

# Department of Housing and Urban Development

## FY2018 Small Business Procurement Scorecard

A+
124.39%

FPDS-NG Prime Contracting Data as of Mar. 15, 2019  
eSRS Subcontracting Data as of Mar. 15, 2019

Prime Contracting Achievement:	71.17%		
	2017 Achievement	2018 Goal	2018 Achievement
Small Business	49.36%	35.00%	41.34% (\$404.5 M)
Women Owned Small Business	18.26%	5.00%	15.84% (\$155.0 M)
Small Disadvantaged Business	28.00%	5.00%	26.53% (\$259.6 M)
Service Disabled Veteran Owned Small Business	5.97%	3.00%	7.91% (\$77.4 M)
HUBZone	2.94%	3.00%	3.44% (\$33.6 M)

1) Capped at 200%; 2) Achievement include double credit for LASA and Puerto Rico awards.

Subcontracting Achievement:	23.62%		
	2017 Achievement	2018 Goal	2018 Achievement
Small Business	55.30%	55.00%	50.80%
Women Owned Small Business	14.10%	5.00%	13.30%
Small Disadvantaged Business	21.60%	5.00%	16.90%
Service Disabled Veteran Owned Small Business	8.60%	3.00%	8.10%
HUBZone	0.90%	3.00%	0.80%

1) Capped at 200%;

15(k) OSDBU Compliance Requirements	20.00%
Requirements Scores: 0.0=No; 0.5 = Partial Credit; 1.0 = Yes	Peer Review Score
15(k)0 Office and Director Experience	1.00
15(k)1 Director Title	1.00
15(k)2 Compensation and Seniority	1.00
15(k)3 Reporting (Head of Agency or Deputy Head)	1.00
15(k)4 Implementation and Execution of Business Development	1.00
15(k)5 Identify and Address Bundling of Contracts	1.00
15(k)6 Provide Assistance on Payments	1.00
15(k)7 Supervisory Authority	1.00
15(k)8 Assign Small Business Technical Advisors	1.00
15(k)9 OSDBU Cooperation and Consultation	1.00
15(k)10 Recommendations to Contracting Officers	1.00
15(k)11 Activity Conversion	1.00
15(k)12 Advise CAO and SPE	1.00
15(k)13(Optional) SBC and Contracting Specialist Training	1.00
15(k)14 Receive Unsolicited Proposals	1.00
15(k)15 Exclusive Duties and Title	1.00
15(k)16 Congressional Reporting	1.00
15(k)17 Respond to Undue Restriction Notifications	1.00
15(k)18 Purchase Card Summary Data Review	1.00
15(k)19 Vendor Compliance Educational Training	1.00
15(k)20 Subcontracting Plan Review	1.00
<b>Total:</b>	<b>21.00</b>

Number of Small Business Prime Contractors Comparison	9.60%
Increase in number of SB primes by 10% or more = 1.3	
Increase in number of SB primes by 5% or more but less than or equal to 10% = 1.2	
Increase in number of SB primes between 0% and less than or equal to 5% = 1.1	
No change in the number of SB primes (Change = 0%) 0% increase; 0% decrease (no change) = 1.0	
Decrease in number of SB primes by more than 0% but less than or equal to -5% = 0.9	
Decrease in number of SB primes by -5% or more but less than or equal to -10% = 0.8	
Decrease in number of SB primes by -10% or more = 0.7	

	2017 Count	2018 Count	2018 Performance
Small Business	344	302	0.70
Women Owned Small Business	99	85	0.70
Small Disadvantaged Business	195	178	0.80
Service Disabled Veteran Owned Small Business	28	35	1.30
HUBZone	16	21	1.30
<b>Score:</b>			<b>4.80</b>

**Prime and Subcontracting Grading Scale:**

- A+  $\leq 150\%$  but  $\geq 120\%$
- A  $< 120\%$  but  $\geq 100\%$
- B  $< 100\%$  but  $\geq 90\%$
- C  $< 90\%$  but  $\geq 80\%$
- D  $< 80\%$  but  $\geq 70\%$
- F  $< 70\%$

**Comments:**

Graded Agency:

The U.S. Department of Housing and Urban Development (HUD) is honored to once again receive an annual procurement scorecard rating of "A+", the highest grade available from the Small Business Administration (SBA). The recognition represents significant accomplishments made by HUD to create contracting opportunities for small business concerns in all categories. For FY 2018, HUD exceeded its small business annual prime goal and all socio-economic goals—Women-Owned, Small Disadvantaged, Service-Disabled Veteran-Owned and HUBZone.

This achievement was due to the collaborative efforts of the program offices, procurement and OSDBU staff, and the Department's senior leadership. HUD recognizes that there is more work to be done and remains committed to continually focusing its acquisition workforce and clients on changes in acquisition policies and regulations that impact small business utilization and programs. With its robust acquisition planning processes, the Department will continue to identify areas to afford small businesses maximum practicable opportunities in contracting.