

## Massachusetts District Office Annual Lender Awards

AWARD CATEGORY	FY 2022	FY 2021	FY 2020	FY 2019	FY 2018	FY 2017	FY 2016
# 1 SBA 7a Lender by #'s	Eastern Bank	Eastern Bank	Eastern Bank	Eastern Bank	Eastern Bank	Eastern Bank	Eastern Bank
#1 SBA 7a Lender by \$'s	Eastern Bank	Live Oak Banking Company	Eastern Bank	Eastern Bank	Eastern Bank	Eastern Bank	Eastern Bank
#1 504 CDC by #'s	Bay Colony CDC	Bay Colony CDC	Bay Colony CDC	Bay Colony CDC	Bay Colony CDC	Bay Colony CDC	Bay Colony CDC
#1 504 CDC by \$'s	Bay Colony CDC	Bay Colony CDC	Granite State CDC	Bay Colony CDC	New England Certified	Bay Colony CDC	Granite State CDC
Credit Union of the Year	St. Mary's Credit Union	St. Mary's Credit Union	St. Mary's Credit Union	St. Mary's Credit Union	St. Mary's Credit Union	St. Mary's Credit Union	St. Mary's Credit Union
SBA 504 3 <sup>rd</sup> Party Lender of the Year by \$'s	Eastern Bank	Eastern Bank	Eastern Bank	Eastern Bank	The Cooperative Bank of Cape Cod	Eastern Bank	Eastern Bank
SBA 504 3 <sup>rd</sup> Party Lender of the Year by #'s	Enterprise Bank & Trust	Eastern Bank	Eastern Bank	Eastern Bank	Eastern Bank	Eastern Bank	Eastern Bank
#1 Minority Lender of the Year	Santander Bank	Rockland Trust	Leader Bank	Leader Bank	Santander Bank	Santander Bank	Wells Fargo
#1 Lender to Women Entrepreneurs	Salem Five Cents Savings	Cape Cod Five Cents	Bristol County Savings	N/A	Independence Bank	Brookline Bank	Cape Cod Five Cents
#1 Lender to Veterans	Berkshire Bank	North Shore Bank	Newburyport Five Cents	Beverly Bank (division ofNorth Shore)	Leader Bank	Berkshire Bank	Bristol County Savings
#1 Lender to Rural Areas	N/A	Greylock FCU	Adams Community Bank	TD Bank	Berkshire Bank	N/A	N/A
#1 Lender to Accommodations (Restaurants)	Northern Bank	Northern Bank	Santander Bank	Santander Bank	Santander Bank	Santander Bank	Santander Bank
#1 Lender to New Businesses	Northern Bank	Atlantic Capital Bank	Cambridge Savings Bank	Cambridge Savings Bank	Independence Bank	Cambridge Savings Bank	Cambridge Savings Bank
# 1 Micro Lender	Common Capital	Common Capital	Ascendus	ACCION EAST, INC.	ACCION EAST, INC.	ACCION EAST, INC.	ACCION USA
# 1 Lender for Job Creation	Eastern Bank	Eastern Bank	Eastern Bank	Eastern Bank	Eastern Bank	Eastern Bank	Eastern Bank
# 1 Lender for Job Retention	Eastern Bank	Eastern Bank	Eastern Bank	Eastern Bank	Eastern Bank	Eastern Bank	Eastern Bank
#1 Lender to Manufacturers	Brookline Bank	Avidia Bank	South Shore Bank	Avidia Bank	Avidia Bank	Brookline Bank	Wells Fargo
# 1 Lender to Construction	Santander Bank	St. Mary's Credit Union	St. Mary's Credit Union	People's United Bank	Rockland Trust	Harbor One Bank	Rockland Trust
Western MA 3 <sup>rd</sup> Party Lender	Greenfield Savings Bank	Greenfield Savings Bank	Westfield Bank	Florence Bank	Lee Bank	Westfield Bank	Westfield Bank
Western MA 504 CDC by #'s	Granite State CDC	Granite State CDC	Granite State CDC	Granite State CDC	New England Certified	Granite State CDC	New England Certified
Western MA 504 CDC by \$'s	Granite State CDC	Granite State CDC	Granite State CDC	Granite State CDC	New England Certified	New England Certified	N/A
Western MA 7a Lender	TD Bank	Greylock FCU	TD Bank	TD Bank	Berkshire Bank	Berkshire Bank	Berkshire Bank
Most Improved 7(a) Lender	Needham Bank	Live Oak Banking Company	N/A	Webster Bank	N/A	N/A	N/A
#1 Lender to Retail Trade	Bristol County Savings	Leader Bank	Cambridge Savings Bank	N/A	N/A	N/A	N/A