓ Has implemented a strategy to increase the number of competitively awarded contracts to small businesses.	✓	
✓ Has demonstrated top-level Agency commitment to small business contracting.	✓	
✓ Planned significant events to increase small business participation in the procurement process during the period.	✓	
✓ Demonstrated the small business data is accurately reported in FPDS-NG during the period. Verified & Cleared FPDS-NG Anomalies.	✓	
✓ Demonstrated the policies and procedures are in place to ensure compliance with subcontracting plans and attainment of subcontracting goals during the period.	✓	
✓ Demonstrated no unjustified bundling has taken place during the period.	✓	
✓ Planned training to contracting staff/managers in executing small business/socioeconomic procurements during the period.	✓	
✓ Planned to collaborate with SBA on formulation of small business procurement policy initiatives during the period.	✓	
✓ Agency submits all strategic plans and reports that became due to SBA during the reporting period.	✓	

Grading Scale	
A+	≤ 150% but ≥ 120%
A	< 120% but ≥ 100%
B	< 100% but ≥ 90%
C	< 90% but ≥ 80%
D	< 80% but ≥ 70%
F	< 70%

## Comments:

### **Graded Agency:**

DOE/OSDBU is pleased that we exceeded our FY 2009 small business goal and received an "A" grade. We are equally pleased that DOE exceeded most of its socioeconomic prime goals, i.e., SDB, WOSB, and SDVOSB goals. DOE fell short of achieving its HUBZone goal. Therefore, we took action in FY 2010 to improve prime HUBZone performance in FY 2010, although, realistically, it is highly unlikely that DOE will achieve its FY 2010 HUBZone prime goal because the goal was assigned at the statutory government-wide level of 3.0% for each agency, which for DOE, is 15 times above the previous level of achievement. The same can be said of the SDB, WOSB and SDVOSB prime goals for FY 2010 which also were assigned at the government-wide level. The action taken to enhance the HUBZone program was to identify new HUBZone firms and notify them of upcoming acquisition opportunities at DOE—primarily by using a GovDelivery system that notifies multiple companies simultaneously. We are also pleased that DOE exceeded its subcontracting goal of 46.40%, by achieving 50.72% in overall subcontracts to SBs. These subcontracts equate to more than a \$3 billion impact to the SB community. Also, we are pleased that we met our SDB and WOSB subcontract goals, but failed to achieve the HUBZone and SDVOSB subcontract. Prime contractors that manage labs and facilities provided comments regarding the reasons they believe they were unsuccessful in reaching the HUBZone and SDVOSB goals, which we are submitting for the record. We conduct a "Secretarial SB Awards Program," to motivate offices and contractors to increase prime and subcontracting to SBs. Further, we hold semi-annual meetings to discuss "best practices" in doing business with SBs. The SBA participated in our recent training meeting which was held in Atlanta, Georgia in May 2010. As we are about to close out FY 2010, we look forward to working collaboratively with SBA on changes to the FY 2011 goals.

### **SBA:**

#### **Goaling Achievement**

The Department of Energy (DOE) met 4 of their 5 prime contracting goals missing HUBZone.

Fiscal year 2009 prime contracting achievement saw increases over FY2008 in Small Business and Service-Disabled Veteran Owned Small Business. DOE FY2009 achievement declined for Women Owned Small Business, Small Disadvantaged Business, and HUBZone.

#### **SBA Data Anomaly Reports**

DOE responded on-time to SBA's contracting data anomaly report and fully addressed submitted anomalies.

#### **Partnership with SBA**

DOE regularly attended the SBA chaired Small Business Procurement Advisory Council meetings hosted at the SBA.

DOE contributes to the Interagency Task Force on Federal Contracting Opportunities for Small Businesses as an executive committee member.

#### **American Reinvestment and Recovery Act Contracts**

Since enactment of ARRA, the DOE has directed 9.5% of their Recovery Act funds toward small businesses.