## **Active SBA Lenders Located in Arizona**

VERSION 16.6 Dated 1/1/2020

List includes conventional Banks, Credit Unions, Small Business Lending Companies, SBA funded Microlenders, Certified Development Companies (504 loans), and out-of-state Banks or Credit Unions with a Loan Production Office in Arizona that have provided referral information. **Lender credit preferences are subject to change by the participating lender without notice.** Please note that some participating lenders prefer no referrals or did not respond to our survey. Lenders that offer only 3rd party loans under the 504 program are not listed. For additional questions contact SBA at 602-745-7200.

Product Codes- Standard Guaranty Loan Program (7(a)), SBA Express (X), Export Express (EX), Export Working Capital Program (EWCP), Community Advantage (CA)

Lender Status Codes- General Partner (GP), Preferred Lending Partner (PLP)

					LENDER PREFERENCES						
SBA 7(a) Loans	PHONE	PRODUCT	MARKET AREA	Lender Status	SMALL LOANS	SEASONAL LINES OF CCREDIT	BUILDER LOANS	CONTRACT FINANCING	START-UPS New Businesses	Industry Exclusion Codes	MIN. LOAN SIZE
ALLIANCE BANK OF ARIZONA	(480) 998-6548	7(a), X, EX, EWCP	Statewide	PLP					L4		\$50,000
AMERICA FIRST CU	(602) 538-9671	7(a), X, EX	Statewide	PLP					•		\$100,000
ARIZONA CENTRAL CREDIT UNION	(602) 523-8342	7(a)	Central AZ	GP		•				F-G-S-A-N-V-H-C-D	\$100,000
ARIZONA FEDERAL CU	(480) 556-3205	7(a)	Statewide	GP					•		\$250,000
ATLANTIC CAPITAL BANK	(602) 577-7740	7(a), X, EX, EWCP	Statewide	PLP		•	•	•	L		\$350,000
BANK 34	(480) 795-6936	7(a),X,EX,EWCP	Statewide	GP		•	•	•	L		\$50,000
BANK OF AMERICA	(602) 695-0760	7(a), X, EWCP	Statewide	PLP		•				H-W	\$350,000
BANK OF ARIZONA	(602) 240-2751	7(a), X	Phoenix Metro Area	PLP	•	•	•	•	L4	F-G-B	\$50,000
BANK OF THE WEST	(602) 549-4860	7(a), X, EX, EWCP	Statewide	PLP					•		\$350,000
BBVA USA	(602) 522-2696	7(a), X, EWCP	Statewide	PLP	S		•		•	G-V-H-	\$50,000
BMO HARRIS BANK	(602) 330-4860	7(a), X, EX, EWCP	Statewide	PLP	S			•	•		\$25,000
BNC NATIONAL BANK	(602) 508-3773	7(a), X, EWCP	Statewide	PLP	S	•		•	•		\$100,000
CANYON COMMUNITY BANK	(602) 603-3524	7(a)	Statewide	GP							\$500,000
CENTERSTONE SBA LENDING	(602) 999-7108	7(a)	Statewide	PLP					•		\$100,000
COMERICA BANK	(714) 424-3838	7(a), X, EX, EWCP	Statewide	PLP	S					H-G	\$250,000
COMMERCE BANK OF ARIZONA	(480) 253-4505	7(a)	Statewide	GP		•	•		•	Н	\$50,000
ENTERPRISE BANK	(913) 791-9112	7(a), X, EX, EWCP	Statewide	PLP	S				L		\$25,000
FIRST INTERNET BANK	(317) 372-7822	7(a), X	Statewide	PLP		•			L		\$500,000
HARVEST SMALL BUSINESS FINANCE	(602) 703-6301	7(a)	Statewide	PLP					L-I	A-W-G	\$250,000
HORIZON COMMUNITY BANK	(928) 854-3147	7(a), X	Statewide	PLP	S	•	•	•	L4		\$50,000

SBA 7(a) Loans	PHONE	PRODUCT	MARKET AREA	Lender Status		LENDER PREFERENCES							
					SMALL LOAN:	SEASONAL LINE OF CREDI	BUILDER LO	CONTRAC	START-UPS New Busines	Industry Exclusion Codes	MIN. LOAN SIZE		
IOWA STATE BANK	(520) 314-2597	7(a)	Statewide	GP		•	•	•	•		\$100,000		
JOHNSON BANK	(602) 381-2152	7(a), X,	Maricopa Co.	PLP		•	•	•	•		\$200,000		
JPMORGAN CHASE BANK	(623) 337-9969	7(a), X,	Statewide	PLP	S	•			L-I		\$10,000		
MEADOWS BANK	(623) 328-9770	7(a), X,	Statewide	PLP					•		\$150,000		
METRO PHOENIX BANK	(602) 346-1803	7(a), X,	Statewide	PLP		•	•		L4		\$200,000		
MIDFIRST	(602) 801-5713	7(a), X,	Statewide	PLP	S						\$50,000		
MIDWEST REGIONAL SBL	(480)-468-5180	7(a), EWCP	Statewide	GP					•		\$150,000		
MOUNTAIN AMERICA CU	(480) 487-5577	7(a), X, EX	Statewide	PLP			•		L-I	H-W	\$50,000		
NATIONAL BANK OF ARIZONA	(602) 212-5545	7(a), X,	Statewide	PLP		•			•	F–A-V-G-H	\$10,001		
ONEAZ CU	(602) 467-4262	7(a)	Statewide	GP						F-G-W-V-H	\$10,000		
POPPY BANK	(480) 346-1218	7(a)	Statewide	PLP							\$350,000		
REPUBLIC BANKAZ	(602) 280-9402	7(a)	Statewide	GP			•				\$500,000		
RADIUS BANK	(602) 635-6999	7(a), X, EX	Statewide	PLP					L-I		\$250,000		
READYCAP LENDING	(602) 538-9671	7(a), X	Statewide	PLP							\$200,000		
STATE BANK OF ARIZONA	(928) 855-4050 ext.5201	7(a)	Statewide	GP	•				•		\$50,000		
STEARNS BANK	(480) 391-5908	7(a), X, EWCP	Statewide	PLP	•	•	•	•	•		\$50,000		
SUNFLOWER BANK	(602) 292-5886	7(a), X, EX, EWCP	Statewide	PLP					•	Н	\$150,000		
T BANK	(602) 206-1417	7(a), X, EX	Statewide	PLP		•		•	•		\$150,000		
TEXAS CAPITAL	(602) 228-6647	7(a), X, EX, EWCP	Statewide	PLP					•		\$350,000		
UMB BANK	(602) 912-6742	7(a), X, EX	Maricopa Co.	PLP	S				L-I		\$25,000		
U.S. BANK	(602) 222-4576	7(a), X, EX, EWCP	Statewide	PLP	S				L		\$100,000		
VANTAGE WEST CREDIT UNION	(520) 617-4062	7(a), X	Major Counties	GP	S	•				F-V-G	\$100,000		
WELLS FARGO BANK ARIZONA	(602) 378-5221	7(a), X	Statewide	PLP	S				•		\$25,000		
WESTERN BANK	(575) 388-3521	7(a)	Cochise Co.	GP	S	•	•	•	•	Н	\$25,000		
WEST VALLEY NATIONAL BANK	(714) 862-7085	7(a)	Statewide	GP		•	•	•		F-V-H	\$50,000		

SPECIALTY	LENDERS,	MICROLENDER	S, 504 LENDERS	AND C	ER	TIFIE	D DEV	EL	OPMEN	IT COMPANIES	
BUSINESS DEV FIN CORP	(602) 381-6292	504 Loans, 7a/CA	Statewide – CDC	PCLP	•				•		\$35,000
CDC SB FINANCE CORP	(602) 317-1192	504 Loans, 7a/CA	Statewide – CDC	PCLP	•				•		\$20,000
MT. WEST SB FINANCE	(801) 474-3232	504 Loans	Northern AZ - CDC	PCLP					•		\$150,000
SOUTHWESTERN BUSINESS FIN	(602) 358-2075	504 Loans	Statewide – CDC	PCLP					•	SBA Approved Franchise	\$50,000
PRESTAMOS SB LENDING	(602) 258-9911	Microloans, 7a/CA	Statewide – Microlender	Non-Profit	•				•		\$250K Max
DREAMSPRING	(720) 357-5372	7a/CA	Statewide	Non-Profit	•	•			•		\$250K Max
PPEP	(520) 806-4646	Microloans, 7a/CA	So. Counties – Microlender	Non-Profit	•				•		\$250K Max
LISC	(602) 252-6316	7a/CA	Maricopa Co.	Non-Profit	•				•		\$250K Max

SBA LOAN TYPES & TERMS: The SBA has many different types of loan programs. The flagship loan product is called the "7(a) Loan" and comes in many different formats and variations. You can borrow up to \$5 million (504 projects can go higher) with terms based on your ability to repay and the use of loan proceeds but cannot exceed 25 years. All SBA loans are fully amortized and do not include any balloon notes, points, or other typical commercial loan fees. Interest rates are capped by law. Loan approval is subject to SBA eligibility requirements and lender credit standards at time of application. Some loan restrictions apply such as business type – inquire with local SBA lender of choice.

## **LENDING CODES:**

= Indicates YES

START-UPS: L – YES <u>but</u> with specific credit or industry <u>limitations</u> that vary from lender to lender and can include restrictions based on specific high-risk industries, product type, loan size, or specific credit factors such as additional collateral, equity investment, or management experience for high risk loans. Contact each specific lender for more or specific information to see if you qualify. These limitations can be changed by the lender without notice. Note that (1) in red means the lender requires or prefers the borrower to have outside income to repay the loan in addition to start-up income. F – Yes, but SBA approved Franchises Only.

Small Loan Codes (Loans under \$50,000): ● = Indicates Lender will do small loans using basic 7(a) or PLP, if approved S = SBAExpress loans only

**Industry Exclusion Codes** (Not Accepting Applications for the following industries):

(SBLC) = Small Business Lending Company

(CDC) = Certified Development Company; non-profit community organization offering SBA 504 loans

(Status) GP = GP 7(a) Lender CLP = Certified Lender PLP = Preferred Lender PCLP = Preferred CDC CA=Community Advantage Lender

(STATEWIDE) = Lender has local presence in state and can establish a lending or banking relationship

(SEASON LINES OF CREDIT) = Lender offers seasonal lines of credit.

(MIN. LOAN AMOUNT) = Minimum amount a lender will generally lend under SBA's programs.

(CONTRACT FINANCING) = Lender offers SBA 7(a) Contract Lines of Credit to finance procurement or construction assignable contracts.

(BUILDER LOANS) = Lender offers pre-sold builder Lines of Credit for builders to finance construction material and labor costs.

